## **Virtual USAT Board Meeting Minutes**

Location	Date	Time	Format
Slack Channel	December 7, 2023	N/A	Virtual

## **In Attendance**

Board Members Present				
Joel Rosinbum	Chair	Present		
Henry Brandon	Vice Chair	Present		
Chuck Graziano	Secretary	Present		
William Huffman	Treasurer	Present		
Gabriela Gallegos	Director	Present		
Erin Storie	Director	Present		
Keri Serota	Director	Present		
Colonel Yvonne Spencer	Director	Present		
Felix Stellmaszek	Director	Present		
Scott Sternberg	Director	Present		
Alyssa Seely	Ex-Officio	Present		
Katie Zaferes	Director	Present		

## Approval to vote USAT Foundation Board Recommendations Electronically

MOTION				
To Approve voting on the recommendations of the USAT Foundation Board of Trustees				
electronically a	and without discussion.			
		T	T	
CARRIED				

## **Approval of Recommendations of USAT Foundation:**

MOTION				
To Approve the recommendations of the USAT Foundation Board of Trustees to expand the				
	ard to 16 members and to appo soutlined in the attached memo		9	
CARRIED				





### **MEMORANDUM**

TO: Felix Stellmaszek, USA Triathlon Board of Directors Liaison to the USAT

**Foundation Board of Trustees** 

**FROM:** USAT Foundation Board of Trustees

**SUBJECT:** USAT Board of Trustees Foundation Recommendation for Trustee Candidates to

Join the Foundation's Board of Trustees

**DATE:** November 27, 2023

In compliance with the USA Triathlon Foundation's Bylaws, the USAT Foundation Board of Trustees ("Foundation BOT") has approved on November 21, 2023, the proposed recommendation that the following seven candidates be added as new trustee members to the Foundation BOT. The Foundation BOT requests that the USA Triathlon ("USAT") Board of Directors approve their recommendations.

In general, the Foundation is in an exciting and unique moment of growth! We have been thrilled to see more supporters aligned with our mission and want to become involved with the Foundation. In 2022, we had 3,847 donors and hope to surpass that number in 2023, a remarkable testament to the reach and impact the Foundation is having! A very select group of supporters are recognized by the USAT Board of Directors or Foundation Staff as being prospects to serve on the Foundation BOT. They are vetted through staff, then brought to the Board Chair/Vice Chair for a screening call, before being presented to the entire Board as a candidate, where all members are invited to join an interview call. The Foundation has a history of dedicated Trustees, who have shaped its mission, and we are now preparing for future leaders to help elevate our work. The Foundation believes the following recommended proposed trustee candidates can help the Foundation achieve and exceed its goals.

With this in mind, the Foundation BOT provides this memo to support its recommendations for trustee candidates ("Memo"). This Memo describes the proposed position each candidate would be filling on the Foundation BOT, which includes current positions on the Foundation's BOT with a new term starting January 1, 2024, as well as adding additional new trustee positions to the Foundation BOT with a term starting as soon as approved by the USAT Board of Directors. Additionally, the Foundation BOT has provided specific proposed trustee bios on each of the recommended candidates for the USAT Board of Directors' review that describes their backgrounds and commitment to the sport of triathlon and the Foundation in the attachment ("Bios").

In short, the Foundation BOT currently consists of 12 Trustee positions. Of the 12 Trustee positions, 3 of the current Trustees' terms will end on December 31, 2023, and these Trustees are not eligible for another term. The Foundation BOT seeks to replace these outgoing Trustees

starting January 1, 2024. Accordingly, the Foundation BOT has approved and proposes that USAT Board of Directors approve the following three candidates to start service on the Foundation BOT on January 1, 2024, and with an end of the term on December 31, 2026. Furthermore, the BOT provides highlights of why the BOT has proposed each candidate below (in addition to the Bios):

### 1. Rosalind Sepulveda

- Proposed to replace current Foundation Trustee, Jacqueline McCook.
- Successful Ambassador Leader and is committed to donating her time to the BOT as well as helping to secure donations for the Foundation.

### 2. Nathan Stuhlmacher

- Proposed to replace current Foundation Trustee, John Cassimatis.
- Former Navy Seal, son races for USAT's Project Podium and has previously facilitated a \$100K gift to the Foundation.

#### 3. Cameron Hamilton

- Proposed to replace current Foundation Trustee, Melissa Stockwell.
- Passionate about development and support for paratriathletes and military paratriathletes; has made a \$25K gift to support paratriathlons.

