

The Compliance report is in response to the Community Benefits Agreement between Prince George's County, Maryland, and MGM National Harbor.

This Annual Report reflects activity between January 2023 through December 2023 for Ongoing Operations and is for the mutual exclusive benefit of MGM National Harbor and Prince George's County, Maryland; no third party shall claim rights or entitlement under this Report.

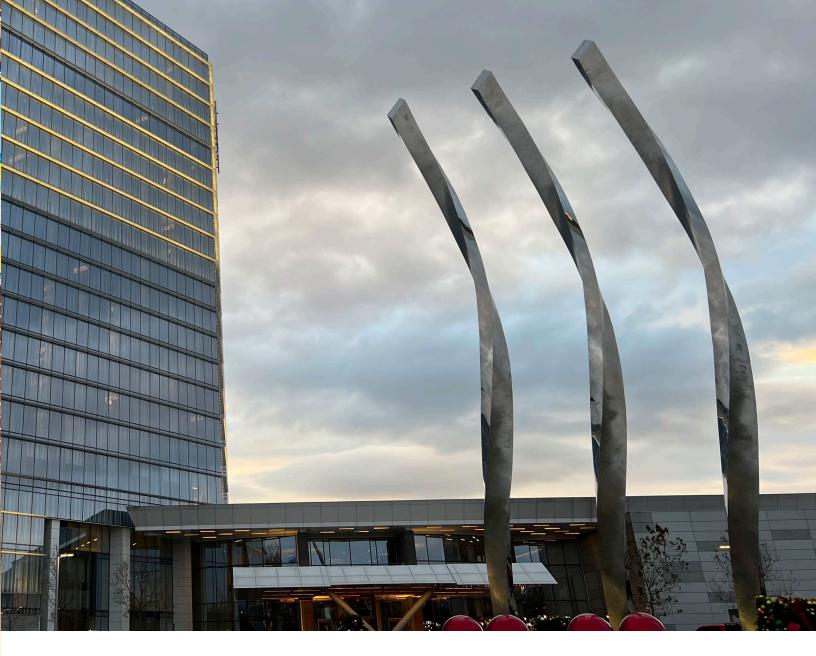
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www.mgmnationalharbor.com

<u>Front Cover:</u> Habitat for Humanity Yard Repair-Star Hunter, Director of Philanthropy & Community Engagement

This Report is produced for MGM National Harbor by Laisar Management Group, certified MDOT MBE, PGC MBE, & NMSDC; www.laisar.com



EXECUTIVE SUMMARY

Article XIX of the Maryland Constitution and the 2012 County Referendum provided for the establishment and licensing of a gaming facility in Prince George's County, Maryland. In accordance with its statutory requirements, MGM National Harbor has entered into a Community Benefits Agreement (CBA) with Prince George's County (the "County").

MGM National Harbor continues to develop relationships with government, civic and community leaders and work with suppliers and vendors to spur local economic development. Our strategies aim to reflect, sustain, and build on the jobs, strong wages, resilient skills and workforce development opportunities for our neighbors.

This report highlights our ongoing commitment to support and strengthen the community that we call home. These results reflect the historic commitment to diversity, inclusion and sustainability that are cornerstones of the corporate mission of MGM National Harbor and our parent company, MGM Resorts International (MGMRI). Looking forward, we will continue to engage with local communities as we support the economic and social fabric of a more vibrant Prince George's County.

