



USAR Board of Directors Meeting
Wednesday, November 28, 2022
5:30 pm MT
Videoconference via Zoom

Called to order by President Stewart Solomon at 5:35 pm MT

(Quorum was achieved; advance notice given of the meeting; directors recuse themselves on topics that are a conflict of interest.)

Attending: Todd Boss, Jake Bredenbeck (Athlete Representative), Steve Czarnecki (Treasurer), Michelle De La Rosa (Secretary/Athlete Representative), Mike Grisz (Executive Director), Danielle Maddux (Athlete Representative), Maurice Miller, Terry Rogers (Vice President), Sandy Rios, Stewart Solomon (President), Cindy Tilbury

Approval of Minutes

Minutes will be sent out for an electronic vote.

Motion to accept US Team Committee's recommendation to keep Qualification for Doubles (both gender and mixed) and Qualification for Singles at separate events and that those events will be named at later dates by Terry Rogers

Seconded by Steve Czarnecki

Vote passes unanimously

Executive Director Update (Mike Grisz)

Giving Tuesday updates

- Asked the board to reach out and encourage people to donate to Giving Tuesday
 - Marketing efforts and social media approach

State of USAR Letter

- Making things more transparent to our membership
 - Asking for help from the membership
 - Intention is to educate and ensure a future
 - There will be no fund for Team USA this year
 - Matching donors for big donations

National Events

- 2/4 have R2 sites up and running
 - Other 2 events will be up by the end of the week
- Working with the committees
- Projected budgeting
 - Would like some recommendations for potential sponsor outreach
 - Better to bring money in with sponsors versus entry fees

USOPC/SafeSport

- Recently had a SafeSport Audit

- Waiting to receive the report
- Looking for a SafeSport administrator
 - Need to hire someone
- USOPC Grants
 - They allocate money for us if we sustain our status as an NGB
 - Provide a grant for accounting services

US Open

- Discussed the financial repercussions from the event
- Potentially outsourcing the event
 - LPRT/IRT
 - Need to get sponsorships to offset the instant defecate
 - University of MN
 - Good location
 - Still must pay the outstanding balance
 - Ways to cut expenses
 - Cut hospitality
 - No show court
 - Rent a smaller portion of the facility

Staff Update

- Rearranging responsibilities
- Adjusting to different management
 - Staff abilities
 - Are we confident they will be able to obtain sponsorships
 - Do they know how? Have the right tools?

New Outlook (Stewart)

- Learn from our mistakes
- Stop looking back
- Set strategy and direction
 - Managing staff
- Octagon.com
 - Biggest sport sponsor in industry
 - CVS as title sponsor for US Open

Budget/Finance Update (Steve)

Cash on hand continues to be of significant concern to USA Racquetball. The financial outcome of the U.S. Open was significantly worse than forecast, resulting in current liabilities exceeding cash on hand. On a positive note, while membership revenue is behind budget on the year, it exceeded budget in October and for the preceding several months. For the first time in 2022, sanction fee revenue exceeded budget in October. Individual contributions continue to exceed budget. However, contributions through the end of the year and into 2023 is important given the current financial situation of the Association.

Outstanding/New Business

- End of year bonus
 - Reach out to Stewart
- Sandy Rios photo and short bio posted to Leadership page on website
- Player Health issue
 - Email Mike Grisz/Stewart with issues

Next Meeting

Monday, December 19th, 2022; 5:30 pm MT

Adjournment of regular meeting

Motion to move to Closed Session by Terry Rogers

Seconded by Todd Boss

Election Committee business was discussed.

Details are on file with the Secretary.

Motion to move out of Closed Session by Terry Rogers

Seconded by Danielle Maddux

Vote passes unanimously

Motion to adjourn by Terry Rogers

Seconded by Danielle Maddux

Adjourned at 7:38 pm MT