

USAFencing
USFA- Budget vs Actual
As of July 01, 2026

As of Date:
Department group:
Location:

07/01/2026
Active
USA Fencing

	Member Services	National Events	Marketing and Communications	Executive Office	General Admin	Board and Committee	Sports Performance	US International Events	All Departments
	Year Ending	Year Ending	Year Ending	Year Ending	Year Ending	Year Ending	Year Ending	Year Ending	Year Ending
	07/31/2027	07/31/2027	07/31/2027	07/31/2027	07/31/2027	07/31/2027	07/31/2027	07/31/2027	07/31/2027
	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget
Net Income									
Total Income									
Membership Revenue									
Competitive Membership Revenue	2,312,269	0	0	0	0	0	0	0	2,312,269
Non-Competitive Membership Revenue	52,000	0	0	0	0	0	0	0	52,000
Access Membership Revenue	587,157	0	0	0	0	0	0	0	587,157
Coach Membership Revenue	396,267	0	0	0	0	0	0	0	396,267
Admin Membership Revenue	235,000	80,000	0	0	0	0	33,600	0	348,600
Total Membership Revenue	3,582,693	80,000	0	0	0	0	33,600	0	3,696,293
Membership Programs									
410310 - Premium Club	292,342	0	0	0	0	0	0	0	292,342
410031 - Club Store/Banner	6,000	0	0	0	0	0	0	0	6,000
411000 - All-Academic Team	35,000	0	0	0	0	0	0	0	35,000
411001 - All American	35,000	0	0	0	0	0	0	0	35,000
Total Membership Programs	368,342	0	0	0	0	0	0	0	368,342
Event Revenues									
410120 - National Registration Fee	0	7,208,705	0	0	0	0	0	0	7,208,705
410416 - Event Incentives	0	100,000	0	0	0	0	0	0	100,000
410415 - Event Vendors	0	99,500	0	0	0	0	0	0	99,500
410480 - Hotel Rebates	0	397,500	0	0	0	0	0	0	397,500
Total Event Revenues	0	7,805,705	0	0	0	0	0	0	7,805,705
Regional Revenues									
Regional Bid Fees	0	20,000	0	0	0	0	0	0	20,000
Regional Circuit Fees	0	700,000	0	0	0	0	0	0	700,000
Total Regional Revenues	0	720,000	0	0	0	0	0	0	720,000
Ticket Revenue									
410111 - Tickets - Vet Dinner	0	9,500	0	0	0	0	0	0	9,500
410110 - Tickets - Hall of Fame	0	15,000	0	0	0	0	0	0	15,000
Total Ticket Revenue	0	24,500	0	0	0	0	0	0	24,500
Recognized International Events									
Asian Events									
410955 - International Regional Event Fee	0	2,750	0	0	0	0	0	0	2,750
410960 - International Regional Surcharge	0	36,500	0	0	0	0	0	0	36,500
Total Asian Events	0	39,250	0	0	0	0	0	0	39,250
Total Recognized International Events	0	39,250	0	0	0	0	0	0	39,250
Magazine and Communications Revenue									
Communications Revenue	0	0	70,000	0	0	0	0	0	70,000
Total Magazine and Communications Revenue	0	0	70,000	0	0	0	0	0	70,000
Sponsorship									
410449 - VIK - Merchandise	0	0	250,000	0	0	0	0	0	250,000
410495 - VIK - Tournament Equipment	0	207,600	0	0	0	0	0	0	207,600
410410 - Sponsorship Revenue	0	0	1,423,996	0	0	0	0	25,000	1,448,996
410450 - Royalties & Partnerships	0	0	2,250	0	0	0	0	0	2,250
410453 - Fencing Photos	0	0	5,000	0	0	0	0	0	5,000
410458 - Merchandise Retail Operations	0	0	1,056,500	0	0	0	0	0	1,056,500
Total Marketing Revenue	0	207,600	2,737,746	0	0	0	0	25,000	2,970,346
USOC Funding									
410700 - Grants	0	50,000	0	0	0	0	1,418,251	0	1,468,251
Total USOC Funding	0	50,000	0	0	0	0	1,418,251	0	1,468,251
International Programs Revenue									
International Registration Fees	0	0	0	0	0	0	273,170	1,000	274,170
Total International Programs Revenue	0	0	0	0	0	0	273,170	1,000	274,170
International Licensing Fees									
410210 - FIE License Fee	0	0	0	0	0	0	36,480	0	36,480
410235 - European Federation License	0	0	0	0	0	0	14,400	0	14,400
Total International Licensing Fees	0	0	0	0	0	0	50,880	0	50,880
US Fencing Foundation Grant									
410820 - USFF Grants-Restricted	124,877	0	24,877	0	0	0	169,754	0	319,508
Total US Fencing Foundation Grant	124,877	0	24,877	0	0	0	169,754	0	319,508