26%

of Operations spend was with Prince George's County businesses



Minority- and Women-Owned Business Enterprises

M/WBEs



were engaged with MGM National Harbor between 2017-2023

have been engaged since opening (2017) and continue to work with MGM National Harbor

have been engaged with MGM National Harbor for 3 consecutive years or more

108



Prince George's County companies have been awarded contracts

\$116.3M



has been paid to Prince George's County-Based Businesses (CBBs)

\$194M



has been paid to Minority Business Enterprises (MBEs) 40%



of Operations spend was with Minority Business Enterprises (MBEs)

TOTAL SPEND FROM PUBLIC OPENING (2017-2023)

MDOT MBE certified companies	\$178,017,085
Prince George's County Certified MBEs	\$172,514,922
Prince George's County-Based Certified MBEs (CMBEs)	\$86,373,614
Prince George's County Certified County-Based Businesses (CBBs)	\$116,355,763
Prince George's County Certified County-Located Businesses (CLBs)	\$8,347,803
Prince George's County Certified Local Business Enterprise (LBEs)	\$124,703,565

46%

of employees are Prince George's County Residents and Veterans



2023 BUSINESS UTILIZATION SUMMARY

These tables encompass business utilization expenditure and employment from January 1, 2023, through December 31, 2023.

TABLE 1. EXPENDITURE SUMMARY REPORT (JANUARY 1, 2023 – DECEMBER 31, 2023)					
		NO. OF COMPANIES ^a	PAYMENTS ^b	ACTUAL (%)	CBA GOAL (%)
Total Operational Purchase Value ^c		\$69,695,217.35			
1. MBE		78	\$22,273,664.57	32%	
2. LBE		57	\$15,196,466.52	22%	
	2.1 CMBE	40	\$10,329,883.38	15%	20% ^d
	2.2 CBB	52	\$14,757,380.56	21%	
	2.3 CLB	5	\$439,085.96	1%	

^a Number of companies is derived from accounting records.

^d MGM shall use its Best Efforts to procure at least twenty percent (20%) of the Total Operational Purchase Value from CMBEs (the "Procurement Goal"); provided, however, that if such Best Efforts do not result in achieving the Procurement Goal (a "Shortfall"), then MGM shall use its Best Efforts to procure the dollar amount of the Shortfall from LBEs (and MGM shall use its Best Efforts to ensure that at least one-half of such LBE amount be from CBBs).

TABLE 2. EMPLOYMENT SUMMARY REPORT (JANUARY 1, 2023 – DECEMBER 31, 2023)				
	TOTAL EMPLOYEES	ACTUAL (%)	CBA GOAL (%)	MGM ASPIRATIONAL GOAL (%)
All Employees	3116			
Prince George's County Residents and Veterans	1442	46%	45%	50%
Prince George's County Residents	1358			
All Veterans	84			
Prince George's County Veterans	37			

^b Payment amounts and percentage information is derived from accounting records.

^c Total Net Operational Purchase Value means the total cost of MGM's annual Biddable Goods and Services less allowable exclusions.



1st Annual MBE Advocacy Day in Downtown Largo

<u>From left:</u> Tobias Thornwell, Sr. Strategic Sourcing Manager; Debra Carter, Former Executive Director, Supplier Diversity Development & Diversity Division; Deborah Robinson, Assistant Procurement Operations Manager; Mirinda Jackson, MBE Compliance Manager, Prince George's County Council; and Mel Franklin, Council Member At-Large, Prince George's County Council

METHODOLOGY

This Report constitutes MGM National Harbor's compliance with its obligation in accordance with Section 6.5 of the Community Benefits Agreement (CBA) to submit an Annual Compliance Report ("The Report") to the Compliance Manager. The Report encompasses business and community outreach activity from January 1, 2023, through December 31, 2023.

All data and statistical analysis included in this report has been computed in accordance with the requirements agreed to in the CBA and the Compliance Plan adopted thereunder. All definitions included in the CBA, unless specifically defined within this report, are incorporated as if they had been set forth herein. This report was generated based upon the following methodology regarding the modes and means of data collection and calculation of results.

In accordance with Section 6.5 of the CBA, the actual calculation of the percentage of expenditure with Certified Business Entities shall be based on the availability of such Certified Business Entities to engage in the type of work to be conducted by MGM National Harbor.

