



OUTFRONT/

The Power to *Move*

IRL Media Across the U.S.A.

IRL Media by OUTFRONT

We Build Brands in the Real World

THE POWER TO MOVE *Hearts.
Minds.
Metrics.*

Real life moves people.

It moves hearts. It moves minds. It moves culture.
And it moves business.

That's the power of IRL media.

IRL media is where brands become part of people's everyday lives. It builds trust and credibility by showing up in the shared places where we live, work, play, and celebrate — **turning physical spaces into meaningful moments** that people experience, remember, and share.

It's **bold, immersive brand experiences**. Fan zones. Activations. Stadiums. Drone shows. Augmented reality. It's every opportunity for brands to show up in the real world with creativity, relevance, and impact.

At OUTFRONT, we're known for helping brands harness the power of the real world. By combining iconic media, breakthrough creative, data-driven intelligence, and innovative technology, we create IRL experiences that **build trust, shape culture, and drive measurable results**.

Because when brands show up where life happens, they don't just capture attention, they create connection. They don't just reach audiences, they move them.

That's the power to move.

The power to move hearts.
The power to move minds.
The power to move metrics.

OUTFRONT. The power to move.

Why IRL? *Why OUTFRONT?*

Premium Places & Platforms



Everywhere You Want to Be.

OUTFRONT ensures that each media placement we invest in is premium. From Times Square to the Sunset Strip (and everywhere in between), our iconic inventory puts brands at the center of culture, surrounding tentpole moments like Coachella, the Super Bowl, and more. Across the top 50 markets, our network spans sought-after urban centers, busy suburban highways, and bustling transit systems that deliver attentive audiences at scale as they live their lives.

Immersive Creative



The World Is Your Canvas.

There are some things you simply can't do on a screen alone. And that's the beauty of IRL media! It's not just another rectangle. Instead, the whole environment surrounding an ad canvas can become a part of the experience. From brand activations to station dominations, from 3D props to special effects, this is the channel where imagination comes to life and people can't help but share.

Strategic Storytelling



For Brands That Think Bigger.

What does a breakthrough brand experience look like? That depends on the brand. When it comes to creating connection, there's no such thing as one-size-fits-all. Thankfully, the in-house strategists and creative experts of our Brand Solutions team bring with them fresh ideas and untapped opportunities to help advertisers of all kinds achieve their goals.

Real-Time Digital



Cutting-Edge Capabilities.

Digital out of home combines the scale and impact of IRL media with the flexibility and speed-to-market of digital marketing. Start with sophisticated audience targeting. Reach that audience with dynamic creative to maximize the impact of every impression. IRL campaigns can even incorporate future-forward elements like augmented reality, AI interactions, and shareworthy 3D creative.

Trends Shaping *IRL Media*

Destination Media



Brand Experiences Worth Traveling For

The best IRL experiences aren't just seen, they're sought out. Brands are transforming media assets into destinations people visit, capture, and share, generating influence far beyond their physical footprint.

Examples: Immersive installations, iconic takeovers, experiential billboards, branded public spaces

Amplifying Voices & Moments



Media That Moves With Culture

IRL media connects brands to the moments, communities, and passions already shaping culture. From sporting events and music festivals to creators and fandoms, brands participate in a way that feels authentic, organic, and fun - rather than intrusive or unearned.

Examples: Sports moments, fan activations, concert and festival takeovers, creator-led experiences

Breaking The Board



Creativity Without Boundaries

Most advertising formats are containers for creativity. But when an idea is too big to fit in a box, that's when IRL media really stands out. Through 3D creative, architectural integrations, and physical storytelling, the medium becomes part of the message. Showstopping and widely shared.

Examples: 3D billboards, custom extensions, building wraps, installations, environmental takeovers

Interactive IRL



Where Audiences Become Participants

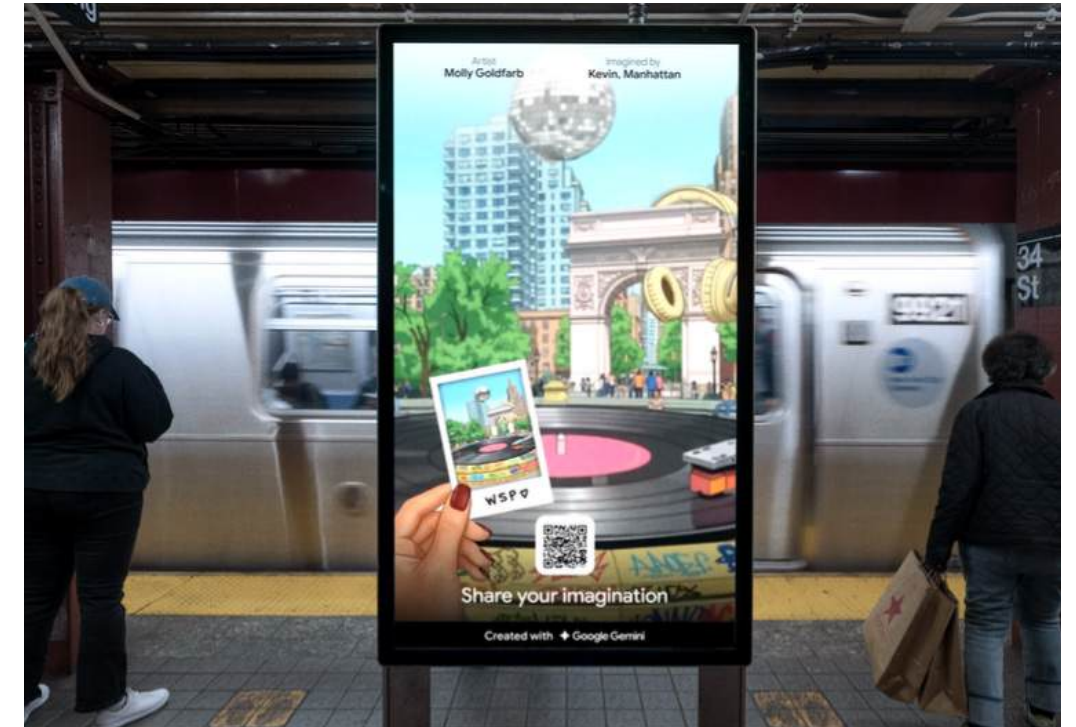
Advertising is no longer a one-way experience. Interactive IRL is a real-world portal to a brand's digital world. Through technology and real-time engagement, audiences can interact with, personalize, and influence what unfolds around them.

Examples: AR activations, QR experiences, AI-powered interactions, real-time personalization

Interactive IRL Experiences

Our **Interactive IRL** experiences include:

- **OUTFRONT XTend**, geospatial data-powered augmented reality experiences that transform the real world into a brand's playground
- **OUTFTONT QRad**, responsive QR codes that let an ad's viewers control its content
- **OUTFRONT XScape**, 3D digital creative that leaps off the screen and onto your social media feed.
- **OUTFRONT XPress**, dynamic digital out of home creative that delivers real-time relevance
- **Crowd Created**, a live Snapchat AR experience that marries IRL media with augmented reality to project visitors onto billboards in real time.



IRL Media *Builds Trust*

It's getting harder every day to trust what you see. In these artificial times, people hunger for the real, and IRL media delivers. Its physical presence communicates what pixels alone cannot: that you are for real, that you're serious about what you do and that you're committed to the communities you serve.

IRL media is the **most trusted (72%)** and the **most credible (75%)** of all media formats.

