USAFencing
USFA- Budget vs Actual (2)
As of August 31, 2026

As of Date: 08/31/2026
Department group: Depts 100000 thru 800000
Location: USAFencing

	Month Ending 08/31/2026				Year To Date 08/31/2026				Prior Year To Date 08/31/2025	
	Actual	Working Budget	Monthly Variance	Varaince %	Actual	Working Budget	YTD Variance	Variance %	Actual	Year Comparison
Net Income										
Total Income										
Membership Revenue										
Competitive Membership Revenue	1,612,090	1,597,705	14,385	0.9%	1,612,090	1,597,705	14,385	1%	1,477,169	109%
Non-Competitive Membership Revenue	0	18,200	(18,200)	-100.0%	0	18,200	(18,200)	-100%	0	0%
Access Membership Revenue	350,247	274,523	75,724	27.6%	350,247	274,523	75,724	28%	272,427	129%
Coach Membership Revenue	346,732	298,549	48,183	16.1%	346,732	298,549	48,183	16%	299,862	116%
Admin Membership Revenue	23,782	52,300	(28,518)	-54.5%	23,782	52,300	(28,518)	-55%	62,145	38%
Total Membership Revenue	2,332,851	2,241,277	91,574	4.1%	2,332,851	2,241,277	91,574	4%	2,111,603	110%
Membership Programs										
410310 - Premium Club	269,151	260,393	8,758	3.4%	269,151	260,393	8,758	3%	252,411	107%
410031 - Club Store/Banner	5,992	4,000	1,992	49.8%	5,992	4,000	1,992	50%	6,485	92%
Total Membership Programs	275,143	264,393	10,750	4.1%	275,143	264,393	10,750	4%	258,896	106%
Regional Revenues										
Regional Bid Fees	21,225	20,000	1,225	6.1%	21,225	20,000	1,225	6%	30,354	70%
Regional Circuit Fees	279,031	202,000	77,031	38.1%	279,031	202,000	77,031	38%	219,027	127%
Total Regional Revenues	300,256	222,000	78,256	35.3%	300,256	222,000	78,256	35%	249,381	120%
Recognized International Events										
Asian Events										
410950 - International Regional Circuit	0	0	0	0.0%	0	0	0	0%	2,700	0%
410960 - International Regional Surcharge	2,508	15,000	(12,492)	-83.3%	2,508	15,000	(12,492)	-83%	17,655	14%
Total Asian Events	2,508	15,000	(12,492)	-83.3%	2,508	15,000	(12,492)	-83%	20,355	12%
Total Recognized International Events	2,508	15,000	(12,492)	-83.3%	2,508	15,000	(12,492)	-83%	20,355	12%
Magazine and Communications Revenue										
Magazine Revenue	0	0	0	0.0%	0	0	0	0%	252	0%
Communications Revenue	0	5,833	(5,833)	-100.0%	0	5,833	(5,833)	-100%	50	0%
Total Magazine and Communications Revenue	0	5,833	(5,833)	-100.0%	0	5,833	(5,833)	-100%	302	0%
Sponsorship										
410449 - VIK - Merchandise	0	20,833	(20,833)	-100.0%	0	20,833	(20,833)	-100%	0	0%
410410 - Sponsorship Revenue	74,694	138,292	(63,598)	-46.0%	74,694	138,292	(63,598)	-46%	65,208	115%
410450 - Royalties & Partnerships	0	188	(188)	-100.0%	0	188	(188)	-100%	108	0%
410453 - Fencing Photos	0	3,000	(3,000)	-100.0%	0	3,000	(3,000)	-100%	0	0%
410458 - Merchandise Retail Operations	11,748	12,000	(252)	-2.1%	11,748	12,000	(252)	-2%	0	0%
Total Marketing Revenue	86,442	174,313	(87,871)	-50.4%	86,442	174,313	(87,871)	-50%	65,316	132%