CALCULATIONS

MGM National Harbor's calculations shall take into consideration the availability of Certified Business Entities who are able to provide goods and services of the type required by MGM National Harbor. The data required with regard to Business Enterprise Utilization has been verified in accordance with MGM National Harbor's established policies inclusive of:

- i. Vendor background checks;
- ii. Confirmed regulatory compliance with the requirements of the Maryland Lottery and Gaming Control Commission:
- iii. Review of key documents (e.g. invoices, and evidence of payment).

The specific statistical data and analysis included in this Report may include sub-processes and/or combinations of data resulting from the methods described herein.

All efforts described herein are based on MGM National Harbor's Best Efforts as follows:

The Report includes all expenditures which comprise the Total Operational Purchase Value as described in Section 1.40 of the CBA.

This Report accounts for all reportable expenditures with respect to County-Based Business (CBB) Participation, County-Located Business (CLB) Participation, County-Based Minority Business Enterprise (CMBE) Participation, Local Business Enterprise (LBE) Participation, and Minority Business Enterprise (MBE) Participation in Operations-related Business Opportunities as compared and contrasted with MGM National Harbor's Total Operational Purchase Value as applicable using Generally Accepted Accounting Principles (GAAP) procedures.

This report also provides summary documentation of MGM National Harbor's Best Efforts to achieve its Business Utilization Goals, including, but not limited to, its Employment Outreach and Recruitment Efforts.

There have been no allegations of non-payment reported to MGM National Harbor by any Certified Business Entity for the reporting period encompassed by this Report.



The Community Benefits Agreement offers two ways of achieving Business Utilization goals:

- 20% CMBE achievement; OR
- at least 50% of LBE achievement coming from CBBs.

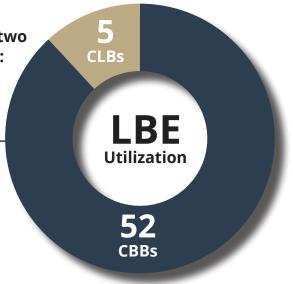
Current reporting highlights 91% of LBE utilization is from CBBs.

CBB - County-Based Business

CLB - County-Located Business

CMBE - County-Based Minority Business Enterprise

LBE - Local Business Enterprise



EMPLOYMENT OUTREACH& RECRUITMENT EFFORTS

Hiring events are held to bring a range of skills, experiences and backgrounds to our company. Information on current employment opportunities is available via the MGM National Harbor website, through the MGM National Harbor Talent Network online and advertising through other media pursuant to the Community Benefits Agreement.



Career Takeover - New Year! New Me! New Bag! Youth & Young Adult Career Symposium

<u>From left:</u> Isaiah Williams, Talent Acquisition Partner; Dominique Brown, Talent Acquisition Manager; and Melareve Gonzales, Talent Acquisition Partner

TABLE 3. EMPLOYMENT OUTREACH EVENTS (JANUARY 1, 2023 – DECEMBER 31, 2023)			
DATE	EVENT	PARTNER	AUDIENCE
Feb 28	Employ Prince George's Career Takeover	Employ Prince George's	18-24 year old
Mar 16	Prince George's Community College COVID-19 Recovery Career Fair	Employ Prince George's and Prince George's Community College (PGCC)	Current PGCC Students
Jun 13	Employ Prince George's COVID-19 Economic Recovery Quarterly Job & Resource Fair	Employ Prince George's	Current PGCC Students
Jun 16	Seasonal Job Fair	Employ Prince George's	Hospitality Professionals
Jun 18	Employ Prince George's Hospitality and Retail Career Fair	Employ Prince George's	Hospitality Professionals

HIRING OUR HEROES INITIATIVE (HOH)

MGM National Harbor is participating in the U.S. Chamber of Commerce Foundation's Hiring Our Heroes (HOH) initiative, which launched in 2011 as a nationwide effort to connect veterans, service members and military spouses with meaningful employment opportunities.

HOSPITALITY INTERNSHIP PROGRAM

Open to students from all partner colleges, this internship program offers intensive career development with supplemental learning. Interns are able to collaborate with like-minded students and enterprise leaders.

SUMMER YOUTH ENRICHMENT PROGRAM

MGM National Harbor partners with the Summer Youth Enrichment Program to provide internships for Prince George's County students.

INVESTING IN EDUCATION

Investing in education creates lasting benefits for our communities and our local economies. MGM National Harbor supports the college education and vocational training of our local communities in the following ways:

- · Feeder programs to careers at MGM
- Equipment donations
- Career Days
- Scholarships

When we assist the college education or vocational training of our local communities, we are investing in the development of their workforces, stability and growth.



Education and Workforce Development Partners

SMALL, LOCAL & DIVERSE BUSINESS OUTREACH

The MGM National Harbor procurement team constantly seeks out enterprises that meet the needs of our business and are owned by local, minorities, women, veterans, LGBTQ individuals and people with disabilities.

During the 2023 reporting period, MGM National Harbor used the following Best Efforts to recruit local and minority-owned businesses in compliance with Article III of the Community Benefits Agreement.

The Best Efforts included herein are supported and supplemented by the items included in this Report.

- Contacted and encouraged bona fide and qualified MBE professionals, contractors, subcontractors, suppliers and vendors to compete for project opportunities. MGM National Harbor notifies prequalified vendors of upcoming opportunities via targeted email notifications.
- Independently engaged community organizations, trade associations, institutions and other stakeholders to gather their input through community outreach and information programs and facilitated public meetings.
- Continued to track and notify Prince George's County Certified MBEs of the pending expiration of their certifications with reminders to complete the renewal process.
- Continued to monitor and make contacts with existing MDOT certified companies to obtain their Prince George's County certification.
- Continued to maintain records showing (i) procedures adopted, including the establishment of a source list of LBE/MBE/CMBE/CLBs, and (ii) awards to LBE/MBE/CMBE/CLBs.
- Actively sought and utilized information regarding past performance with respect to achieving diversity goals when considering the selection of contractors and their subcontractors.

MGM National Harbor regularly accessed the following resources as part of its outreach efforts and bidding process:

- Prince George's County Supplier Development and Diversity Division (SDDD) Supplier Directories
 - MBE Supplier Directory
 - County-Based Supplier Directory
- MDOT Directory of Certified MBE, DBE, SBE, and ACDBE Firms
- MGM National Harbor Database
- MGM Resorts International Centralized Supplier Diversity Database





Minority Business Networking Reception

From left: Tobias Thornwell, Sr. Strategic Sourcing Manager Wala Blegay, Esq., Prince George's County Council Vice-Chair; and Councilmember Edward Burroughs, III

Prince George's County Breaking Barriers To Procurement Summit

<u>From left:</u> Deborah Robinson, Assistant Procurement Operations Manager; Kevin Lisenby, Owner, BCS Supply and Services and Mentee in MGMRI Supplier Diversity Mentorship Program Class of 2023; Paula Hubbard, Sr. Project Coordinator, Absolute Supply; and Tobias Thornwell, Sr. Strategic Sourcing Manager



WBEC Metro NY and Greater DMV - Amplify Mastermind Graduation Ceremony

<u>Present in the photo:</u> Tobias Thornwell, Sr. Strategic Sourcing Manager; Mona Lisa, Owner and Founder, Vanity Tools and Mentee in MGMRl Supplier Diversity Mentorship Program Class of 2023; and Sandra Eberhard, President & CEO, WBEC Metro NY and Greater DMV

