

trademe property.

PACKAGES & PARTNERSHIP AGREEMENTS

Residential for sale and new homes

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MARKETING PACKAGES

MARKETING PACKAGES OVERVIEW

Choose from three marketing packages:

PLATINUM SILVER

ELEVATE YOUR LISTINGS WITH MARKETING PACKAGES

We equip you with the best marketing tools to increase your confidence during discussions with potential vendors around the results they'll deliver.

Each package is designed to elevate your vendor's property, ensuring they stand out in front of Aotearoa's largest property audience.

Did you know

64%

of homeowners think it's a good time to buy1

GET MORE EYES ON **LISTINGS**

Properties at the top of search consistently capture the **most** buyer attention.

PLATINUM









REACH MULTIPLE AUDIENCES WITH PLATINUM & **GOLD**

Maximise your reach with Platinum and Gold listings, extended to nine other digital websites, including homes.co.nz, international property portals, and social media platforms.



Homes.co.nz

Platinum reaches a wider audience with extended search result visibility and prominent homepage recommendations.



Social boost

Your property is promoted on Instagram and Facebook on launch day leveraging Trade Me Property data to get the word out further and ensure active buyers see your listing.

Global exposure

Gain international visibility and attract overseas interest by being published on six top property portals worldwide including:







Australia

India

India

☆ realtor.com



PACKAGE FEATURES

Win more listings and sell more houses with our marketing packages. Explore what each package offers and how it maximises your property's visibility and impact.



Compare our packages!

	PLATINUM	GOLD	SILVER	BASE
xposure & Buyer Engagement				
Position and size in search results				
Search rank rotation Until Sold	Weekly	Weekly	Fortnightly	×
Property files NEW	~	~	~	~
Search carousel (desktop)	1 Week	1 Week	1 Week	×
Watchlist Connect NEW	~	×	×	×
each				
Appear on Stuff Stuff NEW	~	×	×	×
Target buyers in nearby suburbs	~	~	×	×
Targeted reach to the property homepage	~	×	×	×
Social boost on Facebook & Instagram	~	~	×	×
Target international buyers on the Global Property Network	~	~	×	×
Inclusion across sold/ offmarket carousels	~	×	×	×
Position in search results • homes.co.nz	Above basic	Above basic	Above basic	×
Appear on homepage to homes.co.nz	~	×	×	×
rand				
	~	_	_	×

GET MORE ENGAGEMENT | MARKETING PACKAGES 1. Trade Me State Of The Nation Survey - 2025

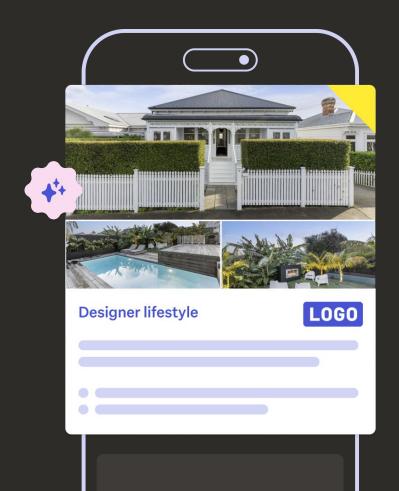
BUILD TRUST AND BRAND RECOGNITION LOCALLY

Our packages and upgrades enhance your vendor's listing visibility to buyers and maximise your brand's exposure in your area, showcasing you as the go-to agent for homeowners looking to list their property.