Four in ten view brands advertising in real life as **a signal of confidence and legitimacy.**

That's why including IRL media in a media plan **boosts trust for 53%.**

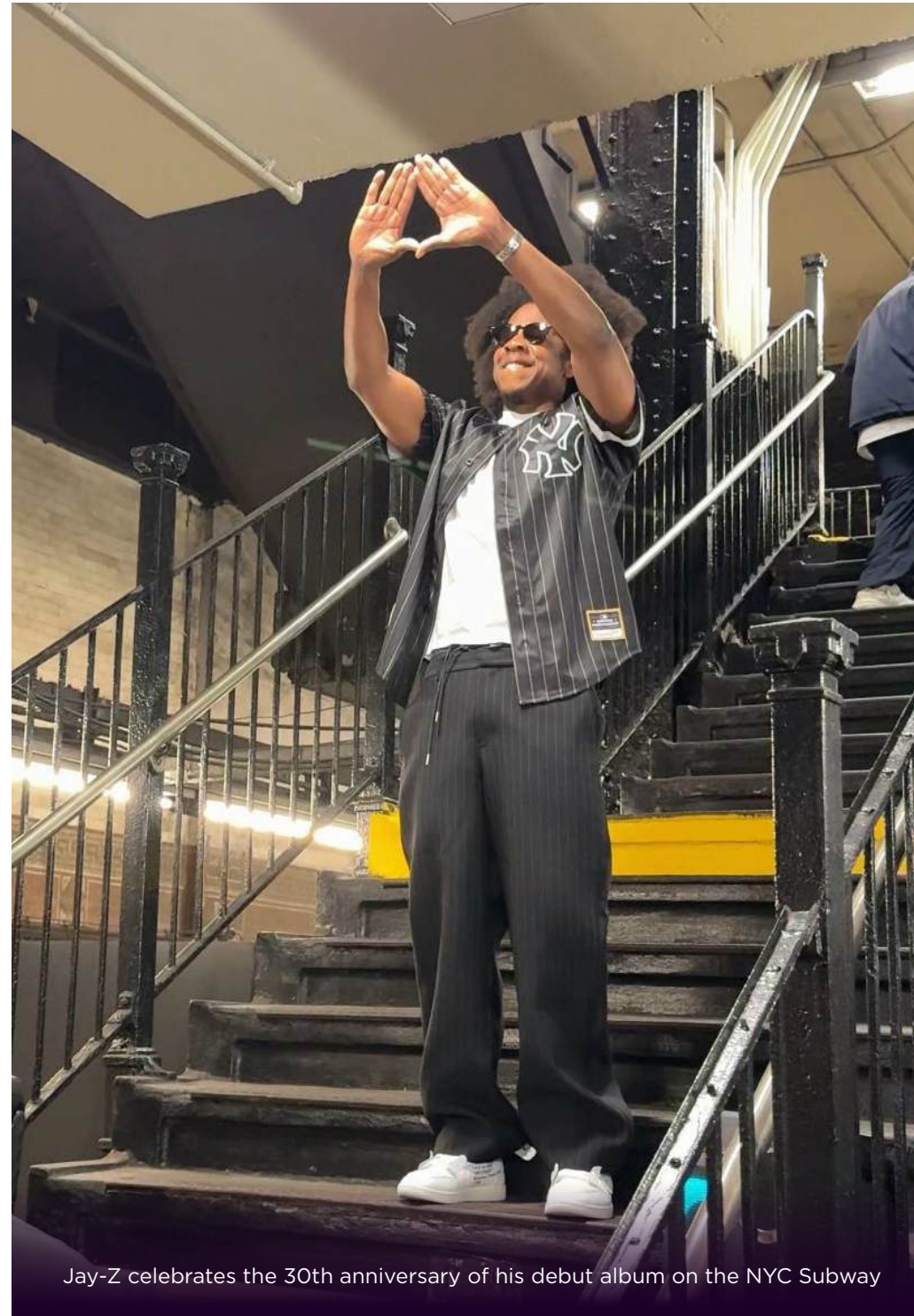
Source: Kantar/OUTFRONT, 2026



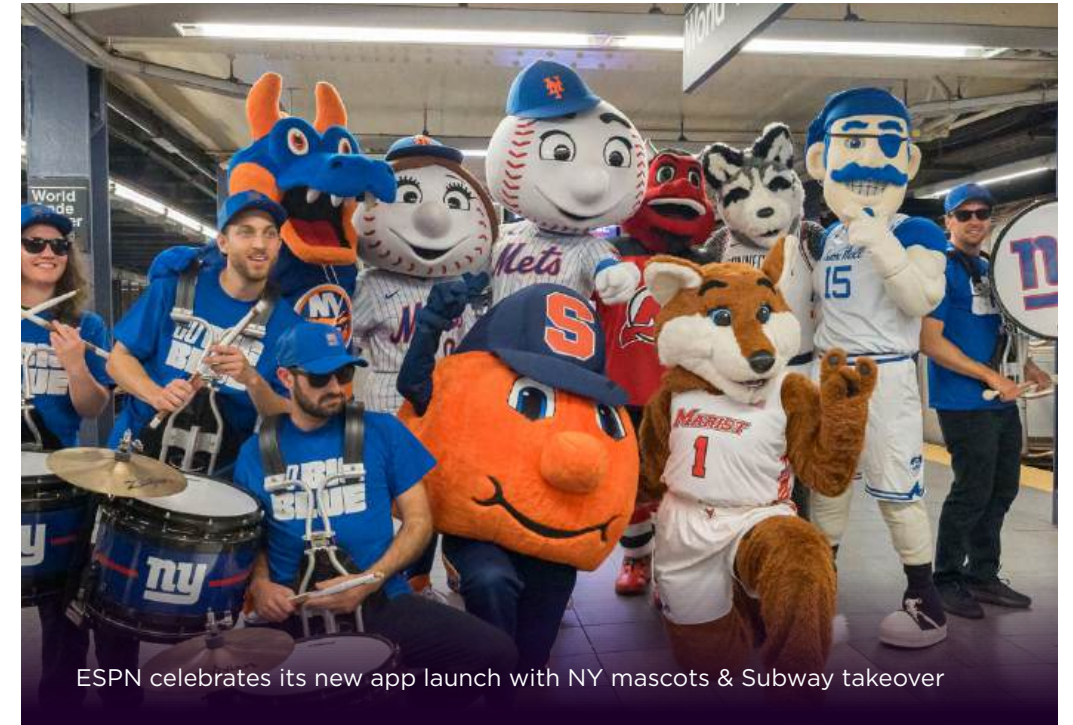
IRL Media *Shapes Culture*

When was the last time you saw a banner ad on your Instagram feed? Probably never.

Most ads stay where you put them. But IRL media is bigger than the canvases that contain it. From innovative creative to immersive activations, this is a channel meant for mainstream crossover and viral reach. No other medium puts brands closer to the beating heart of cultural touchstones like music festivals and sporting events.



Jay-Z celebrates the 30th anniversary of his debut album on the NYC Subway



ESPN celebrates its new app launch with NY mascots & Subway takeover



New York Knicks fans sought out this blue-and-orange subway entrance

IRL Media *Drives Results*

No matter the goal, IRL media delivers measurable brand and business outcomes. It's so much more than a brand awareness supercharger. Savvy agencies and media buyers also use billboards and transit media to launch products, amplify messages, convert customers, and sustain brands.



Launch

There's no better way to introduce yourself to the world than an IRL ad campaign. Because when you do, the whole world takes notice. Tell your brand story in real life, see it resonate, and watch your customers find you.

+36%

Average Brand Awareness Lift (Unaided)



Amplify

It drives 7x the social engagement per dollar and raises the ROAS for every media format it's paired with, especially for big events like the Super Bowl. IRL media seamlessly connects the omnichannel buyer's journey.

+20%

Average Consideration Lift



Convert

IRL media drives results where they matter most: on the bottom line. Whether what success means to you is app downloads, foot traffic, or sales, IRL formats deliver business impact that you can measure.

+216%

Average Footfall Lift



Sustain

Even the oldest, biggest, best-known brands in the world advertise in real life. Why? IRL advertising protects their position by helping brands stay present, relevant, and top-of-mind for when it's time to buy.

+26%

Average Brand Opinion Lift

Sources: Comscore, OUTFRONT benchmarks based on attribution studies from 2019-2026. Results represent average measured campaign outcomes and are specific to the campaigns studied.

Of course, the results of any case study are specific to its facts. We can't guarantee that any other campaign will drive similar results, including increased traffic, end-user activity (clickthrough or secondary action rates), or revenue.

Measurement Solutions

Footfall

The power to move feet. Did someone see the ad, and then visit the advertiser’s physical location? That’s the question answered by footfall studies. Popular with QSRs, auto dealers, and retailers.

Average measured lift: **+216%**



Sales Lift

The power to move merchandise. Did the campaign improve sales? Whether online or in-store, IRL media can make a direct, measurable impact on the bottom line. Popular among CPG and pharma brands.



