



MICROSTRATEGY PARTNER PROGRAM ENROLLMENT FORM

We are pleased to invite you to participate in the MicroStrategy Partner Program. We partner with companies to promote MicroStrategy and our innovative analytics and mobility offerings in a rapidly growing global marketplace. We look forward to working with you. This MicroStrategy Partner Program Enrollment Form (“Enrollment Form”) sets forth the terms and conditions that govern your appointment as a MicroStrategy partner. Capitalized terms not defined herein shall have the meaning defined elsewhere in the Partner Agreement (defined below).

Partner’s Name:	
Partner’s Address:	
Partner’s Email Address:	
Territory (check as many boxes as apply):	<input type="checkbox"/> One or more Tier 1 Countries* <input type="checkbox"/> One or more Tier 2 Countries* <p>For the avoidance of doubt, the countries into which, and the parties to whom, you may resell our Products and Services or provide referrals or other selling support for any of our Products and Services are restricted as specified in the Partner General Terms & Conditions.</p> <p>* Defined in the Partner General Terms & Conditions.</p>

Your new appointment as a partner and your relationship with us are exclusively governed by the Partner Agreement. The Partner Agreement is effective on the date of last signature below (“Effective Date”) and is comprised of: (i) the terms of this mutually executed Enrollment Form; (ii) the Partner General Terms & Conditions; (iii) the Program Guide; and (iv) any applicable country-specific Addenda. “Partner General Terms & Conditions” means the Partner General Terms & Conditions for MicroStrategy Partners listed at <https://www.microstrategy.com/en/legal/contract-hub>, as modified from time to time by us. “Program Guide” means the document describing the requirements, benefits, registration and selling opportunities and principles of the Partner Program, as updated from time to time and made available at <https://www.microstrategy.com/en/partners/partner-portal>. “Addenda” means country-specific Addenda made available at <https://www.microstrategy.com/en/legal/contract-hub>, as may be modified from time to time by us. In the event of a conflict, the following order of precedence shall apply: (i) the terms of this Enrollment Form; (ii) the terms of an applicable Addenda; (iii) the Partner General Terms & Conditions; and (iv) the terms of the Program Guide. We will provide you with 60 days’ advance written notice of any material change to the Partner Agreement before such change takes effect (with the publishing of information or announcements on our website being sufficient for the purpose of providing such notice). If you object to any such change, you may terminate the Partner Agreement by providing us with written notice of such intent before the end of such notice period. The Partner Agreement will otherwise remain in effect subject to such change.

By signing below, the parties agree to the terms and conditions of the Partner Agreement.

MicroStrategy Incorporated (We/Us/Our)

Partner: _____ (You/Your)

[Signature]

[Signature]

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____