Moreover, Foundation BOT would like to increase the BOT from 12 to 16 members as allowed under the Foundation BOT's Bylaws with these new trustees starting as soon as approved by the USAT Board of Directors. Accordingly, the Foundation BOT proposes the following candidates as new trustees to be added to the BOT to increase the number of trustees on the Foundation BOT, and proposes that these candidates' terms would start upon the date of USAT Board of Director's approval and an end on December 31, 2026.

### 1. Justin Model

- Justin's term would begin upon the approval of the Board of Directors and would end on December 31, 2026.
- Serves on the USAT Marketing Committee as a member and is committed to donating his time to the BOT as well as helping to secure donations for the Foundation.

#### 2. Marci Jenkins

- Marci's term would begin upon the approval of the Board of Directors and would end on December 31, 2026.
- Successful Marketing Executive and leader, and is committed to donating her time to the BOT as well as helping to secure donations for the Foundation.

#### 3. Mike Wien

- Mike's term would begin upon the approval of the Board of Directors and would end on December 31, 2026.
- Has served USAT in various volunteer capacities and is committed to donating his time to the BOT as well as helping to secure donations for the Foundation.

### 4. Richard Hrabchak

- Richard's term would begin upon the approval of the Board of Directors and would end on December 31, 2026.
- Long career at Mutual Omaha and secured a \$250K gift for the Foundation.

In sum, the Foundation Nominating & Governance Committee and the Foundation BOT believe these are the best candidates to serve as trustees on the BOT to help the Foundation exceed its goals and hopes the USAT Board approves the Foundation's recommendations.

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## Justin Model

Profile Summary https://www.linkedin.com/in/justinmodel

Justin is an experienced marketer with a track record of creating and implementing strategic, client and brand-centric programs that have made revenue contributions. His specialties include experiential client programs, awareness and consideration campaigns, partner marketing, sponsorship negotiation and activation, digital media, and stakeholder and people management.

Justin currently leads the marketing and strategy for Thompson Hine LLP's National bankruptcy and restructuring practice, the cannabis industry group, the community bank and credit union group, and the New York region. He is responsible for working with attorneys to develop and expand the firm's client footprint and to establish and maintain client relationships. This is done through a variety of tactics including client updates/alerts, webinars, social media, events & sponsorships, RFPs, as well as focused, individual partner strategic plans.

Justin joined the firm after spending two-years as an independent marketing consultant assisting brands with integrated campaigns, communications, internal operations, partner marketing programs, social media strategies, and large-scale sponsorships and events. Prior to that, Justin headed the U.S. marketing and business development efforts for the corporate practice of a global law firm. From 2005- 2015, Justin was the marketing & communications director for Accenture's East region leading a team of four field marketers. His career also includes marketing leadership roles in three global law firms and technology start-ups as well as nonprofit associations. He started his career in politics as an aide to a NYC Councilman, as a lobbyist for Mayor Rudolph W. Giuliani and as the vice president, business development for the NYC Economic Development Corporation.

A two-time Ironman finisher, Justin currently chairs USA Triathlon's Marketing Committee and was a member of the organization's NE regional council for six years serving as chair, vice chair, treasurer and secretary. He is also a member of the national and northeast regional advisory boards of the Challenged Athletes Foundation and is the Vice President of Outreach for Skidmore College's Alumni Board of Directors.

Justin has an MBA from Fordham University's Gabelli School of Global Business and a BA from Skidmore College.

### **Marci Jenkins**



Marci is an experienced IT Executive, with 27 years of strategy, consulting, operations and delivery experience, who is leading IT Experience within Avanade's internal IT organization. She is passionate about creating user-centric experiences that empower users to get things done. She guides her teams to leverage the power of technology platforms, pushing the boundaries of those platforms, and influencing key process and organizational changes that result in connected and intuitive services for employees. Prior to Avanade, she was with Accenture for over 22 years.

Marci is also a color commentator for women's college gymnastics and serves as an advisor at the Daniels College of Business at the University of Denver.

Marci also is the co-founder of Cold Cap Advocacy Denver (<u>www.coldcapadvocacydenver.org</u>), a US based Non-Profit where the mission is to enhance women's lives by educating on how to identify breast cancer early, and how to feel "normal" during treatment using cold caps to save hair.

She lives in Denver, Colorado (USA) and is married to Chad, and has two boys, Mixon (11 yrs) and Afton (10 years) and enjoys skiing, triathlons, cooking and music.