USOC Funding										
410700 - Grants	0	1,417	(1,417)	-100.0%	0	1,417	(1,417)	-100%	100,773	0%
410710 - Base Funding	113,417	114,583	(1,166)	-1.0%	113,417	114,583	(1,166)	-1%	97,917	116%
Total USOC Funding	113,417	116,000	(2,583)	-2.2%	113,417	116,000	(2,583)	-2%	198,690	57%
International Programs Revenue										
International Registration Fees	72,430	16,500	55,930	339.0%	72,430	16,500	55,930	339%	103,960	70%
Total International Programs Revenue	72,430	16,500	55,930	339.0%	72,430	16,500	55,930	339%	103,960	70%
International Licensing Fees										
410210 - FIE License Fee	5,280	7,680	(2,400)	-31.3%	5,280	7,680	(2,400)	-31%	6,320	84%
410235 - European Federation License	505	0	505	-100.0%	505	0	505	100%	1,605	31%
Total International Licensing Fees	5,785	7,680	(1,895)	-24.7%	5,785	7,680	(1,895)	-25%	7,925	73%
US Fencing Foundation Grant										
410820 - USFF Grants-Restricted	99,509	184,631	(85,122)	-46.1%	99,509	184,631	(85,122)	-46%	0	0%
Total US Fencing Foundation Grant	99,509	184,631	(85,122)	-46.1%	99,509	184,631	(85,122)	-46%	0	0%
Investment Income										
410620 - Interest Earned	0	150	(150)	-100.0%	0	150	(150)	-100%	407	0%
410625 - Interest Investments	329	333	(4)	-1.2%	329	333	(4)	-1%	595	55%
410626 - Realized Gain(Loss) Investments	945	3,000	(2,055)	-68.5%	945	3,000	(2,055)	-69%	2,440	39%
410627 - Unrealized Gain(Loss) Investments	50,616	3,000	47,616	######	50,616	3,000	47,616	1587%	59,126	86%
410628 - Dividends Investments	1,498	1,250	248	19.8%	1,498	1,250	248	20%	1,263	119%
Total Investment Income	53,388	7,733	45,655	590.4%	53,388	7,733	45,655	590%	63,831	84%
Other Income										
410497 - VIK- Services	0	417	(417)	-100.0%	0	417	(417)	-100%	0	0%
410150 - RC Exam	4,500	2,000	2,500	125.0%	4,500	2,000	2,500	125%	2,450	184%
410155 - Wheelchair Exam	125	50	75	150.0%	125	50	75	150%	0	0%
410600 - Miscellaneous Revenue	0	0	0	0.0%	0	0	0	0%	491	0%
Total Other Income	4,625	2,467	2,158	87.5%	4,625	2,467	2,158	87%	2,941	157%
Total Income	3,346,354	3,257,827	88,527	2.7%	3,346,354	3,257,827	88,527	3%	3,083,200	109%
Total Expenses										
Operating Expenses										
500120 - Depreciation- Furn, Fix, Bldg	553	409	(144)	-35.3%	553	409	(144)	35%	744	74%
500440 - Phone	1,733	2,630	897	34.1%	1,733	2,630	897	-34%	736	235%
500460 - Postage and Shipping	194	25,431	25,237	99.2%	194	25,431	25,237	-99%	1,299	15%
500480 - Printing	6,570	19,550	12,980	66.4%	6,570	19,550	12,980	-66%	8,897	74%
500060 - Bad Debt Expense	0	3,333	3,333	100.0%	0	3,333	3,333	-100%	6	0%
500140 - Equipment/Copier	113	157	44	28.1%	113	157	44	-28%	206	55%
500142 - Leased Equipment	1,705	1,783	78	4.4%	1,705	1,783	78	-4%	1,923	89%
500602 - Company Software/Hardware	8,555	21,693	13,138	60.6%	8,555	21,693	13,138	-61%	23,961	36%
