USAFencing
USFA- Budget vs Actual (2)
As of September 30, 2026

As of Date: 09/30/2026
Department group: Depts 100000 thru 800000
Location: USAFencing

| | Month Ending 09/30/2026 | | | Year To Date 09/30/2026 | | | | Prior Year To Date 09/30/2025 | |
|---|---|---|---|---|---|---|---|---|---|
| | Actual | Working Budget | Monthly Variance | Actual | Working Budget | YTD Variance | YTD Variance % | Actual | Year Comparison |
| Net Income | | | | | | | | | |
| Total Income | | | | | | | | | |
| Membership Revenue | | | | | | | | | |
| Competitive Membership Revenue | 136,645 | 243,588 | (106,943) | 1,748,735 | 1,841,293 | (92,558) | (5.02) % | 1,663,334 | 105.13 % |
| Non-Competitive Membership Revenue | 845 | 18,200 | (17,355) | 845 | 36,400 | (35,555) | (97.67) % | 0 | 0.00 % |
| Access Membership Revenue | 68,510 | 82,985 | (14,475) | 418,757 | 357,508 | 61,249 | 17.13 % | 353,274 | 118.54 % |
| Coach Membership Revenue | 29,647 | 25,862 | 3,785 | 376,379 | 324,411 | 51,968 | 16.01 % | 328,515 | 114.57 % |
| Admin Membership Revenue | 35,891 | 27,800 | 8,091 | 59,673 | 80,100 | (20,427) | (25.50) % | 97,679 | 61.09 % |
| Total Membership Revenue | 271,538 | 398,435 | (126,897) | 2,604,389 | 2,639,712 | (35,323) | (1.33) % | 2,442,802 | 106.61 % |
| Membership Programs | | | | | | | | | |
| 410310 - Premium Club | 11,355 | 13,346 | (1,991) | 280,506 | 273,739 | 6,767 | 2.47 % | 265,567 | 105.63 % |
| 410031 - Club Store/Banner | 440 | 1,000 | (560) | 6,432 | 5,000 | 1,432 | 28.65 % | 6,850 | 93.91 % |
| 410309 - Club Dues | 597 | 0 | 597 | 796 | 0 | 796 | 100.00 % | 0 | 0.00 % |
| Total Membership Programs | 12,392 | 14,346 | (1,954) | 287,734 | 278,739 | 8,995 | 3.22 % | 272,417 | 105.62 % |
| Regional Revenues | | | | | | | | | |
| Regional Bid Fees | 0 | 0 | 0 | 21,225 | 20,000 | 1,225 | 6.12 % | 30,354 | 69.92 % |
| Regional Circuit Fees | 135,511 | 125,000 | 10,511 | 414,542 | 327,000 | 87,542 | 26.77 % | 362,622 | 114.32 % |
| Total Regional Revenues | 135,511 | 125,000 | 10,511 | 435,767 | 347,000 | 88,767 | 25.58 % | 392,976 | 110.89 % |
| Recognized International Events | | | | | | | | | |
| Asian Events | | | | | | | | | |
| 410950 - International Regional Circuit | (807) | 0 | (807) | (807) | 0 | (807) | 100.00 % | 3,351 | (24.08) % |
| 410955 - International Regional Event Fee | 0 | 500 | (500) | 0 | 500 | (500) | (100.00) % | 0 | 0.00 % |
| 410960 - International Regional Surcharge | 0 | 2,000 | (2,000) | 2,508 | 17,000 | (14,492) | (85.24) % | 17,655 | 14.21 % |
| Total Asian Events | (807) | 2,500 | (3,307) | 1,701 | 17,500 | (15,799) | (90.28) % | 21,006 | 8.10 % |
| Total Recognized International Events | (807) | 2,500 | (3,307) | 1,701 | 17,500 | (15,799) | (90.28) % | 21,006 | 8.10 % |
| Magazine and Communications Revenue | | | | | | | | | |
| Magazine Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 % | 440 | 0.00 % |
| Communications Revenue | 1,142 | 5,833 | (4,691) | 1,142 | 11,666 | (10,524) | (90.21) % | 2,093 | 54.55 % |
| Total Magazine and Communications Revenue | 1,142 | 5,833 | (4,691) | 1,142 | 11,666 | (10,524) | (90.21) % | 2,533 | 45.07 % |