TRUST

Familiarity helps you get noticed and trusted in your community. Trust is the top-rated attribute owners look for in an agent[^] 43%

of buyers surveyed are looking to buy in the next 12 months¹



PACKAGE UPGRADES

Drive even more active & engaged buyers to your listings with Audience Extension

KEY BENEFITS

- + Enhance your Platinum, Gold, or Silver packages by re-targeting property seekers viewing your listings for two weeks
- + Reach Trade Me Property's active viewers across Facebook. Instagram, and the Google Display Network

RESULTS

- + 831 clicks additional clicks on average back to the Trade Me Property listing
- + 30,000 additional impressions on average*

AVAILABLE TO:



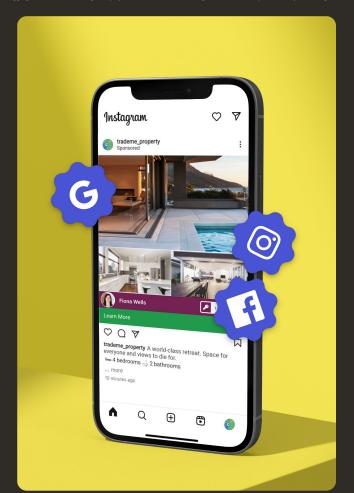






SPECIAL OFFERS:

Partnership Agreement customers get \$50 off each Audience Extension booked. Add Audience Extension to all your Gold or Platinum Partner listings and get \$100 off every listing.





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MARKETING PACKAGE FEATURES

STUFF.CO.NZ

AVAILABLE TO:

 \checkmark PLATINUM \times GOLD \times SILVER

We're bringing millions more eyeballs to your vendors' listings every month with the stuff.co.nz property carousels.



MOST PROPERTIES, MORE CHOICE.





Your dream home awaits! 23 Catrina Ave. Birkenhead



Your dream home awaits! 23 Catrina Ave. Birkenhead Taylor Lee REVESTATES

Your dream home awaits! 23 Catrina Ave. Birkenhead

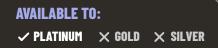


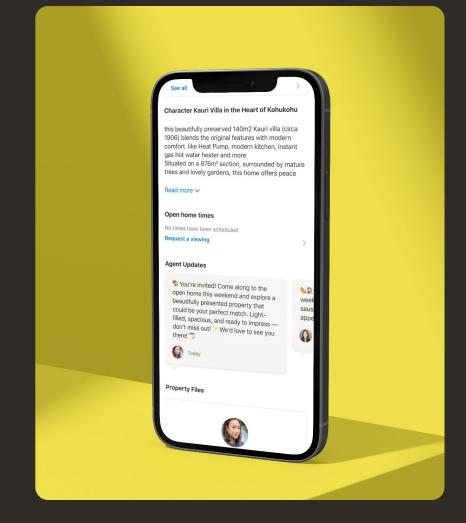
Your dream home awaits! 23 Catrina Ave. Birkenhead

WATCHLIST CONNECT

Driving **1.5x** more listing views¹

- + Add custom, free-form messages to your listing pages under a new 'Agent Updates' section.
- + You decide when to send updates and alert watchlisters via email.
- + Drive more qualified enquiries.
- + Reignite old listings.



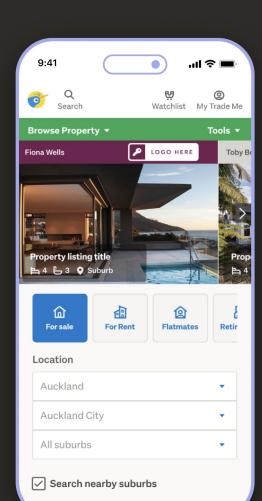


BE ONE OF THE FIRST PROPERTIES BUYERS SEE

Platinum is the only package to appear on the Trade Me Property homepage

- + 259,000 people visit the Trade Me Property homepage daily*
- + Target active buyers
- Recommendations are based on users recent searches





With top search positions & increased engagement through automatic rotations

- Highest position in search above Gold listings
- . Rotates to the top of search weekly





- · Appears below Platinum listings and above Silver listings in search
- Rotates to the top of Gold listings in search weekly



GOLD

- · Appears below Gold listings and above Feature listings in search
- Rotates to the top of Silver listings in search fortnightly



AVAILABLE TO:

✓ PLATINUM

✓ GOLD

✓ SILVER

GET MAXIMUM BUYER ATTENTION & STAND OUT WITH PLATINUM

Platinum has the largest listing card in search results

- + Three images to showcase your property's best features
- + Largest agent & office branded card





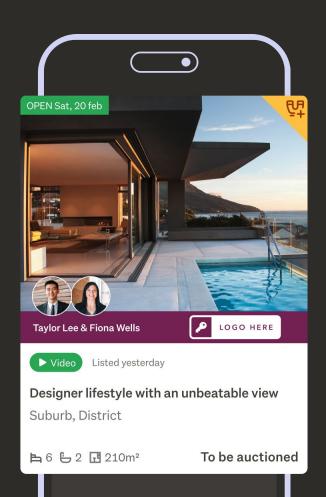


GET GREAT VISIBILITY WITH GOLD & SILVER LISTINGS

Gold & Silver have large listing cards in search results

- + One large image
- + Largest agent & office branded card



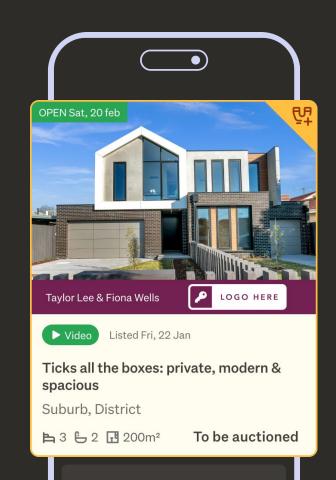


STAND OUT FROM BASE LISTINGS

Feature listings have a medium size listing card in search

- + Steal the spotlight from Base Listings, with a distinctive background and border
- + Applied to all packages six months after going live or when relisted
- + Appear ahead of all Base Listings in search results
- + Lasts the lifetime of your marketing campaign



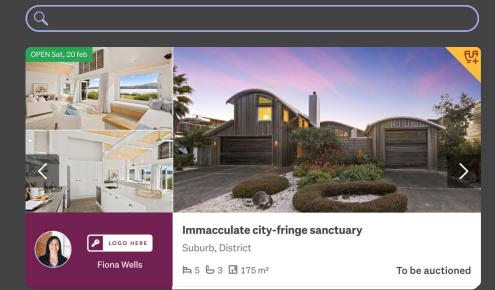


APPEAR IN THE SEARCH CAROUSEL FOR ONE WEEK

Our Search Carousel is the very first result property seekers see when searching on desktop. Showcase your brand and your listing's best features.

DURATION IN SEARCH CAROUSEL



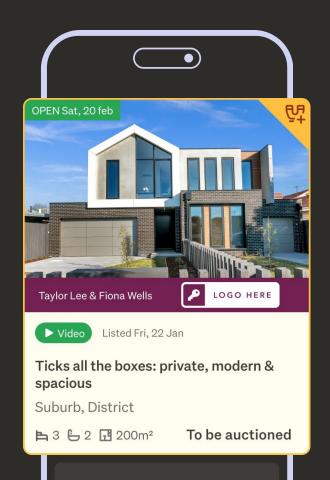


EXTEND THE REACH OF YOUR LISTING FURTHER

Platinum and Gold listings target nearby suburbs in search

- + Use search criteria to target buyers
- + Reach a wider audience
- + Entice potential buyers with flexible location targeting





EXTEND THE REACH OF YOUR LISTING FURTHER

Larger cards & top spots in latest listing email alerts

- + **307,500 members** view property listings from saved search emails per month*
- + Maximises your brand exposure across platforms
- + **Tip**: Dominate latest listing emails by bulk uploading listings on one day