500548 - Rent - Office	8,513	7,180	(1,333)	-18.6%	8,513	7,180	(1,333)	19%	7,180	119%
500543 - Rent - Storage Tournament Equipment	1,500	1,750	250	14.3%	1,500	1,750	250	-14%	0	0%
Total Operating Expenses	29,436	83,916	54,480	64.9%	29,436	83,916	54,480	-65%	44,952	65%

Administration Fees										
Data Center & Software	18,771	10,751	(8,020)	-74.6%	18,771	10,751	(8,020)	75%	10,750	175%
Braintree & Bank Fees	34,858	31,766	(3,092)	-9.7%	34,858	31,766	(3,092)	10%	66,844	52%
Total Administration Fees	53,629	42,517	(11,112)	-26.1%	53,629	42,517	(11,112)	26%	77,594	69%
Compensation Total	134,091	238,074	103,983	43.7%	134,091	238,074	103,983	-44%	124,487	108%
Insurance Expense										
Athlete Accident Insurance Expense	6,594	1,075	(5,519)	-513.4%	6,594	1,075	(5,519)	513%	993	664%
General Liability Insurance expense	24,878	27,937	3,059	11.0%	24,878	27,937	3,059	-11%	27,937	89%
Other Insurance expense	12,340	9,331	(3,009)	-32.3%	12,340	9,331	(3,009)	32%	4,655	265%
Total Insurance Expense	43,812	38,343	(5,469)	-14.3%	43,812	38,343	(5,469)	14%	33,585	130%
Membership Expenses										
Background Checks	10,800	9,465	(1,335)	-14.1%	10,800	9,465	(1,335)	14%	11,100	97%
Rebates Expense	0	0	0	0.0%	0	0	0	0%	37,443	0%
Total Membership Expenses	10,800	9,465	(1,335)	-14.1%	10,800	9,465	(1,335)	14%	48,543	22%
Center for Safe Sport										
500145 - Center for Safe Sport	0	6,381	6,381	100.0%	0	6,381	6,381	-100%	0	0%
Total USFA - Center for Safe Sport	0	6,381	6,381	100.0%	0	6,381	6,381	-100%	0	0%
Event Expense										
500554 - Venue Catering	0	3,000	3,000	100.0%	0	3,000	3,000	-100%	0	0%
500620 - Trophies & Medals	0	5,000	5,000	100.0%	0	5,000	5,000	-100%	4,441	0%
500754 - Broadcasting	1,042	2,917	1,875	64.3%	1,042	2,917	1,875	-64%	23,750	4%
Total Event Expense	1,042	10,917	9,875	90.5%	1,042	10,917	9,875	-90%	28,191	4%
Travel Expense										
500020 - Air	37,519	27,183	(10,336)	-38.0%	37,519	27,183	(10,336)	38%	23,221	162%
500022 - Baggage Fees	145	1,520	1,375	90.5%	145	1,520	1,375	-90%	623	23%
500200 - Ground Transportation	4,088	5,267	1,179	22.4%	4,088	5,267	1,179	-22%	5,295	77%
500240 - Hotel	23,993	14,467	(9,526)	-65.8%	23,993	14,467	(9,526)	66%	1,352	1774%
Total Travel Expense	65,745	48,437	(17,308)	-35.7%	65,745	48,437	(17,308)	36%	30,491	216%
Per Diem & Honorarium										
500420 - Per Diem	0	3,996	3,996	100.0%	0	3,996	3,996	-100%	1,400	0%
500220 - Honorarium	1,530	8,380	6,850	81.7%	1,530	8,380	6,850	-82%	2,800	55%
Total Per Diem & Honorarium	1,530	12,376	10,846	87.6%	1,530	12,376	10,846	-88%	4,200	36%
Professional Services Expense										
500108 - Legal Fees	33	20,750	20,717	99.8%	33	20,750	20,717	-100%	5,060	1%
500562 - Contract Labor	30,747	46,946	16,199	34.5%	30,747	46,946	16,199	-35%	40,145	77%
500756 - Professional Service Fees	68	850	782	91.9%	68	850	782	-92%	500	14%
