

Case Study

Nucleus

 CYBERSECURITY



MADE ON SINGLESTORE

Nucleus Security Replaces MariaDB with SingleStore on AWS and Improves Query Speeds Up to 20X, Fueling Market Expansion

About

Built for enterprise, Nucleus Security is a vulnerability management platform that integrates with various security tools to streamline workflows, prioritize threats, and improve overall cybersecurity posture through actionable insights and real-time visibility.

Industry

Cybersecurity

Use case

FAST INGEST

TCO

ULTRA-FAST QUERIES

Solutions

SingleStore Self-Managed

Overview

Nucleus Security was launched in 2018 by its founders who have decades of experience in vulnerability management (VM) supporting US government organizations. While working as VM practitioners, they identified inefficiencies in the processes that must take place once vulnerabilities are identified to quickly prioritize and remediate them.

They set out to optimize the VM processes and workflows by building a platform for the federal government, automating processes that had traditionally been done manually. Adhering to the federal government technology requirements, they chose to build the platform on MariaDB, as it was on the government's approved software list.

Challenges and Goals

Nucleus was able to ingest and process results from vulnerability scanning tools without issues when scanning was occurring monthly or quarterly. When it uncovered opportunities to expand Nucleus to the private sector, however, many of its initial customers were scanning weekly or daily, and the MariaDB system it was using became a bottleneck preventing the company from scaling to meet the needs of enterprises.

“Not only can we meet customer demands, but with SingleStore we’ve actually lowered our AWS infrastructure costs by about 3X.”