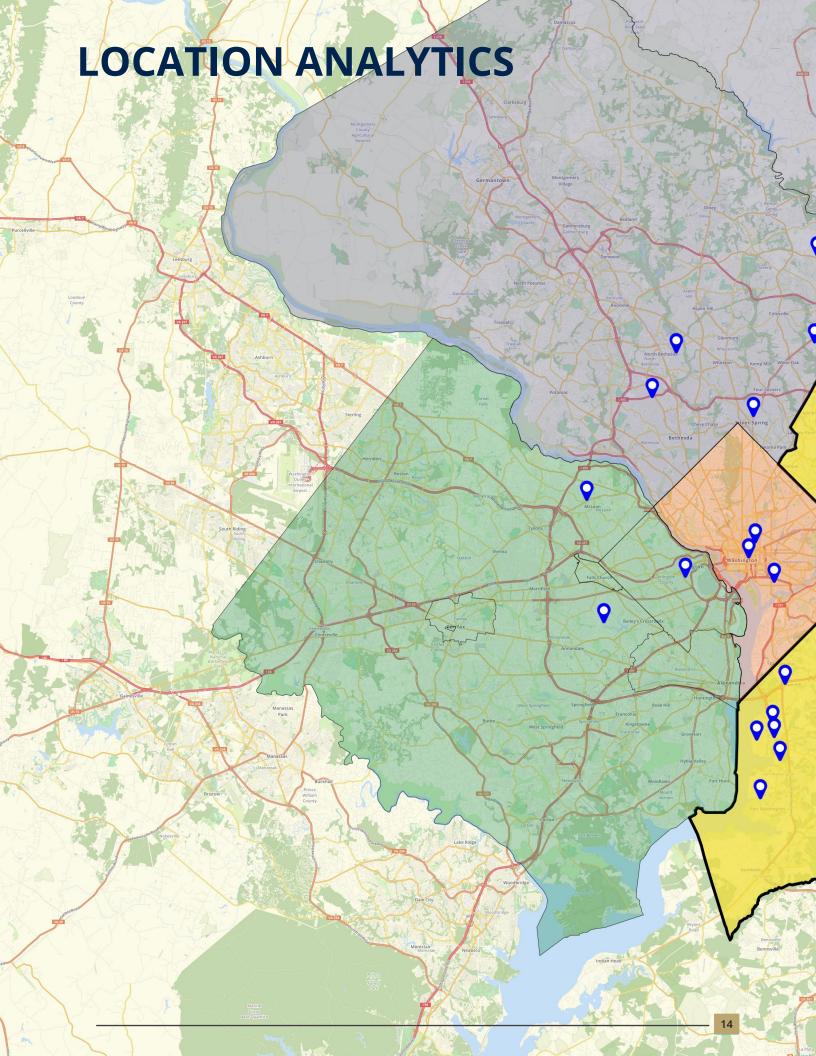


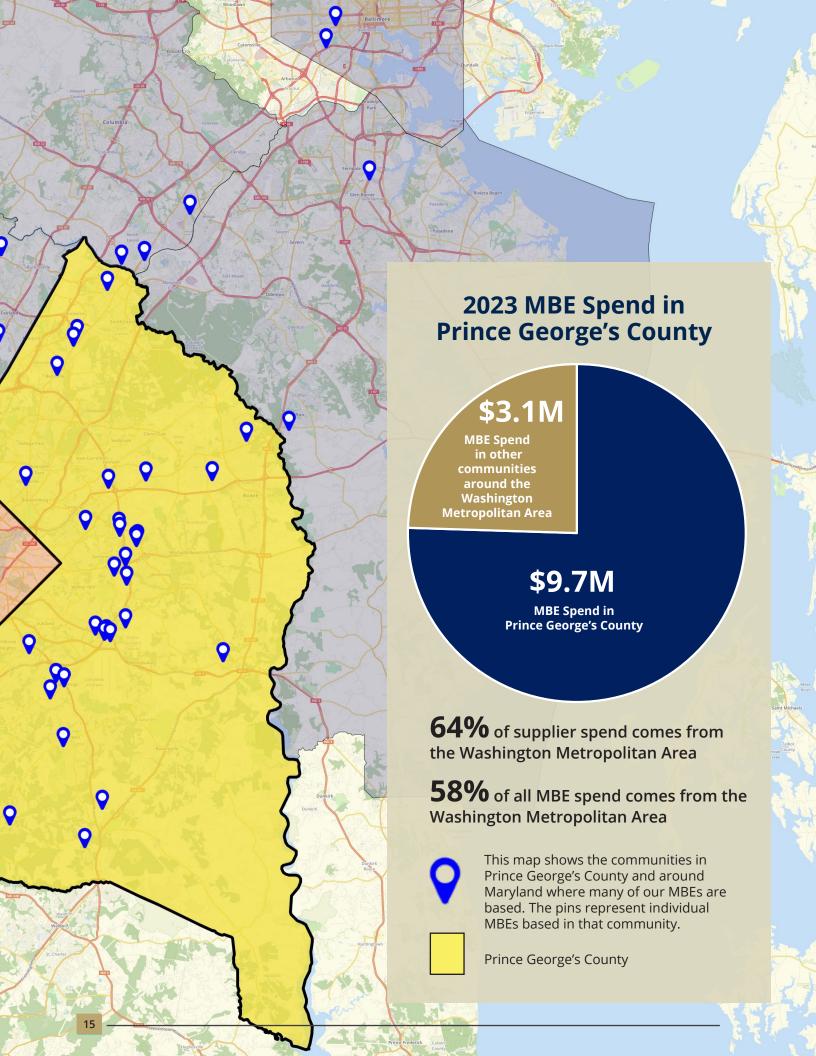


Business Expo and Procurement Networking Opportunity November 16, 2023, MGM National Harbor

Attendees were able to learn about procurement opportunities with MGM National Harbor and many others such as University of Maryland College Park, Prince George's Community College, Hilton, BetMGM, Live! Casino, WSSC and Sodexo. Resource partners such as SDDD, USPAACC, WBEC Greater DMV, PGFCU, MDOT, FSC First and MLGCA were available to share information about financial, managerial, technical and other assistance available to small, local, minority, women, and veteran business owners.

TABLE 3. SELECTED BUSINESS OUTREACH (JANUARY 1, 2023 – DECEMBER 31, 2023)			
DATE	EVENT	SPONSOR	
Jan 12	US Black Chambers Inc ByBlack Forum	US Black Chambers	
Mar 21 - Mar 23	WBENC National Conference - Momentum	Women's Business Enterprise National Council	
Mar 28	1st Annual MBE Advocacy Day in Downtown Largo	Mel Franklin - Council Member At-Large – Prince George's County Council	
Apr 20	Prince George's County Breaking Barriers to Procurement Summit	Prince George's County OCS and SDDD	
May 4	Bi-County Business Roundtable - Business Meeting	Bi-County Business Roundtable	
May 12	MWMCA - 20th Annual Spring Breakfast and Business Showcase Expo	Md. Washington Minority Companies Association	
Jun 7	GOSBA - Ready, Set, Grow! Conference	Governor's Office of small, Minority & Woman Business Affairs	
Jul 19 & Jul 20	US Black Chamber of Commerce National Conference	US Black Chambers Inc.	
Sep 27 - Sep 29	BOWSFEST - Black Owned Wine & Spirits Industry Panel, Tasting, and Media Dinner	Global Alliance	
Oct 22 - Oct 25	NMSDC Annual National Conference & Exchange 2023	National Minority Supplier Development Council	
Nov 16	Prince George's County Council 2023 Business Expo and Procurement Networking Opportunity	Prince George's County Council and the Office of the County Executive	
Nov 17	WBEC Greater DMV Partner Reception and Annual Awards Breakfast	WBEC Greater DMV	
Dec 14	Live! Casino Minority Outreach Fair	Maryland Washington Minority Companies Association	