### MICHAEL S. WIEN

345 Erie Drive Boulder, Colorado mike@specificedge.com

Cell: (404) 232-0058

#### SUMMARY

Senior marketing and sales professional with over 45 years of experience building businesses in consumer products, financial services, hospitality, and professional services. Successful in developing effective marketing strategies that generate new business. For the past 10 years, the focus has shifted to professional speaking for audiences about creating or leveraging their competitive advantage. Demonstrated accomplishments in:

- Brand and Image Development
- Creative Idea Generation
- New Product/Service Introductions
- Investor and Public Relations (IPO)

- Market Segmentation and Strategic Targeting
- Consolidation of Marketing Organizations
- Sales Forecasting and Budgeting
- Coaching and Mentoring

### PROFESSIONAL EXPERIENCE

THE SPECIFIC EDGE INSTITUTE (formerly Wien & Associates), Atlanta, GA

2003 to Present
A consulting firm that helps, primarily franchise companies and profession services organizations outwit, outthink, and outmaneuver their competition through keynote speeches, workshops and one-on-one consulting.

### Keynote Speaker

• Share with audiences' ideas on how to gain and leverage a competitive advantage based on experiences in marketing and as an Ironman triathlete who still competes on the world stage.

### Marketing and Sales Consultant

- Help clients develop and implement pragmatic and affordable solutions to grow their business.
- Developed and implemented new branding programs, strategic targeting programs and business development programs to open new avenues for incremental sales.

### ROBINSON COLLEGE OF BUSINESS, GEORGIA STATE UNIVERSITY 2005 to 2017

### Franchise Academic Advisor and Adjunct Professor of Marketing

- Teach a highly interactive undergraduate class in hospitality marketing.
- Launched a class focused exclusively on franchising. Recruited a franchise advisory board to help develop the curriculum and bring real world concepts into the classroom.

### **DELOITTE, Atlanta, Georgia**

1996 to 2003

A \$15 billion professional services firm.

National Director of Marketing, Industry Marketing and Human Capital East Region Director of Marketing and Sales

July 1999 to July 2003 January 1996 to July 1999

Part of a new team that evolved the firm into a more client focused organization and refocused marketing from activities that generated eminence to programs that developed new business.

- Improved business development by introducing "pursuit team targeting" and hiring a professional sales team.
- Deepened existing relationships by launching a client satisfaction process nationally for all major accounts.
- Increased win rate by refocusing proposals on client needs versus internal capabilities.

MICHAEL S. WIEN Page 2

### COLE TAYLOR FINANCIAL GROUP, Chicago, IL

1991 to 1995

A \$2 billion full-service bank and consumer finance subsidiary.

### Group Senior Vice President, Marketing and Sales

• Grew assets in this community bank by developing a brand image, building awareness for commercial, retail and trust services, attracting new customers, deepening existing relationships, and developing acquisition and expansion programs.

• Stimulated interest for the companies newly issued stock in an IPO.

### WIEN & ASSOCIATES, Highland Park, Illinois

1988-1991

A marketing consulting firm specializing in strategic planning for entrepreneurial organizations.

## **CITIBANK OF ILLINOIS, Chicago Illinois**

1987-1988

A \$6 billion savings & loan, now part of CitiCorp.

### Senior Vice President, Marketing and Development

• Increased customer base 50% by building institutional awareness, attracting new customers, introducing new financial services and developing targeted programs.

## **OMNI HOTELS,** Hampton, New Hampshire

1984-1987

A group of 43 luxury and mid-market hotels throughout the United States, London and Paris.

### Vice President, Marketing and Sales

• Grew reservations booked through the national system 50% and room nights sold by national sales 20%. Also responsible for individual hotel marketing and sales along with public relations and franchise development.

## PEPSICO, INC., Purchase, New York

1975-1984

International consumer products marketer of soft drinks and snack foods.

### Director of Brand Management, Pepsi-Cola Bottling Group

1982-1984

• Lead the development and execution of marketing plans for all Pepsi products.

### *Marketing Director*, Frito-Lay

1980-1982

Managed CHEETOS, TOSTITOS, and FRITOS brand, and new product development.

### **Product Manager positions**, Frito-Lay

1975 - 1980

Launched TOSTITOS nationally (the most successful new food product of the 1970's).