Brand Lift

The power to move hearts. Did your IRL campaign make your brand more beloved? We can measure critical KPIs like awareness, consideration, intent, and brand affinity.

Average measured lifts: +36% unaided brand awareness, +26% brand opinion, +20% consideration, +21% purchase intent



Tune-In

The power to move eyes. Were those who saw the ads more likely to watch the show advertised? IRL media can lift viewership for both streaming and broadcast television.

Website Visitation

The power to move minds. Did the campaign increase web traffic? IRL media creates the curiosity that powers search and social engagement - and improves mobile CTRs too.

Average measured lift: **+176%**



App Download

The power to move charts. Did the ads drive app downloads and in-app activity? IRL media establishes digital-first brands in the real world, offering the most direct pathway from real-world interest to the App Store.



Sources: Comscore, 2022; OUTFRONT benchmarks based on attribution studies from 2019-2026. Results represent average measured campaign outcomes and are specific to the campaigns studied.

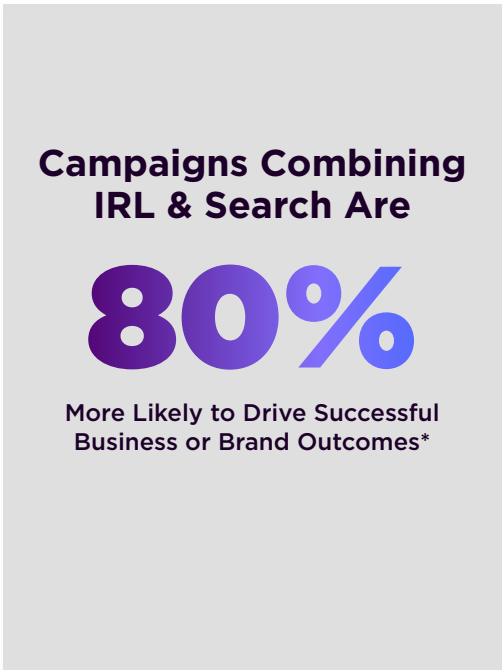
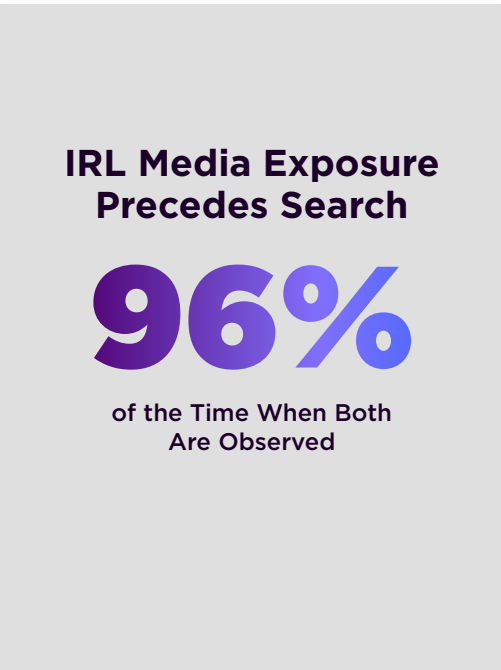
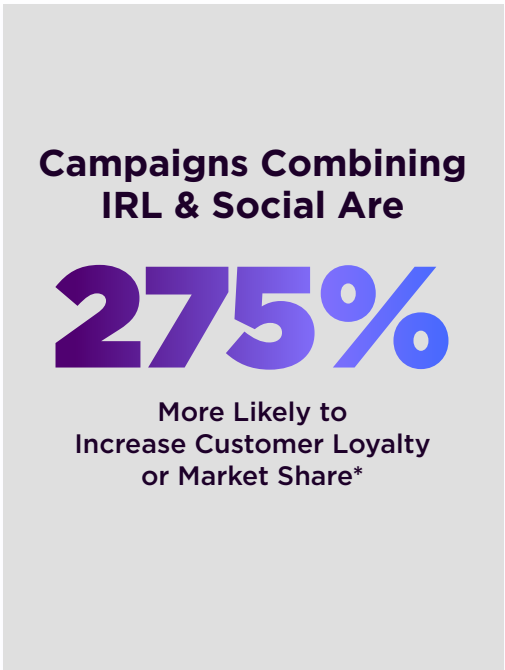
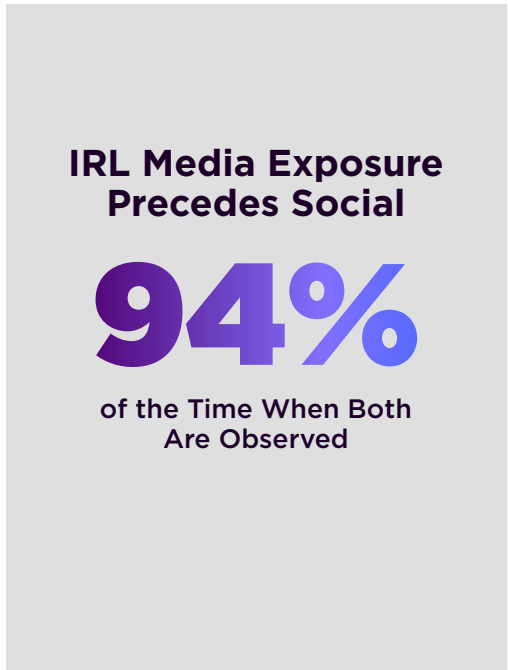
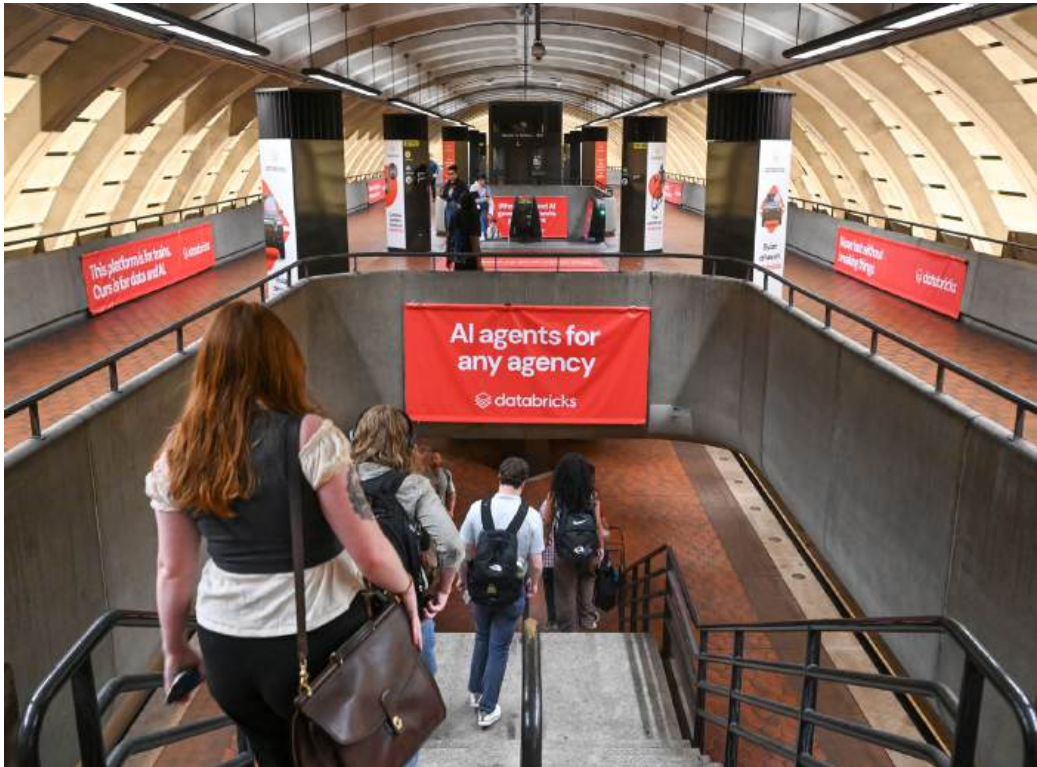
IRL Media Is First Impression, Then Force Multiplier

IRL is the secret sauce that makes everything taste better. It serves as a force multiplier, maximizing the ROI out of any ad format it's paired with. IRL media creates the curiosity that makes consumers take the next step.