Property Listing Title

Suburb, District

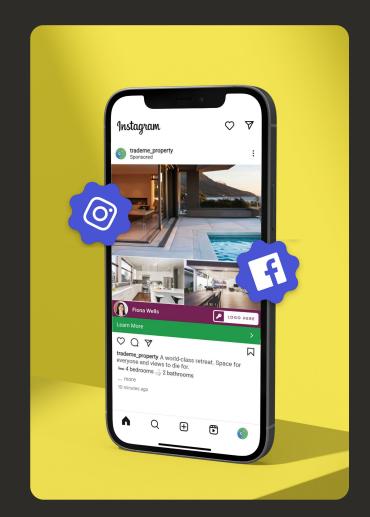
To be auctioned

SOCIAL BOOST

Automatically boost your listings across Instagram & Facebook during the initial days of the campaign launch

- + Reach active buyers and expand your property's market presence
- + Utilise Aotearoa's largest buyer audience data to target the right people
- + We handle ad creation and targeting no extra work for you





EXTEND YOUR REACH GLOBALLY

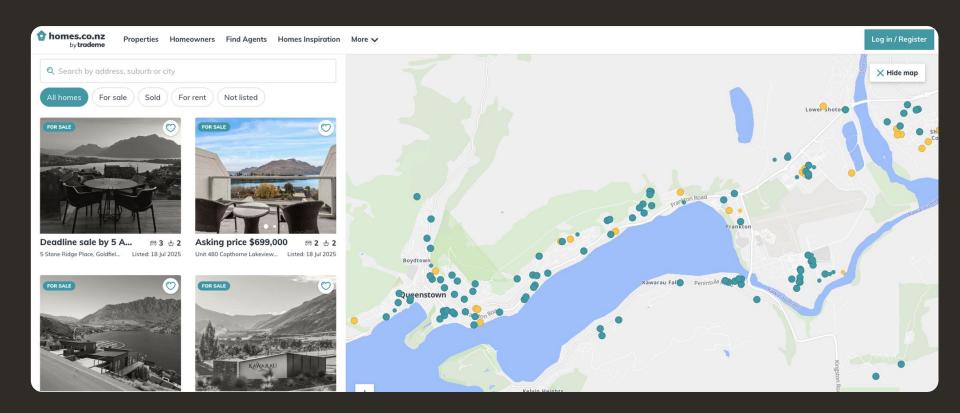
Your listings will be published automatically on five property portals around the world to reach a growing audience of international buyers. This includes:





- + Listings are shown in 10 different languages including English
- + Unlock a world of opportunities and attract overseas interest to drive enquiry for your property straight to your inbox

Your listing gets extended within the homes.co.nz search results with a Basic Listing

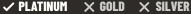


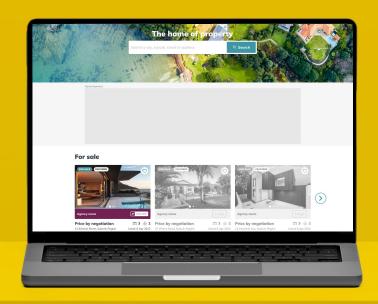
REACH A WIDER AUDIENCE ON HOMES.CO.NZ

Platinum is the only package to appear on the homes.co.nz homepage recommendations banner

- + List once and appear in front of two audiences
- + Be on top of your buyer's consideration
- + Maximise your listing reach with access to over 863,000 homepage views*

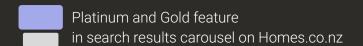




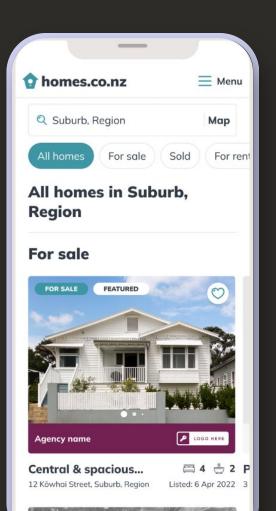


SEARCH CAROUSEL

Position your property at the top of your buyer's search results on Homes.co.nz







trademe property.

