

## **MACH Startup ISV Member Pre Screening Form**

Start-up applications are only accepted with MACH Alliance formal board Sponsor. If you do not yet have a formal board sponsor but would like to be considered for a Startup membership then please complete this pre-screening in order to be considered for board sponsorship.

We welcome small ISVs that offer MACH-based products, less than 30 employees *or* \$2M-\$10M annual revenue from product licenses.

If this is you, then you are in the right place, If you are not sure if this is you then please check our <u>FAQs</u> on our website for the criteria.

## **Contact Details**

Company Name	Application Contact Name	
Phone Number	Email Address	
C level sponsor name + title	C level sponsor email	

## **Pre-screening Questions**

Please confirm that you meet the minimum criteria of between \$2million and \$10million annual revenue from product licenses AND/OR at least 30 employees	
Narrative: What is the space your product supports/brings to the market? (Is the product disruptive)	
Enterprise readiness: How is the product evolving into supporting large global deployments for enterprises?	
Financials: Are you a Series A Tier-1 VC backed start up? Please list the VC name(s) If not please explain your financial plan	

## **Additional information**



Please send the completed form to info@machalliance.org.