High favorability means a good first impression when consumers encounter an ad in real life. Then, when the campaign retargets the consumer digitally, they recognize the advertiser, remember that first IRL impression, and thus are more likely to engage.

Last-touch attribution models understate IRL media's impact - but when it's measured, it's unmissable.

Adding IRL media to a TV campaign makes it **61% more likely to improve customer acquisition, 34% more likely to improve market share, and 23% more likely to improve profit***.



Massive Scale Across the Top 50 Markets

	Market	CBSA Population	Billboards	Wallsapes	Posters & Jr. Posters	Subway & Commuter Rail	Buses	Street Furniture	Specialty	Lifestyle Centers
1	New York-Newark et al, NY-NJ	20,050,150	● ■	●	● ■	● ■ ▲	●	● ■	● ■	
2	Los Angeles-Long Beach et al, CA	12,906,615	● ■	● ■	●		● ▲	● ■ ▲	● ■	
3	Chicago-Naperville-Elgin, IL-IN	9,433,066	● ■	●	● ■	● ■ ▲			● ■	● ■
4	Dallas-Fort Worth-Arlington, TX	8,568,977	● ■	●				●	■	● ■
5	Houston et al, TX	7,990,775	● ■	●				● ■		● ■
6	Miami-Fort Lauderdale et al, FL	6,570,700	● ■	● ■		● ■ ▲	● ▲	● ■ ▲	● ■ ▲	
7	Atlanta-Sandy Springs et al, GA	6,500,242	● ■		● ■					
8	Washington et al, DC-VA-MD-WV	6,499,923	●	●		● ■ ▲	● ▲			
9	Philadelphia et al, PA-NJ-DE-MD	6,354,442	● ■	●						
10	Phoenix-Mesa-Chandler, AZ	5,285,762	● ■		● ■			●		
11	Boston-Cambridge-Newton, MA-NH	5,065,382	● ■	●	●	● ■ ▲	● ▲	■	●	
12	Riverside et al, CA	4,756,416	● ■		●				■	
13	San Francisco-Oakland et al, CA	4,642,509	● ■	●	●	● ■ ▲	● ▲	●		
14	Detroit-Warren-Dearborn, MI	4,406,425	● ■	●	●					
15	Seattle-Tacoma-Bellevue, WA	4,201,019	● ■		●					
16	Minneapolis et al, MN-WI	3,787,388	● ■	●	●			●	● ■	● ■
17	Tampa-St. Petersburg et al, FL	3,501,575	● ■		●				● ■	
18	San Diego et al, CA	3,303,838	● ■	●	●				● ■	● ■
19	Denver-Aurora-Centennial, CO	3,080,149	● ■	●	●					

Massive Scale Across the Top 50 Markets

	Market	CBSA Population	Billboards	Wallsapes	Posters & Jr. Posters	Subway & Commuter Rail	Buses	Street Furniture	Specialty	Lifestyle Centers
20	Orlando-Kissimmee-Sanford, FL	3,030,311	● ■		■	■				
21	Baltimore-Columbia-Towson, MD	2,856,237	●							
22	San Antonio-New Braunfels, TX	2,830,116	● ■							
23	St. Louis, MO-IL	2,804,563	● ■	●	● ■					
24	Portland-Vancouver et al, OR-WA	2,547,027	● ■	●	● ■					
25	Sacramento-Roseville-Folsom, CA	2,472,018	● ■		● ■					
26	Las Vegas et al, NV	2,444,382	● ■				● ▲	● ■ ▲	● ■	
27	Pittsburgh, PA	2,414,338	● ■							
28	Cincinnati, OH-KY-IN	2,319,184	●							
29	Kansas City, MO-KS	2,273,410	● ■		●					
30	Columbus, OH	2,255,412	● ■	●	■					
31	Indianapolis et al, IN	2,200,693	● ■	●					● ■	● ■
32	Nashville-Davidson et al, TN	2,195,459	● ■							
33	Cleveland, OH	2,165,389	● ■	●						
34	San Jose-Sunnyvale et al, CA	2,004,396	● ■		● ■	● ■ ▲	● ▲	■		
35	Jacksonville, FL	1,822,654	● ■							
36	Virginia Beach et al, VA-NC	1,795,848	●				● ▲			
37	Providence-Warwick, RI-MA	1,707,446	● ■							
38	Raleigh-Cary, NC	1,611,719	●							

Massive Scale Across the Top 50 Markets

	Market	CBSA Population	Billboards	Wallscapes	Posters & Jr. Posters	Subway & Commuter Rail	Buses	Street Furniture	Specialty	Lifestyle Centers
39	Louisville et al, KY-IN	1,406,798	● ■		●			● ■	● ■	● ■
40	Richmond, VA	1,389,952	●							
41	Memphis, TN-MS-AR	1,333,264	● ■							
42	Fresno, CA	1,194,139	● ■		● ■					
43	Grand Rapids et al, MI	1,187,688	● ■		● ■					
44	Hartford-West Hartford et al, CT	1,175,035	● ■		● ■	●				
45	Buffalo-Cheektowaga, NY	1,158,479	●							
46	Rochester, NY	1,055,808	●							
47	Bridgeport-Stamford-Danbury, CT	981,422	● ■			●				
48	New Orleans-Metairie, LA	956,993	● ■	● ■	● ■					
49	Albany-Schenectady-Troy, NY	918,655	●							
50	Worcester, MA	887,722	●							

OUTFRONT/

YOUR BRAND, *Our Canvases.*

IRL Media Across Phoenix



Phoenix

In Real Life

The Phoenix DMA is a rapidly **growing hub of innovation, business, and culture**, recognized as one of the nation's most dynamic markets. Home to more than 5 million residents, Phoenix pairs the reach of a top-tier DMA with the energy of continued growth and investment. Driven by thriving industries such as semiconductors, aerospace, healthcare, technology, logistics, and financial services, the region continues to attract businesses, talent, and opportunity. With a high-impact IRL media footprint spanning the market, Phoenix offers brands **unmatched visibility, delivering scale, frequency, and real-world influence** at every stage of the consumer journey.

Why Phoenix?

- **46.7 million people visit** Phoenix annually, including 1.6 million international visitors.
- Phoenix averages **more than 300 days of sunshine** annually, making it one of America's **sunniest cities** and an outdoor recreation hot spot.
- Phoenix is home to the **Waste Management Phoenix Open**, one of the **highest-attended stops on the PGA tour** with over 700,000 spectators annually.
- Phoenix is a diverse city with a large Hispanic influence where **1 in 5 residents speak Spanish**.
- Home to **4 major league sports franchises**; Diamondbacks (MLB), Suns (NBA), Mercury (WNBA), and Cardinals (NFL).



Explore Phoenix media, market coverage, and advertising opportunities.

Phoenix | 602.246.9569 |

OUTFRONT

Source: Census Data (2026 Update), Visit Phoenix, Experience Scottsdale, Stacker.com

