

# Operationalizing the Hotel Portfolio: From Onboarding to Asset Lifecycle

How a leading hospitality asset manager unified onboarding, reporting compliance, and asset disposal into a governed, AI-Native operations layer.

**75%**

Faster hotel onboarding

**\$95K**

Annual savings

**70%**

Faster asset disposal cycles

## AT-A-GLANCE

**Company:** Leading Hospitality Asset Manager

**Industry:** Real Estate & Hospitality

**Department:** Operations & Asset Management

**HQ / Location:** UAE

**Scale:** Portfolio of 40+ luxury and premium hotels

## Challenge

Operational teams at a leading hospitality firm managed the hotel lifecycle through fragmented, manual processes. New hotel onboarding took weeks, compliance reporting relied on scattered emails, and asset disposal lacked real-time financial context—creating delays, visibility gaps, and compliance risk across a growing portfolio.

## Use Cases Transformed Into AI-Native

With UnifyApps, the organization replaced manual, disconnected operational workflows with a reusable, AI-Native execution layer:

### Hotel Onboarding Automation

#### ⌚ BEFORE

Manual, paper-based onboarding across teams

#### \$ COST

4–6 week delays;  
150-hour admin overhead

#### ⚡ AFTER

Digitized onboarding with automated provisioning

#### ✓ BUSINESS IMPACT

75% faster onboarding;  
80% of manual data entry eliminated

### Ad hoc & Scheduled Report Submission Portal

#### ⌚ BEFORE

Email-based report collection and tracking

#### \$ COST

Missed deadlines; limited portfolio visibility

#### ⚡ AFTER

Centralized portal with automated reminders

#### ✓ BUSINESS IMPACT

\$95K annual savings;  
75% fewer delays

### Budget Approval Workflow

#### ⌚ BEFORE

Manual disposal without SAP asset visibility

#### \$ COST

Slow cycles; DOA and audit risk

#### ⚡ AFTER

Integrated workflow with real-time asset data

#### ✓ BUSINESS IMPACT

70% faster disposals; full audit trail

## Scalable, Reusable Foundation

Reusable data objects for Hotel Master Data, GL Accounts, Budgets, CAPEX Requests, and DOA Rules enabled rapid expansion across the full financial lifecycle without rebuilding integrations.

### Integrations Used

ERP: SAP S/4HANA  
(Financial Book Setup,  
Asset Register).

Identity: Azure AD B2C  
(SSO, MFA, User  
Provisioning).

Collaboration: Microsoft  
Teams & Outlook  
(Notifications,  
Reminders).

Data & Storage:  
SharePoint, Azure  
Fabric, Power BI.

# 70% faster time-to-value

UnifyApps delivered production operations workflows in 16 weeks.

Previously, traditional builds took 12–18 months.

## The core capabilities behind **AI-Native** transformation



### Model-agnostic AI

Embedded AI without locking into a single model



### Unified AI platform

Integrated data, workflows, and AI in one execution layer



### Built-in governance

Auditability and controls included from day one



### Reusable architecture

Shared integrations that cut the build cost for new use cases



### Low-code delivery

Faster builds with smaller teams—without sacrificing reliability

## Master Agents & App Catalog (MAAC)

Explore 200+ Production-Proven AI Agents Across Finance, HR, Supply Chain, Sales & IT

[Explore Use Cases →](#)



### About UnifyApps

UnifyApps is the AI Agent and App Builder for the enterprise that empowers organizations to transform into AI-Native enterprises. The AI OS platform connects systems of record, knowledge, and activity, enabling enterprises to turn stalled GenAI pilots into scalable, production-grade solutions.