



## MICROSTRATEGY PARTNER PROGRAM ENROLLMENT FORM

We are pleased to invite you to participate in the MicroStrategy Partner Program. We partner with companies to promote MicroStrategy and our innovative analytics and mobility offerings in a rapidly growing global marketplace. We look forward to working with you. This MicroStrategy Partner Program Enrollment Form (“Enrollment Form”) sets forth the terms and conditions that govern your appointment as a MicroStrategy partner. Capitalized terms not defined herein shall have the meaning defined elsewhere in the Partner Agreement (defined below).

Partner’s Name:	
Partner’s Address:	
Partner’s Email Address:	
Annual Enrollment Fee and Payment Terms:	We will invoice you on or around the Effective Date (defined below) for the annual enrollment fee set forth in the Program Guide, and on or around each anniversary of the Effective Date for the annual enrollment fee set forth in the then-current Program Guide. Such fees will be payable, in full and in the currency listed on the invoice, 30 days from the date of the invoice, and will be deemed overdue if they remain unpaid thereafter. All fees are net of any taxes, which will be your responsibility, except for taxes on our income. Any dispute to an invoice must be raised within 30 days from the date of invoice or the invoice will be deemed correct. Any undisputed amounts which remain unpaid after the due date will be subject to a late charge equal to 1.5% per month or the highest rate allowable by law, whichever is lower, from the due date until such amount is paid. Timely payment of the fees described herein is an essential requirement to remain a partner in good standing with us. We may designate one or more of our affiliates to exercise our rights and fulfill our obligations, including invoicing you.
Territory:	Your appointment to serve as a partner is limited to the following territory(ies):

Your new appointment as a partner and your relationship with us are exclusively governed by the Partner Agreement. The Partner Agreement is effective on the date of last signature below (“Effective Date”) and is comprised of: (i) the terms of this mutually executed Enrollment Form; (ii) the Partner General Terms & Conditions; and (iii) the Program Guide. “Partner General Terms & Conditions” means the Partner General Terms & Conditions for MicroStrategy Partners listed at <https://www.microstrategy.com/en/legal/contract-hub>, as modified from time to time by us. “Program Guide” means the document describing the requirements, benefits, registration and selling opportunities and principles of the Partner Program, as updated from time to time and made available at <https://www.microstrategy.com/en/partners/partner-portal>. In the event of a conflict, the following order of precedence shall apply: (i) the terms of this Enrollment Form; (ii) the Partner General Terms & Conditions; and (iii) the terms of the Program Guide. We will provide you with 60 days’ advance written notice of any material change to the Partner Agreement before such change takes effect (with the publishing of information or announcements on our website being sufficient for the purpose of providing such notice). If you object to any such change, you may terminate



the Partner Agreement by providing us with written notice of such intent before the end of such notice period. The Partner Agreement will otherwise remain in effect subject to such change.

By signing below, the parties agree to the terms and conditions of the Partner Agreement.

**MicroStrategy:** \_\_\_\_\_(We/Us/Our)

**Partner:** \_\_\_\_\_(You/Your)

\_\_\_\_\_  
[Signature]

\_\_\_\_\_  
[Signature]

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_