| Sponsorship | | | | | | | | | |
| 410449 - VIK - Merchandise | 0 | 20,833 | (20,833) | 0 | 41,666 | (41,666) | (100.00) % | 0 | 0.00 % |
| 410410 - Sponsorship Revenue | 122,076 | 138,292 | (16,216) | 196,770 | 276,584 | (79,814) | (28.85) % | 125,871 | 156.33 % |
| 410450 - Royalties & Partnerships | 340 | 188 | 152 | 340 | 376 | (36) | (9.56) % | 315 | 108.05 % |
| 410453 - Fencing Photos | 0 | 0 | 0 | 0 | 3,000 | (3,000) | (100.00) % | 0 | 0.00 % |
| 410458 - Merchandise Retail Operations | 56,877 | 20,000 | 36,877 | 68,625 | 32,000 | 36,625 | 114.45 % | (2,244) | (3,058.47) % |
| Total Marketing Revenue | 179,293 | 179,313 | (20) | 265,735 | 353,626 | (87,891) | (24.85) % | 123,942 | 214.40 % |
| USOC Funding | | | | | | | | | |
| 410700 - Grants | 0 | 1,417 | (1,417) | 0 | 2,834 | (2,834) | (100.00) % | 105,773 | 0.00 % |
| 410710 - Base Funding | 113,417 | 114,583 | (1,166) | 226,834 | 229,166 | (2,332) | (1.01) % | 195,833 | 115.83 % |
| Total USOC Funding | 113,417 | 116,000 | (2,583) | 226,834 | 232,000 | (5,166) | (2.22) % | 301,606 | 75.21 % |
| International Programs Revenue | | | | | | | | | |
| International Registration Fees | 96,624 | 0 | 96,624 | 169,054 | 16,500 | 152,554 | 924.57 % | 145,315 | 116.34 % |
| Total International Programs Revenue | 96,624 | 0 | 96,624 | 169,054 | 16,500 | 152,554 | 924.57 % | 145,315 | 116.34 % |
| International Licensing Fees | | | | | | | | | |
| 410210 - FIE License Fee | 8,225 | 0 | 8,225 | 13,505 | 7,680 | 5,825 | 75.84 % | 12,320 | 109.62 % |
| 410235 - European Federation License | 3,240 | 0 | 3,240 | 3,745 | 0 | 3,745 | 100.00 % | 9,580 | 39.09 % |
| Total International Licensing Fees | 11,465 | 0 | 11,465 | 17,250 | 7,680 | 9,570 | 124.60 % | 21,900 | 78.77 % |
| US Fencing Foundation Grant | | | | | | | | | |
| 410820 - USFF Grants-Restricted | 0 | 10,000 | (10,000) | 99,509 | 194,631 | (95,122) | (48.87) % | 0 | 0.00 % |
| Total US Fencing Foundation Grant | 0 | 10,000 | (10,000) | 99,509 | 194,631 | (95,122) | (48.87) % | 0 | 0.00 % |
| Investment Income | | | | | | | | | |
| 410620 - Interest Earned | 0 | 150 | (150) | 0 | 300 | (300) | (100.00) % | 962 | 0.00 % |
| 410625 - Interest Investments | 507 | 333 | 174 | 836 | 666 | 170 | 25.52 % | 1,026 | 81.48 % |
| 410626 - Realized Gain(Loss) Investments | 20,611 | 3,000 | 17,611 | 21,556 | 6,000 | 15,556 | 259.26 % | 7,909 | 272.55 % |
| 410627 - Unrealized Gain(Loss) Investments | (69,167) | 3,000 | (72,167) | (18,551) | 6,000 | (24,551) | (409.18) % | 104,569 | (17.74) % |
| 410628 - Dividends Investments | 2,932 | 1,250 | 1,682 | 4,430 | 2,500 | 1,930 | 77.20 % | 4,465 | 99.22 % |
| Total Investment Income | (45,117) | 7,733 | (52,850) | 8,271 | 15,466 | (7,195) | (46.52) % | 118,931 | 6.95 % |
| Other Income | | | | | | | | | |
| 410497 - VIK- Services | 0 | 417 | (417) | 0 | 834 | (834) | (100.00) % | 638 | 0.00 % |
| 410150 - RC Exam | 2,250 | 1,750 | 500 | 6,750 | 3,750 | 3,000 | 80.00 % | 4,850 | 139.18 % |
| 410155 - Wheelchair Exam | 100 | 50 | 50 | 225 | 100 | 125 | 125.00 % | 50 | 450.00 % |
| 410600 - Miscellaneous Revenue | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 % | 491 | 0.00 % |