### **EDUCATION**

Northwestern University, MBA (with distinction), Marketing Major, 1975 Colorado State University, BS (with distinction), Business Major, 1973

### **COMMUNITY AFFILIATIONS**

Global Triathlon Safety Task Force (World Triathlon) Chair 2019 to Present USA Triathlon - Board member and VP 2014-2019
USA Triathlon - Member of finance and audit committee 2017 to Present Hillels of Georgia - Board member and Past President
Atlanta Track Club - Board member, 2007 - 2015





## RICHARD R. HRABCHAK

Richard Hrabchak is Chief Financial Officer and Chief Investment Officer at Mutual of Omaha. He is responsible for oversight and management of all finance and investment activities of the company and its affiliates.

Hrabchak joined Mutual of Omaha in 2016 after 29 years with Prudential Financial, Inc. There, he held a variety of investment management and finance positions and served as Chief Investment Officer of the U.S. Retirement Business.

Hrabchak received a bachelor's degree from Duke University and a master's degree from the Wharton School at the University of Pennsylvania. He holds the Chartered Financial Analyst, Certified Public Accountant and Chartered Life Underwriter designations.

June 2023

## RICHARD R. HRABCHAK (Rick)

hrabchak@hotmail.com

973-632-6422

### **COMMUNITY**

Princeton Little League (2000-2008) - Treasurer, Board of Directors; Volunteer Coach

Princeton-Cranbury Babe Ruth League (2008 - 2011) - President, Board of Directors; Volunteer Coach

Mutual of Omaha Foundation (2019 - present) - Board of Trustees; Chair of Investment Committee

### **SPORTS**

Swimming NY State Age-group event champion

New England Prep School event champion; Prep School All-American

Active in Master's Swimming (less so in the past 10-years or so)

Open Water Swimming: mostly 1 to 2 mile swims along the New

Jersey shore

Great Chesapeake Bay 4.4 Mile Swim (2009)

Alcatraz SharkFest/Swim from Alcatraz (2010)

Running 70+ Marathons; 2 Ultra-marathons

36 States (and counting) marathons

23 consecutive Boston Marathons

(Note: was at the finish line and witnessed the 2013 Boston Marathon

bombings)

Triathlon Numerous Sprint to Ironman distance events (2005-2015)

2 Ironmans (140.6) (Volunteered at three 140.6 Ironmans, including Kona)

### RICHARD R. HRABCHAK

120 S 31st Ave Apt 5700 Omaha, NE 68131 (973) 632-6422 – cell (402) 351-2503 – office Richard.Hrabchak@mutualofomaha.com

#### EXPERIENCE MUTUAL OF OMAHA

Omaha, NE

Chief Financial Officer 2019-Present

Leadership responsibilities for the actuarial, controller's, corporate tax, treasury, financial planning & analysis, capital management, financial operations and reinsurance functions. As a senior member on the Executive Strategy Team, key leader in the development of the company's strategic business, financial and capital plans.

Chief Investment Officer 2016-Present

Responsible for the management and oversight of the insurance company's \$25 billion general account investment portfolio. Lead a team of 70 motivated individuals in strategic policy development, tactical execution, risk oversight and operations management. Over 3½ years, led a cultural evolution of the department from an asset purchase objective to an investment manager mindset focused on value creation and enterprise collaboration. Identified and addressed talent gaps; organized department to address growing investment requirements of the company; enhanced the Board level governance structure of the company's assets and investment risks. Led task force to address interest rate and market risk exposures of the company, resulting in enhanced monitoring, management and oversight, and in a change to the measurement of economic capital. Developed and implemented innovative strategic investment strategies for long-tail reserve cashflows and for the pension plan. Implemented internal and external tactical strategies to enhance net investment income and portfolio yield capture. Partnered with Treasurers to more effectively manage short-term cash positions, support the development of liquidity standards and enhance collateral management programs; partnered with Capital Management to analyze, structure, execute and manage complex reinsurance transactions; partnered with Tax to significantly lower tax liabilities. Partnered with Business Units, primarily ESS, on product development, pricing, transaction sourcing and risk management. Oversaw selection and implementation of a new investment accounting vendor and system, which was installed on-time and under budget. As a member of the company's Executive Leadership Team, participate in the development of the strategic plans. Member of various risk and oversight committees. Represent the company on several external committees and at various external events.

