

Morningstar Direct European ETF Asset Flows Update — Q3 2024

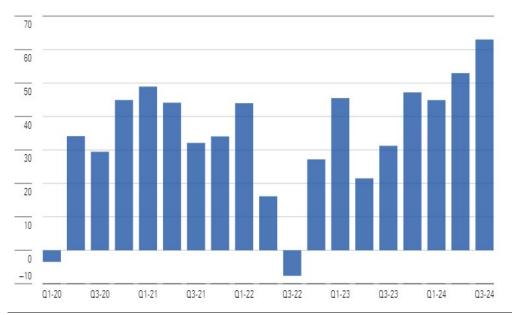
Morningstar Manager Research October 2024

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Key Takeaways

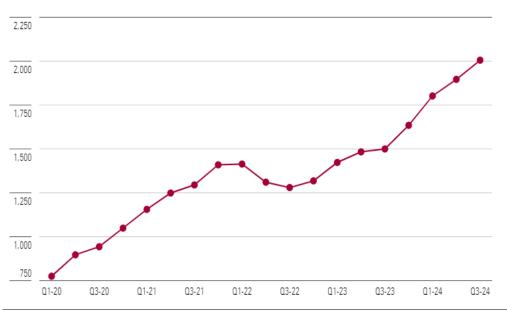
- ➤ The European exchange-traded fund and exchange-traded commodities market gathered EUR 63 billion of flows in the third quarter of 2024, up from EUR 53 billion in the second quarter. This was a new quarterly high. Flows in the first three quarters of 2024 totaled EUR 161 billion, surpassing the total for 2023 and the previous annual high of EUR 159 billion in 2021. With a quarter still to account, 2024 is bound to be a new record-breaking year for the European ETF industry.
- ➤ Assets under management grew by 5.7% in the quarter to surpass the EUR 2 trillion barrier for the first time. The bulk of assets EUR 1.42 trillion, close to 71.0% remain invested in equity strategies. Assets in bond ETFs closed the quarter at EUR 427.0 billion, 21.3% of the total.
- ► Equity strategies gathered EUR 41.0 billion of flows in the third quarter, up from EUR 40.8 billion in the second quarter.
- ▶ US large-cap equity remains the most favored market exposure, though with a marked increase in interest in ETFs tracking equal-weight benchmarks, particularly the S&P 500. These ETFs have grown in popularity as a risk-management tool for investors concerned about excessive market concentration.
- ▶ Bond ETFs attracted EUR 18.8 billion of flows in the third quarter, up from EUR 11.4 billion in the second quarter. Investment-grade corporate-debt and fixed-term-maturity bond ETFs were favored, while there were outflows from inflation-linked bond strategies.
- ▶ Environmental, social, and governance ETFs gathered EUR 7.5 billion in the third quarter, up from EUR 5.0 billion in the second quarter. This was driven by an increase in flows into bond ESG ETFs, whereas equity ESG ETF flows remained broadly unchanged at EUR 3.6 billion. Flows into ESG strategies accounted for 12.0% of total flows into ETFs in the third quarter, up from 9.4% in the second quarter.
- ► Active ETFs gathered EUR 4.8 billion in the third quarter, slightly up from EUR 4.7 billion in the second quarter and accounted for 7.7% of all flows into ETFs in the period. The bulk remains directed to equity strategies.
- ➤ Strategic-beta ETFs netted EUR 3.2 billion of flows in the third quarter, led by ETFs in the "other" group, which include equal-weighted equity strategies.
- ► Thematic ETFs recorded outflows of EUR 1.6 billion in the third quarter. The largest outflow was recorded in the subgroup of energy transition ETFs.
- ▶ IShares topped the providers' quarterly flows league with EUR 24.0 billion of flows, up from EUR 21.7 billion in the second quarter. Amundi came second with close to EUR 8.0 billion, followed by Xtrackers with EUR 7.5 billion and Vanguard with EUR 7.0 billion.

Exhibit 1 Quarterly Net Flows for European ETF and ETC Market (EUR, Billion)



Source: Morningstar Direct. Data as of Sept. 30, 2024.

Exhibit 2 Quarterly Assets Under Management for European ETF and ETC Market (EUR, Billion)



Flows by Broad Asset Class

Exhibit 3 European ETF and ETC Net Flows and Assets by Broad Asset Class (EUR, Billion)

| | Net Flows | | | | | AUM | |
|---------------|-----------|-------|-------|-------|---------|---------|---------|
| | 02 2024 | Jul | Aug | Sep | 03 2024 | 02 2024 | 03 2024 |
| Allocation | 0.02 | 0.06 | 0.00 | 0.00 | 0.06 | 1.5 | 1.6 |
| Alternative | 0.06 | 0.24 | -0.22 | -0.16 | -0.13 | 1.7 | 1.5 |
| Commodities | -2.02 | -0.19 | -0.18 | -0.04 | -0.41 | 111.5 | 118.0 |
| Convertibles | 0.13 | 0.02 | -0.02 | -0.05 | -0.05 | 1.3 | 1.3 |
| Equity | 40.75 | 11.20 | 14.41 | 15.35 | 40.95 | 1,344.9 | 1,419.0 |
| Fixed Income | 11.38 | 8.51 | 4.33 | 5.95 | 18.79 | 402.0 | 427.6 |
| Miscellaneous | 0.14 | 0.22 | 0.22 | 0.27 | 0.71 | 18.9 | 18.6 |
| Money Market | 2.50 | 1.28 | 1.24 | 0.59 | 3.11 | 16.4 | 19.7 |
| Total | 52.97 | 21.34 | 19.79 | 21.90 | 63.02 | 1,898.2 | 2,007.4 |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Flows into ETFs and ETCs in the third quarter of 2024 totaled EUR 63 billion, up 19% from EUR 53 billion in the second quarter. This was a new quarterly record-high for the market. The bulk—EUR 41 billion—went to equity strategies, though this was largely unchanged from the previous quarter. Meanwhile, bond ETFs gathered EUR 18.8 billion, up from EUR 11.4 billion in the second quarter.

Flows in the first three quarters of the year amounted to EUR 160.9 billion. This was already higher than the total annual of EUR 145.4 billion in 2023 and the previous annual high of EUR 159.2 billion in 2021. With one final quarter yet to account for, all points to 2024 are set to mark a new record high for flows for the European ETF industry.

Exhibit 4 Quarterly Flows by Broad Asset Class for European ETF and ETC Market (EUR, Billion) 70 Alternative 60 Commodities Convertibles 50 Fixed Income 40 Miscellaneous Money Market 30 20 10 02-22 04-21 01-22 04-22 Q1-23 03-24 02-23 03-23 04-23 01-24 02-24

Allocation 2,500 Alternative Commodities Convertibles 2,000 Equity Fixed Income Miscellaneous 1,500 Money Market 1,000 500 0 02-22 03-22 04-22 04-21 01-22 Q1-23 02-23 03-23 04-23 01-24 02-24

Exhibit 5 Quarterly Assets by Broad Asset Class for European ETF and ETC Market (EUR, Billion)

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Equity ETFs

Equity ETFs gathered close to EUR 41.0 billion of flows in the third quarter, slightly up from EUR 40.8 billion in the second quarter. Assets in equity ETFs increased by 5.5% in the quarter to EUR 1.42 trillion from EUR 1.34 trillion, with both flows and capital appreciation contributing.

Exhibit 6 Equity ETF Net Flows by Morningstar Category (EUR, Billion)

| Top 10 | 03 2024 | Bottom 10 | 03 2024 |
|--------------------------------|---------|---------------------------------------|---------|
| US Large-Cap Blend Equity | 13.99 | China Equity - A Shares | -0.12 |
| Global Large-Cap Blend Equity | 13.63 | Europe Large-Cap Value Equity | -0.14 |
| Global Emerging Markets Equity | 2.84 | Germany Equity | -0.16 |
| Europe Large-Cap Blend Equity | 1.60 | Sector Equity Alternative Energy | -0.17 |
| Eurozone Large-Cap Equity | 1.46 | Global Emerging Markets Small/Mid-Cap | -0.18 |
| US Large-Cap Growth Equity | 1.42 | Global Large-Cap Growth Equity | -0.25 |
| US Small-Cap Equity | 1.37 | Sector Equity Financial Services | -0.44 |
| Switzerland Equity | 0.99 | US Large-Cap Value Equity | -0.46 |
| Sector Equity Technology | 0.90 | Sector Equity Energy | -0.56 |
| Global Equity Income | 0.80 | Japan Large-Cap Equity | -2.09 |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Investors retained a marked bias toward US equity, both stand-alone and as part of global large-cap strategies, with combined flows of EUR 27.2 billion or 67.5% of the total flows into equity ETFs in the quarter.

The mix of solid corporate earnings and the eventual start of the Federal Reserve's rate-cutting cycle were key to steady nerves about the prospects for the US economy. However, in the wake of market

volatility in August, we noticed an increase in flows into equal-weighted S&P 500 ETFs; a sign that some investors are concerned about excessive market concentration in technology stocks.

Three of the top 10 flow-gathering ETFs in the US large-cap blend category in the third quarter track the equal-weighted S&P 500 index. Two of them, Xtrackers S&P 500 Equal Weight ETF and iShares S&P Equal Weight ETF, topped the flow league for this equity category in September.

Exhibit 7 Top 10 EAA US Large-Cap Blend Equity ETFs, Ranked by Net Flows in Q3 (EUR, Billion)

| | Net Flows | | | | |
|--|-----------|------|-------|------|---------|
| | 02 2024 | Jul | Aug | Sep | 03 2024 |
| iShares Core S&P 500 ETF | 3.67 | 0.43 | 1.43 | 0.46 | 2.31 |
| Xtrackers S&P 500 Equal Weight ETF | -0.19 | 0.56 | 0.36 | 1.14 | 2.07 |
| SPDR® S&P 500 ETF | 2.35 | 0.48 | 0.72 | 0.52 | 1.71 |
| Vanguard S&P 500 ETF | 0.51 | 0.22 | 1.03 | 0.32 | 1.57 |
| JPM US Research Enhanced Eq ESG ETF | 1.19 | 0.53 | 0.61 | 0.29 | 1.43 |
| iShares S&P 500 Equal Weight ETF | 0.10 | 0.18 | 0.07 | 1.15 | 1.40 |
| Invesco S&P 500 ETF | 1.69 | 0.74 | -0.30 | 0.70 | 1.14 |
| Xtrackers S&P 500 Equal Weight ESG ETF | 0.21 | 0.23 | 0.18 | 0.67 | 1.08 |
| iShares S&P 500 Swap ETF | 0.88 | 0.99 | -0.21 | 0.18 | 0.96 |
| Amundi S&P 500 ESG ETF | 0.29 | 0.19 | 0.17 | 0.20 | 0.57 |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Flows into US small-cap equity ETFs amounted to EUR 1.4 billion, the largest quarterly flow since the end of 2020, as investors sense that the rate-cutting cycle opens opportunities in the smaller-cap spectrum of the US equity market.