| Total Other Income | 2,350 | 2,217 | 133 | 6,975 | 4,684 | 2,291 | 48.91 % | 6,029 | 115.70 % |
| Total Income | 777,808 | 861,377 | (83,569) | 4,124,361 | 4,119,204 | 5,157 | 0.12 % | 3,849,457 | 107.14 % |
| Total Expenses | | | | | | | | | |
| Operating Expenses | | | | | | | | | |
| 500120 - Depreciation- Furn, Fix, Bldg | 553 | 409 | (144) | 1,107 | 818 | (289) | 35.31 % | 1,489 | 74.36 % |
| 500440 - Phone | 2,799 | 2,262 | (537) | 4,531 | 4,892 | 361 | (7.38) % | 2,524 | 179.47 % |
| 500460 - Postage and Shipping | 2,551 | 4,881 | 2,330 | 2,745 | 30,312 | 27,567 | (90.94) % | 7,984 | 34.39 % |
| 500480 - Printing | 14,082 | 6,450 | (7,632) | 20,652 | 26,000 | 5,348 | (20.56) % | 12,207 | 169.18 % |
| 500060 - Bad Debt Expense | 0 | 3,333 | 3,333 | 0 | 6,666 | 6,666 | (100.00) % | 6 | 0.00 % |
| 500140 - Equipment/Copier | 113 | 157 | 44 | 226 | 314 | 88 | (28.05) % | 206 | 109.71 % |
| 500142 - Leased Equipment | 1,605 | 1,783 | 178 | 3,310 | 3,566 | 256 | (7.16) % | 3,474 | 95.28 % |
| 500602 - Company Software/Hardware | 10,921 | 17,193 | 6,272 | 19,476 | 38,886 | 19,410 | (49.91) % | 60,591 | 32.14 % |
| 500548 - Rent - Office | 8,513 | 7,180 | (1,333) | 17,026 | 14,360 | (2,666) | 18.56 % | 13,653 | 124.71 % |
| 500543 - Rent - Storage Tournament Equipment | 1,500 | 1,750 | 250 | 3,000 | 3,500 | 500 | (14.28) % | 1,500 | 200.00 % |
| Total Operating Expenses | 42,637 | 45,398 | 2,761 | 72,073 | 129,314 | 57,241 | (44.26) % | 103,634 | 69.55 % |
| Administration Fees | | | | | | | | | |
| Data Center & Software | 10,750 | 10,751 | 1 | 29,521 | 21,502 | (8,019) | 37.29 % | 21,500 | 137.31 % |
| Braintree & Bank Fees | 48,405 | 32,741 | (15,664) | 83,263 | 64,507 | (18,756) | 29.07 % | 126,883 | 65.62 % |
| Total Administration Fees | 59,155 | 43,492 | (15,663) | 112,784 | 86,009 | (26,775) | 31.13 % | 148,383 | 76.01 % |
| Compensation Total | 202,156 | 238,170 | 36,014 | 336,247 | 476,244 | 139,997 | (29.39) % | 288,274 | 116.64 % |
| Insurance Expense | | | | | | | | | |
| Athlete Accident Insurance Expense | 1,594 | 1,075 | (519) | 8,188 | 2,150 | (6,038) | 280.82 % | 5,486 | 149.25 % |
| General Liability Insurance expense | 24,878 | 27,937 | 3,059 | 49,755 | 55,874 | 6,119 | (10.95) % | 55,873 | 89.05 % |
| Other Insurance expense | 12,857 | 9,331 | (3,526) | 25,198 | 18,662 | (6,536) | 35.01 % | 10,836 | 232.54 % |

| | Month Ending 09/30/2026 | | | Year To Date 09/30/2026 | | | | Prior Year To Date 09/30/2025 | |
|---|---|---|---|---|---|---|---|---|---|
| | Actual | Working Budget | Monthly Variance | Actual | Working Budget | YTD Variance | YTD Variance % | Actual | Year Comparison |
| Total Insurance Expense | 39,329 | 38,343 | (986) | 83,141 | 76,686 | (6,455) | 8.41 % | 72,195 | 115.16 % |
| Membership Expenses | | | | | | | | | |
| Background Checks | 8,815 | 6,600 | (2,215) | 19,615 | 16,065 | (3,550) | 22.09 % | 20,855 | 94.05 % |
| Rebates Expense | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 % | 37,443 | 0.00 % |
| Total Membership Expenses | 8,815 | 6,600 | (2,215) | 19,615 | 16,065 | (3,550) | 22.09 % | 58,298 | 33.65 % |