### PRUDENTIAL FINANCIAL

Newark, NJ

### Chief Investment Officer, U.S. Retirement Businesses

2008-2016

As a member of the Retirement Business Unit's senior management team, responsible for developing and executing strategic investment policies and identifying tactical investment opportunities for the division's \$100 billion proprietary investment portfolios; oversight of Retirement's capital markets related product pricing and risk management; coordinate with Chief Actuary on integrated asset, liability and capital management issues. Developed and refined pricing processes for capital markets related issuances, bank product offerings and various stable value insurance products. As a senior member of Global Portfolio Management (GPM), developed an expanded Securities Lending program; transferred and assumed management responsibility for Funding Agreement issuance; led review and restructure of GPM roles & responsibilities; transitioned team to new operating structure and managed 90% personnel change. Reported on portfolio construction, positioning, risk, results and strategy to various Board level committees. Met with external clients, prospects, institutions and agencies. Member of various risk and oversight committees. Assisted the Global CIO in developing, improving and executing strategic policies and processes.

## Managing Director, General Account Portfolio Management Asset Liability & Risk Management Group

2003-2008

Led a team managing the \$165 billion investment portfolio supporting Prudential's domestic insurance and bank liabilities. Responsible for developing and implementing investment policies to assist the Profit Centers in achieving their performance objectives. Managed staff of 17 mostly professionals, including Senior Portfolio Managers. As the company evolved structurally from a mutual insurance company into a publicly traded entity, developed investment guidelines for managing the insurance portfolio within a GAAP reporting structure. Developed portfolio management guidelines for the Prudential Foundation. Identified inefficiencies inherent within the enterprise's cash management structure. As part of an executive committee, oversaw the implementation of an external vendor's investment risk management system. Part of a small team responsible for reviewing, analyzing, recommending and implementing the integration of Prudential's acquisition of Cigna's Retirement division.

## Managing Director, Portfolio Management Group

### Asset Liability & Risk Management Group

2001-2003

Senior Portfolio Manager for Guaranteed Products and Retirement Services business unit. Responsible for developing and implementing investment policies to assist the Profit Centers in achieving their performance objectives. Also head of Structured Transaction Group; responsibilities included managing the identification, analysis, execution and monitoring of specialized transactions for the benefit of the Enterprise, which included tax and capital related transactions.

### Managing Director, Investment Strategy Group Asset Liability & Risk Management Group

1996-2001

Head of unit responsible for developing, implementing and monitoring asset manager investment policies, investment strategies and research for Prudential's \$120 billion General Account portfolio. Activities encompassed virtually all capital markets asset classes. Responsible for relationship management with various internal and external asset managers. Please see addendum for list of major activities/projects accomplished during this timeframe.

### Vice President - Prudential Global Funding

1994-1996

Risk manager and public bond trader for Prudential's derivatives group. Responsibilities included measuring, monitoring and adjusting the overall US Dollar interest rate exposure. Produced daily, weekly and monthly risk position reports. Structured and priced derivative products, primarily interest rate swap contracts.

### Vice President, Portfolio Manager – Portfolio Management Group

1992-1994

Portfolio Manager for \$6 billion defined benefit pension portfolio. Responsibilities included asset/liability management for Life and Property & Casualty insurance portfolios within the parameters of the Investment Policy Statement. Focused on currency, interest rate, investment credit quality and liquidity management. Additional responsibilities included overseeing the transactions related analysis performed by the Portfolio Management Group for the Private Placement and Mortgage Capital Groups. Major projects include the development and implementation of Investment Policy Statements and Performance Contracts for internal and external investment managers.

### **Investment Manager – Portfolio Management Group**

1990-1992

Responsibilities include coordinating the investment activities and asset position of a \$36 billion guaranteed products pension portfolio. Issues addressed include pricing, valuation, hedging, asset allocation, risk management, investment policy and financial reporting.

### **Associate – Corporate Finance Group**

1987-1990

Responsibilities included credit analysis, structuring, pricing, negotiation, legal documentation, and monitoring of private placement investments.

