

USAR Board of Directors Meeting Monday, June 27, 2022 5:30 pm MT Videoconference via Zoom

Called to order by President Stewart Solomon at 5:45 pm MT

Attending: Todd Boss, Jake Bredenbeck (Athlete Representative), Steve Czarnecki (Treasurer), Michelle De La Rosa (Secretary/Athlete Representative), Mike Grisz, Danielle Maddux (Athlete Representative), Maurice Miller, Laura Pesek, Charlie Pratt (Athlete Representative/AAC), Terry Rogers (Vice President), Stewart Solomon (President), Cindy Tilbury, Mike Wedel (Executive Director)

Motion by Charlie Pratt to approve the 5/25/2022 Annual Meeting minutes Seconded by Cindy Tilbury

Discussion: None

Vote: Passed unanimously

Strategic Plan Update (Stewart Solomon)

- A discussion took place regarding staffing and financials.
- Ryan Rodgers is preparing a proposal for creating an automated scorecard review.
- Leadership Council: Next steps for discussion with potential members.

Executive Committee Update (Stewart Solomon)

An opportunity exists in the October timeframe for a High Performance Athlete Camp for U.S. Adult Team Members. Funding is a key initiative.

Stewart is building a list of potential benefactors for the Team USA Challenge. He spoke on his progress with donors and people who can match funds. Benefactors are presently up to \$15,000.

Steve is working on getting financial updates out even more quickly. He spoke on fundraising and finding donors to match funds.

Membership discussion and discussed next steps on establishing the new Membership Committee including providing the new Chair with tools and information he needs to be successful moving forward.

Executive Director Update (Mike Wedel)

The USOPC approved the nearly 18-month certification compliance work delivered by the Legislative Committee and the Board of Directors. As of June 23, 2022, USA Racquetball has been confirmed as an NGB in Good Standing.

<u>Membership:</u> Numbers are staying flat, and Mike forewarned about the summer and the traditionally slow season for membership. Mike asked for a call to action to get memberships to increase. He suggests engaging more than just the Membership Committee and urges getting the USAR Board members and state associations involved.

US OPEN:

- Volunteer assistance is needed for events, imminently the US OPEN. Mike presented a list of tasks that need to be accomplished. The National Events Committee will begin meeting weekly on Wednesday, June 29th.
- A question was asked about who is laying the groundwork for the volunteers they are asking for. Mike clarified that Connor will be leading, but the National Events Committee will be managing the list. They are looking for someone to lead/manage each aspect and task on the list.
- A question was asked about the Players Village at the US OPEN. Jake Bredenbeck (MN) volunteered to assist by giving a walk-through for potential layout and space.
- Regarding streaming, Mike Grisz brought up that the IRT sent a contract to him last week. He clarified that both tours will be responsible for their own set-up and streaming. More discussion will occur going forward.
- A question was asked about the volunteer list Mike presented. They asked for clarification on what specific help is actually needed and what that looks like, most specifically, the assignments of tasks. She asked about a master plan and Mike said that they are developing it as a function of the coming meetings.
- A discussion took place on the US OPEN prize money and how it will be allotted relative to the IRT and the LPRT. The US Open provides the richest purse in all of Racquetball. Note: is this true?

Budget/Finance Committee (Steve Czarnecki)

Profit and loss during the month of May was generally as expected. Cash on hand at the end of May remained more than \$100,000 less than budgeted following lower than expected membership, sanction fee, and championship revenue through the first five months of the year. May membership revenue was on budget. Going forward thee focus remains on driving sponsorship, membership, and donation revenues.

Other Committee Updates (Terry Rogers)

- Terry presented the Standing Committee updates.
- Michelle De La Rosa explained how the USA Racquetball AAC process works for Athlete Representatives on committees.
- In response to Terry's question, Charlie and Todd volunteered to join the Membership Committee.
- The Marketing Committee is now chaired by Mike Wedel.

Other New Business (All)

- As part of the initiative to assist the staff with Quarterly State Calls, state relationships, and the rebate/compliance process, Cindy Tilbury is reaching out to State Presidents to create a current contact list.
- Charlie Pratt reported on the recent Assembly that the USOPC conducted as an excellent experience. It provided a better insight as to where we fit as a USOPC NGB.

Next Meeting

Monday, July 25, 2022; 5:30 pm MT

Adjournment

Motion by Charlie Pratt to adjourn Seconded by Terry Rogers

Adjourned at 7:32 pm MT