Salesloft.

Salesloft leads across G2 enterprise categories

The Salesloft Revenue Orchestration Platform uses AI to help teams take the right actions consistently across the entire buying journey, so they can turn prospects into customers and customers into advocates. And by improving their productivity and pipeline efficiency, Salesloft lets teams unlock larger revenue outcomes. Thousands of the world's top revenue teams, like those at Google, 3M, IBM, Shopify, Square, and Cisco, drive more revenue with Salesloft. For more information visit salesloft.com or follow us on LinkedIn.

See where Salesloft leads according to enterprise businesses.

Learn More

Salesloft leads in **Enterprise Sales Engagement**

Salesloft is easier to do business with than other solutions for enterprise sales engagement

*Satisfaction score for being a good partner to do business with based on G2 reviews.

95%*
Salesloft

92%
Category Average

Enterprise Grid® Report for Sales Engagement Software | Summer 2024

Contenders

Niche

High Performers

Market Presence

Satisfaction

Enterprise Grid® Report for Sales Engagement | Summer 2024 is based off of scores calculated using the G2 Grid® algorithms from reviews collected by June 04, 2024.

Salesloft is easy for
Enterprise Sales Performance Management

In sales performance management for enterprise, **99%** of users rated Salesloft **4 or 5 stars**

> " *Salesloft has the ability to do prospecting, outreach, conversation intelligence, deal dashboard analysis, and forecasting all in one system. Being able to house data and having an understanding of our team's analytics while enhancing our view of deals and opportunities is very valuable.*
>
> ★★★★½
>
> Mid-Market User

## Salesloft is easier to use than other enterprise sales performance management solutions

Ease of Use:

Salesloft	**94%**
Category Average	92%

Salesloft ramps faster for **Enterprise Conversation Intelligence**

Salesloft goes live faster than other enterprise conversation intelligence solutions

Estimated Time to Go Live (in months):

1.7
Salesloft

2.5
Category average
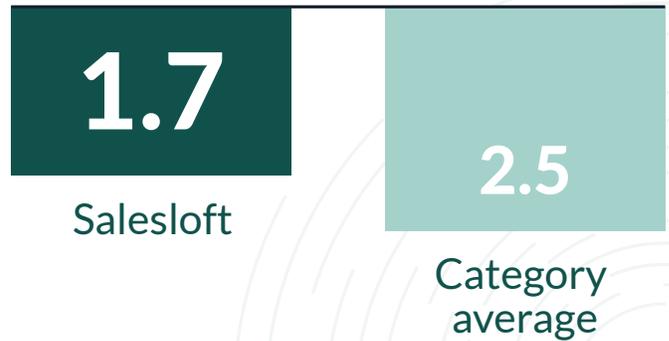
> " Adoption ramp up is about a week for new users. *The time it saves is pure value.*

★★★★★

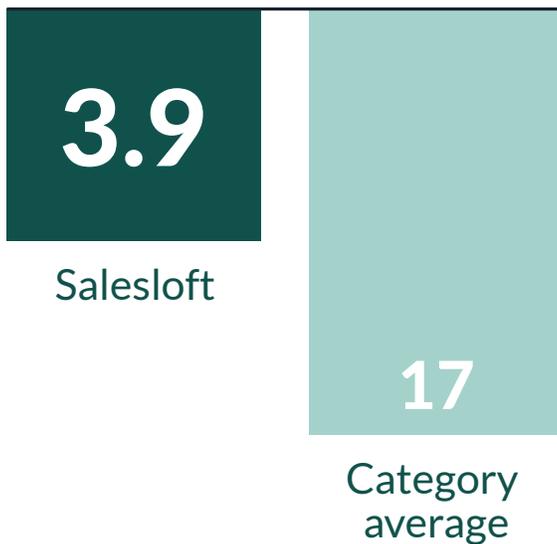Enterprise User

Salesloft Average User Adoption:

Salesloft	**72%**
Category Average	67%

Salesloft delivers ROI in
Enterprise Revenue Operations and Intelligence

Salesloft goes live and produces ROI faster than revenue operations & intelligence competitors

Estimated ROI (in months):

3.9
Salesloft

17
Category average

Time to Go Live (in months):

1.1
Salesloft

2.9
Category average

> *Rather than using multiple products, Salesloft has made it easier to find anything and almost everything we need from a sales perspective.*
>
> ★★★★★
>
> Enterprise User

Drift by Salesloft leads in **Enterprise Conversational Marketing**

Drift by Salesloft is the **#1 Leader for enterprise businesses in Conversational Marketing**

98% of users rate Drift **4 or 5 Stars**

Request a Demo

> " *For our team, Drift allows a seamless communication method for direct engagement with site users. Since moving to Drift our prospect engagement has improved. The ability to connect with specific people or book meetings in chat is huge. The team uses it daily.*
>
> *Implementation was easy and straightforward. Our Customer Support team does a great job with regular updates and best practices.*
>
> ★★★★★
>
> Ben Bishop, ENT, Director