The Business Value of Rapid7 Managed Detection and Response

Study participants have used **Rapid7 Managed Detection and Response (MDR)*** services to significantly **strengthen their threat detection and response capabilities,** through faster threat identification, reduced false positives, and more efficient remediation, **while maintaining streamlined security teams.** Additionally, they have **realized cost savings through consolidation, reduced operational risk, and improved business agility and confidence.**

* Customers interviewed for this study use Rapid7's MDR service Managed Threat Complete.

KEY RESULTS

$345,100
average annual benefits per 1,000 end points

422%
three-year return on investment

5 months
payback period

SECURITY CAPABILITY AND OUTCOMES BENEFITS

- **2x** more threats identified
- **54%** reduced chance of major security event occurring
- **87%** faster to identify security threats
- **360%** more events analyzed per SOC team member
- **48%** fewer false positives
- **38%** faster mean time to detect

CUSTOMER QUOTE:

"We've prevented cyberattacks with Rapid7, i.e., either they stopped them outright or helped us respond quickly mid-incident. For us, it's all about business continuity. In our industry, downtime from something like ransomware could cost millions per day. That's the biggest benefit."

SECURITY COST AND OPERATIONAL BENEFITS

- **55%** lower security solution costs
- **130%** more end points per security team member
- **48%** more efficient security operations teams
- **$1.11 million** higher revenue per year per interviewed organization

CUSTOMER QUOTE:

"Rapid7 MDR has thousands of event rules, powered by AI and backed by real analysts. They only respond to notable behaviors, keeping noise low. If a major event occurs after hours, they can act on our behalf and lock down systems and alert us."

Read the full white paper