PARTNERSHIP AGREEMENTS



GET MORE EXPOSURE, ENHANCE YOUR CONVERSATIONS, AND WIN MORE LISTINGS WITH A PARTNERSHIP AGREEMENT

A Partnership Agreement with Trade Me Property significantly enhances your digital brand presence through consistent listing campaigns at reduced rates.

Exclusive benefits for partners:

- Access to additional branding products: Attract new business with tailored branding solutions.
- Utilise insights tools: Convert more appraisals with the help of our advanced OneHub real time market data reports.

These added benefits, alongside our marketing packages, will distinguish you from the competition and position you as a market leader.

PARTNERSHIP FEATURES

Our comparison table highlights the exclusive features of each Partnership Agreement to help you find the best fit for your office. Scan the QR code below to get the full feature list!



Compare our Partnerships!

	PLATINUM	GOLD	SILVER	A LA CARTE
Pricing				
Value aligned package pricing NEW	~	×	×	×
Support a vendor				
Reduced marketing package rates	✓	~	~	×
Reduced marketing package rates	✓	~	~	×
Early access to new products & events	✓	~	×	×
Audience Extension 15% OFF	~	~	~	×
Downgrade at Partnership rate	Up to 20%	Up to 10%	Up to 10%	×
Support your team				
Partner Agent benefits	✓	Starter	×	×
OneHub Office & Market insights	✓	~	~	×
OneHub Partner insights	~	~	~	×
Priority in the customer support queue	✓	~	~	×
Lead reporting NEW	~	×	×	×
Promote your agency Brand				
Suburb Ownership 30% OFF	✓	~	~	×
Premium Office profile	~	~	~	×
Partner Accreditation	~	~	~	×
Listing BrandingPlus	✓	×	×	×
Build agent trust & track record				
Sales promotion on thomes.co.nz	✓	~	×	×
Sales promotion on Trade Me	✓	×	×	×
Discounted RMA subscriptions NEW	15%	×	×	×
RMA Testimonials & Reviews NEW	Profile and other	Profile only	Profile only	Profile only - limit 5
Capture appraisals				
Access to Suburb expert	./	./	×	×

TRADE ME PROPERTY ACADEMY

We're investing in your professional development. Your success is our success.

- + Free industry training to help you succeed.
- + Access a wide range of Trade Me Property workshops.
- + Earn badges and certifications to show off your knowledge.

AVAILABLE TO:

✓ PLATINUM PA × GOLD PA × SILVER PA



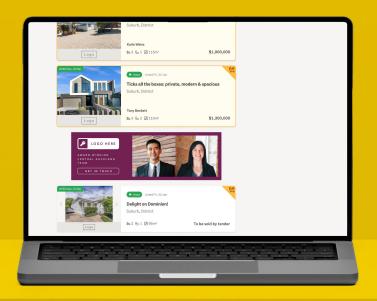
GAIN TOP VISIBILITY WITH THE FIRST DISPLAY AD POSITION IN SEARCH

As a partner, reach potential buyers and sellers in your suburb with discounted Suburb Ownership rates.

- Position yourself as the market expert with ownership of your suburb
- + Increase your brand awareness
- + Get leads and grow your business

All partners get an exclusive 30% discount off Suburb Ownership rates:

✓ PLATINUM PA ✓ GOLD PA ✓ SILVER PA

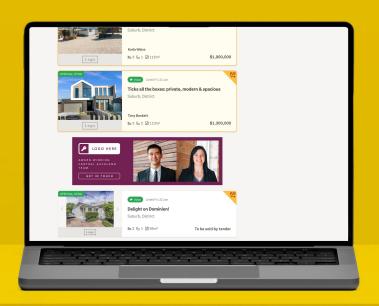


ONEHUB PRE-LIST REPORT

Access **real-time** buyer insights to help convert the appraisal:

- + Build vendor confidence that now is the right time to sell, and you're the right agent to sell their home
- + Access unlimited & exclusive access to refreshed market data, including buyer activity over the last 90 days

