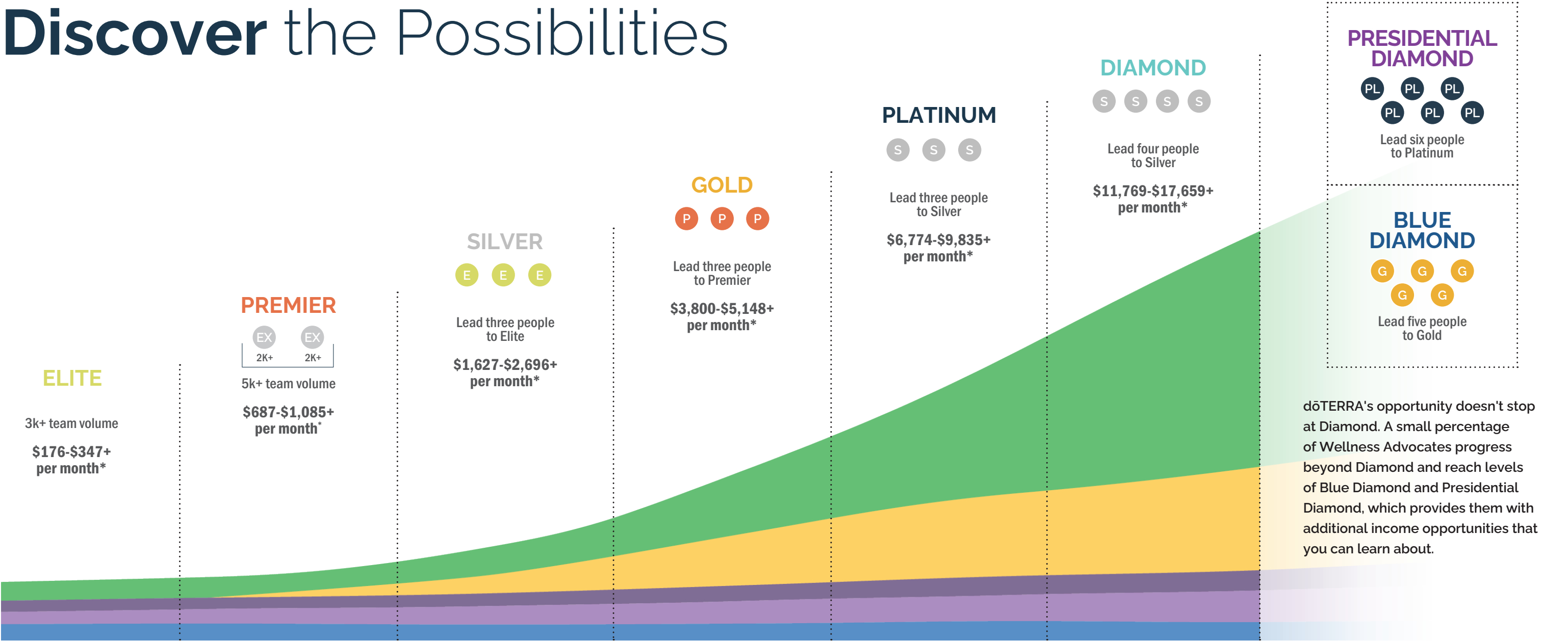


Discover the Possibilities



dōTERRA's opportunity doesn't stop at Diamond. A small percentage of Wellness Advocates progress beyond Diamond and reach levels of Blue Diamond and Presidential Diamond, which provides them with additional income opportunities that you can learn about.

FAST START

Paid weekly on new enrollee volume for their first 60 days.

YOUR ENROLLER'S ENROLLER

5%

YOUR ENROLLER

10%

YOU

20%

NEW MEMBER ORDER

POWER OF 3 BONUS & BOOST

Paid monthly based on sales structure.

YOU

100+ PV

LEVEL 1 BASE

\$50

LEVEL 2 BASE

\$250

LEVEL 3 BASE

\$1,250

POWER OF 3 BONUS + BOOST EARNING POTENTIAL				
POWER OF 3 BONUS	400+ PGV	800+ PGV	1,200+ PGV	EARN UP TO
LEVEL 1 (\$50)	\$50			\$100
LEVEL 2 (\$250)	\$50	\$250		\$500
LEVEL 3 (\$1,250)	\$50	\$250	\$500	\$1,750

POOLS

Paid monthly to reward leadership: 8 percent of company volume divided among leadership ranks.

1.50%
Premier, Silver, and Gold

2%
Silver, Gold, and Platinum

1.50%
Platinum+ ranks

1%
Diamonds

1%
Blue Diamonds

1%
Presidential Diamonds

UNILEVEL

Paid monthly on your Volume outside the Fast Start bonus window (member's first 60 days). The following is an illustration of a possible organization. Get paid seven levels deep with higher percentage on larger lower levels. Dynamically compresses up past members not qualified by rank.

Level 1: Earn up to \$100 in Power of Three from Level 1 volume			
Level 2	3%	9	\$40
Level 3	5%	27	\$243
Level 4	5%	81	\$850
Level 5	6%	243	\$3,037
Level 6	6%	729	\$9,598
Level 7	7%	2187	\$32,562

Levels in your organization

Percentage paid on monthly volume

Number of people

Income based on 150 PV orders

*Results vary based on time, effort, and skill. See the dōTERRA Opportunity and Earnings Disclosure Summary at dotterra.com/disclosure. Most Wellness Advocates (WAs) join to purchase product at a discount and not to earn compensation. An active WA is one who made a purchase, enrolled another account, or received compensation, and includes WAs who received no compensation. The average monthly compensation paid to all active US WAs during the fourth quarter of 2025 was \$41.54. The average monthly compensation paid to US WAs who received compensation in June 2025 through June 2026 was \$295.17. The income ranges for each rank are based on compensation paid in June 2025 through June 2026. The lower end of each range is the median and the upper end is the 80th percentile. The percentage of all active US WAs who reached the following ranks in June 2025 through June 2026 is Elite: 1.9%, Premier: 0.4%, Silver: 0.3%, Gold: <0.1%, Platinum: <0.1%, Diamond: <0.1%, Blue Diamond: <0.1%, and Presidential Diamond: <0.1%. Ranks below Elite are not displayed. Compensation information does not include expenses, which may be incurred. See full compensation plan for details.