Japanese large-cap equity ETFs closed the third quarter with outflows of EUR 2.1 billion, mostly concentrated in September. The Japanese market fell strongly toward the end of September on local political news.

Also in late September, China announced a raft of economic measures to revitalize the economy, which was met with a big bounce in Chinese stocks. ETFs in the global emerging-markets category gathered flows of EUR 2.8 billion in the quarter, with funds tracking benchmarks including China in their portfolios particularly favored in September.

Fixed-Income ETFs

Bond ETFs gathered EUR 18.8 billion of flows in the third quarter, up from EUR 11.4 billion in the second quarter. As anticipated, the US Federal Reserve kicked off the monetary easing cycle, though some were surprised by the 50-basis-point reduction.

Exhibit 8 Fixed-Income ETF Net Flows by Morningstar Category (EUR, Billion)

| <u>Top 10</u> | 03 2024 | Bottom 10 | 03 2024 |
|----------------------------------|---------|---|---------|
| EUR Corporate Bond | 4.40 | Global Inflation-Linked Bond | -0.07 |
| USD Ultra Short-Term Bond | 2.93 | RMB Bond - Onshore | -0.07 |
| USD Corporate Bond | 2.24 | GBP Corporate Bond - Short Term | -0.08 |
| Fixed Term Bond | 1.66 | Global Emerging Markets Corporate Bond | -0.09 |
| Other Bond | 1.47 | Global High Yield Bond | -0.14 |
| Global Emerging Markets Bond | 1.07 | GBP Corporate Bond | -0.14 |
| GBP Government Bond | 0.94 | EUR Inflation-Linked Bond | -0.16 |
| EUR Government Bond - Short Term | 0.85 | Global Emerging Markets Bond - Local Currency | -0.29 |
| USD Corporate Bond - Short Term | 0.71 | EUR Corporate Bond - Short Term | -0.35 |
| EUR High Yield Bond | 0.66 | USD Inflation-Linked Bond | -0.68 |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

In terms of categories, ETFs in the EUR corporate bond category attracted EUR 4.4 billion of flows. There was also interest for their US-dollar-denominated counterparts with inflows of EUR 2.2 billion.

Meanwhile, ETFs in the US-dollar ultra-short-term bond category gathered EUR 2.9 billion, although there was a sharp deceleration in September coinciding with the start of the Fed's rate-cutting cycle.

Since their launch a year ago, fixed-term bond ETFs have proved a hit with investors eager to use them as liquidity-management tools with the added advantage of locking in yields. The category is showing organic growth rates—defined as flows as a proportion of initial assets in the calculation period—of over 200% for the year to date. In the third quarter alone, they gathered close to EUR 1.7 billion of flows and already held EUR 5.3 billion in assets.

Inflation-linked ETFs feature prominently among the categories experiencing outflows; a clear signal that inflationary concerns no longer play a key role.

Commodities ETCs and ETFs

Exhibit 9 European Commodities ETF and ETC Flows and Assets Under Management (EUR, Billion)

| | Net Flows | | | | | AUM | |
|---------------------------|-----------|-------|-------|-------|---------|---------|---------|
| | 02 2024 | Jul | Aug | Sep | 03 2024 | 02 2024 | 03 2024 |
| Broad Basket | 0.93 | -0.66 | -0.01 | -0.02 | -0.69 | 14.5 | 13.3 |
| Energy | 0.03 | -0.64 | 0.14 | 0.24 | -0.26 | 2.1 | 1.6 |
| Industrial & Broad Metals | -0.71 | 0.15 | -0.05 | 0.22 | 0.32 | 2.1 | 2.4 |
| Other | 0.03 | 0.02 | -0.03 | 0.01 | 0.00 | 0.6 | 0.6 |
| Precious Metals | -2.31 | 0.94 | -0.23 | -0.49 | 0.22 | 92.3 | 100.1 |
| Total | -2.02 | -0.19 | -0.18 | -0.04 | -0.41 | 111.5 | 118.0 |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Commodities ETCs and ETFs saw EUR 0.4 billion of outflows in the third quarter after EUR 2.0 billion of outflows in the previous period. The bulk of outflows in the third quarter was in the broad basket group, followed by energy ETCs.

Assets in commodities ETCs and ETFs rose to EUR 118.0 billion from EUR 111.5 billion in the second quarter. Most assets remain invested in the precious-metals category, which, despite timid flows in the third quarter, continues to benefit from capital appreciation owing to the rise of gold prices.

ESG

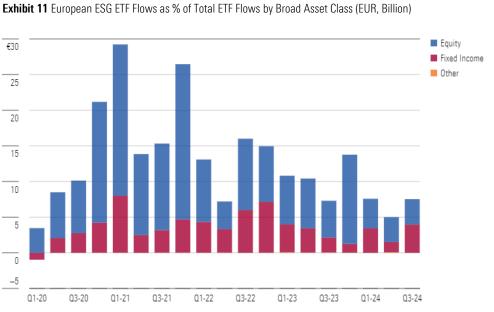
Exhibit 10 European ESG ETF and ETC Flows and Assets Under Management (EUR, Billion)

| | Net Flows | | | | | AUM | |
|------------------------|-----------|-------|--------|-------|---------|---------|---------|
| | 02 2024 | Jul | Aug | Sep | 03 2024 | 02 2024 | 03 2024 |
| Commodities | 0.07 | 0.003 | -0.003 | 0.001 | 0.001 | 0.3 | 0.2 |
| Equity | 3.49 | 0.44 | 0.32 | 2.80 | 3.56 | 293.6 | 305.2 |
| Fixed Income | 1.44 | 1.96 | 0.64 | 1.37 | 3.97 | 83.1 | 89.5 |
| Total ESG | 5.00 | 2.41 | 0.96 | 4.17 | 7.53 | 377.0 | 394.9 |
| ETF & ETC Market Total | 52.97 | | | | 63.02 | 1,898.2 | 2,007.4 |
| % ESG | 9.4% | | | | 12.0% | 19.9% | 19.7% |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Flows into ESG ETFs totaled EUR 7.5 billion in the third quarter, up from EUR 5.0 billion in the second quarter. Flows into ESG products represented 12.0% of total flows into ETFs and ETCs in the quarter, up from 9.4% in the previous period.