EXCLUSIVE TO: PLATINUM PA GOLD PA SILVER PA

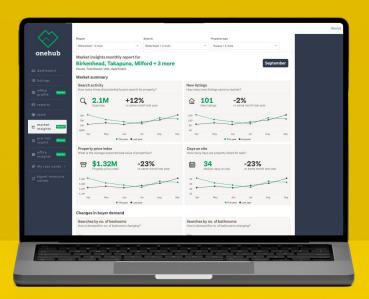


ONEHUB MARKET REPORT

Use insights from your Onehub Market Report to advise potential vendors and spot new opportunities based on buyer demand

EXCLUSIVE TO:

✓ PLATINUM PA ✓ GOLD PA ✓ SILVER PA

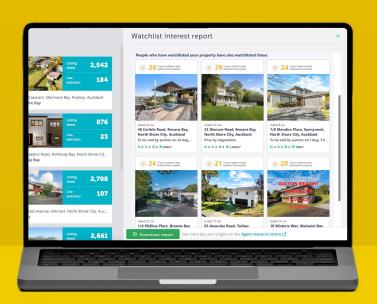


ONEHUB WATCHLIST REPORT

Use insights from your Onehub Market Report to advise potential vendors and spot new opportunities based on buyer demand

- + Discover the top five properties competing for your potential buyers interest
- + Set realistic price expectations by understanding market demand and sales methods of comparable properties

EXCLUSIVE TO: PLATINUM PA GOLD PA SILVER PA



ONEHUB OFFICE INSIGHTS REPORT

Monitor your office performance and market share

- + Understand your position in the market based on your share of new listings and share of listings by price range
- + Compare the types of property your office sells and method of sale to the market average
- + Data at your fingertips to present at weekly sales meetings and drive competition among agents to take the top spot on the leaderboard

EXCLUSIVE TO: PLATINUM PA GOLD PA SILVER PA

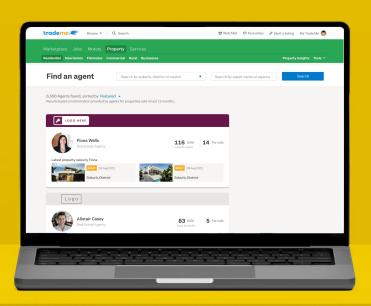


BE FEATURED FIRST ON OUR 'FIND AN AGENT' PAGE AND STAND OUT

- + Showcase your success with two sold records previewed
- + Stand out in front of potential vendors as the local expert with higher placements

EXCLUSIVE TO:

✓ PLATINUM PA ✓ GOLD PA × SILVER PA



GET MORE EXPOSURE & RECOGNITION

- Put your brand forward to gain recognition from potential buyers and sellers
- + Appears on your listings and on your agents' profiles.
- Maximise your brand exposure within the agent directory
- + Stand out as local experts

EXCLUSIVE TO:

✓ PLATINUM PA ✓ GOLD PA ✓ SILVER PA



THE PARTNER BADGE

Encourage potential sellers to list with you by leveraging the Partner Badge

- + Communicate the value of choosing to list with a Property Partner (i.e. reduced rates, access to unique data to build a successful campaign promoting their home)
- + Sellers can identify Property Partners from their listings, agent profiles and office profile

EXCLUSIVE TO:











Partner?



Property Partner

Advertising your property with a Trade Me Property Partner gives you access to additional benefits.

What are the key benefits?



Digital marketing expertise

Our Partners have access to a dedicated Trade Me Property account manager, unique data insights, & digital training which enables them to implement a detailed strategy to market your property and optimise your listing.



Priority support

Our Partners receive priority Trade Me customer support which ensures your listing receives tailored guidance from Trade Me Property experts.



Reduced marketing rates on Trade

You'll receive competitive prices for the recommended Trade Me Property marketing package by listing with a Partner.



