

SANS Educational Institutions Partnership

Aggregate Buy Program | www.sans.org/partnerships/education

The Educational Institutions Partnership Program draws on SANS Institute's mission to ensure that InfoSec practitioners in critical education organizations have the skills needed to protect networks, sensitive data, and enhance cybersecurity readiness and response. This program offers both security awareness and technical training courses to qualifying educational institutions at substantial cost savings.

We recognize educational institutions have budget constraints for needed security training. Through the SANS aggregate buy, you can get the training you need, at an affordable cost, and improve your organization's security posture in the face of increased threats from ransomware, phishing, and other cyber-attacks.

This exclusive program provides two purchase windows, annually, where institutions may purchase training at highly discounted rates for use throughout the year. Eligible institutions include accredited:

- **Colleges**
- **Universities**
- **Research Institutions**
- **Technical Training Institutes**
- **K-12 Schools**

**For qualifying institutions in the U.S. and Canada only.*

2027 Purchase Windows

WINTER PROGRAM:

December 1, 2026–January 31, 2027

SUMMER PROGRAM:

June 1–July 31, 2027

Exclusive Aggregate Buy Program Offerings

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SANS products, training and services, including GIAC certification, cannot be resold without explicit and written approval from an official at SANS Institute.

SANS technical courses deliver and validate hands on cybersecurity skills. Learn from real-world experts and gain immediately applicable skills. Students choose from SANS' three available online training formats offering flexible and effective options for information security professionals of all experience levels. Complete SANS training anywhere in the world in your preferred format.

- **In-Person Events**—Intensive, face-to-face training with expert instructors.
- **Live Online**—The classroom experience without having to travel.
- **OnDemand**—Flexible, self-paced online training with four months of access to course content and repeatable lab exercises.

Which Training Method is Best for You?

This comparison chart will help you decide.

	IN-PERSON	ONDEMAND	LIVE ONLINE
Taught by an unparalleled faculty of information security leaders	✓	✓	✓
All required supporting materials, media, and exercises	✓	✓	✓
Flexible, self-paced training platform with four months of access		✓	
Live instructor-led training available across multiple global time zones	✓		✓
Integrated quizzes to reinforce learning		✓	
GIAC-certified subject-matter-expert support via live chat and email		✓	
Real-time access to instructors	✓		✓
Hands-on virtual labs to help prepare you for your GIAC exam	During the course	4 Months	During the course
Archived live course recordings	4 Months		4 Months
No travel costs		✓	✓
Minimal impact to your normal routine	✓	✓	✓
Flexible and effective SANS training from your own computer		✓	✓
GIAC certifications available for more than 35 courses	✓	✓	✓
Extend your lab access and get SME support for four months with optional OnDemand Bundle	✓		✓
Network with industry peers and experts	✓		
After-class, instructor-led talks and workshops	✓		
Live Cyber Ranges	✓		

Pricing

Long Course: \$4,225 | **GIAC:** \$839

Minimum order size per transaction: Three long courses

How to Purchase

Create a detailed price quote by visiting: www.sans.org/partnerships/education

For additional questions, contact: partnership@sans.org

Learn more by visiting: www.sans.org/online-security-training

View SANS Training Roadmap: www.sans.org/cyber-security-skills-roadmap/



GIAC develops and administers premier, professional information security certifications. More than 35 practitioner cybersecurity certifications align with SANS training and ensure mastery in critical, specialized InfoSec domains. GIAC Certifications provide the highest and most rigorous assurance of cybersecurity knowledge and skill available to industry, government, and military clients across the world.

A GIAC Certification ensures master of real-world knowledge and skills.

- Tests on pragmatics rather than theory
- Certifications are valid for four years
- A renewal process that keeps you up to date on the latest industry trends
- Advanced certification options: Publishing a Gold Paper through GIAC and/or obtaining the GIAC Security Expert Certification

Top Four Reasons to Get GIAC Certified:

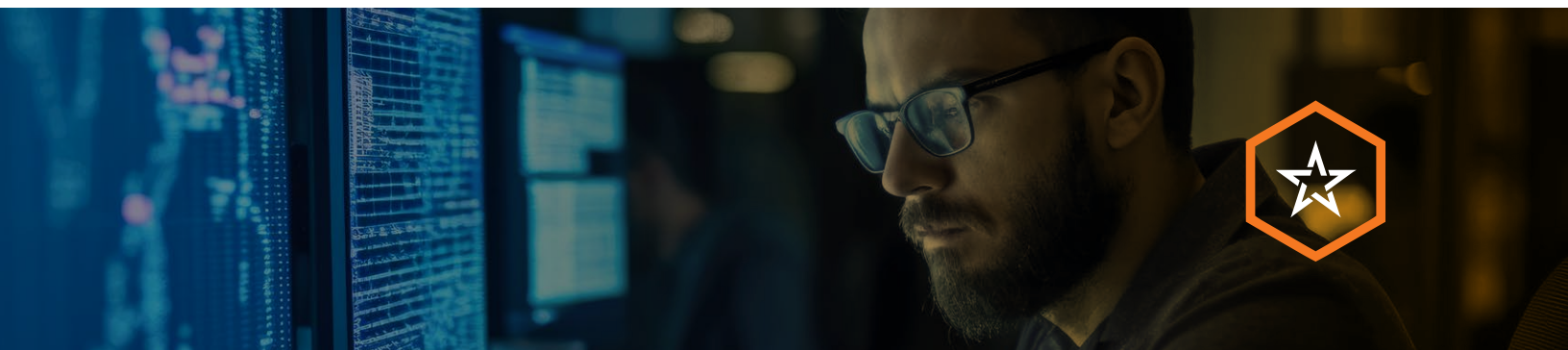
1. Promotes hands-on technical skills and improves knowledge retention
2. Provides credible proof of technical know-how
3. Creates opportunity for promotion and respect from peers
4. Demonstrates technical qualifications to hiring managers for career growth

How to Purchase

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Learn more about GIAC by visiting: www.giac.org



What are SANS Self-Paced Cyber Ranges?

