



## Pella Products of Houston

8781 West Road – Suite 100 – Houston, TX 77064

### ***Trade Sales Consultant***

***Are you a driven, independent, self-starter who constantly strives to be number one and has a proven track record of developing new and nurturing lasting relationships? If so we need to talk to you.***

**Pella Products of Houston**, an innovative, dynamic, growing company is now looking for a **Trade Sales Consultant** for Houston, TX. We need a confident, persuasive individual who is focused on details and thrives on a challenge. We provide independence and an exciting, fast paced and fun work environment. We look for you to provide a competitive drive, an outgoing nature, and the will to be the best Retail Sales Consultant in the industry.

We offer:

- Competitive compensation + Auto Allowance
- Use of Smartphone, laptop computer and product samples
- Health, Dental & 401K benefits
- Quality engineered product solutions that are unmatched in the construction industry
- Excellent training programs and career development opportunities.
- New state of the art showroom & experience
- Reputation of the Pella Brand

Job Responsibilities:

- Business to business sales directed to new construction, remodeling & replacement contractors, architects & designers.
- CRM duties on a weekly basis, with good organizational skills needed.
- Working with team in place to support installation, and any service requirements.
- Continue to strive for 100% "Very Satisfied" clients

Qualifications:

- Bachelor's degree from four-year College or University; or 2 to 4 years related experience and/or training including sales/technical product expertise; or equivalent combination of education and experience)
- Individual's motor vehicle record must also comply with company requirements

Pella Products of Houston, in Houston, TX is an independently owned Pella branch. Pella Corporation, is an innovative leader in creating a better view for homes and businesses by designing, testing, manufacturing and installing quality windows and doors for new construction, remodeling and replacement applications. Founded in 1925, Pella is a family-owned and professionally managed privately-held company, known for its history of innovation, making outstanding products, providing quality service and delivering on customer satisfaction. The company is committed to incorporating new technologies, increasing productivity and practicing environmental stewardship.

Apply today to learn about your future as a team member of Pella Windows and Doors!