GOLDMAN, SACHS AND COMPANY
<b>Summer Associate – Corporate Finance Department</b>

New York, NY Summer 1986

## **KEY BANK OF NORTHERN NEW YORK, N.A. Branch Manager/Lending Officer**

Watertown, NY

### **EDUCATION** THE WHARTON SCHOOL, University of Pennsylvania

1983-1985

### Master of Business Administration

Philadelphia, PA May, 1987

Major in finance with accompanying course work in general management

Class of '86 Fellowship award; Dean's List

Beta Gamma Sigma, national honorary business fraternity

### **DUKE UNIVERSITY**

Durham, NC

Bachelor of Arts, Magna Cum Laude

May, 1982

Major in economics and psychology

Honors included Dean's List, Class Honors, ACC Honor Roll

### THOMAS EDISON STATE UNIVERSITY

Trenton, NJ

Certificate of Accounting

June, 2020

### ADDITIONAL

Chartered Financial Analyst (CFA); Chartered Life Underwriter (CLU)

Certified Public Accountant (CPA)

Interests include family, travel and endurance sports competition

# ROSALIND JARRETT SEPULVEDA Biography

After a 50-year career in arts and entertainment and a 20-year stint as Executive in Charge of Publicity for the <a href="Screen Actors Guild Awards">Screen Actors Guild Awards</a>® Rosalind Jarrett Sepulveda was named SAG Awards</a>® Publicity Executive Emerita upon her retirement in 2019. She is a current member of the Academy of Television Arts and Sciences and the ICG Publicists Awards Committee. She formerly served on the Academy of Motion Picture Arts and Sciences Public Relations Coordinating Committee, the Television Publicity Executives Committee, the Academy of Television Arts and Sciences' Public Relations Peer Group Executive Committee and was a founder of the Entertainment Publicists Professional Society. She has lectured on Entertainment Public Relations at UCLA, USC, NYU and Loyola Marymount University.

Jarrett Sepulveda began her career at the Association of American Dance Companies followed by a six-year stint as a grants officer at the New York State Council on the Arts. She began her television career at KCET/Los Angeles, followed by a 13-year tenure with the ABC Television Network Group, during which she was twice honored with the Publicist Guild of America's Maxwell Weinberg Publicists Showmanship Award. In 2011, she received the ICG Publicists' Bob Yeager Award for community service and in 2017 was honored with the ICG Publicists Les Mason Award for career achievement, the highest honor the Guild presents to one of its members.

In 2022 she was honored by her alma mater with the University at Buffalo College of Arts & Sciences Julian Park Award which is the highest honor awarded by the dean and is given to an alumnus or friend who has made meritorious and notable contributions to the college or university that supports its growth and priorities and inspires others to give of their time and talent. In 2009 she was presented by the UB College of Arts & Sciences with the Dean's Award for co-producing the inaugural UB Coast to Coast Entertainment & Media Symposium in Los Angeles.

A passionate advocate for the multisport lifestyle, she currently serves as a four-time National Ambassador for the USA Triathlon Foundation and this year was elected the inaugural chair of the Ambassador Leadership Team. She was the 2015 Duathlon National Champion, the 2011 Xterra Trail Race Southern California Regional Champion and the 2008 ITU Aquathlon World Champion in her age group and since 2006 has competed on the international level in multiple Triathlon, Duathlon and Aquathlon World Championships as a member of Team USA.

Along with her husband, six-time Ironman Lamar Sepulveda, she uses multisport to raise funds and awareness for charities including the <u>Challenged Athletes Foundation</u> and CHOC Children's Hospital through their "Pay It Forward" Challenge team. She supports her other passions, reading and literacy, as a member of The Council of the Library Foundation of Los Angeles.

## **Nathan Stuhlmacher Executive Biography**



## **List of experience/positions:**

- CEO Bohler Family Infinity Foundation
- U.S. Special Operations Command (USSOCOM) Resources Analyst
- Deputy Commander Combined Joint Special Operations Task Force Iraq
- Executive Officer SEAL Team THREE
- Foreign Exchange Officer to United Kingdom Special Forces Special Boat Service
- Task Unit Commander SEAL Delivery Vehicle Team ONE
- Troop/Task Unit Commander SEAL Team FOUR
- Cross Functional Team Leader Special Reconnaissance Team TWO
- SEAL Platoon Assistant Officer in Charge SEAL Team FOUR
- Education: BS History from United States Naval Academy

### **Exec Summary:**

20 year career as a Navy SEAL with extensive experience in leadership and implementing strategic vision. Exceptional organizational skills that have been proven throughout planning and performance of complex combat operations and sensitive maritime operations across the globe. Personally led and served as lead mentor for several U.S. and multinational organizations ranging from 20 to 1300 personnel. Responsible for interpreting guidance from the Office of the Secretary of Defense in order to analyze and program a \$13.2 billion dollar budget for the United States Special Operations Command.

<sup>\*</sup>Detailed descriptions of each position are below

## **Bohler Family Infinity Foundation Inc:**

- CEO
- Responsible for strong leadership, strategic vision, communication, donor and stakeholder relations, financial oversight, develop and achieve the foundation's mission, and a commitment to transparency and accountability.