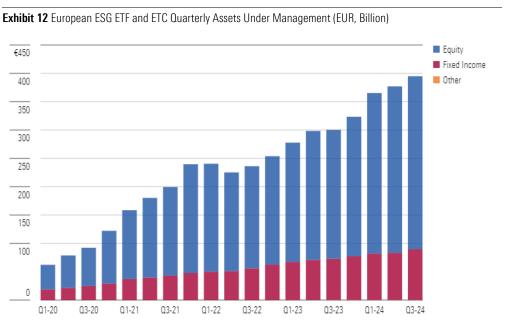
The quarterly increase in ESG ETF flows was led by bond products, which gathered close to EUR 4.0 billion, up from EUR 1.4 billion in the second quarter. By contrast, flows into equity ESG ETFs remained broadly unchanged relative to the second quarter at EUR 3.6 billion.



Source: Morningstar Direct. Data as of Sept. 30, 2024.

Assets in ESG ETFs closed the quarter at EUR 395 billion, a 4.7% increase from EUR 377 billion in the second quarter. In absolute terms, this represented a EUR 17.9 billion increase in assets in the period, meaning that both flows and capital appreciation contributed.

Assets in ESG ETFs represent around 20% of all assets invested in ETFs and ETCs in Europe. This figure has remained broadly unchanged since the end of 2022.



Active ETFs

Exhibit 13 European Active ETF Flows and Assets Under Management (EUR, Billion)

| | Net Flows | | | | | AUM | |
|------------------------|-----------|-------|------|------|---------|---------|---------|
| | 02 2024 | Jul | Aug | Sep | 03 2024 | 02 2024 | 03 2024 |
| Allocation | 0.08 | 0.02 | 0.03 | 0.03 | 0.08 | 2.1 | 2.2 |
| Alternative | 0.000 | 0 | 0.01 | 0.01 | 0.03 | 0.03 | 0.04 |
| Equity | 3.05 | 1.11 | 1.06 | 1.04 | 3.21 | 23.7 | 27.7 |
| Fixed Income | 0.68 | 0.16 | 0.17 | 0.43 | 0.76 | 9.1 | 10.2 |
| Money Market | 0.84 | -0.19 | 0.85 | 0.10 | 0.76 | 3.9 | 4.8 |
| Total Active ETFs | 4.65 | 1.11 | 2.12 | 1.61 | 4.84 | 38.84 | 44.99 |
| ETF & ETC Market Total | 52.97 | | | | 63.02 | 1,898.2 | 2,007.4 |
| % Active | 8.8% | | | | 7.7% | 2.0% | 2.2% |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Active ETFs gathered EUR 4.8 billion in the third quarter, with the bulk directed to equity strategies. Flows into active ETFs accounted for 7.7% of all flows into ETFs in the period. Assets in active ETFs grew to EUR 45.0 billion from EUR 38.8 billion in the second quarter and represent 2.2% of all assets invested in ETFs in Europe.

Active ETFs are proving a pathway for new entrants to the European ETF marketplace. In September, Fair Oaks Capital launched Europe's first collateralized loan obligation, or CLO, ETF in Europe. Fair Oaks AAA CLO UCITS ETF is an ETF share class of an existing Luxembourg-domiciled fund.

American Century also made its European debut with two active ETFs capturing global equities and small caps: Avantis Global Equity UCITS ETF and Avantis Global Small Cap Value UCITS ETF.

Exhibit 14 European Active ETF Quarterly Flows (EUR, Billion) Allocation ■ Alternative Equity Money Market -2 Q1-20 03-24 03-20 01-21 03-21 01-22 03-22 01-23 03-23 01-24

Allocation
Alternative
Equity
Fixed Income
Money Market

Exhibit 15 European Active ETF Quarterly Assets Under Management (EUR, Billion)

Strategic Beta

Source: Morningstar Direct. Data as of Sept. 30, 2024.

Exhibit 16 European Strategic-Beta ETF Flows and Assets Under Management (EUR, Billion)

| | Net Flows | | | | | AUM | |
|------------------------|-----------|-------|-------|-------|---------|---------|---------|
| | 02 2024 | Jul | Aug | Sep | 03 2024 | 02 2024 | 03 2024 |
| Commodity | 0.71 | -0.62 | -0.01 | -0.11 | -0.74 | 9.4 | 8.3 |
| Dividend | 0.74 | 0.33 | 0.69 | 0.65 | 1.67 | 36.4 | 39.9 |
| Fixed Income | 0.12 | 0.01 | -0.03 | -0.03 | -0.06 | 2.0 | 2.0 |
| Fundamentals | 0.03 | 0.00 | -0.02 | -0.06 | -0.08 | 0.6 | 0.5 |
| Growth | -0.11 | -0.01 | 0.04 | 0.06 | 0.09 | 1.3 | 1.4 |
| Momentum | 0.22 | -0.04 | -0.26 | -0.04 | -0.34 | 4.6 | 4.2 |
| Multi-Factor | -0.24 | -0.07 | 0.00 | -0.34 | -0.41 | 6.1 | 5.9 |
| Other | -0.09 | 1.00 | 0.41 | 2.46 | 3.87 | 9.7 | 14.1 |
| Quality | 0.30 | -0.29 | 0.12 | -0.44 | -0.61 | 12.8 | 12.3 |
| Risk-Oriented | -1.45 | 0.12 | 0.39 | -0.51 | -0.01 | 8.4 | 8.8 |
| Value | 0.30 | -0.22 | -0.04 | 0.03 | -0.23 | 11.6 | 11.7 |
| Total Strategic Beta | 0.52 | 0.21 | 1.28 | 1.68 | 3.17 | 103.0 | 109.2 |
| ETF Market Grand Total | 52.97 | | | | 63.02 | 1898.2 | 2007.4 |
| % Strategic Beta | | | | | | 5.4% | 5.4% |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

