## WATCHLIST CONNECT

Giving you direct access to your property watchlisters

**Exclusive to Platinum:** Watchlist Connect enables you to **easily** add custom update messages to a listing at any stage of the sale - it's waiting for you in OneHub now!



Step 1: Log in to Platinum listings to create an update

Step 2: Follow the OneHub, click on your .\_\_\_\_ prompts on the 'Watchlist .\_\_\_ automatically notify Connect' tab to update your listing page

Step 3: We'll watchers via an email (1 hour later)

## What updates get the best results?

Updates that provide a compelling reason for a buyer to make contact, and use urgency or scarcity are driving results!



To spark initial interest on a new listing: "Another open home has been scheduled due to high demand - you don't want to miss this chance to view your dream home."



To re-engage buyers on an older listing: "One week left on the market, and our vendors will be moving to plan B! Considering all offers and private viewings available."



\*in the week following an update