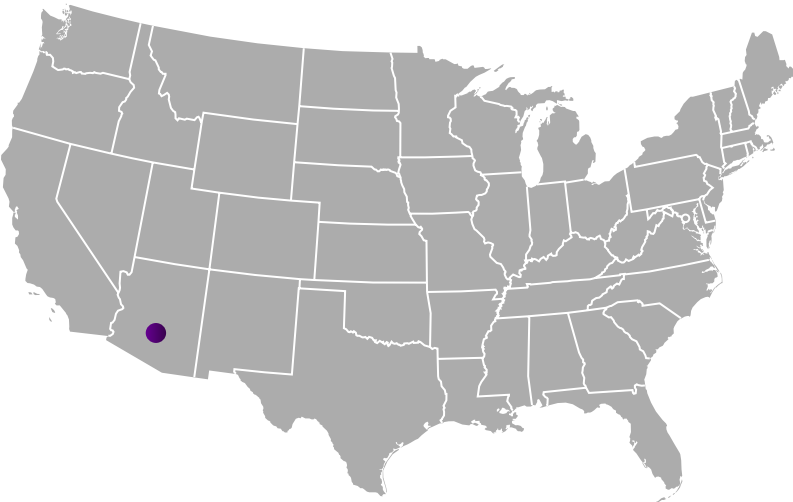
Last Revised 08/11/2026

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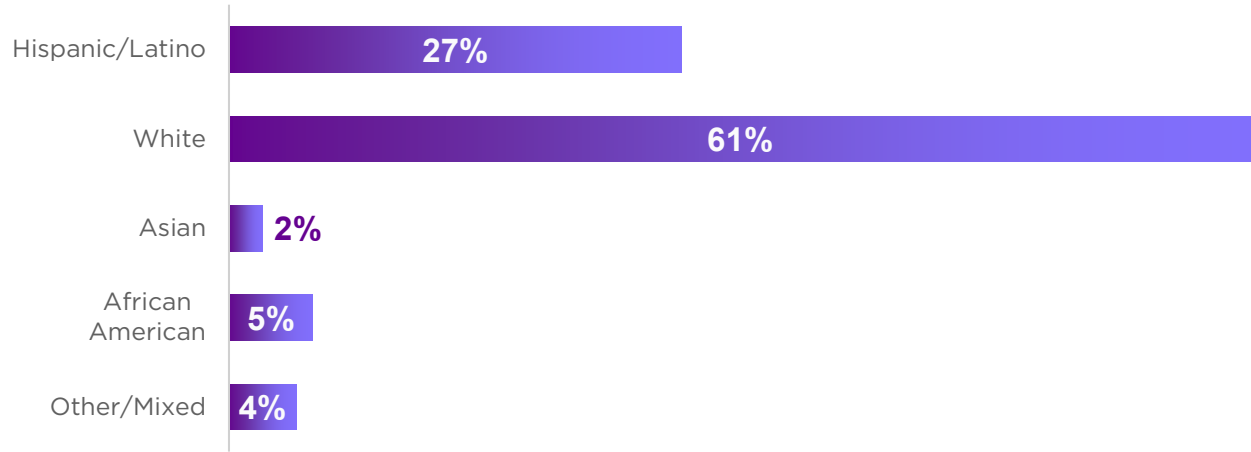


Phoenix

Profile



 5.2 Million CBSA



38%
College Degree or
Higher



137 Mi
Total Miles Traveled
Past Week



43%
White-Collar Occupation



51%
Female



24 Min
Time Spent Traveling To &
From Work Each Day



16%
Blue-Collar Occupation



49%
Male



92%
Drive Alone or Carpooled



59%
Employed

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OUTFRONT/

Billboards

Billboards

Strategically positioned along major freeways, busy intersections, and high-traffic areas, billboards deliver lasting impact. They ensure your **message achieves maximum visibility and long-term exposure** to vehicular traffic. Billboards are the ultimate stage to showcase your brand and captivate your audience.

Product Information

- 14'H x 48'W standard size
- Odd sizes
- Sizes vary by location
- Extensions available
- Special effects available

Coverage

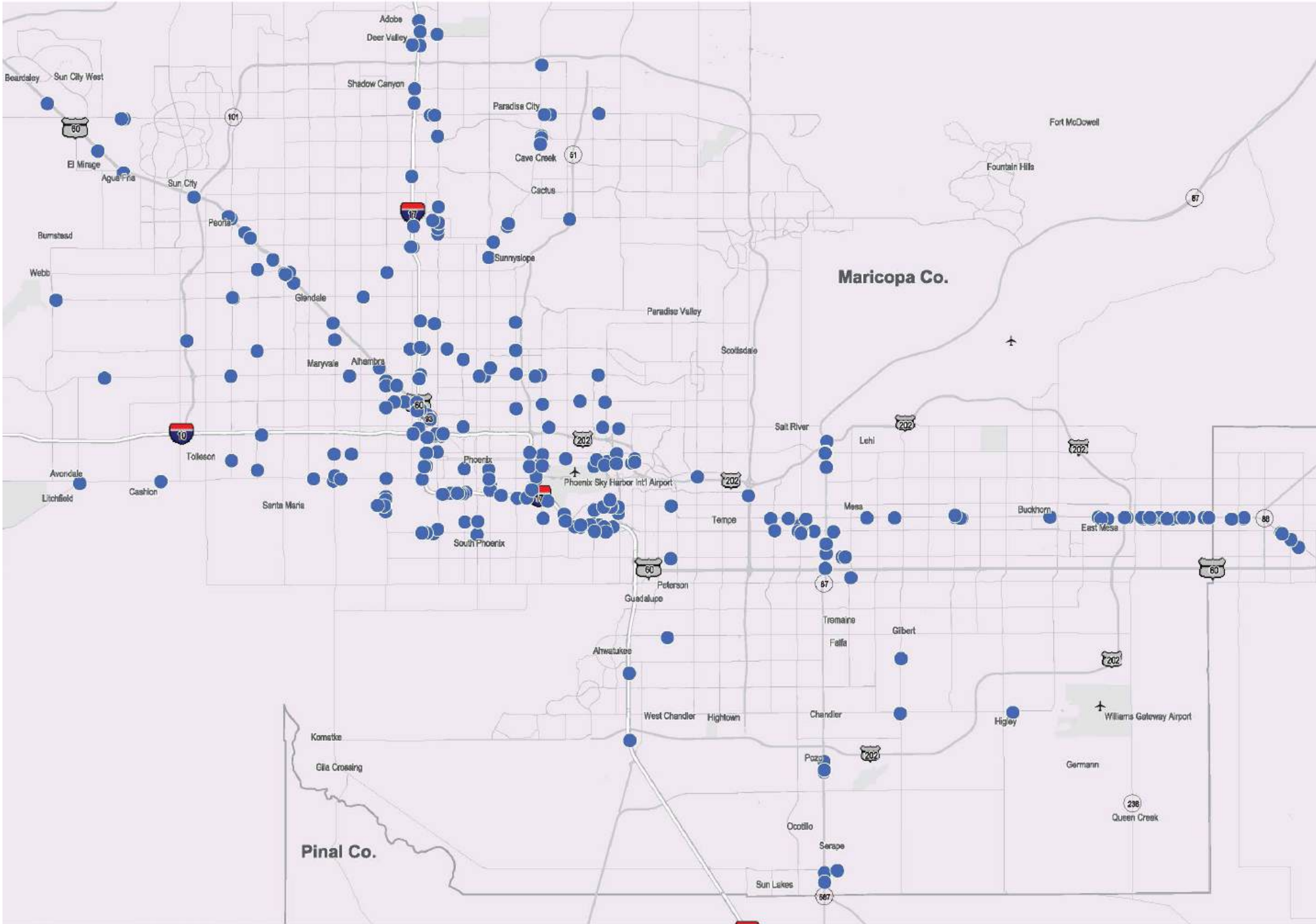
- See map for complete coverage
- Rotary programs available



Billboard Coverage

Across Phoenix

Street level and freeway coverage spanning the entire Phoenix DMA.



Posters

Located primarily on surface streets, posters allow advertisers to completely saturate the Phoenix market in a cost efficient way. Highly visible to both pedestrian and vehicular traffic, posters **help extend brand awareness within local neighborhoods.**

Product Information

- Eco poster: 10'5"H x 22'8"W
- Premier panel 2B vinyl: 10'9"H x 23'W
- Premier panel 10W vinyl: 12'3"H x 24'6"W

