USAFencing
USFA- Budget vs Actual (2)
As of August 31, 2025

As of Date: 08/31/2025
Department group: Depts 100000 thru 800000
Location: USAFencing

	Month Ending 08/31/2025		Year To Date 08/31/2025			Prior Year To Date 08/31/2024	
	Actual	Working Budget	Actual	Working Budget	Budget Diff	Actual	Year Comparison
Net Income							
Total Income							
Membership Revenue							
Competitive Membership Revenue	1,477,179	1,580,860	1,477,179	1,580,860	(103,681)	1,415,439	104.36 %
Access Membership Revenue	272,427	294,418	272,427	294,418	(21,991)	235,154	115.85 %
Coach Membership Revenue	300,472	313,653	300,472	313,653	(13,181)	293,135	102.50 %
Club Membership Revenue	0	3,770	0	3,770	(3,770)	0	0.00 %
Admin Membership Revenue	62,145	87,908	62,145	87,908	(25,763)	76,267	81.48 %
Total Membership Revenue	2,112,223	2,280,609	2,112,223	2,280,609	(168,386)	2,019,995	104.57 %
Membership Programs							
410310 - Premium Club	78,415	78,300	78,415	78,300	115	228,891	34.26 %
410031 - Club Store/Banner	6,485	4,000	6,485	4,000	2,485	5,305	122.24 %
Total Membership Programs	84,900	82,300	84,900	82,300	2,600	234,196	36.25 %
Event Revenues							
410125 - Registration- Processing Fees	(305)	0	(305)	0	(305)	0	0.00 %
Total Event Revenues	(305)	0	(305)	0	(305)	0	0.00 %
Regional Revenues							
Regional Bid Fees	30,654	0	30,654	0	30,654	0	0.00 %
Regional Circuit Fees	219,027	150,000	219,027	150,000	69,027	158,078	138.56 %
Total Regional Revenues	249,681	150,000	249,681	150,000	99,681	158,078	157.95 %
Ticket Revenue							
410140 - Ticket Sales	0	0	0	0	0	760	0.00 %
Total Ticket Revenue	0	0	0	0	0	760	0.00 %
Recognized International Events							
Asian Events							
410950 - International Regional Circuit	(1,089)	0	(1,089)	0	(1,089)	3,402	(32.01) %
410960 - International Regional Surcharge	110	0	110	0	110	16,885	0.65 %
Total Asian Events	(979)	0	(979)	0	(979)	20,287	(4.83) %
Total Recognized International Events	(979)	0	(979)	0	(979)	20,287	(4.83) %
Magazine and Communications Revenue							
Magazine Revenue	252	0	252	0	252	0	0.00 %
Communications Revenue	50	28,750	50	28,750	(28,700)	225	22.25 %
Total Magazine and Communications Revenue	302	28,750	302	28,750	(28,448)	225	134.40 %
Sponsorship							
410449 - VIK - Merchandise	0	20,833	0	20,833	(20,833)	0	0.00 %
410410 - Sponsorship Revenue	69,374	65,251	69,374	65,251	4,123	22,083	314.15 %
410450 - Royalties & Partnerships	108	150	108	150	(42)	0	0.00 %
410458 - Merchandise Retail Operations	0	4,454	0	4,454	(4,454)	0	0.00 %
Total Marketing Revenue	69,482	90,688	69,482	90,688	(21,206)	22,083	314.64 %
USOC Funding							
410700 - Grants	100,733	50,386	100,733	50,386	50,347	51,968	193.83 %
410710 - Base Funding	97,917	97,916	97,917	97,916	1	82,250	119.05 %
Total USOC Funding	198,650	148,302	198,650	148,302	50,348	134,218	148.00 %
International Programs Revenue							
International Registration Fees	103,960	17,000	103,960	17,000	86,960	106,145	97.94 %
Total International Programs Revenue	103,960	17,000	103,960	17,000	86,960	106,145	97.94 %
International Licensing Fees							
410210 - FIE License Fee	6,320	7,680	6,320	7,680	(1,360)	4,585	137.84 %
410235 - European Federation License	1,605	0	1,605	0	1,605	325	494.61 %
Total International Licensing Fees	7,925	7,680	7,925	7,680	245	4,910	161.42 %