| Center for Safe Sport | | | | | | | | | |
| 500145 - Center for Safe Sport | 8,424 | 0 | (8,424) | 8,424 | 6,381 | (2,043) | 32.01 % | 6,318 | 133.33 % |
| Total USFA - Center for Safe Sport | 8,424 | 0 | (8,424) | 8,424 | 6,381 | (2,043) | 32.01 % | 6,318 | 133.33 % |
| Event Expense | | | | | | | | | |
| 500160 - Freight | 0 | 1,000 | 1,000 | 0 | 1,000 | 1,000 | (100.00) % | 0 | 0.00 % |
| 500549 - Venue Rental | 14,220 | 0 | (14,220) | 14,220 | 0 | (14,220) | 100.00 % | 0 | 0.00 % |
| 500554 - Venue Catering | 0 | 3,500 | 3,500 | 0 | 6,500 | 6,500 | (100.00) % | 4,582 | 0.00 % |
| 500558 - Venue Phone/AV/Internet | 0 | 1,500 | 1,500 | 0 | 1,500 | 1,500 | (100.00) % | 3,508 | 0.00 % |
| 500620 - Trophies & Medals | 2,600 | 0 | (2,600) | 2,600 | 5,000 | 2,400 | (48.00) % | 4,529 | 57.41 % |
| 500754 - Broadcasting | 0 | 2,917 | 2,917 | 0 | 5,834 | 5,834 | (100.00) % | 47,500 | 0.00 % |
| Total Event Expense | 16,820 | 8,917 | (7,903) | 16,820 | 19,834 | 3,014 | (15.19) % | 60,119 | 27.98 % |
| Travel Expense | | | | | | | | | |
| 500020 - Air | 256,355 | 18,983 | (237,372) | 295,080 | 46,166 | (248,914) | 539.17 % | 142,203 | 207.51 % |
| 500022 - Baggage Fees | 188 | 900 | 712 | 333 | 2,420 | 2,087 | (86.23) % | 712 | 46.73 % |
| 500200 - Ground Transportation | 7,988 | 6,117 | (1,871) | 12,096 | 11,384 | (712) | 6.25 % | 9,945 | 121.64 % |
| 500240 - Hotel | 72,343 | 4,217 | (68,126) | 96,336 | 18,684 | (77,652) | 415.60 % | 74,941 | 128.55 % |
| Total Travel Expense | 336,874 | 30,217 | (306,657) | 403,845 | 78,654 | (325,191) | 413.44 % | 227,801 | 177.28 % |
| Per Diem & Honorarium | | | | | | | | | |
| 500420 - Per Diem | 33,300 | 521 | (32,779) | 33,300 | 4,517 | (28,783) | 637.21 % | 2,050 | 1,624.39 % |
| 500220 - Honorarium | 4,800 | 5,130 | 330 | 6,330 | 13,510 | 7,180 | (53.14) % | 6,200 | 102.10 % |
| Total Per Diem & Honorarium | 38,100 | 5,651 | (32,449) | 39,630 | 18,027 | (21,603) | 119.83 % | 8,250 | 480.36 % |
| Professional Services Expense | | | | | | | | | |
| 500108 - Legal Fees | 2,652 | 20,750 | 18,098 | 2,685 | 41,500 | 38,815 | (93.52) % | 18,732 | 14.34 % |
| 500654 - VIK- Services | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 % | 638 | 0.00 % |
| 500562 - Contract Labor | 146,137 | 38,946 | (107,191) | 179,575 | 85,892 | (93,683) | 109.07 % | 90,093 | 199.32 % |
| 500756 - Professional Service Fees | 3,052 | 850 | (2,202) | 3,121 | 1,700 | (1,421) | 83.57 % | 10,000 | 31.21 % |
| 500780 - Consulting Fees | 7,846 | 333 | (7,513) | 8,192 | 666 | (7,526) | 1,130.05 % | 4,666 | 175.59 % |
| 500721 - Membership Development | 0 | 22,500 | 22,500 | 30,000 | 100,000 | 70,000 | (70.00) % | 1,000 | 3,000.00 % |
| Total Professional Services Expense | 159,687 | 83,379 | (76,308) | 223,573 | 229,758 | 6,185 | (2.69) % | 125,129 | 178.67 % |
| Magazine and Communications Expense | | | | | | | | | |
| Magazine Expense | 0 | 600 | 600 | 0 | 1,200 | 1,200 | (100.00) % | 3,300 | 0.00 % |
| Communications Expense | 37,847 | 28,060 | (9,787) | 56,626 | 50,620 | (6,006) | 11.86 % | 16,382 | 345.65 % |