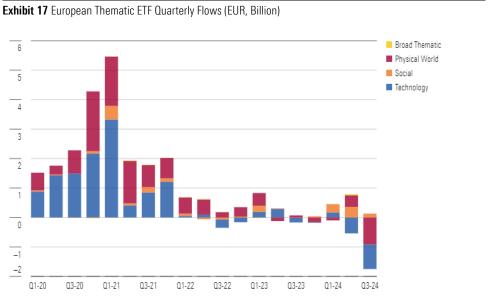
Strategic-beta ETFs gathered EUR 3.2 billion of flows in the third quarter, up from EUR 0.5 billion in the second quarter. Assets in strategic-beta ETFs grew to EUR 109.2 billion from EUR 103.0 billion in the second quarter and represent 5.4% of all assets invested in the European ETF market.

ETFs in the "other" group netted close to EUR 3.9 billion of flows in the period. In this group, we find ETFs tracking equal-weight benchmarks, which have grown in popularity as a risk-management tool for investors concerned about excessive market concentration in key indexes.

Thematic ETFs

Thematic ETFs saw outflows of EUR 1.6 billion in the third quarter, led by disinvestment from the physical world and technology broad thematic groups. The largest quarterly outflow, amounting to close to EUR 0.8 billion, was recorded in the subgroup of energy-transition ETFs, particularly out of the JPM Carbon Transition Global Equity (CTB) ETF.

Assets in thematic ETFs dropped to EUR 35.6 billion from EUR 36.4 billion in the second quarter.



Source: Morningstar Direct. Data as of Sept. 30, 2024.

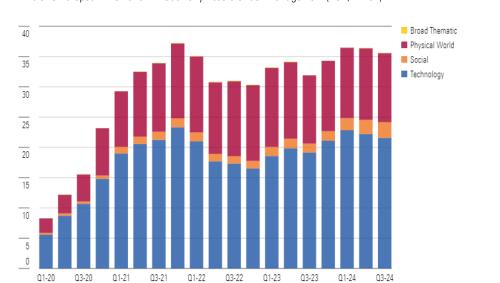


Exhibit 18 European Thematic ETF Quarterly Assets Under Management (EUR, Billion)

Provider League Table

Exhibit 19 Top 25 European ETF and ETC Providers, Ranked by Assets Under Management (EUR, Billion)

| | Net Flows | | AUM | | Market Share (%) | | |
|------------------------|-----------|---------|---------|---------|------------------|---------|--|
| | 02 2024 | 03 2024 | 02 2024 | 03 2024 | 02 2024 | 03 2024 | |
| iShares | 21.7 | 24.0 | 821.0 | 863.7 | 43.3% | 43.0% | |
| Amundi | 4.5 | 7.9 | 237.1 | 251.3 | 12.5% | 12.5% | |
| Xtrackers | 6.9 | 7.5 | 202.2 | 214.9 | 10.7% | 10.7% | |
| Vanguard | 5.4 | 6.9 | 134.3 | 144.0 | 7.1% | 7.2% | |
| UBS | 0.5 | 1.1 | 104.8 | 109.3 | 5.5% | 5.4% | |
| Invesco | 3.2 | 3.0 | 89.8 | 95.0 | 4.7% | 4.7% | |
| State Street | 5.1 | 5.1 | 78.6 | 85.5 | 4.1% | 4.3% | |
| HSBC | 0.6 | 0.6 | 29.1 | 30.5 | 1.5% | 1.5% | |
| JPMorgan | 3.1 | 2.6 | 27.0 | 29.9 | 1.4% | 1.5% | |
| BNP Paribas | 1.5 | 0.8 | 27.8 | 29.5 | 1.5% | 1.5% | |
| WisdomTree | -0.6 | -0.6 | 27.9 | 28.1 | 1.5% | 1.4% | |
| Swisscanto | -0.4 | 0.0 | 14.1 | 15.2 | 0.7% | 0.8% | |
| Deka | 0.3 | 0.3 | 14.5 | 15.1 | 0.8% | 0.8% | |
| Legal & General | -1.2 | -0.4 | 13.8 | 13.5 | 0.7% | 0.7% | |
| Deutsche Borse | -0.4 | 0.1 | 12.3 | 13.4 | 0.6% | 0.7% | |
| VanEck | 1.1 | 1.0 | 10.0 | 11.1 | 0.5% | 0.6% | |
| Fidelity International | 0.3 | 1.0 | 6.2 | 7.6 | 0.3% | 0.4% | |
| Natixis | -0.6 | -0.4 | 6.8 | 6.6 | 0.4% | 0.3% | |
| Handelsbanken | -0.6 | 0.2 | 5.7 | 5.9 | 0.3% | 0.3% | |
| PIMCO | 0.1 | -0.1 | 5.9 | 5.7 | 0.3% | 0.3% | |
| Franklin Templeton | 0.8 | 0.7 | 3.8 | 4.5 | 0.2% | 0.2% | |
| Amun | 0.0 | 0.2 | 3.0 | 3.0 | 0.2% | 0.1% | |
| XBT Provider | -0.1 | 0.0 | 2.9 | 2.6 | 0.2% | 0.1% | |
| AXA IM | 0.1 | 0.4 | 2.1 | 2.5 | 0.1% | 0.1% | |
| First Trust | 0.4 | 0.1 | 2.3 | 2.5 | 0.1% | 0.1% | |

Source: Morningstar Direct. Data as of Sept. 30, 2024.