## **United States Special Operations Command (USSOCOM)**

## Action Officer

 Action officer for Special Operations Forces Acquisitions, Technology, and Logistics (AT&L) Science and Technology (S&T) Deputy Director

## Resources Analyst J8 Directorate

- Action officer responsible for assisting the annual Program Objective Memorandum (POM) build for a \$13.2 billion dollar budget
- Communicated and interacted with the USSOCOM enterprise to identify critical capability gaps
- Served as conduit for USSOCOM to the Joint Staff
- Led USSOCOM Integrated Priority List (IPL) collection, analysis, and development for staffing at the 3-Star General Officer level and submission to the Joint Staff
- Skills: Analytical Skills · Microsoft Excel · Process Improvement · POM · Executive-level Communication

## Combined Joint Special Operations Task Force (CJSOTF) Deputy Commander

- Personally identified specialized U.S. and foreign coalition personnel to serve on a 115 person battle staff in support of Operation Inherent Resolve Iraq. I supervised daily combat operations, battle staff functions, and led complex mission planning efforts for over 1300 Joint and Combined Special Operations forces. Served as focal point for multinational coalition team building efforts.

### In this role:

- Led detailed and complex planning that fused multi-INT intelligence, incorporated multiple air assets, and coordinated foreign and U.S. maneuver elements.
- Lead coordinator for U.S. Department of State security forces.
- Lead for coordination, interoperability, and development of 9 multinational forces supporting Operation Inherent Resolve.
- Completed 7 month combat deployment
- Served as focal point for multinational coalition team building efforts:
  - Led detailed and complex planning that fused multi-INT intelligence, incorporated multiple air assets, and coordinated foreign and U.S. maneuver elements.
  - Lead coordinator for U.S. Department of State security forces. Lead for coordination, interoperability, and development of 9 multinational forces supporting Operation Inherent Resolve.

## **SEAL Team Executive Officer**

- Responsible for training and equipping a Navy SEAL Team for global maritime, combat and contingency operations.

### In this role:

- 2nd in charge of a 250 person SEAL Team comprised of multi faceted professionals that included Navy SEALs and communication/medical/intelligence/ operations specialists.
- Mentored and managed 35 military officer in leadership and career paths.
- Ensured readiness and preparation for world wide deployment to include combat zones.
- Responsible for the SEAL Team's budget for equipment and travel.

# <u>Foreign Exchange Officer to United Kingdom Special Forces Special Boat Service</u> (SBS)

 Lead U.S. representative responsible for integration of U.S./UK subsea maritime operations.

### In this role:

- Managed and developed strategic military partnerships
- Fused international intelligence priorities
- Led efforts to take action towards highly valuable equities
- Contributed to advanced undersea tactics, techniques, and procedures
- Effectively carried out globally remote work and communications
- Skills: International Relations · multi cultural coordination · Intelligence fusion · Technical Leadership · Strategic Communications Skills: International Relations · multi cultural coordination · Intelligence fusion · Technical Leadership · Strategic Communications

## SEAL Delivery Vehicle (SDV) Task Unit Commander

- Responsible for training, readiness, and employment of 75 SEAL, divers, and multidisciplined support personnel. Managed readiness and maintenance of SEAL Delivery Vehicles (fully submersible "wet" combat diver vehicle) and life support systems valued over \$2M.

### In this role:

- Led complex planning efforts and carried out sensitive maritime reconnaissance operations
- Qualified as senior SEAL representative to conduct underway diving operations from U.S. Navy SSGN (submarine) platforms
- Oversaw risk management for complex mixed gas underwater diving operations
- Collaborated with Department of Defense and interagency partners to develop solutions for complex undersea problem sets
- Completed arctic exercise with Norwegian Special Operations Forces (SOF)
- SEAL Delivery Vehicle operator qualification
- Mixed gas diving certified

## Navy SEAL Troop/Task Unit Commander

- Officer in charge of 60-75 SEAL, Special Warfare Combatant Crewmen (SWCC), and multi-disciplined support professionals. Responsible for employment, preparedness to deploy to combat, daily operations, and personnel/career management.