Investment Income							
410620 - Interest Earned	408	0	408	0	408	0	4,074,400.00 %
410625 - Interest Investments	595	167	595	167	428	263	226.24 %
410626 - Realized Gain(Loss) Investments	2,440	2,500	2,440	2,500	(60)	1,303	187.26 %
410627 - Unrealized Gain(Loss) Investments	59,126	2,500	59,126	2,500	56,626	33,011	179.11 %
410628 - Dividends Investments	1,263	1,250	1,263	1,250	13	1,200	105.25 %
Total Investment Income	63,832	6,417	63,832	6,417	57,415	35,777	178.41 %
Other Income							
410497 - VIK- Services	0	417	0	417	(417)	0	0.00 %
410150 - RC Exam	2,450	2,000	2,450	2,000	450	2,150	113.95 %
410155 - Wheelchair Exam	0	50	0	50	(50)	0	0.00 %

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Total Other Income	2,450	2,467	2,450	2,467	(17)	2,150	113.95 %
Total Income	2,892,121	2,814,213	2,892,121	2,814,213	77,908	2,738,824	105.60 %
Total Expenses							
Operating Expenses							
500120 - Depreciation- Furn, Fix, Bldg	745	3,000	745	3,000	(2,256)	1,244	59.85 %
500440 - Phone	1,779	2,415	1,779	2,415	(636)	2,825	62.98 %
500460 - Postage and Shipping	1,299	14,333	1,299	14,333	(13,034)	38,227	3.40 %
500480 - Printing	8,898	15,175	8,898	15,175	(6,277)	1,980	449.38 %
500140 - Equipment/Copier	205	105	205	105	101	206	100.00 %
500142 - Leased Equipment	1,924	1,818	1,924	1,818	105	986	195.01 %
500602 - Company Software/Hardware	23,960	13,295	23,960	13,295	10,665	11,604	206.49 %
500548 - Rent - Office	7,180	6,472	7,180	6,472	708	6,660	107.82 %
500543 - Rent - Storage Tournament Equipment	0	1,500	0	1,500	(1,500)	1,500	0.00 %
Total Operating Expenses	45,990	58,113	45,990	58,113	(12,124)	65,232	70.50 %
Administration Fees							
Data Center & Software	10,750	10,751	10,750	10,751	(1)	10,750	100.00 %
Braintree & Bank Fees	66,844	57,182	66,844	57,182	9,662	50,053	133.55 %
Total Administration Fees	77,594	67,933	77,594	67,933	9,661	60,803	127.61 %
Compensation Expense	124,488	254,242	124,488	254,242	(129,754)	151,645	82.09 %
Insurance Expense							
Athlete Accident Insurance Expense	993	1,400	993	1,400	(407)	0	0.00 %
General Liability Insurance expense	27,937	27,083	27,937	27,083	854	26,591	105.06 %
Other Insurance expense	4,655	11,077	4,655	11,077	(6,422)	3,061	152.09 %
Total Insurance Expense	33,585	39,560	33,585	39,560	(5,975)	29,652	113.26 %
Membership Expenses							
Background Checks	11,100	10,296	11,100	10,296	804	10,350	107.25 %
Rebates Expense	37,443	75,085	37,443	75,085	(37,642)	18,054	207.39 %
Total Membership Expenses	48,543	85,381	48,543	85,381	(36,838)	28,404	170.90 %
Center for Safe Sport							
500145 - Center for Safe Sport	0	0	0	0	0	6,318	0.00 %
Total USFA - Center for Safe Sport	0	0	0	0	0	6,318	0.00 %
Event Expense							
500160 - Freight	0	0	0	0	0	49	0.00 %
500554 - Venue Catering	0	2,500	0	2,500	(2,500)	0	0.00 %
500558 - Venue Phone/AV/Internet	0	500	0	500	(500)	720	0.00 %
500620 - Trophies & Medals	4,440	0	4,440	0	4,440	340	1,306.09 %
500754 - Broadcasting	11,250	0	11,250	0	11,250	0	0.00 %
Total Event Expense	15,690	3,000	15,690	3,000	12,690	1,109	1,414.53 %
Travel Expense							
500020 - Air	19,799	16,000	19,799	16,000	3,799	28,789	68.77 %
500022 - Baggage Fees	623	1,530	623	1,530	(907)	968	64.33 %