Supplier Diversity Mentorship Program Kickoff Luncheon

<u>From left:</u> Anthony Twyman, Assistant Manager of Purchasing Compliance; Tobias Thornwell, Sr. Strategic Sourcing Manager; Necole Parker, CEO and Founder, The Elocen Group LLC; Star Hunter, Director of Philanthropy & Community Engagement; Lissa Ross, VP of Human Resources; Enrique Young, President, Feba, Inc.; Anthony Cieplinski, Property Executive Chef; Nyemma Demmons, Director of EVS and Housekeeping; Kevin Lisenby, Owner, BCS Supply and Services; Teri Manzo, Director of Risk Management, MGMNH and Borgata; and Jonathan Bolden, President, RSC Electrical

The 2023 MGM National Harbor Mentors and their Mentees. These certified diverse-owned business leaders were provided one-on-one engagement with their mentors and the opportunity and tools to enhance operational efficiencies, harness financial management, elevate leadership acumen and manage through change.

MGM RESORTS SUPPLIER DIVERSITY MENTORSHIP PROGRAM

Our goal is to provide suppliers with guidance and resources from subject matter experts to enhance their business operations and position them to compete in the corporate supply chain. The MGM Resorts Supplier Diversity Mentorship Program at MGM National Harbor has provided minority and women-owned businesses with support from subject matter experts at MGM Resorts and its regional properties, as well as business resources that provide lasting benefits to each company and, by extension, to their communities and our local economies.

The 2023 MGM Resorts Supplier Diversity Mentorship Program graduates

Congratulations, graduates! We celebrated the graduation of 38 diverse-owned businesses from our Supplier Diversity Mentorship Program—our biggest class to date! Business leaders are paired with MGM Resorts executives in an 8-month focused program that helps close gaps and ready them to compete in the global supply chain. We are proud to empower and uplift diverse-owned and local businesses.

A PARTNER IN THE COMMUNITY



Financial Support

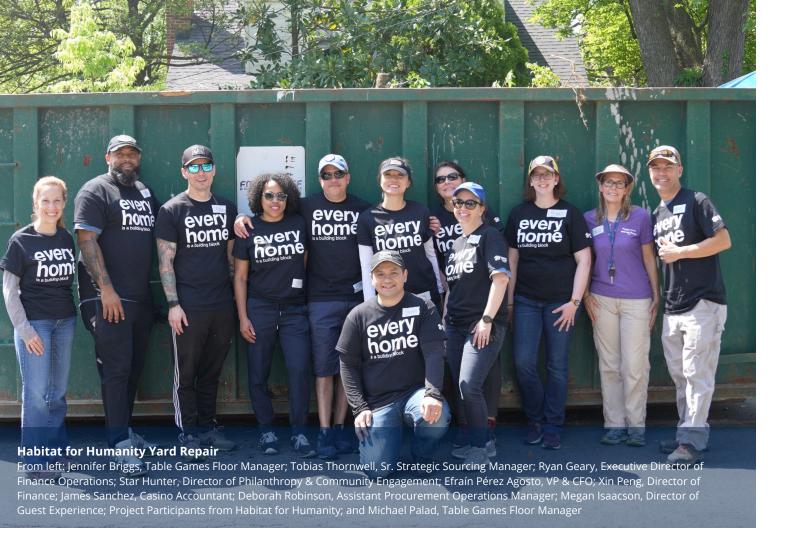
Our community contributions have benefited: low-income families with affordable housing; individuals with financial literacy and eviction-prevention services; youth and adults with job training and leadership skills; young adults with quality educational programs; and our environment through sustainable green efforts.

In-Kind Contributions

MGM National Harbor supported many other community-based organizations with in-kind support that included concessions, banquets, gift certificates and on-property experiences.

Employee Volunteerism

MGM National Harbor employees care for our local communities, giving generously to and volunteering with non-profit organizations that provide a host of human services, such as feeding the food-insecure, improving public education, teaching job skills and sustaining our planet.