Coverage

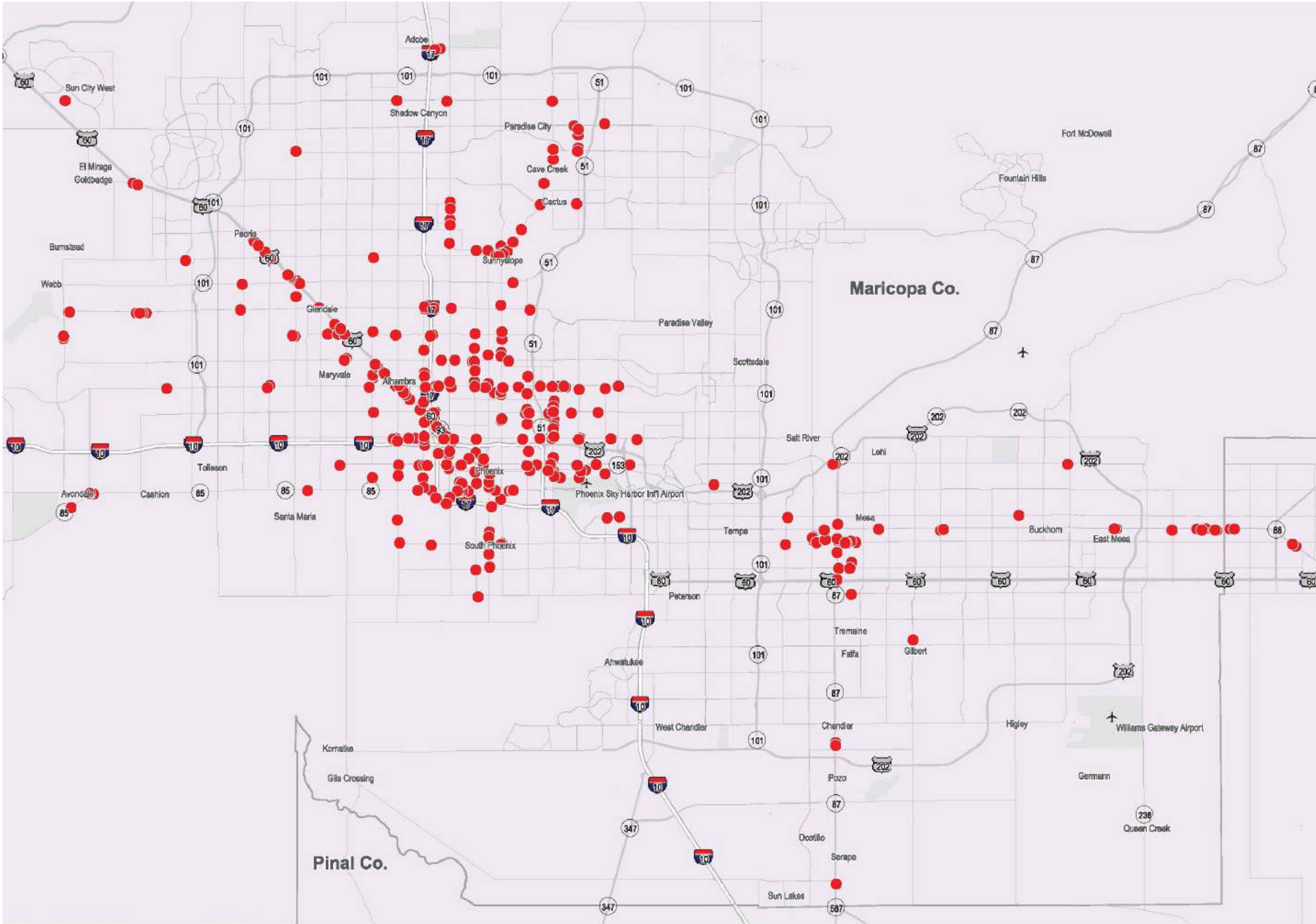
- See map for complete coverage



Poster Coverage

Across Phoenix

Street level coverage spanning the Phoenix DMA and saturating local neighborhoods.



Junior Posters

Located primarily on surface streets, junior posters allow advertisers to completely saturate the Phoenix market in a cost efficient way. Highly visible to both pedestrian and vehicular traffic, junior posters **help extend brand awareness within local neighborhoods**. Their smaller format allows these units to be placed in locations where bulletins and posters are zoned out.

Product Information

- 6'H x 12'W

Coverage

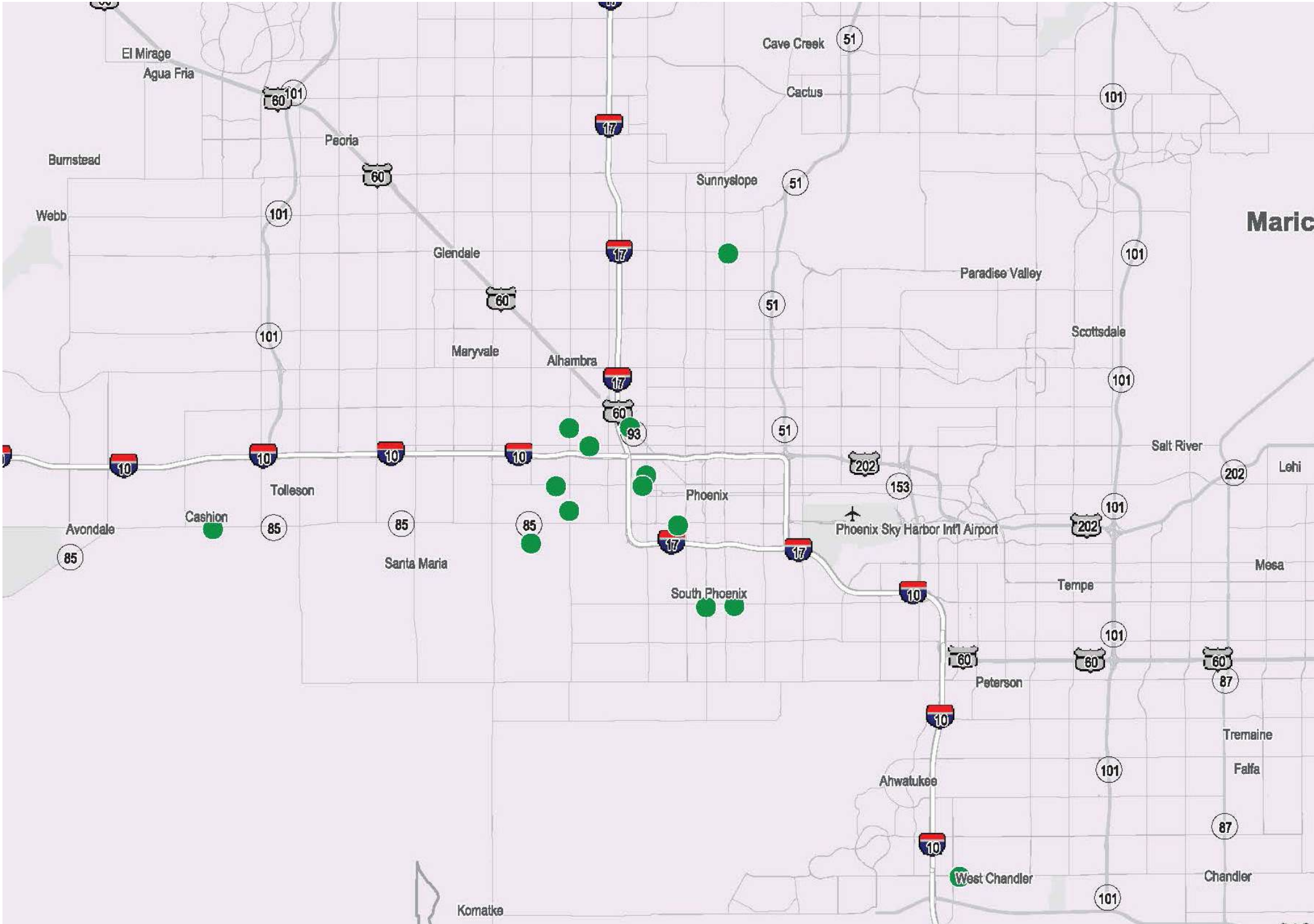
- See map for complete coverage



Junior Poster Coverage

Across Phoenix

Street level coverage spanning the Phoenix DMA with limited availability.





OUTFRONT/

Digital

Digital Billboards

Add an extra layer of **timeliness and relevance** to your campaign with digital billboards. Easily change creative messaging based on triggers such as time of day, weather, or sports scores. Digital provides ultimate campaign messaging to react to changing market conditions.

Product Information

- 14'H x 48'W
- 12'H x 41'W
- 20'H x 60'W
- 60'H x 20'W
- 20'H x 10'W
- Spot length: 8 seconds
- Loop length: 64 seconds
- Full motion capabilities (select locations)

Coverage

- See map for complete coverage



Digital Posters

Add an extra layer of **timeliness and relevance** to your campaign with digital posters. Easily change creative messaging based on triggers such as time of day, weather, or sports scores. Digital provides ultimate campaign messaging to react to changing market conditions.

Product Information

- 10'6"H x 22'W
- Spot length: 8 seconds
- Loop length: 64 seconds

Coverage

- See map for complete coverage





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Street Furniture

Transit Shelters

Strategically placed throughout the Valley, bus shelters deliver **high-impact exposure at street level**, reaching both pedestrians and vehicular traffic in busy neighborhoods. With eye-level messaging in high-traffic areas, bus shelters are an effective way to build brand awareness and stay top-of-mind in the community where traditional media formats are not available.

Product Information

- 70”H x 48”W

Coverage

- Avondale, Glendale, Mesa, & Peoria
- See map for complete coverage



Transit Shelter Wraps

Strategically placed throughout the Valley, bus shelters deliver **high-impact exposure at street level**, reaching both pedestrians and vehicular traffic in busy neighborhoods. With eye-level messaging in high-traffic areas, bus shelters are an effective way to build brand awareness and stay top-of-mind in the community where traditional media formats are not available. Bus shelter wraps **ensure maximum impact and exposure by incorporating all three shelter display** areas into one unified message.

Product Information

- (2) Shelter posters 70"H x 48"W
- (1) Mesh back screen sizes vary by shelter

Coverage

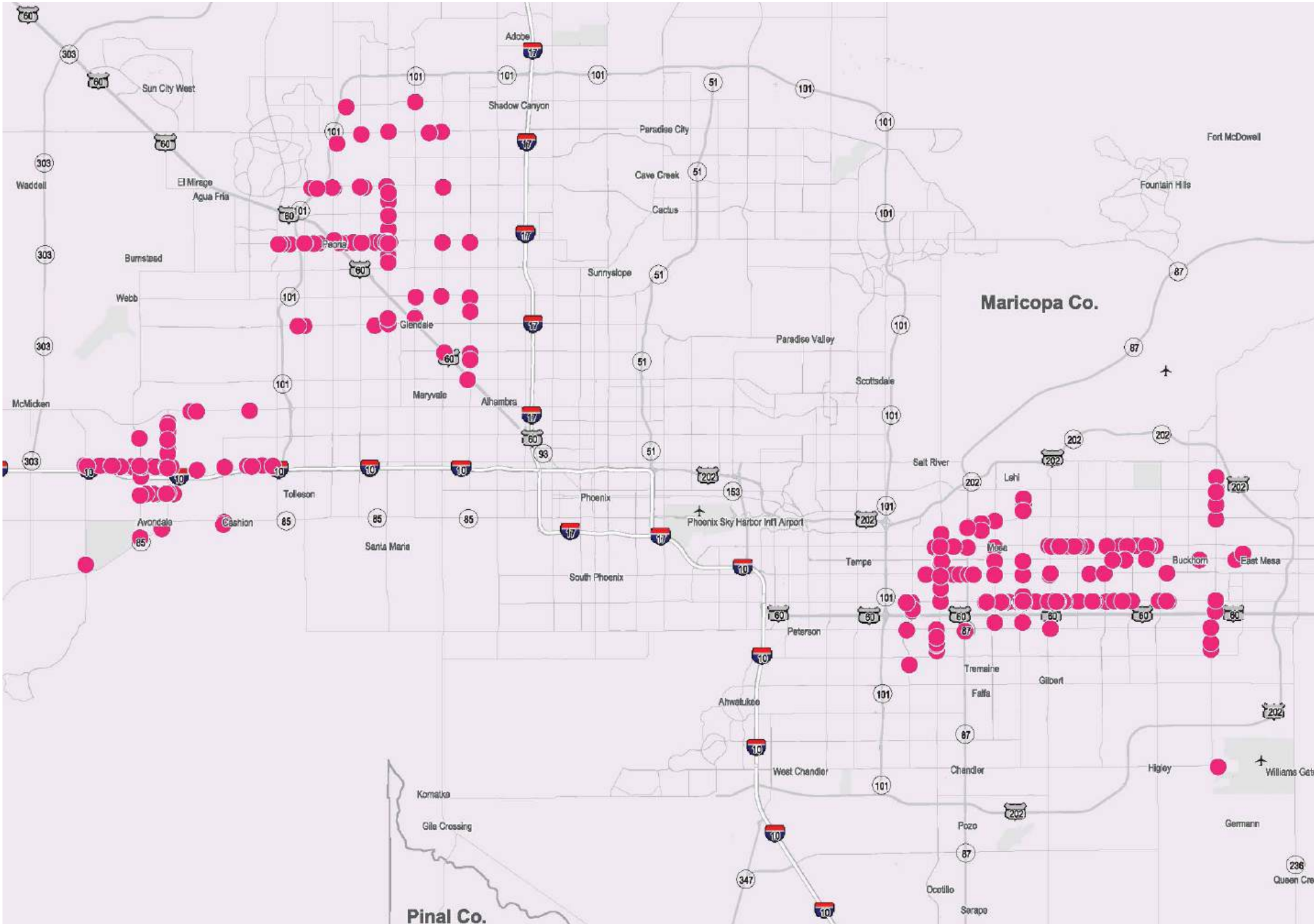
- Avondale, Glendale, Mesa, & Peoria
- See map for complete coverage



Transit Shelter Coverage

Across Phoenix

Reach key neighborhoods in Avondale, Glendale, Mesa, and Peoria at the eye-level allowing for maximum visibility.





OUTFRONT/

Southwest Non-Metro Billboards

Non-Metro Billboards

The Southwest Non-Metro market offers unmatched visibility across Arizona’s most traveled routes and iconic destinations. With premium coverage along major interstates, including I-10, I-17, I-8, and I-40, our inventory connects brands with audiences on the move, from daily commuters to seasonal travelers. This market spans from Flagstaff and Payson to Globe and Quartzsite to the Grand Canyon Corridor, ensuring advertisers reach consumers where they live, work, and explore.

As a gateway to world-class attractions and cross-state travel, Southwest Non-Metro delivers high-impact impressions and extended reach into neighboring states. These billboards dominate scenic highways and tourism hot spots, including the Grand Canyon, which draws almost 5 million visitors annually. Combined with creative flexibility, this market provides advertisers with a powerful platform to engage audiences and amplify brand presence across Arizona's non-metro regions.

Major Destinations

Grand Canyon, Sedona, Monument Valley, Glen Canyon, Jerome, the White Mountains, Mo'gongon Rim, Northern Arizona University, Snowbowl, Meteor Crater, Historic Route 66, and the Petrified Forest