SANS self-paced ranges are a hands-on training solution with 24/7 access, covering a wide range of cybersecurity topics designed with challenges and hints that support continuous knowledge and skill development.

It allows participants to advance their hands-on technical skills at their own pace, essential for mastering the latest defense techniques and technologies in the industry.

Participants may choose from one of two solutions: **SANS Skills Quest by NetWars-Core Edition** or **DFIR NetWars Continuous** to experiment with real-world scenarios and develop hands-on skills.

Anytime, Anywhere

- 🕒 **Flexible Access**—Train and practice online anytime and anywhere. Crucial for individuals who need to balance training with other commitments, and reduce travel costs, ensuring that individuals can delve into the material at a comfortable speed and maximize retention.
- 🔧 **Proficiency Tool**—Organizations can assess the proficiency of their teams, identify areas for improvement, and ensure that employees are up to date with the evolving field of information security challenges. Use our personalized scorecard to create a customized training program for a team or individual.
- 📖 **Extended Engagement**—With a comprehensive content selection, the subscription allows users to explore the intricacies of a topic thoroughly, particularly valuable for practitioners who aim to master complex topics in information security.

SANS Skills Quest by NetWars - Core Edition | Topics

Run Time: Six months

Help computer scientists and cryptologists of the past solve mysteries. They will test our defensive, offensive, forensic, and threat intelligence aptitude.

- 🕒 Bash and PowerShell skills
- 🕒 Scanning and enumeration
- 🕒 Web application security
- 🕒 Cyber threat intelligence
- 🕒 Malware analysis
- 🕒 Cryptographic security and exploitation
- 🕒 Exploitation and
- 🕒 shellcoding, and more

DFIR NetWars Continuous | Topics

Run Time: Four months

Take on the role of cyber investigator and uncover key clues from the evidence. Parse through challenges and reveal key facts within files, processes and programs.

- 🕒 Windows/Endpoint incident response Windows forensics
- 🕒 Mac forensics
- 🕒 Network forensics
- 🕒 Cyber threat intelligence
- 🕒 Smartphone/mobile forensics
- 🕒 Malware analysis, and more

Pricing

\$495 per user for either version.

How to Purchase

Create a detailed price quote by visiting: www.sans.org/partnerships/education

For additional questions, contact: partnership@sans.org

Learn more by visiting: www.sans.org/netwars/continuous

Security Awareness training is a critical component of a comprehensive security program. Compliance and behavior change becomes difficult for non-technical individuals without the proper content. SANS Workforce Security and Risk Training delivers market-leading security awareness, risk management, and compliance training to drive behavior change across the workforce. This Partnership Program includes several key products to train your workforce

- **EndUser Security Awareness**—Comprehensive security awareness training for all users covering the most pressing risk and compliance topics to address employee security behaviors
- **Phishing**—Test your employees through phishing simulations consistent with real-world threats and attacks
- **Business Leaders and Managers**—Leadership-focused cybersecurity training to secure business processes
- **Developer**—Train your developers in secure coding techniques and how to recognize current threat vectors in applications
- **Industrial Control Systems**—Rigorous computer-based training for those interacting with or operating ICS/SCADA Systems
- **IT Administrator**—Ensure staff with privileged access understand security concepts to protect your organization
- **Role-Based PCI-DSS**—Equip staff to understand and safeguard cardholder data per the 2024 PCI 4 standards
- **Workforce Risk Mgt for AI**—Equip your staff with the essential knowledge and skills to navigate the complex AI landscape
- **NERC/CIP**—Relevant training addresses NERC CIP Reliability standards for the utility industry

Awareness and Phishing

PRODUCT LICENSE	END USER	PHISHING	END USER & PHISHING BUNDLE
1-Year Price	\$3,420	\$4,260	\$6,660
# of Users Included	1,200	1,200	1,200
Each Additional User	\$2.85	\$3.55	\$5.55
2-Year Price	\$6,300	\$7,920	\$12,180
# of Users Included	1,200	1,200	1,200
Each Additional User	\$5.25	\$6.60	\$10.15

Specialized Role-Based Training

PRODUCT LICENSE	ANNUAL PRICE	# OF USERS INCLUDED	EACH ADDITIONAL USER
Business Leaders and Managers	\$3,175	50	\$63.50
Developer	\$2,890	10	\$289.00
Industrial Control Systems	\$3,175	50	\$63.50
IT Administrator	\$3,175	50	\$63.50
Role-Based PCI-DSS	\$3,500	250	\$14.00
Workforce Risk Mgt for AI	\$3,000	150	\$20.00
NERC/CIP	\$3,175	50	\$63.50

*Service level and hosting options are available at an additional cost.

**Additional discounts are available for multiple product purchases. Talk to your account representative for details.

“We just purchased SANS Security Awareness, which I think is the best I have ever seen. In addition, it’s backed up by SANS’ extensive experience and knowledge base in InfoSec.”

—Karen McDowell, Ph.D., Information Security Analyst, University of Virginia

How to Purchase

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