Steve Carter

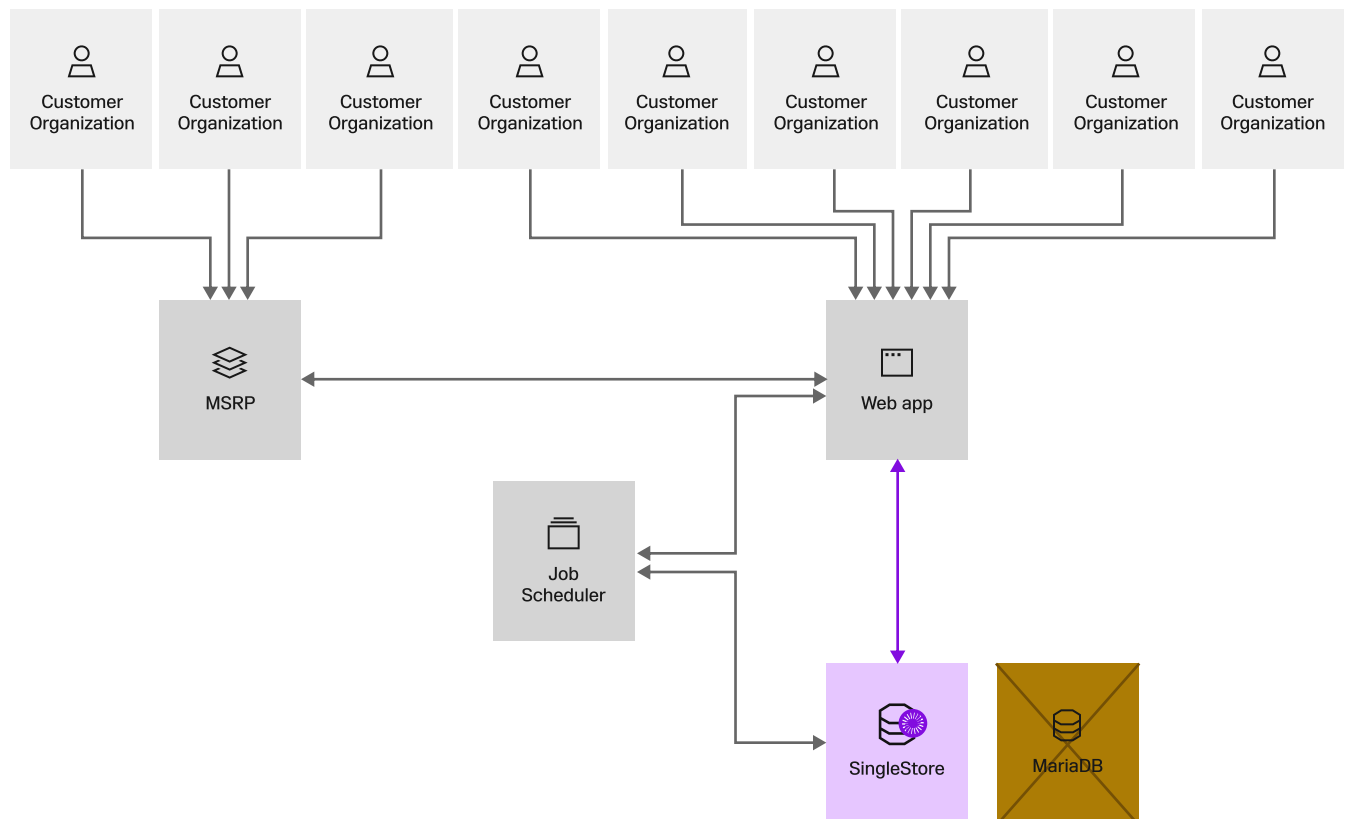
Co-Founder and CEO, Nucleus Security

Technology Requirements

When the Nucleus team began architecting its platform, which was built to be deployed anywhere, but primarily in AWS, it explored graph, document, and traditional relational databases. However, said Co-Founder and CEO Steve Carter, “It quickly became apparent as we started to onboard bigger customers that a high-performance relational database system was the correct solution to support our data model and the features we wanted to bring to the large enterprise market.”

Added Co-Founder and COO Scott Kuffer, “We were working on customer use cases that made it evident that we needed a relational database because all the data Nucleus is ingesting is highly relational. The majority of the data we store are time stamped vulnerability scan results, which include individual vulnerabilities, and each is tied to assets in a many-to-many relationship.”

The team explored solutions for scaling MariaDB, like Percona, but found that it wouldn’t meet their need to scale horizontally. “We determined that a sharded cluster was needed to scale the system horizontally. While Percona offered a clustered architecture, it did not offer the performance improvements that a sharded system provides,” said Carter.



Why SingleStore

SingleStore supports the MariaDB MySQL syntax, which enabled Nucleus to replace its original database with few code or query changes. “We started with the free tier of SingleStore. We took a clone of our existing MariaDB database and did a proof of concept (POC) to determine how to migrate the changes we had to make to our application and the database schema. It went really smoothly,” said Carter.

SingleStore was far less complex than MariaDB and easier to maintain. The team got the SingleStore database deployed, its data loaded, and had the Nucleus application working in about half a day.

Solution

SingleStore has enabled Nucleus to fill the VM gap and provide a solution its market desperately needs.

Nearly every action performed through the Nucleus web application is powered by SingleStore, which also powers the Nucleus job queue. This allows customers to set up integrations with vulnerability scanning and ticketing tools and configure automated data ingestion to occur at desired frequencies (e.g., hourly, daily, weekly) to trigger reports, alerts, and tickets in systems like Jira and ServiceNow.

Outcomes

Within one fiscal quarter of switching to SingleStore, Nucleus converted its first beta account to a paying customer and expanded into large enterprise accounts.

60X

more assets ingested compared to its legacy database

“We do a lot of our licensing based on numbers of assets [an asset is a computer, device, or application to be scanned]. Each asset can have hundreds or thousands of vulnerabilities. With SingleStore we’re able to ingest vulnerability scans containing more than 100,000 assets in less than one hour with no problems,” said Kuffer. Before, with MariaDB, we were only able to ingest vulnerability scans with up to 5,000 assets, and it would take up to three hours depending on the data.”

Successful Market Expansion

“We closed a partnership deal with the Australian Post Office, our first cornerstone large enterprise client, which launched a lot of our subsequent success. They’re scanning thousands of applications at multiple layers continuously throughout the entire development lifecycle, and we wouldn’t have been able to support them without SingleStore,” said Kuffer.

20X

faster performance for its slowest scans

During the SingleStore POC, the initial performance tests far exceeded expectations. “We started by importing our largest tables from MariaDB and running our slowest queries. With SingleStore we saw speed improvement of 20X for some of our slowest queries,” said Carter.

SingleStore’s performance enabled the team to use its free tier longer than expected. “We have the confidence that we can meet the real-time demands and service levels agreements (SLAs) from large enterprise customers. We upgraded our subscription to SingleStore to ensure we have 24x7 access to its support team. Not only can we meet customer demands, but with SingleStore we’ve actually lowered our AWS infrastructure costs by about 3X,” concluded Carter.