Product Information

- 14'H x 48'W Standard size
- Odd sizes
- Extensions available

Coverage

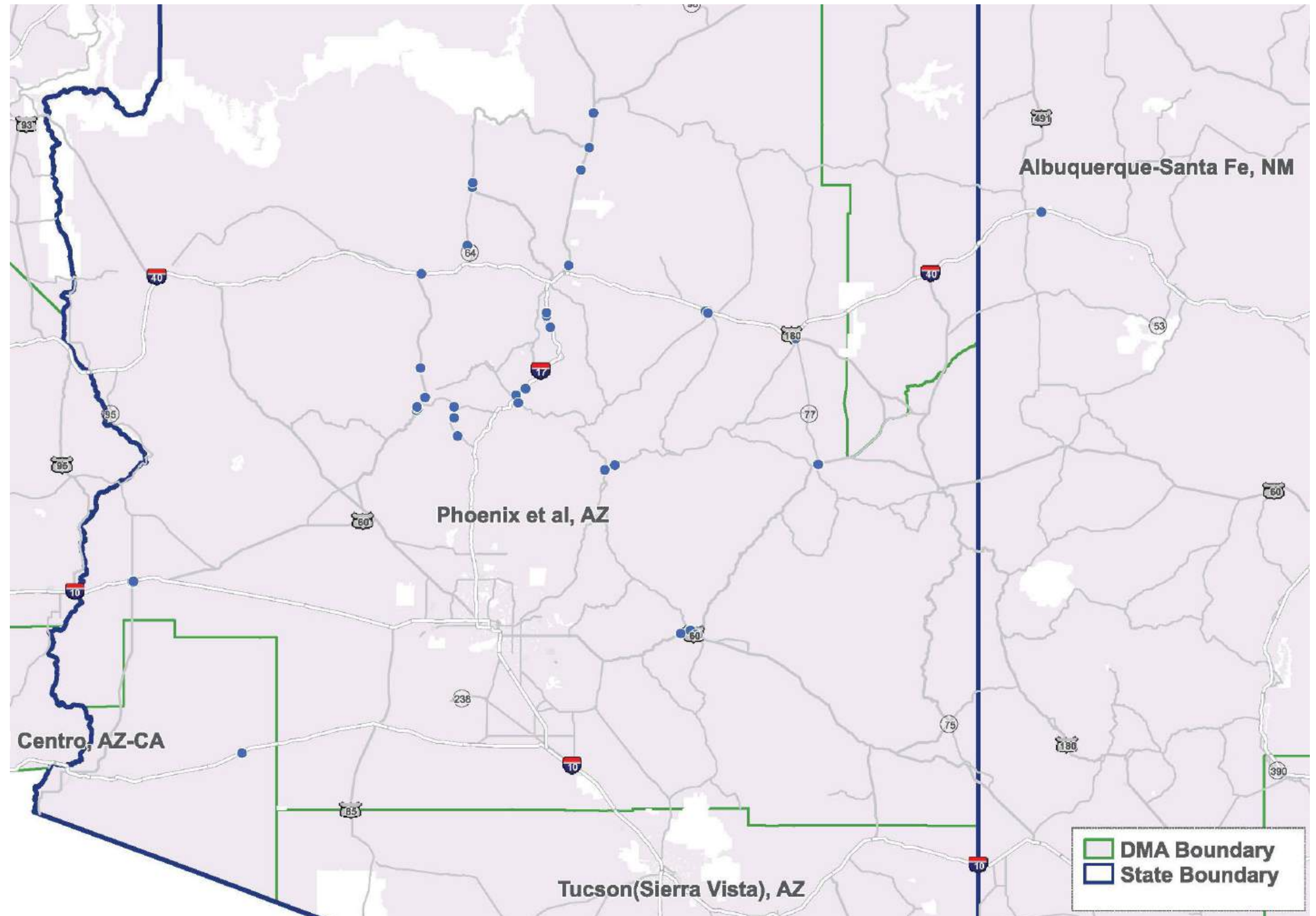
- See map for complete coverage

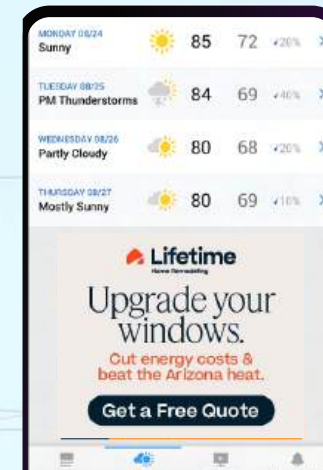


Non-Metro Billboard Coverage

Across Non-Metro Arizona

Reach audiences across the Southwest Non-Metro DMA through impactful billboards on key freeways including I-10, I-17, I-8, and I-40.





OUTFRONT/

Second Screen Media

Mobile Network & OTT/CTV

Amplify Your IRL Campaign Digitally

Seamlessly bridge the real world and the digital one with mobile retargeting that reinforces your campaign's message by delivering the same message to their mobile devices and connected televisions.

IRL media exposure makes a brand's audience **more likely to engage** with its ads elsewhere. That's why combining IRL media, television, and digital lifts campaign ROI by 27%.

Products

Proximity Targeting

Retargeting

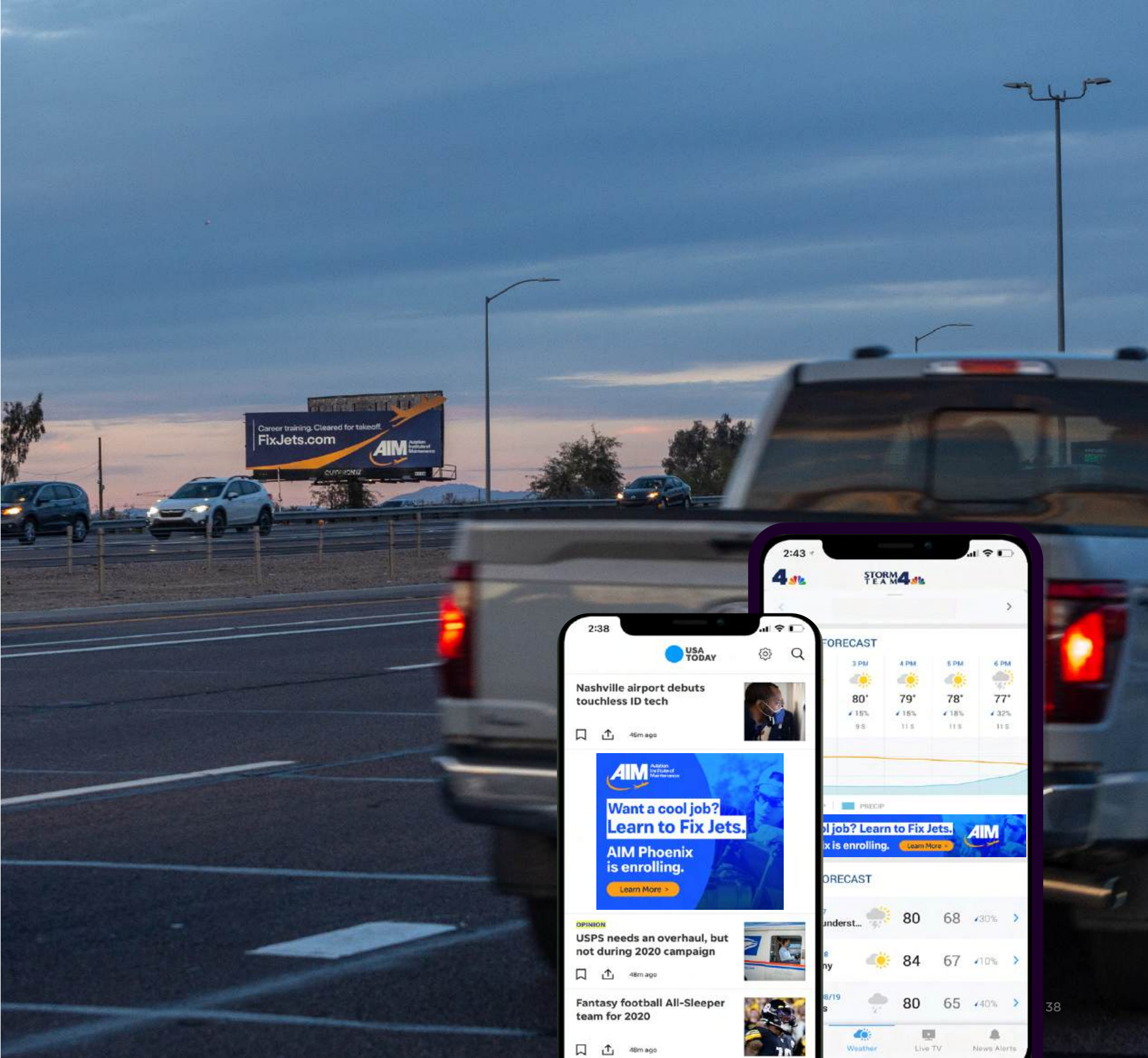
Behavioral or Brand Targeting

Transit system audience targeting

Source: Analytic Partners, 2024

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Social Amplification

From IRL to URL

IRL media is **timely, unmissable, and culturally relevant**. It reaches and resonates; the audience engages and amplifies. And then you see it scrolling down your social feed.

Maybe it's your favorite creator partnering with your favorite brand on a billboard. Sometimes it's a subway ad that deliberately provokes an emotional response. And once in a while, it's a cryptic inside joke that only makes sense to its intended audience.

IRL media does more than challenge advertisers to show up in the world differently. It rewards those that do. Compared to other ad mediums, it's proven to drive **7x more social posts, 6.5x more video posts, and 5.9x more social searches**, dollar for dollar.

Whatever the reason an IRL ad shows up on your timeline, it's a reminder that physical presence is more compelling than a screen, while still compelling on one.

Source: Comscore, 2022

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