



ORDER FORM # x - x

Customer:

Offer Expiration Date:

Ship To:

Bill To:

Company:
Email:
Address:

DSI:
Term:
Invoicing Schedule:
Order Form Grand Total:

Software

SKU	Description	Type	Term	Annual List Price	Qty	Gross Annual Total	Disc. %	Disc. Amt	Total
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Software Total for Term:

Services

SKU	Description	Interval	List Price	Qty	Gross Total	Disc. %	Disc. Amt	Total
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Services Total:

Standard Terms

Governing Terms. This order form (“**Order Form**”) is effective on the date of the last signature below (the “**Effective Date**”). To the extent that you are purchasing access to software or services under this Order Form, the use of the software and services listed above are governed by the terms of this Order Form and the Master Service Agreement that has been executed between you and us (the “**Master Service Agreement**”). To the extent that you are purchasing access to software or services under this Order Form that are not addressed in an existing Master Service Agreement that has been executed between you and us, the latest version of the Master Service Agreement as listed at terms.microstrategy.com on the Effective Date will apply to this Order Form.

Pricing and Invoicing. We will invoice you on or around the Effective Date for the total amount of fees due for all software and services on this Order Form, other than (i) fees due according to an alternate invoicing schedule specified on this Order Form and (ii) services delivered on a time and materials basis for which we invoice you periodically for hours delivered and expenses incurred. All pricing, incentives and discounts listed above expire on the offer expiration date.

MicroStrategy Reseller. If you are an authorized MicroStrategy reseller, you certify that the following end user has purchased access to our software and services listed on this Order Form from you: _____. Further, with respect to such resales, you agree and acknowledge that this document does not create a legally-binding contract between you, us, or the end user unless and until the applicable end user to whom you are reselling such access enters into an End User License Agreement with us governing the end user’s right to access the software and services.

Additional Business Terms

ACCEPTED AND AGREED TO BY:

MicroStrategy (We/Us/Our)

Customer: (You/ Your)

[Signature]

[Signature]

Name:

Name:

Title:

Title:

Date:

Date:
