



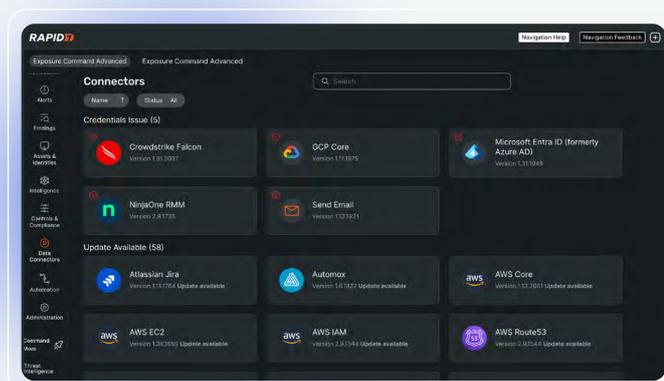
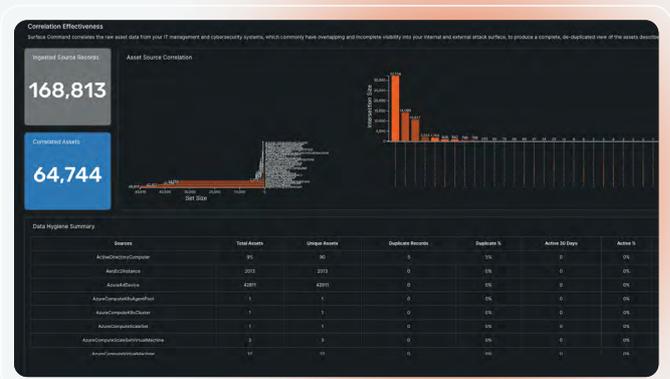
RAPID7 VS QUALYS

A Smarter Way to Manage Risk and Response

When it comes to managing risk across your attack surface, speed, clarity, and adaptability matter. Rapid7 delivers a modern, unified platform that connects visibility, context, and response into one seamless workflow. While Qualys has native scanning and assessment capabilities, it lacks a strong correlation engine and offers limited connectors. This restricts context, visibility, and extensibility. In contrast, Rapid7 integrates diverse data sources, normalizes them for accuracy, and delivers explainable priorities through a transparent, analyst-friendly interface.

Unified Data & Full Attack Surface Coverage

Rapid7 applies advanced data normalization to reconcile variations across native and third-party sources, ensuring a consistent, trustworthy data model. This clarity not only builds confidence but also sets accurate expectations for how data is processed and prioritized. Qualys' view is largely limited to its own telemetry and relies on a weak correlation engine to unify multiple data streams.

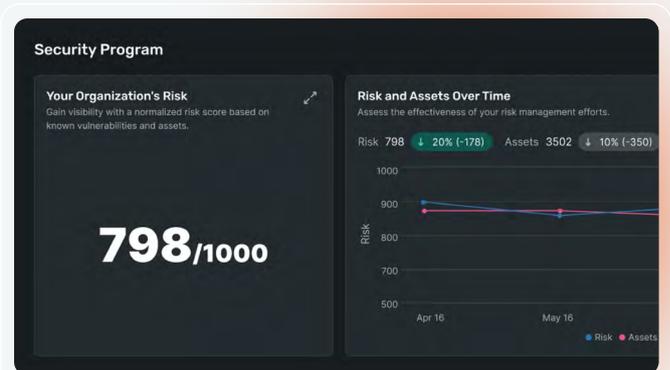


Integrations that Expand Your Reach

With deep integration capabilities, Rapid7 connects seamlessly across your existing tools and environments, ensuring the platform excels in your ecosystem. Qualys' limited out-of-the-box integrations and reduced cloud coverage can leave notable gaps, especially for mature, cloud environments.

Transparent, Actionable Insights

Rapid7 delivers clear, explainable risk scoring enriched with threat intelligence and business context, empowering analysts to act with confidence. Qualys' scoring model is less transparent and often requires additional training or documentation to interpret effectively.



It's Not Just About Checking More Boxes, But We Do Anyway

USE CASE / FEATURE	DETAILS	RAPID7	QUALYS
Unify Exposure & Response	Bring asset discovery, risk assessment, cloud security, and detection/response together in one platform to eliminate silos.	✓	✗
Cover the Entire Attack Surface	Achieve continuous visibility across internal (CAASM) and external (EASM) assets through native and third-party discovery methods.	✓	✓
Normalize Data for Accuracy	Standardize and reconcile native and third-party data to build trust in prioritization and decision-making.	✓	✗
Integrate Without Limits	Connect broadly and bidirectionally with security, IT, and cloud tools to ingest, update, and prioritize data from multiple external sources.	✓	✗
Prioritize with Transparency	Deliver explainable scoring models enriched with threat intel, active threat data, and business context for clear stakeholder communication.	✓	✗
Automate Patching	Deploy patches from within the platform to quickly remediate issues without leaving your security console. Automatically apply endpoint configurations even when patches are not yet available.	✓	✗

Driving Real-World Customer Impact - Customer Impact: Global Financial Services Company.

A global financial services company achieved **100% visibility across all its cloud resources** using Rapid7's Command Platform, enabling teams to innovate securely while maintaining tight controls.



Challenges Faced

- The security team lacked complete visibility into a multi-cloud environments (AWS and GCP)
- Inconsistent asset awareness made misconfiguration management difficult
- Needed to enforce strong security without slowing developer innovation
- Security feature requests were piling up in a backlog due to limited bandwidth

Benefits of the Command Platform

- Delivered 100% visibility across all cloud environments in a single pane of glass
- Identified vulnerabilities and misconfigurations across workloads, settings, and metadata
- Normalized and consolidated asset data across providers, enabling accurate, actionable reporting
- Enabled faster communication and fixes through integrations with Slack, ServiceNow, and Jira
- Offloaded new feature development to Rapid7's support team, reducing internal backlog

“One of the key strengths of Rapid7 is that they do asset management really well. The dashboards are easy to manage and provide clear, granular views of resources and their metadata.”

— Security Engineer, Global Financial Services Company

See how Exposure Command transforms your exposure management - start today.

LEARN MORE

About Rapid7

Rapid7 is creating a more secure digital future for all by helping organizations strengthen their security programs in the face of accelerating digital transformation. Our portfolio of best-in-class solutions empowers security professionals to manage risk and eliminate threats across the entire threat landscape from apps to the cloud to traditional infrastructure to the dark web. We foster open source communities and cutting-edge research—using these insights to optimize our products and arm the global security community with the latest in attacker methodology. Trusted by more than 11,000 customers worldwide, our industry-leading solutions and services help businesses stay ahead of attackers, ahead of the competition, and future-ready for what's next.

RAPID7

SECURE YOUR

Cloud | Applications | Infrastructure | Network | Data

ACCELERATE WITH

[Command Platform](#) | [Exposure Management](#) | [Attack Surface Management](#) | [Vulnerability Management](#) | [Cloud-Native Application Protection](#) | [Application Security](#) | [Next-Gen SIEM](#) | [Threat Intelligence](#) | [MDR Services](#) | [Incident Response Services](#) | [MVM Services](#)

SECURITY BUILT TO OUTPACE ATTACKERS

Try our security platform risk-free - start your trial at rapid7.com