IShares gathered EUR 24.0 billion in the third quarter, broadly split between equity and fixed income. In fact, iShares captured 60% of all flows going into bond ETFs in the third quarter, confirming its dominant position in this portion of the market. The manager saw assets increase to EUR 864 billion from EUR 821 billion. Its overall market share dropped slightly to 43.0% from 43.3% in the second quarter.

Amundi netted EUR 7.9 billion, while Xtrackers closely followed with EUR 7.5 billion. In both cases, flows into equity products were the driving force. Both managers saw assets increase and retained their overall market share at 12.5% and 10.7%, respectively.

Annex - New Launches in Q3 2024

| Name | Domicile | ISIN | Broad Category Group | Morningstar Category | Inception Date | Replication | Active |
|---|------------|--------------|-------------------------|---|-------------------|----------------|--------|
| Leverage Shares 3x Lng MicroStrategy ETP | Ireland | XS2901882618 | Miscellaneous | EAA Fund Trading - Leverage/Inverse Equity | 26/09/2024 | Not Applicable | No |
| Leverage Shrs -3x Shrt MicroStrategy ETP | Ireland | XS2901884077 | Miscellaneous | EAA Fund Trading - Leverage/Inverse Equity | 26/09/2024 | Not Applicable | No |
| IncomeShares Amazon (AMZN) Options ETP | Ireland | XS2901884408 | Alternative | EAA Fund Options Trading | 26/09/2024 | Not Applicable | No |
| IncomeShares Apple (AAPL) Options ETP | Ireland | XS2901884663 | Alternative | EAA Fund Options Trading | 26/09/2024 | Not Applicable | No |
| IncomeShares Alphabet (GOOG) Options ETP | Ireland | XS2901885041 | Alternative | EAA Fund Options Trading | 26/09/2024 | Not Applicable | No |
| IncomeShares META Options ETP | Ireland | XS2901885553 | Alternative | EAA Fund Options Trading | 26/09/2024 | Not Applicable | No |
| IncomeShares Microsoft (MSFT) Opts ETP | Ireland | XS2901886288 | Alternative | EAA Fund Options Trading | 26/09/2024 | Not Applicable | No |
| IncomeShares Coinbase (COIN) Options ETP | Ireland | XS2901886445 | Alternative | EAA Fund Options Trading | 26/09/2024 | Not Applicable | No |
| X Global Infrastructure ESG UCITS ETF 1C | Ireland | IE00BYZNF849 | Equity | EAA Fund Sector Equity Infrastructure | 26/09/2024 | Physical | No |
| Avantis Global Equity ETF USD Acc ETF | Ireland | IE000RJECXS5 | Equity | EAA Fund Global Large-Cap Blend Equity | 25/09/2024 | Not Applicable | Yes |
| Avantis Global Small Cap Val ETF USD Acc | Ireland | IE0003R870G3 | Equity | EAA Fund Global Small/Mid-Cap Equity | 25/09/2024 | Not Applicable | Yes |
| iShares NASDAQ 100 Swap ETF USD Acc | Ireland | IE0001ZFMLN7 | Equity | EAA Fund US Large-Cap Growth Equity | 25/09/2024 | Synthetic | No |
| iShares Russell 2000 Swap ETF USD Acc | Ireland | IE0007006KL9 | Equity | EAA Fund US Small-Cap Equity | 25/09/2024 | Synthetic | No |
| X Target Mat 28 EUR Corp ETF 1D | Luxembourg | LU2810185665 | Fixed Income | EAA Fund Fixed Term Bond | 25/09/2024 | Physical | No |
| X Target Mat 30 EUR Corp ETF 1D | Luxembourg | LU2809864296 | Fixed Income | EAA Fund Fixed Term Bond | 25/09/2024 | Physical | No |
| X Target Mat 32 EUR Corp ETF 1D | Luxembourg | LU2809864452 | Fixed Income | EAA Fund Fixed Term Bond | 25/09/2024 | Physical | No |
| X Target Mat 34 EUR Corp ETF 1D | Luxembourg | LU2809864619 | Fixed Income | EAA Fund Fixed Term Bond | 25/09/2024 | Physical | No |