500200 - Ground Transportation	5,295	4,550	5,295	4,550	745	7,581	69.84 %
500240 - Hotel	1,352	15,083	1,352	15,083	(13,731)	31,828	4.25 %
Total Travel Expense	27,069	37,163	27,069	37,163	(10,094)	69,166	39.14 %
Per Diem & Honorarium							
500420 - Per Diem	1,400	3,717	1,400	3,717	(2,317)	450	311.11 %
500220 - Honorarium	2,800	13,388	2,800	13,388	(10,588)	0	0.00 %
Total Per Diem & Honorarium	4,200	17,105	4,200	17,105	(12,905)	450	933.33 %
Professional Services Expense							
500107 - Tax Return Fee	0	3,000	0	3,000	(3,000)	0	0.00 %
500108 - Legal Fees	5,060	20,417	5,060	20,417	(15,357)	25,825	19.59 %
500654 - VIK- Services	0	417	0	417	(417)	0	0.00 %
500562 - Contract Labor	44,645	61,352	44,645	61,352	(16,707)	64,370	69.36 %
500755 - Research Studies	0	0	0	0	0	5,000	0.00 %
500756 - Professional Service Fees	0	8,167	0	8,167	(8,167)	0	0.00 %
500780 - Consulting Fees	3,833	320	3,833	320	3,513	320	1,197.75 %
Total Professional Services Expense	53,538	93,673	53,538	93,673	(40,135)	95,515	56.05 %
Magazine and Communications Expense							
Magazine Expense	1,650	4,493	1,650	4,493	(2,843)	1,650	100.00 %
Communications Expense	13,958	6,250	13,958	6,250	7,708	3,802	367.06 %
Total Magazine and Communications Expense	15,608	10,743	15,608	10,743	4,865	5,452	286.25 %
Marketing Expense							
500266 - Reimbursement	850	2,550	850	2,550	(1,700)	0	0.00 %
500652 - VIK- Merchandise	0	20,833	0	20,833	(20,833)	0	0.00 %

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500750 - Advertising and Promotions	488	0	488	0	488	8,000	6.10 %
500760 - Sponsorship Fufillment	0	0	0	0	0	8,000	0.00 %
Total Marketing Expense	1,338	23,383	1,338	23,383	(22,045)	16,000	8.36 %
Direct Athlete Support							
500268 - Direct Athlete Support	4,300	21,250	4,300	21,250	(16,950)	2,400	179.17 %
Total Direct Athlete Support	4,300	21,250	4,300	21,250	(16,950)	2,400	179.17 %
National Team Support							
500730 - Coaches Salaries	29,300	48,750	29,300	48,750	(19,450)	27,800	105.40 %
Total National Team Support	29,300	48,750	29,300	48,750	(19,450)	27,800	105.40 %
International Programs Expense							
International License Expense	2,304	4,490	2,304	4,490	(2,186)	7,000	32.92 %
International Programs Other	(8,514)	4,300	(8,514)	4,300	(12,814)	5,530	(153.97) %
Total International Programs Expense	(6,210)	8,790	(6,210)	8,790	(15,000)	12,530	(49.56) %
Other Expenses							
500130 - Dues and Fees - Other	231	2,125	231	2,125	(1,894)	751	30.83 %
500340 - Meals	2,595	3,473	2,595	3,473	(878)	8,586	30.23 %
500600 - Supply	2,220	3,350	2,220	3,350	(1,130)	555	399.40 %
500430 - Prior Year Adjustments	(288)	0	(288)	0	(288)	(38,288)	0.75 %
500360 - Miscellaneous	213	13,600	213	13,600	(13,387)	872	24.35 %
500799 - Employee Development	0	3,627	0	3,627	(3,627)	1,443	0.00 %
500800 - Dues/Memberships/Subscriptions	5,464	5,975	5,464	5,975	(511)	394	1,388.26 %
500810 - Tickets	0	0	0	0	0	11,270	0.00 %
500715 - Event Fee Refunds	440	0	440	0	440	13,245	3.32 %
500355 - Merchandise/Apparel	1,164	7,667	1,164	7,667	(6,503)	18,496	6.30 %
Total Other Expenses	12,039	39,817	12,039	39,817	(27,778)	17,324	69.50 %
Total Total Expenses	487,072	808,903	487,072	808,903	(321,832)	589,800	82.58 %
Total USFA- Net Income	2,405,049	2,005,310	2,405,049	2,005,310	399,739	2,149,025	111.91 %