

SCOPE & APPLICABILITY

Key Provisions to Change in Current Policy



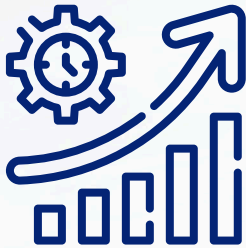
**REDUCE TOTAL
OF NPOs**

>100

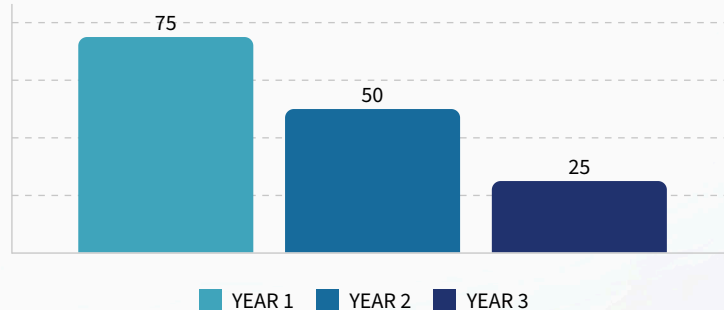


**REDUCE
RECURRING
FUNDING**

\$3.5m/yr



Promote efficiency and productivity through reductions and compliance



Annual reduction of 25% over 3 years leading to self-sustainability. (e.g., funds could be reduced in FY26 to 75%, FY27 to 50%, FY28 to 25%.)



Promote transparency by requiring performance measures and outcomes



Level the field for ALL nonprofits, eliminating the two-tiered system

1 STANDARD
POLICY

(Consolidating Pre and post 2/7/24 NPOs under one policy)

Key Provisions to Change in Current Policy

Scope & Applicability of the proposed changes will:

- Apply only to nonprofit organizations funded through County General Funds.
 - Promote efficiency and productivity by providing relief to staff with a plan to reduce the total number of non-profits. (There are currently over 100)
 - Reduce the recurring funding being allocated to the nonprofit section of the budget.
 - Promote transparency by requiring performance measures and outcomes.
 - Provide an off-ramp for “legacy” nonprofits that have continued to receive funds extending back nearly 30 years.
 - Level the field by applying the same standard for ALL nonprofits, eliminating the two-tiered policy. (Pre and post 2/7/24 change)
 - Encourage self-sustainability and private stakeholder engagement.
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Eligibility Requirements

- Nonprofit must:
 - Be incorporated in the **State of Florida or if incorporated in a different state, have a local office in Hillsborough County.**
 - Have been in operation for **at least two years** as of December 31 of the year prior to funding.
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Funding Proposal Standards

- Proposals must:
 - Clearly define how services support **public purpose** and **client well-being** (health, economic, and social).
 - Include clear **performance measures** and expected **outcomes.**
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Funding Use & Restrictions

- Awards must be used strictly for **programmatic expenses** compliant with **GAAP**.
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Transition for Existing Nonprofits (Pre-February 7, 2024 Awards)

- **Recurring funding** to be **phased out over three years**, excluding:
 - Nonprofits operating in **County-owned facilities** (e.g., MOSI, UACDC).
 - Nonprofits providing **a service that the County would otherwise provide** (e.g., Crisis Center) **or due to the creation of a County program** (e.g., Safe and Sound Hillsborough).
 - **Annual reduction of 25%** over three years toward **self-sustainability**. (e.g., funds will be reduced in FY26 to 75%, FY27 to 50%, FY28 to 25%).
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Future Nonprofit Awards

- Beginning in FY29, ALL (pre and post 2/7/24) non-profit awards will be **one-time only**, unless tied to a County-owned facility or essential County function. (e.g., MOSI, Crisis Center). *“Legacy” nonprofits will now fall under the 2/7/24 policy change.*
- Beginning in FY29, each Commissioner shall be allocated an amount equaling \$500,000, or an amount determined by Board action, for annual funding for ALL nonprofits which shall be included in the nonprofit section of the County’s annual budget.
 - Nonprofit awards to the annual funding through the nonprofit budget section may also be supplemented by Commissioner through a flagged item.
- **Capital funding** may be awarded only if:
 - The nonprofit demonstrates access and provides documentation to **cash-flow financing** (e.g., SBA loan).
 - Otherwise, funds are **ONLY** subject to **reimbursement** by the County.