| Chimera S&P Germany ETF D AED Inc | Ireland | IE000EK4H397 | Equity | EAA Fund Germany Equity | 25/09/2024 | Physical | No |
| CoinShares Finanzen.net Top 10 CryptoETP | Jersey | GB00BMY36D37 | Miscellaneous | EAA Fund Other | 24/09/2024 | Not Applicable | No |
| First TrustVstNasdaq100ModBffrETFSepAAcc | Ireland | IE000FQ808R5 | Equity | EAA Fund Other Equity | 24/09/2024 | Physical | Yes |
| AXA IM Em Mkts Crdt PAB ETF A USD Acc | Ireland | | Fixed Income | EAA Fund Global Emerging Markets Corporate Bond | 24/09/2024 | Physical | No |
| iShares € Govt Bond 0-3 Mth ETF EUR Dist | Ireland | IE000LJ200V5 | Fixed Income | EAA Fund EUR Government Bond - Short Term | 23/09/2024 | Physical | No |
| iShares \$ Treasury Bd 0-3 Mth ETF USDAcc | Ireland | IE000SSFEUS3 | Fixed Income | EAA Fund USD Government Bond - Short Term | 23/09/2024 | Physical | No |
| Ailis D-X MSCI Europe Scrn ETF X EUR Acc | Luxembourg | LU2870272734 | Equity | EAA Fund Europe Large-Cap Blend Equity | 23/09/2024 | Physical | No |
| Ailis D-X MSCI USA Scrn ETF X EUR Acc | Luxembourg | LU2870272577 | Equity | EAA Fund US Large-Cap Blend Equity | 23/09/2024 | Physical | No |
| Ailis D-X MSCI World Scrn ETF X EUR Acc | Luxembourg | LU2870272908 | Equity | EAA Fund Global Large-Cap Blend Equity | 23/09/2024 | Physical | No |
| Ailis D-X BImbrgMSCI€GovtBd1-3ETFXEURAcc | Luxembourg | LU2870273039 | Fixed Income | EAA Fund EUR Government Bond - Short Term | 23/09/2024 | Physical | No |
| Ailis D-X BImbrgMSCI€GovtBd3-5ETFXEURAcc | Luxembourg | LU2870273203 | Fixed Income | EAA Fund EUR Government Bond | 23/09/2024 | Physical | No |
| Ailis D-XBImbrgMSCI€GovtBd7-10ETFXEURAcc | Luxembourg | LU2870273385 | Fixed Income | EAA Fund EUR Government Bond | 23/09/2024 | Physical | No |
| Global X Artificial Intlgc ETF USD Acc | Ireland | IE0000XTDDA8 | Equity | EAA Fund Sector Equity Technology | 10/09/2024 | Physical | No |
| Global X Defence Tech ETF USD Acc | Ireland | IE000JCW3DZ3 | Equity | EAA Fund Sector Equity Technology | 10/09/2024 | Physical | No |
| WisdomTree European Natural Gas ETP | Ireland | XS2872233403 | Commodities | EAA Fund Commodities - Energy | 10/09/2024 | Synthetic | No |
| Amundi JPM INR India Govt Bd ETF USD Acc | Ireland | IE0004W4ZVJ5 | Fixed Income | EAA Fund Other Bond | 04/09/2024 | Physical | No |
| Invesco MSCI World Eql Wght ETF Acc USD | Ireland | IE0000EF25S1 | Equity | EAA Fund Global Large-Cap Blend Equity | 04/09/2024 | Physical | No |
| Amundi MSCI World Ex USA ETF Acc | Ireland | IE00085PWS28 | Equity | EAA Fund Global Large-Cap Blend Equity | 03/09/2024 | Physical | No |
| Global X Eurp Infras Devpmt ETF EUR Acc | Ireland | IE000PS0J481 | Equity | EAA Fund Sector Equity Infrastructure | 03/09/2024 | Physical | No |
| iShares Broad Global Govt Bd ETF USD Dis | Ireland | IE000J8Z5N74 | Fixed Income | EAA Fund Global Bond | 02/09/2024 | Physical | No |
| IncomeShares Nasdaq 100 Options(ODTE)ETP | Ireland | XS2875105608 | Alternative | EAA Fund Options Trading | 27/08/2024 | Not Applicable | Yes |
| IncomeShares S&P500 Options (ODTE) ETP | Ireland | XS2875106242 | Alternative | EAA Fund Options Trading | 27/08/2024 | Not Applicable | Yes |
| UBS ETF FacMSCIWorldMinVolESGLead USDAac | Ireland | IE000EJ2EH07 | Equity | EAA Fund Global Large-Cap Blend Equity | 26/08/2024 | Physical | No |