### In this role:

- Promoted early to next pay grade to serve in leadership position
- Led junior officer and enlisted personnel development
- Ensured proficiency and standards compliance
- Managed employees and task organized my organization to meet tasks across the globe
- Developed and implemented training plans to ensure readiness for contingency operations that required complex insertion methods
- Deployed 1x in support of Special Operations Command Europe
- Conducted detailed mission planning and complex asset integration with U.S. and foreign nations
- Effectively established and fostered individual relationships with 5x North Atlantic Treaty Organization (NATO) allies
- Served on President of the United States protective detail
- Navigated international travel and customs procedures in multiple European countries

## **Cross Functional Team Leader**

- Navy SEAL officer in charge of diverse team of multi-disciplined professionals focused on Human and Signals Intelligence (HUMINT/SIGINT) collection. Oversaw the fusion and integration of aggregated information into practical application for action.

### In this role:

- Completed 1x deployment to Basra Iraq in support of Operation Iraqi Freedom (OIF) and Operation New Dawn (OND)
- Led joint team of approximately 40 personnel
- Directed and managed airborne signals collection assets
- Provided daily updates in person directly to Commander 1st Infantry Division (Big Red 1)
- Facilitated Joint Task Force operations
- Developed skills in personal surveillance and counter surveillance
- Specialized in Human Intelligence (HUMINT) collection methods and procedures
- Managed a remote site/base and ensured preparedness for contingency operations

## <u>Assistant Officer In Charge (AOIC)</u>

- Assistant officer in charge responsible for leading small teams of Navy SEALs, as well as intelligence, logistics, medical, and operations professionals (8-50x personnel) in preparation for and deployment to support global ground and maritime combat operations.

### In this role:

- Completed 1x deployment in direct support of Special Operations Command Europe and Special Operations Command Africa contingency operations Operation Enduring Freedom Trans Sahel (OEF-TS):
- Trained host nation special operations soldiers (Chad. Africa)
- Planned and led numerous realistic combat exercises and developed noncombatant evacuation contingency plans
- Communicated and coordinated with local population
- Worked alongside inter-agency and Department of State partners
- Completed 1x deployment in support of Operation Enduring Freedom (OEF-Afghanistan):
  - Managed 24/7 combat operations for a Joint Task Force comprised of Army, Navy, Air Force and Marines
  - Assisted planning and coordinating a multi-organizational effort that involved over 2,000 troops on the ground an 100 airborne assets
  - Coordinated and led inter-agency collaboration
- Completed 3x deployment in support of Operation Iragi Freedom (OIF-Irag):
  - Special Operations Forces detachment leader
  - Managed current operations for Joint Task Force
  - Led and managed approximately 45 personnel in a remote combat outstation
  - Planned and managed intelligence collection and combat operations
  - Trained Iraqi Special Weapons and Tactics teams in combat arms and operations
  - Managed ~\$5M of assets and contracting during retrograde and reestablishment of a combat outpost

## Naval Special Warfare BUD/S Student

 Naval Special Warfare (SEAL) Officer in Basic Underwater Demolition/SEAL (BUD/S) training. Responsible for leading small teams through an arduous 56 week training pipeline that consisted of extensive exposure to the ocean, physical activity, underwater mixed gas diving, and small unit tactics. Attrition for this program is approximately 80-85%. Cameron Hamilton cameronP99@hotmail.com 703-795-8095

Cameron currently serves as the Managing Director of the Investment Banking Aerospace, Defense and Government Services (ADGS) Group at Stout (www.stout.com). Prior to Stout he held a similar role with FON Advisors after spending nineteen years with The McLean Group. He has been involved in over 100 successful sell- and buy-side M&A, ESOP and capital formation engagements. Before joining The McLean Group, Mr. Hamilton led customer ROI analysis and supported multiple capital raises and acquisitions for ClearCross, Inc., a leading international trade compliance software vendor.

Cameron holds an AB in economics from Princeton University, where he graduated in 1999 and was a member of nationally ranked varsity swimming and water polo teams. He attended Thomas Jefferson High School for Science and Technology in Northern Virginia, an area he still calls home along with his wife Lauren, their five-month old son, Cal, two dogs, five cats, and a varying number of foster cats.

He competed in his first triathlon in 2000 in Dewey Beach and completed his first Ironamn in 2012 in Western Australia. Picking up a coach in 2016, he competed three more Ironman distance races, including Swissman, before focusing on shorter races. He is a five-time age group national champion, has qualified for multiple world championships at the super-sprint, sprint, Olympic and half-Ironman distances. 2022 saw him with a national championship, three top six finishes at Worlds and a podium finish at Escape from Alcatraz.