500780 - Consulting Fees	8,314	333	(7,981)	######	8,314	333	(7,981)	2397%	3,833	217%
500721 - Membership Development	30,000	77,500	47,500	61.3%	30,000	77,500	47,500	-61%	0	0%
Total Professional Services Expense	69,162	146,379	77,217	52.8%	69,162	146,379	77,217	-53%	49,538	140%
Magazine and Communications Expense										
Magazine Expense	1,650	600	(1,050)	-175.0%	1,650	600	(1,050)	175%	1,650	100%
Communications Expense	14,271	22,560	8,289	36.7%	14,271	22,560	8,289	-37%	13,958	102%
Total Magazine and Communications Expense	15,921	23,160	7,239	31.3%	15,921	23,160	7,239	-31%	15,608	102%
Marketing Expense										
500266 - Reimbursement	875	2,550	1,675	65.7%	875	2,550	1,675	-66%	850	103%
500652 - VIK- Merchandise	0	20,833	20,833	100.0%	0	20,833	20,833	-100%	0	0%
500750 - Advertising and Promotions	0	2,500	2,500	100.0%	0	2,500	2,500	-100%	488	0%
500760 - Sponsorship Fufillment	0	0	0	-100.0%	0	0	0	100%	0	0%
Total Marketing Expense	875	25,883	25,008	96.6%	875	25,883	25,008	-97%	1,338	65%
Direct Athlete Support										
500268 - Direct Athlete Support	3,000	26,675	23,675	88.8%	3,000	26,675	23,675	-89%	4,300	70%
Total Direct Athlete Support	3,000	26,675	23,675	88.8%	3,000	26,675	23,675	-89%	4,300	70%
National Team Support										
500730 - Coaches Salaries	44,050	50,300	6,250	12.4%	44,050	50,300	6,250	-12%	33,300	132%
Total National Team Support	44,050	50,300	6,250	12.4%	44,050	50,300	6,250	-12%	33,300	132%
International Programs Expense										
International License Expense	0	7,010	7,010	100.0%	0	7,010	7,010	-100%	2,304	0%
International Programs Other	(2,398)	4,368	6,766	154.9%	(2,398)	4,368	6,766	-155%	(8,514)	28%
Total International Programs Expense	(2,398)	11,378	13,776	121.1%	(2,398)	11,378	13,776	-121%	(6,210)	39%
Other Expenses										
500130 - Dues and Fees - Other	249	8,429	8,180	97.1%	249	8,429	8,180	-97%	231	107%
500340 - Meals	4,136	3,460	(676)	-19.5%	4,136	3,460	(676)	20%	2,595	159%
500600 - Supply	6,007	3,442	(2,565)	-74.5%	6,007	3,442	(2,565)	75%	2,220	271%
500430 - Prior Year Adjustments	0	185	185	100.0%	0	185	185	-100%	35,558	0%
500360 - Miscellaneous	64	13,332	13,268	99.5%	64	13,332	13,268	-100%	291	22%
500799 - Employee Development	407	1,416	1,009	71.3%	407	1,416	1,009	-71%	0	0%
500800 - Dues/Memberships/Subscriptions	8,236	13,716	5,480	39.9%	8,236	13,716	5,480	-40%	5,484	150%
500715 - Event Fee Refunds	1,733	0	(1,733)	-100.0%	1,733	0	(1,733)	100%	745	233%
500355 - Merchandise/Apparel	396	5,310	4,914	92.5%	396	5,310	4,914	-93%	1,165	34%
Total Other Expenses	21,228	49,290	28,062	56.9%	21,228	49,290	28,062	-57%	48,289	44%
Total Total Expenses	491,923	823,491	331,568	40.3%	491,923	823,491	331,568	-40%	538,206	91%
Total USFA- Net Income	2,854,431	2,434,336	420,095	17.3%	2,854,431	2,434,336	420,095	17%	2,544,994	112%