Annex - New Launches in Q3 2024

| Name | Domicile | ISIN | Broad Category | Morningstar Category | Inception | Replication | Active |
|---|-------------|--------------|----------------|---|------------|----------------|--------|
| | | | Group | | Date | | |
| UBS ETF FTSE EPRA Nareit DevGreen USDAdi | Ireland | IE000H3AH951 | Equity | EAA Fund Property - Indirect Global | 26/08/2024 | Physical | No |
| UBS ETF MSCI USA ESG Leaders USD A-acc | Ireland | IE00063GNWK1 | Equity | EAA Fund US Large-Cap Blend Equity | 26/08/2024 | Physical | No |
| UBS ETF MSCI USA NSL USD A-acc | Ireland | IE0000ULL4R4 | Equity | EAA Fund US Large-Cap Blend Equity | 26/08/2024 | Physical | No |
| UBS ETF MSCI USA SmallCap ESGLead USDAac | Ireland | IE000XFXBGR0 | Equity | EAA Fund US Small-Cap Equity | 26/08/2024 | Physical | No |
| UBS ETF MSCI USA Tech 125 ESGUniv USDAac | Ireland | IE0003B4BV34 | Equity | EAA Fund Sector Equity Technology | 26/08/2024 | Physical | No |
| UBS ETF MSCI World ESG Leaders USD Aac | Ireland | IE000TG1LGI4 | Equity | EAA Fund Global Large-Cap Blend Equity | 26/08/2024 | Physical | No |
| WisdomTree Core Physical Silver | Jersey | JE00BQRFDY49 | Commodities | EAA Fund Commodities - Precious Metals | 13/08/2024 | Not Applicable | No |
| BNP Paribas Easy Sust US ETF R EUR Cap | Ireland | IE000LIYGB49 | Equity | EAA Fund US Large-Cap Blend Equity | 06/08/2024 | Physical | No |
| iShares Em Mkts Eq Enh Actv ETF USD Acc | Ireland | IE0000VF8Q66 | Equity | EAA Fund Global Emerging Markets Equity | 31/07/2024 | Physical | Yes |
| iShares Europe Eq Enh Actv ETF EUR Acc | Ireland | IE00000EF730 | Equity | EAA Fund Europe Large-Cap Blend Equity | 31/07/2024 | Physical | Yes |
| iShares Asia ex JapanEqEnhActvETFUSDAcc | Ireland | IE000D5R9C23 | Equity | EAA Fund Asia ex-Japan Equity | 31/07/2024 | Physical | Yes |
| iShares World Eq Enh Actv ETF USD Acc | Ireland | IE000D8XC064 | Equity | EAA Fund Global Large-Cap Blend Equity | 31/07/2024 | Physical | Yes |
| iShares US Eq Enh Actv ETF USD Acc | Ireland | IE0009VWHAE6 | Equity | EAA Fund US Large-Cap Blend Equity | 31/07/2024 | Physical | Yes |
| Xtrackers CSI500 Swap ETF 1C | Luxembourg | LU2788421340 | Equity | EAA Fund China Equity | 31/07/2024 | Physical | No |
| First Trust US Momentum ETF A USD Acc | Ireland | IE000CY30YV9 | Equity | EAA Fund US Large-Cap Blend Equity | 30/07/2024 | Physical | No |
| Coded Capital Crypto Champions ETP | Switzerland | CH1348112678 | Miscellaneous | EAA Fund Other | 30/07/2024 | Not Applicable | No |
| ETP on Adaptivv Dwnsd CtrlEthereumETFldx | Switzerland | CH1358852585 | Miscellaneous | EAA Fund Other | 29/07/2024 | Not Applicable | No |
| Franklin FTSE Japan JPY Acc | Ireland | IE000D0T0B01 | Equity | EAA Fund Japan Large-Cap Equity | 29/07/2024 | Physical | No |
| BNPP E Sust € Corp Bd Dec 2027 ETF Cap | Luxembourg | LU2823898353 | Fixed Income | EAA Fund Fixed Term Bond | 24/07/2024 | Physical | No |
| BNP Paribas Easy Sust Jpn ETF R € Acc | Ireland | IE0000SS94R1 | Equity | EAA Fund Japan Large-Cap Equity | 24/07/2024 | Physical | No |
| BNPP E Sust € Corp Bd Dec 2029 ETF Cap | Luxembourg | LU2823896811 | Fixed Income | EAA Fund Fixed Term Bond | 22/07/2024 | Physical | No |
| BNPP E Sst EUR Corp Bd Dec 2032 ETF C | Luxembourg | LU2823895847 | Fixed Income | EAA Fund Fixed Term Bond | 22/07/2024 | Physical | No |
| IncomeShares Gold + Yield ETP | Ireland | XS2852999775 | Alternative | EAA Fund Options Trading | 18/07/2024 | Not Applicable | No |
| IncomeShares Tesla TSLA Options ETP | Ireland | XS2852999429 | Alternative | EAA Fund Options Trading | 18/07/2024 | Not Applicable | No |
| IncomeShares NVIDIA NVDA Options ETP | Ireland | | Alternative | EAA Fund Options Trading | 18/07/2024 | Not Applicable | No |
| Ossiam Shllr BclyCAPEUSSectScrnETF1A€Acc | Ireland | IE0000GXRR13 | Equity | EAA Fund US Large-Cap Value Equity | 17/07/2024 | Physical | No |
| AXA IM MSCI EM Eq PAB ETF USD Acc | Ireland | IE000GLIXPP3 | Equity | EAA Fund Global Emerging Markets Equity | 15/07/2024 | Physical | No |
| 21 Shares Injective Staking ETP | Switzerland | CH1360612134 | Miscellaneous | EAA Fund Other | 09/07/2024 | Physical | No |
| 21Shares Immutable ETP | Switzerland | CH1360612142 | Miscellaneous | EAA Fund Other | 09/07/2024 | Physical | No |
| 21Shares Sui Staking ETP | Switzerland | CH1360612159 | Miscellaneous | EAA Fund Other | 09/07/2024 | Physical | No |
| Amundi Russell 1000 Growth ETF Acc | Ireland | IE0005E8B9S4 | Equity | EAA Fund US Large-Cap Growth Equity | 08/07/2024 | Physical | No |
| AXA IM MSCI World Eq PAB ETF USD Acc | Ireland | IE000SU7USQ3 | Equity | EAA Fund Global Large-Cap Blend Equity | 08/07/2024 | Physical | No |
| CO Eurizon SLJ EM Bd Strat Inc ETF A\$Acc | Ireland | IE000AM06QU6 | Fixed Income | EAA Fund Global Emerging Markets Bond | 05/07/2024 | Not Applicable | Yes |
| Virtune Avalanche ETP | Sweden | SE0022050092 | Miscellaneous | EAA Fund Other | 03/07/2024 | Not Applicable | No |
| Virtune XRP ETP | Sweden | SE0021486156 | Miscellaneous | EAA Fund Other | 01/07/2024 | Not Applicable | No |
| UmweltBank ETF - Global SDG Focus | Luxembourg | LU2679277744 | Equity | EAA Fund Global Large-Cap Blend Equity | 01/07/2024 | Physical | No |
| Amundi USD Corp Bd 0-3Y SRI ETF EURH Acc | Luxembourg | LU2616080573 | Fixed Income | EAA Fund Other Bond | 01/07/2024 | Physical | No |

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