



# Why is CPaaS a Game-Changer?

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**8x8**



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By 2020, 30% of enterprises will be using some flavor of CPaaS — up from less than 5% in 2017.

**Gartner**





## Customers

## Use-Cases

## Solutions

## Products



E-commerce / Retail  
Manufacturing



Banking / Insurance  
Fintech / Others



Travel / Transportation  
Logistics / Delivery



Telcos  
Public actors

**Customer service**  
Fraud prevention  
Shipping  
Notifications  
OTP / Authentication  
Deliveries  
Marketing<sup>C</sup>  
Claims  
Reminders  
Account management  
Scheduling  
Confirmations  
Enquiries  
Documents  
Opt-Out  
Field service

FRONTENDS  
FOR  
**HUMAN  
AGENTS**

PROGRAMMABLE  
BLOCKS  
FOR  
**AUTOMATION**

ANALYTICS  
FOR  
**OPTIMISATION**



MESSAGING



CHAT  
APPS



VIDEO  
INTERACTION



VOICE

# Empower Engagement Across All Channels



## SMS

Use SMS API & Campaign Manager to send messages to your customers around the world



## Chat Apps

Programmatically send richer messages and content to your users' channel of choice (e.g. **WhatsApp**)



## Live Video Support

Redefine the customer experience by integrating video interaction into your mobile apps or website



## Voice Messaging

Generate interactive text-to-speech (TTS) phone calls and give your applications a voice

## SMS

- 98% open-rate
- Read within 3 minutes
- No need for data access





# Primary use cases



1

## Order / delivery confirmation and notification

Promptly notify customers of their ordering, shipping, delivery updates and more in real-time.

2

## SMS Engage and customer engagement

8x8/Wavecell SMS Engage feature enhances customer experience and engagement through embedding links in SMS message campaigns.

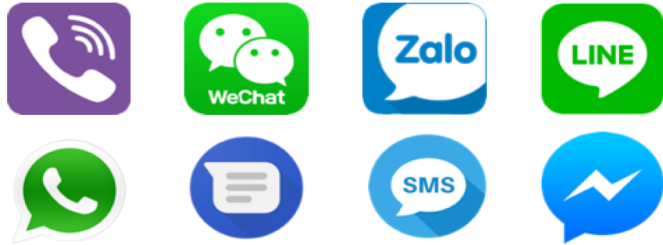
3

## Mobile verification

8x8/Wavecell enhanced Mobile Verification API features layering the code generation, delivery, and verification all in a single package.

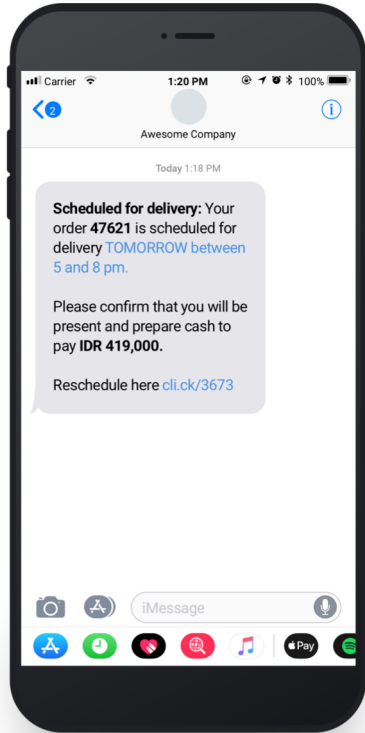
# Chat Apps

Deliver photos, videos, location tags or files directly to your customers' phones and inboxes

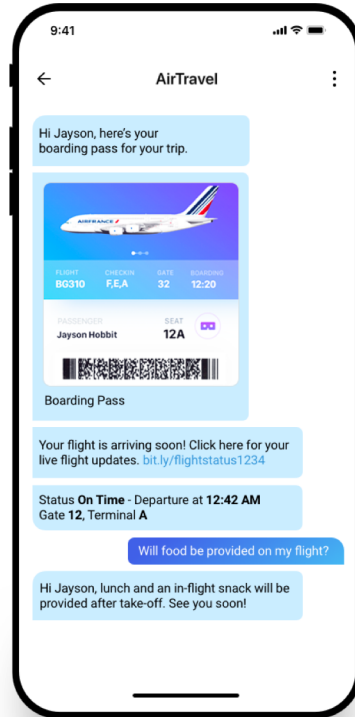


# Chat apps deliver a richer messaging experience

## SMS



## Chat Apps



## Chat apps versus SMS:

- Richer content (photos, videos, localisation, files..)
- Higher conversion rate, more engaging
- Better delivery information (read...)
- Conversational: upsell and cross-sell



# Live Video Support

Use Video Interaction instead of traditional phone calls, emails or sending screenshots.

Revolutionise the customer experience with the next level of personalisation.