| Total Magazine and Communications Expense | 37,847 | 28,660 | (9,187) | 56,626 | 51,820 | (4,806) | 9.27 % | 19,682 | 287.70 % |
| Marketing Expense | | | | | | | | | |
| 500266 - Reimbursement | 5,974 | 2,550 | (3,424) | 6,849 | 5,100 | (1,749) | 34.30 % | 3,400 | 201.45 % |
| 500652 - VIK- Merchandise | 0 | 20,833 | 20,833 | 0 | 41,666 | 41,666 | (100.00) % | 0 | 0.00 % |
| 500750 - Advertising and Promotions | 1,243 | 2,500 | 1,257 | 1,244 | 5,000 | 3,756 | (75.13) % | 7,656 | 16.24 % |
| 500760 - Sponsorship Fufillment | 0 | 0 | 0 | (1) | 0 | 1 | 100.00 % | 6,154 | (0.01) % |
| Total Marketing Expense | 7,217 | 25,883 | 18,666 | 8,092 | 51,766 | 43,674 | (84.36) % | 17,210 | 47.02 % |
| Direct Athlete Support | | | | | | | | | |
| 500268 - Direct Athlete Support | 3,000 | 26,675 | 23,675 | 6,000 | 53,350 | 47,350 | (88.75) % | 8,600 | 69.77 % |
| Total Direct Athlete Support | 3,000 | 26,675 | 23,675 | 6,000 | 53,350 | 47,350 | (88.75) % | 8,600 | 69.77 % |
| National Team Support | | | | | | | | | |
| 500730 - Coaches Salaries | 35,550 | 35,300 | (250) | 79,600 | 85,600 | 6,000 | (7.00) % | 66,600 | 119.52 % |
| Total National Team Support | 35,550 | 35,300 | (250) | 79,600 | 85,600 | 6,000 | (7.00) % | 66,600 | 119.52 % |
| International Programs Expense | | | | | | | | | |
| International License Expense | 14,415 | 3,500 | (10,915) | 14,415 | 10,510 | (3,905) | 37.15 % | 4,716 | 305.70 % |
| International Programs Other | 13,030 | 0 | (13,030) | 10,632 | 4,368 | (6,264) | 143.41 % | 6,171 | 172.28 % |
| Total International Programs Expense | 27,445 | 3,500 | (23,945) | 25,047 | 14,878 | (10,169) | 68.35 % | 10,887 | 230.07 % |
| Other Expenses | | | | | | | | | |
| 500130 - Dues and Fees - Other | 5,096 | 1,329 | (3,767) | 5,345 | 9,758 | 4,413 | (45.22) % | 436 | 1,225.87 % |
| 500335 - Entertainment | 60 | 0 | (60) | 60 | 0 | (60) | 100.00 % | 11,972 | 0.50 % |
| 500340 - Meals | 14,341 | 3,960 | (10,381) | 18,477 | 7,420 | (11,057) | 149.00 % | 16,444 | 112.36 % |
| 500600 - Supply | 11,983 | 3,642 | (8,341) | 17,991 | 7,084 | (10,907) | 153.96 % | 33,725 | 53.35 % |
| 500430 - Prior Year Adjustments | 6,400 | 185 | (6,215) | 6,399 | 370 | (6,029) | 1,629.60 % | 78,810 | 8.12 % |
| 500360 - Miscellaneous | 1,505 | 12,832 | 11,327 | 1,569 | 26,164 | 24,595 | (94.00) % | 986 | 159.11 % |
| 500799 - Employee Development | 397 | 1,416 | 1,019 | 804 | 2,832 | 2,028 | (71.61) % | 0 | 0.00 % |
| 500800 - Dues/Memberships/Subscriptions | 14,640 | 14,216 | (424) | 26,542 | 27,932 | 1,390 | (4.97) % | 13,109 | 202.48 % |
| 500715 - Event Fee Refunds | 525 | 0 | (525) | 2,258 | 0 | (2,258) | 100.00 % | 1,285 | 175.68 % |
| 500355 - Merchandise/Apparel | 10,210 | 3,140 | (7,070) | 10,399 | 8,450 | (1,949) | 23.06 % | 1,479 | 702.94 % |
| Total Other Expenses | 65,157 | 40,720 | (24,437) | 89,844 | 90,010 | 166 | (0.18) % | 158,246 | 56.77 % |
| Total Total Expenses | 1,088,213 | 660,905 | (427,308) | 1,581,361 | 1,484,396 | (96,965) | 6.53 % | 1,379,626 | 114.62 % |
| Total USFA- Net Income | (310,405) | 200,472 | (510,877) | 2,543,000 | 2,634,808 | (91,808) | (3.48) % | 2,469,831 | 102.96 % |

Red-Permanent variance