

OUTNUMBERED? NEVER OUTPACED: HOW SOCS TOOK COMMAND WITH RAPID7

ENHANCING CYBERSECURITY AT NEW RESOURCES CONSULTING

NEW
RESOURCES
CONSULTING

Industry

Technology

Company Size

Small Market

New Resources Consulting is a growing IT consulting firm with specializations in Oracle Cloud, PeopleSoft migrations, AI, and wastewater management applications. Supporting 160 to 250 employees depending on project load, the firm lacked a dedicated incident response solution and relied heavily on manual vulnerability management processes.

The Director of IT, Chris Hippensteel, and his small team were stretched thin managing endpoints, updates, and security checks manually. This created inefficiencies and left them without the reassurance of continuous monitoring.

What changed

The company partnered with trusted vendor Offsite to evaluate modern detection and response options. Offsite recommended Rapid7, which Chris had already been evaluating. The choice was clear: NRC needed a solution that integrated with Cisco Meraki and Microsoft 365, reduced manual workloads, and provided instant, actionable alerts. By deploying both Rapid7's next-gen SIEM and vulnerability management solutions, NRC gained visibility into vulnerabilities and real-time detection capabilities that went beyond their initial requirements.

The Rapid7 experience

New Resources Consulting found that Rapid7's next-gen SIEM delivered real-time incident detection, detailed behavioral timelines, and context-rich insights into user activity. Combined with vulnerability management, the firm gained centralized visibility across all assets with risk-based prioritization and remediation guidance, replacing manual processes.

Deployment was straightforward and completed in weeks with the help of Offsite, and the platform proved intuitive for both Chris and his help desk team. Integrations with Cisco Meraki and Microsoft 365 brought

multiple data sources into a single pane of glass, while Rapid7's emergent threat research provided proactive intelligence on zero-days and patch priorities.

Together, these solutions saved Chris and his team valuable time, simplified operations, and gave them confidence that threats would be detected and addressed before they could escalate.

“The automation provided by Rapid7 **saves me at least four hours per week, allowing my team to focus on strategic tasks rather than manual data gathering and analysis.”**

Chris Hippensteel, Director of IT

RESULTS AT A GLANCE

- Four hours saved each week through automation
- Faster, context-rich detection and response
- Simplified executive reporting with high-level risk scores
- Unified visibility across assets, endpoints, and cloud
- Confidence that every alert is monitored 24/7

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Peace of mind with Rapid7

Rapid7's next-gen SIEM and vulnerability management solutions have transformed NRC's security operations. What began as a search for basic incident response evolved into a comprehensive solution delivering visibility, automation, and confidence. Today, NRC's IT team can focus on strategic priorities while knowing their security posture is continuously protected and monitored.

“

Rapid7's solutions have given us the peace of mind to know that our security is always monitored, even when we're not in the office.”

Chris Hippensteel, Director of IT

READY TO OUTPACE EVERY THREAT?

See how Rapid7's AI-powered SIEM helps SOCs adapt faster, cut through noise, and command with confidence.

[LEARN MORE](#)[REQUEST A DEMO](#)

Exciting News: The next-gen SIEM functionality described in this case study is a core component of the recently announced Incident Command, which adds Attack Surface Management to provide SOC analysts with complete visibility into the entire threat attack surface.

ABOUT RAPID7

Rapid7 is creating a more secure digital future for all by helping organizations strengthen their security programs in the face of accelerating digital transformation. Our portfolio of best-in-class solutions empowers security professionals to manage risk and eliminate threats across the entire threat landscape from apps to the cloud to traditional infrastructure to the dark web. We foster open-source communities and cutting-edge research—using these insights to optimize our products and arm the global security community with the latest in attacker methodology. Trusted by more than 11,000 customers worldwide, our industry-leading solutions and services help businesses stay ahead of attackers, ahead of the competition, and future-ready for what's next.



SECURE YOUR

Cloud | Applications | Infrastructure | Network | Data

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