 View more from this office

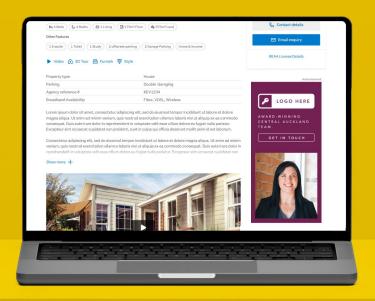
BRANDINGPLUS

Build even stronger brand awareness with a full advertising takeover

- Own 100% of the display advertising on your listing pages*
- + Promote your brand proposition throughout the page
- + Connect users to your other listings with one click

AVAILABLE TO:

✓ PLATINUM PA × GOLD PA × SILVER PA



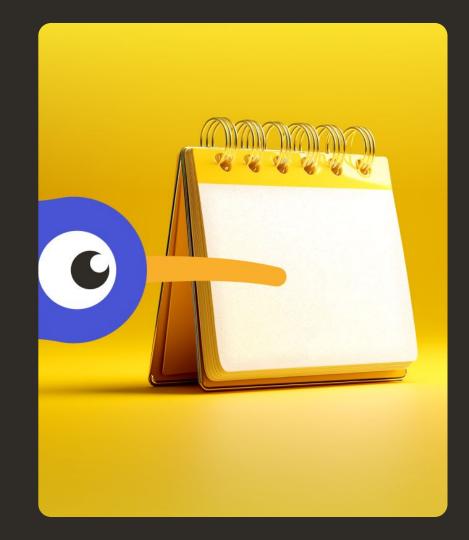
PLATINUM PARTNER ASSIST - BANDED RATES

Unlock smarter marketing rates for every property

We're evolving our Platinum Partner offering and expanding our Platinum Assist concept with the introduction of **three new banded price tiers.**

This means more options, more flexibility and smarter marketing rates to achieve the best outcomes for your vendors. It's about getting the **right marketing**, **at the right price**, **every time**.

- + Fairer rates for all
- + Beyond 'one-size-fits-all'
- + Tailored to value

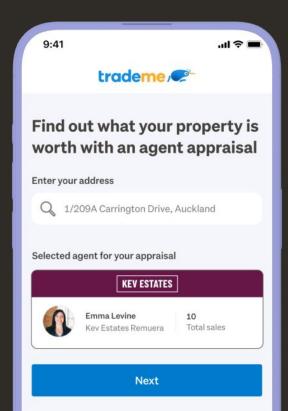


APPRAISAL REQUESTS STRAIGHT TO YOUR INBOX

Platinum Partners get exclusivity of appraisal requests originating from your listings or agent profile on Trade Me Property. Additionally, we'll match you with prospective sellers browsing Trade Me based on their address.

Each appraisal request includes essential details, such as timeframes for selling, helping you prioritise your leads efficiently.

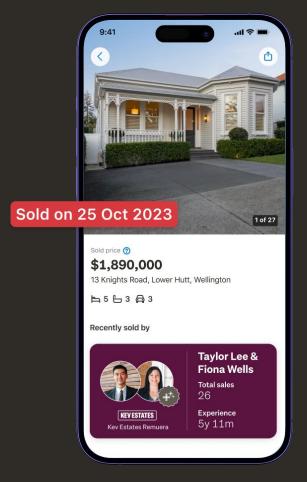




A VIRTUAL 'SOLD' SIGN FOR EVERY PROPERTY YOU'VE SOLD

Showcase your success in front of homeowners researching the market in the new Trade Me Sold Experience.

Build trust and increase your brand awareness as the local expert by showcasing your sales to become the preferred choice for an appraisal.



AVAILABLE TO:

STAND OUT AND ENHANCE YOUR CREDIBILITY

As a Platinum Partner, show potential sellers the exclusive benefits of listing their property with you.



The Platinum Badge appears on your profile and listings across Trade Me.

AVAILABLE TO:

✓ PLATINUM PA × GOLD PA × SILVER PA

