

Ask about
our **ECO**A
solution!

Supercharge your Encompass!

Take Encompass to the next level by automating workflows and communications.

● **ECO**A Adverse Action

● **Client Satisfaction Surveys**

● **TPO Communications**

● **In-Process**

● **Marketing Automation**

● **Servicing Transfer Letters**

● **Appraisal Collection**

● **Trailing Docs**

● **Pipeline Management**

The Power of Connector

Operations: Organically increase pipeline velocity.

Compliance: Improve compliance and efficiencies.

Loan Officers: Nurture and convert more prospects.

Consumer: Build rapport through a high-tech human touch.

IT Department: API integration means less processing overhead and better security.

Realtors: Drive meaningful business relationships.

| | Pre-App | In-Process | Post Close |
|------------|-----------------------------|---|--|
| Marketing | Prospect Marketing | Partner Communication | Post Close Marketing |
| Operations | | In-Process TPO Comms Appraisal Fee Collection | Trailing Docs and Collateral Servicing Transfer Letters |
| Management | Auto Cancel Prospect File | Production Reports (ID, CoC, Rate Lock, TRID) | Client Satisfaction Survey |
| Compliance | Statement of Denial Letters | ECOA – Reg B Appraisal Acknowledgment | Interim Servicing |



Use our workflows
or create your
own.

CALL US
(208) 854-7900

EMAIL
sales@velma.com

VISIT US ONLINE
www.velma.com

connector
by **VELMA**

It's Easier Than You Think



Only pay for what you use

After a low minimum monthly license fee, pricing based on usage. No sneaky expensive per seat fees. No paying for unused seats.



No employee adoption issues

Connector extends and enhances Encompass. The same manual actions LO's, Processors, and Underwriters do today will trigger automated communications and workflows!



Proven implementation process

Our experienced implementation team will step you through a custom configuration process to meet your business needs within your environment.



Great tech

Free Encompass from the overhead of business rules and SDK apps. Connector uses Encompass data directly, which is more flexible and secure than duplicating data.

Discover how we can improve efficiency and reduce costs for your business, contact us today.



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