



USAR Board of Directors Meeting

Monday, January 23, 2023

5:30 pm MT

Videoconference via Zoom

Called to order by President Stewart Solomon at 5:36 pm MT

Attending: Todd Boss, Jake Bredenbeck (Athlete Representative), Steve Czarnecki (Treasurer), Michelle De La Rosa (Secretary/Athlete Representative), Mike Grisz (Executive Director), Danielle Maddux (Athlete Representative), Maurice Miller, Sandy Rios, Terry Rogers (Vice President), Stewart Solomon (President), Cindy Tilbury

Quorum was achieved; advance notice given of the meeting; directors were reminded to recuse themselves on topics that are a conflict of interest.

Stewart: Reminders about social media and confidentiality agreements.

Approval of Minutes

Motion to approve the minutes by Danielle Maddux

Second by Terry Rogers

Discussion: None

Vote: Passed unanimously

Executive Director Update (Mike Grisz)

- Overview
 - Out of payable debt by March
 - Community stepped up
 - Membership has been good
 - Staff changes
- Staff
 - Connor's last day is February 10, 2023
 - He will be at National Singles/Doubles
 - Current Staff (Volunteers)
 - Mike Grisz
 - Full time
 - Karen Grisz (paid via the USOPC grant to USAR)
 - Administration role
 - Help commentating later during the week at Nationals
 - Jonathan Greenburg
 - Full Time intern
 - Wants to continue with USAR after his internship ends
 - Office
 - Need an action plan on the office
 - Minimize expenses
 - Transition mailing address
 - Items in the office

- Might need to vacate office if no staff are currently occupying it
- National Singles & Doubles Championships
 - Next year National Indoor Championships
 - Mike ran through who is going to be present at events
 - Currently about 264 participants
 - No meals provided
 - Social Media – huge presence
 - Many people doing social media takeover
 - Erika, Annie
 - Lots of marketing planned
 - Dylan, Enrique, Aimee
 - SafeSport
 - Audit Report
 - Karen and Jonathan are working on it
 - Meeting deadlines
 - Expect an event audit
 - Most likely it will be at Junior Nationals
 - Players Health
 - Difficult to navigate
 - Started doing everything manually
 - Getting a quote on R2 integration
 - What's Next for USAR and SafeSport
 - Members have already received one email on when and for whom SafeSport training is needed
 - Next email to membership goes out this week
 - If people are still out of compliance, the staff will reach out
 - On February 21st your membership will be suspended
 - If people want to register for an event they will need to become SafeSport compliant
 - Event approval
 - States still approve events but now the staff ensures that they are SafeSport compliant
 - If something isn't working or is getting approved incorrectly – reach out to Mike
 - US OPEN
 - Postponed US OPEN to May of 2024
 - How will it look
 - Realistic to make it a Grand Slam
 - Prize money needs to be paid upfront
 - Raise an extensive amount of money for main sponsors
 - No traction on presenting sponsor
 - Maurice has a handful of potential sponsors
 - Open for ideas on reimagining the US OPEN
 - Contract it out
 - Potential event directors
 - Sponsors
 - Commission on sponsorship
 - Pros or no pros
 - Need to set time frame checkpoints to ensure the success of the US OPEN

- Set up a game plan to ensure time frames are being met
 - Better to be small and then grow
 - Most likely USAR will not be hiring a staff member to run the US OPEN
- Teaching Certification
 - Reaching out to Coaches
 - Fran and Winterton
- USOPC
 - Digital marketing agreement
 - The new design looks a lot better
- What's Next
 - US OPEN game plan for 2024
 - WOR
 - Continuing to integrate and promote outdoor better
 - Complete the Referee Certification upgrade

Finance Update (Steve Czarnecki)

The USA Racquetball financial position has continued to improve as a result of significantly reduced staffing costs, higher than budgeted membership revenue, and sizeable donations from a number of individuals invested in putting the Association back on sound financial footing. Volunteers have continued to step up to provide significant value to USA Racquetball in light of reduced staff numbers. The Board considered and approved a 2023 budget with a \$64,000 net profit. From a financial perspective, 2023 is slated to be a rebuilding year to allow the Association to chart a sustainable path forward in service to the sports and its players.

Motion by Terry Rogers to approve the budget presented by Treasurer Steve Czarnecki

Seconded by Sandy Rios

Discussion: None

Vote: Passed unanimously

State Rebates

- 3rd Quarter rebate payments are being processed
 - States receive rebates if they are in compliance
 - If states are not in compliance, they are informed on what needs to be fixed

Membership (Cindy Tilbury)

- Have been reaching out to expired members
 - Great feedback – upswing
 - Above 5,000 members as of current

Committee Update (Terry Rogers)

- Election Committee
 - Been announced in the newsletter
 - Website set up for March 1-March 31
 - Candidates are able to start campaigning
- Junior Committee
 - Getting everything set up for Junior Nationals

Next Meeting: Monday, February 27, 2023

Motion by Maurice Miller to adjourn

Seconded by Terry Rogers

Discussion: Excited that we had a very positive and uplifting meeting.

Vote: Passed unanimously

Adjourned at 7:15 pm MT