Investment Income

	Member Services Year Ending 07/31/2027	National Events Year Ending 07/31/2027	Marketing and Communications Year Ending 07/31/2027	Executive Office Year Ending 07/31/2027	General Admin Year Ending 07/31/2027	Board and Committee Year Ending 07/31/2027	Sports Performance Year Ending 07/31/2027	US International Events Year Ending 07/31/2027	All Departments Year Ending 07/31/2027
	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget
410620 - Interest Earned	0	0	0	0	1,800	0	0	0	1,800
410625 - Interest Investments	0	0	0	0	4,000	0	0	0	4,000
410626 - Realized Gain(Loss) Investments	0	0	0	0	36,000	0	0	0	36,000
410627 - Unrealized Gain(Loss) Investments	0	0	0	0	36,000	0	0	0	36,000
410628 - Dividends Investments	0	0	0	0	15,000	0	0	0	15,000
Total Investment Income	0	0	0	0	92,800	0	0	0	92,800
Other Income									
410497 - VIK- Services	0	0	5,000	0	0	0	0	0	5,000
410150 - RC Exam	0	0	0	0	0	21,000	0	0	21,000
410155 - Wheelchair Exam	0	0	0	0	0	600	0	0	600
410600 - Miscellaneous Revenue	0	103,000	0	0	25,000	0	0	0	128,000
Total Other Income	0	103,000	5,000	0	25,000	21,600	0	0	154,600
Total Income	4,075,912	9,030,055	2,837,623	0	117,800	21,600	1,945,655	26,000	18,054,645
Total Expenses									
Operating Expenses									
500120 - Depreciation- Furn, Fix, Bldg	0	1,500	0	0	1,908	0	1,500	0	4,908
500440 - Phone	2,160	3,456	2,880	1,320	15,492	0	8,756	0	34,064
500460 - Postage and Shipping	27,275	4,500	375	0	3,000	12,750	6,450	250	54,600
500480 - Printing	38,070	11,750	18,000	0	600	0	0	250	68,670
500060 - Bad Debt Expense	0	0	0	0	40,000	0	0	0	40,000
500140 - Equipment/Copier	0	0	0	0	1,880	0	15,000	0	16,880
500142 - Leased Equipment	0	13,000	0	0	8,400	0	0	0	21,400
500602 - Company Software/Hardware	57,719	61,128	26,960	0	62,976	1,152	864	0	210,799
500548 - Rent - Office	0	0	0	0	86,160	0	0	0	86,160
500543 - Rent - Storage Tournament Equipment	0	21,000	0	0	0	0	0	0	21,000
Total Operating Expenses	125,224	116,334	48,215	1,320	220,416	13,902	32,570	500	558,481
Administration Fees									
Data Center & Software	118,370	36,120	0	0	0	0	24,516	0	179,006
Braintree & Bank Fees	92,000	90,000	800	500	61,595	0	43,580	0	288,475
Total Administration Fees	210,370	126,120	800	500	61,595	0	68,096	0	467,481
Compensation Expense	415,001	526,414	441,867	406,627	711,455	0	687,982	0	3,189,346
Insurance Expense									
Athlete Accident Insurance Expense	7,000	3,500	0	0	0	0	2,400	0	12,900
General Liability Insurance expense	0	0	0	0	335,242	0	0	0	335,242
Other Insurance expense	0	1,350	0	0	71,250	0	39,350	0	111,950
Total Insurance Expense	7,000	4,850	0	0	406,492	0	41,750	0	460,092
Membership Expenses									
Background Checks	79,410	0	0	0	0	0	0	0	79,410
Rebates Expense	59,564	0	0	0	0	0	0	0	59,564
Total Membership Expenses	138,974	0	0	0	0	0	0	0	138,974
Center for Safe Sport									
500145 - Center for Safe Sport	25,524	0	0	0	0	0	0	0	25,524
Total USFA - Center for Safe Sport	25,524	0	0	0	0	0	0	0	25,524
Event Expense									
500160 - Freight	0	273,500	0	0	0	0	5,750	1,000	280,250
500549 - Venue Rental	0	376,065	0	0	0	2,500	0	0	378,565
500550 - Venue Decorator	0	348,500	0	0	0	0	0	0	348,500
500552 - Venue Security	0	135,750	0	0	0	0	0	0	135,750
500553 - Venue Electric	0	98,000	0	0	0	0	0	0	98,000
500554 - Venue Catering	0	546,000	0	0	0	8,500	0	0	554,500
500557 - Venue EMT	0	34,500	0	0	0	0	0	0	34,500
500558 - Venue Phone/AV/Internet	0	185,000	0	0	0	8,000	0	0	193,000
500559 - Production/Staging	0	67,500	0	0	0	0	0	0	67,500
500560 - Temporary Labor - Events	0	102,000	0	0	0	0	0	0	102,000
500561 - Contract Labor - Events	0	7,350	0	0	0	0	0	5,000	12,350
500620 - Trophies & Medals	0	20,500	0	0	0	500	0	1,500	22,500
500754 - Broadcasting	0	0	35,000	0	0	0	0	0	35,000
Total Event Expense	0	2,194,665	35,000	0	0	19,500	5,750	7,500	2,262,415
Travel Expense									
500020 - Air	12,000	706,750	35,696	18,300	33,600	39,000	1,599,550	5,000	2,449,896
500022 - Baggage Fees	1,200	21,500	880	0	3,840	1,400	39,400	500	68,720
500200 - Ground Transportation	2,200	198,300	13,650	17,450	15,000	5,480	142,804	2,000	396,884
500240 - Hotel	14,000	947,500	19,504	19,500	15,000	20,700	728,275	7,500	1,771,979
Total Travel Expense	29,400	1,874,050	69,730	55,250	67,440	66,580	2,510,029	15,000	4,687,479
Per Diem & Honorarium									
500420 - Per Diem	0	464,000	6,250	0	0	9,800	449,100	4,000	933,150