# Benefits of Live Support

## Instantly launch video interaction

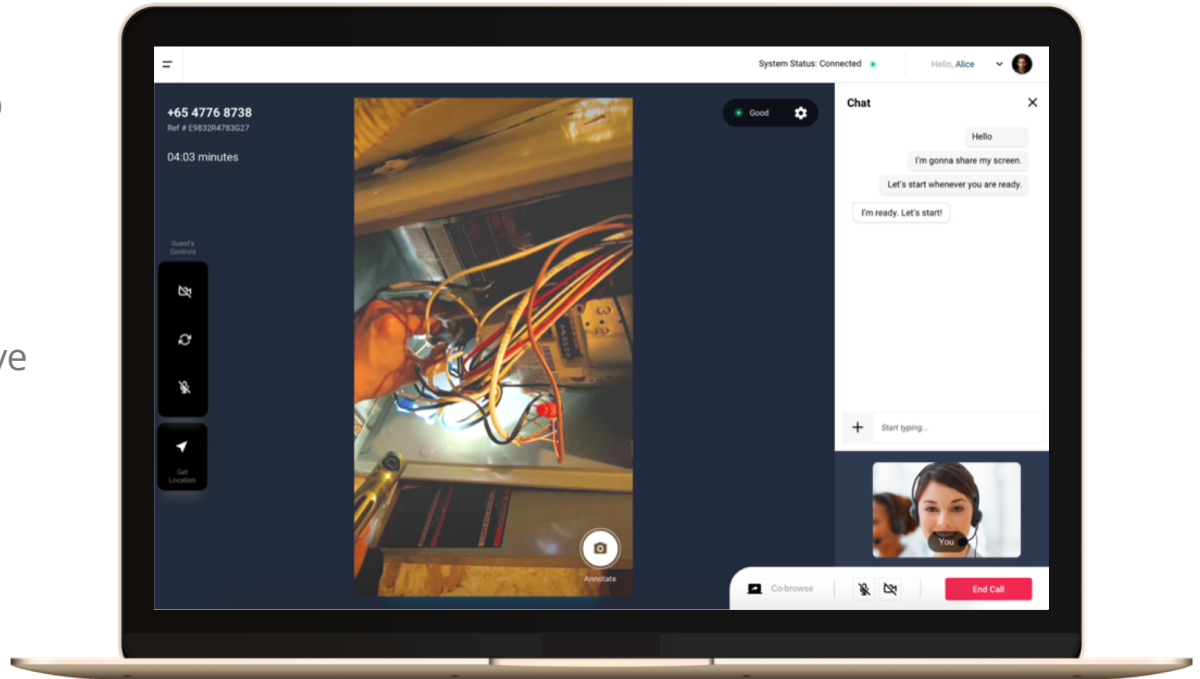
Users do not need to download any app to begin a video call. A simple click on a link launches a browser to begin the interaction

## Reduce resources and costs

Engage in a case immediately and resolve them within minutes instead of going through lengthy meetups, emails or phone calls

## Create a trusted customer relationship

Engage customers in real-time which will improve customer satisfaction rate and create happier customers



# Live Support Interaction features



## Annotation

Improve interactivity by annotating images, documents and directly on the video screen in real-time



## Remote Camera Control

Control your customer's camera features such as flashlight, zoom in or out to capture high quality photos/videos



## Video and Audio Recording

Record your video interactions for training or documentation purposes



## Screen Sharing

Allow customers to interact with you on the same page (e.g. websites, documents, images, etc.)





# Primary Use Cases

Simplify **Insurance Claims** and strengthen customer engagement with Video Interaction



Empower **Customer Support** agents with Video Interaction to solve support tickets faster



Grow a high-performance Team of **Field Service** technicians with Video Interaction



Digitise **Financial Consultation** for happier customers and more sales with Video Interaction



# Voice Messaging

Leverage the Voice API to convert text-to-speech and enhance your customer engagement.



# What is Text-to-Speech?



1

You send a text content programmatically via API

2

API processes the request and generate a voice message

3

Your recipient receives your content via a phone call

20+ languages and voices available for businesses to localise  
Utilise local dedicated virtual voice phone numbers  
Analyse live-call status through API and analytics tools



# Voice Messaging Use Cases



*"Your transaction security code is 9-1-2-4"*

*"The next scheduled safety inspection will happen on Monday 12th September"*

*"The winter sales are starting at your nearest store, do not miss them!"*

*"Your order 1234 has been received, to confirm, press 1, to cancel press 2"*

## One-time passwords and alert & notifications

Sensitive data can be delivered through Voice calls as it will not remain in users' phones

## Marketing promotions and interactive voice response

Voice messages can also reach customers through landlines and usually users do not miss voice calls



# 8x8

For tips, updates and the latest information visit [8x8.com/au](https://8x8.com/au)

