MicroStrategy Achieves the AWS Competencies for Government and Education

TYSONS CORNER, VA – January 9, 2025 – MicroStrategy® Incorporated (Nasdaq: MSTR), a pioneer in AI-powered business intelligence (BI) software, announced today that it has achieved the Amazon Web Services (AWS) Competences in Government and Education . This designation recognizes MicroStrategy as an AWS Partner that has successfully met AWS's requirements for demonstrated experience in delivering quality solutions to help agencies meet mandates, reduce costs, drive efficiencies, and increase innovation across civilian agencies, national defense and intelligence communities, and state and local governments.

Achieving this AWS Competencies in Government and Education differentiates MicroStrategy as an AWS Partner with essential skillsets to meet mandates, reduce costs, and increase innovation for customers.

"MicroStrategy is proud to achieve the AWS Competency in both Education and Government," said Mel Zeledon, Executive Vice President of Alliances and Transformation at MicroStrategy. "Our team is dedicated to helping customers make it simple for employees to access relevant, timely data and insights by leveraging the agility, breadth of services, and pace of innovation that AWS provides."

AWS is enabling scalable, flexible, and cost-effective solutions from startups to global enterprises. To support the seamless integration and deployment of these solutions, the <u>AWS Competency Program</u> helps customers identify AWS Partners with deep industry experience and expertise.

MicroStrategy provides a scalable, secure, and efficient BI + AI platform that empower government and educational organizations to deliver superior services, foster innovation, and achieve their strategic goals with unparalleled effectiveness.

Both <u>MicroStrategy Cloud for Government</u> and <u>MicroStrategy ONE</u>® can be found on the <u>AWS Marketplace</u>. For more information on the cloud-native MicroStrategy ONE platform, visit <u>https://www.microstrategy.com/enterprise-analytics</u>.

About MicroStrategy Incorporated

MicroStrategy (Nasdaq: MSTR) is the world's first and largest Bitcoin Treasury Company, and the largest independent, publicly traded business intelligence company. We provide cloudnative, Al-powered enterprise analytics software to thousands of global customers, and leverage 35 years of software expertise to explore innovation in Bitcoin applications. We believe the combination of our operating structure, Bitcoin strategy, and focus on technology innovation provides a unique opportunity for value creation.

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