First Generation College Bound

From left: Jennifer Briggs, Table Games Floor Manager; Kermit Renwick, Slot Technician; and Bryant Carter, Table Games Floor Manager







Gladys Noon Spellman Elementary School Garden Clean-Up

From left: Row 1 (kneeling) Michael Palad, Table Games Floor Manager; Marilyn Menjivar, Table Games Dealer; Jaebum Jo, Table Games Floor Manager

Middle Row: Bowen Susman, Table Games Floor Manager; Miles Dixon-Gross, Table Games Floor Supervisor; Susie Morrison, Table Games Floor Manager; Jennifer Briggs, Table Games Floor Manager; Wilai Soon, Table Games Floor Supervisor; Martin Stephens, Table Games Floor Manager; Eric Vasquez, Table Games Floor Manager

Back Row: Dominic Smith, Guest; Anthonio Abedowale, Table Games Floor Supervisor; Kenny Smith, Poker Shift Manager; Larry Jones, Table Games Floor Manager; Shawn Vosen, Table Games Floor Manager; Matt Kolodziej, Table Games Floor Manager; Jack Hudson, Table Games Floor Manager; and Jonathan Holden, Table Games Floor Manager



Leveling the Playing Field

From left: Saba Deressa, Table Games Floor Manager; Jennifer Briggs, Table Games Floor Manager; Sara Bogle, Table Games Floor Supervisor; David Miller, Casino Operations Shift Manager; and Du Kyun Kim, Table Games Floor Manager

GLOSSARY

The definitions used in this report that are also included in Sections 10-308 and 10-309 of Subtitle 10 of the County Code are included for reference only. Capitalized terms and phrases used in this report but not defined shall have the same meaning as attributed to those same terms and phrases in their controlling Maryland Statutes, Regulations and/or the Community Benefit Agreement.

"CBB" means "County-Based Business," which is a business whose principal place of operation, as determined by the Prince George's County Office of Central Services, is located within the County (including, without limitation, any CMBE).

"CLB" means "County-Located Business," which, subject to verification by the Prince George's County Office of Central Services, is a business that:

- a. has a County Office or pays applicable County property taxes; and
- b. either has:
 - 1. at least five (5) FTE employees in the County Office for the full duration of the County Office's lease; or
 - 2. at least three (3) FTE employees in the County Office, with at least two (2) of the FTE employees being County Residents, for the minimum required duration of the County Office's lease (as specified in the definition for County Office); or
 - 3. at least three (3) FTE employees in the County Office, if such business has an ownership interest in the building.

"CMBE" means "County-Based Minority Business Enterprise," which is an MBE whose principal place of operation, as determined by the Prince George's County Office of Central Services, is located within the County.

"LBE" means "Local Business Enterprise," which is a CBB or CLB (including, without limitation, any CMBE).

"MBE" means "Minority Business Enterprise," which is any entity or business that is at least fifty-one percent (51%) owned and controlled by one (1) or more Minority Individuals (or, in the case of any publicly-owned corporation, at least fifty-one percent (51%) of the stock of which is owned by one (1) or more Minority Individuals) and is managed or operated on a daily basis by one (1) of such individuals, and either:

- a. is certified by one of the following authorized third-party organizations:
 - (i) MDOT,
 - (ii) Maryland/District of Columbia Minority Supplier Development Council,
 - (iii) Washington Metropolitan Area Transit Authority,
 - (iv) Business Enterprise National Council; or

b. is certified by the Prince George's County Office of Central Services as a Minority Business Enterprise.

"MDOT" means the Maryland Department of Transportation. "PGCMBE" means "Prince George's County Minority Business Enterprise," which is an MBE certified by the Prince George's County Office of Central Services as a Minority Business Enterprise.

"M/WBE" means "Minority/Women-owned Business Enterprises," which refers to businesses that are at least 51% owned, operated, and controlled by one or more individuals who are minorities (based on race or ethnicity) and/or women, and have been certified by 3rd party institutions.

"WBE" means "Women-Owned Business Enterprises," which refers to businesses that are at least 51% owned, controlled, operated, and managed by one or more women and have been certified by a 3rd party institution.