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	Year Ending 07/31/2027	Year Ending 07/31/2027	Year Ending 07/31/2027	Year Ending 07/31/2027	Year Ending 07/31/2027	Year Ending 07/31/2027	Year Ending 07/31/2027	Year Ending 07/31/2027	Year Ending 07/31/2027
	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget	Working Budget
500220 - Honorarium	95,500	966,750	1,562	0	0	21,300	210,200	6,000	1,301,312
Total Per Diem & Honorarium	95,500	1,430,750	7,812	0	0	31,100	659,300	10,000	2,234,462
Professional Services Expense									
500106 - Audit Fee	0	0	0	0	20,000	0	0	0	20,000
500107 - Tax Return Fee	0	0	0	0	6,000	0	0	0	6,000
500108 - Legal Fees	0	0	0	0	249,000	0	0	0	249,000
500562 - Contract Labor	20,000	153,000	246,600	0	43,752	7,000	30,000	0	500,352
500756 - Professional Service Fees	8,400	0	0	0	1,800	0	350	0	10,550
500780 - Consulting Fees	0	0	0	0	3,996	0	0	0	3,996
500721 - Membership Development	200,000	0	0	0	0	0	0	0	200,000
Total Professional Services Expense	228,400	153,000	246,600	0	324,548	7,000	30,350	0	989,898
Magazine and Communications Expense									
Magazine Expense	0	0	7,200	0	0	0	0	0	7,200
Communications Expense	0	0	800,878	0	0	0	0	0	800,878
Total Magazine and Communications Expense	0	0	808,078	0	0	0	0	0	808,078
Marketing Expense									
500266 - Reimbursement	0	0	0	0	0	0	30,600	0	30,600
500650 - VIK- Tournament Equipment	0	176,000	0	0	0	0	0	0	176,000
500750 - Advertising and Promotions	0	0	30,000	0	0	0	0	0	30,000
500760 - Sponsorship Fulfillment	0	0	24,877	0	0	0	0	0	24,877
Total Marketing Expense	0	176,000	54,877	0	0	0	30,600	0	261,477
Direct Athlete Support									
500268 - Direct Athlete Support	0	0	0	0	0	0	320,100	0	320,100
Total Direct Athlete Support	0	0	0	0	0	0	320,100	0	320,100
National Team Support									
500730 - Coaches Salaries	0	0	0	0	0	0	438,600	0	438,600
Total National Team Support	0	0	0	0	0	0	438,600	0	438,600
International Programs Expense									
International License Expense	0	0	0	0	0	10,000	36,130	0	46,130
International Programs Other	0	0	0	0	0	0	89,914	0	89,914
Total International Programs Expense	0	0	0	0	0	10,000	126,044	0	136,044
Other Expenses									
500130 - Dues and Fees - Other	11,000	700	3,000	0	949	60	14,750	0	30,459
500340 - Meals	8,120	26,700	15,000	8,800	6,720	2,200	44,350	750	112,640
500600 - Supply	4,200	116,200	7,500	2,200	5,000	200	21,000	500	156,800
500430 - Prior Year Adjustments	0	0	2,225	0	0	0	0	0	2,225
500360 - Miscellaneous	0	42,000	10,000	1,000	100,100	600	34,900	0	188,600
500799 - Employee Development	4,000	4,000	2,000	0	4,000	0	3,000	0	17,000
500800 - Dues/Memberships/Subscriptions	14,044	0	39,834	14,300	65,763	35,532	4,130	0	173,603
500715 - Event Fee Refunds	0	61,000	0	0	0	0	0	0	61,000
500355 - Merchandise/Apparel	11,500	0	0	0	0	500	22,700	0	34,700
Total Other Expenses	52,864	250,600	79,559	26,300	182,532	39,092	144,830	1,250	777,027
Total Total Expenses	1,328,257	6,852,783	1,792,538	489,997	1,974,478	187,174	5,096,001	34,250	17,755,478
Total USFA- Net Income	2,747,655	2,177,272	1,045,085	(489,997)	(1,856,678)	(165,574)	(3,150,346)	(8,250)	299,167