

# **Coaching Others**

## **Course Syllabus**

## **Course Overview**

## Description

Coaching is an on-going, one-on-one activity between managers and employees that's intended to boost performance and drive success. This course will provide students with a model to use to coach others, and offer strategies to avoid coaching mistakes.

**Duration:** Approximately 20 min

## **Objectives**

After you complete this course, you will be able to:

- Define coaching
- Use the ACE model to coach others
- Avoid coaching mistakes

## **Required Materials**

The course contains all required materials. No additional materials are necessary.

## **Course Outline**

#### Introduction

- Scenario practice
- Course overview
- Course objectives

## Module 1: Define Coaching

- Coaching vs. Training
- The ACE Coaching Model
- Common Coaching Mistakes
- Summary



## **Course Administration**

## **Earning Your Certificate**

The course provides you with multiple attempts to pass the final assessment. You must receive a score of 70% or better to receive your Certificate of Completion. If you do not pass the assessment, it is recommended that you review the course and accompanying materials before you retake the assessment.

#### **Completion Deadline**

You have 12 months from the subscription date to complete the course. You may complete the course at any time during this period.

#### **Policies**

All learners must be honest and forthright in their professional development activities. Learners are expected to complete their own coursework.

#### **Course Evaluation**

After you have earned your certificate, you will have an opportunity to provide feedback that assists the design and development team with course improvement.

## **Course Contributions**

AllRegs® by Ellie Mae courses are developed through the combined efforts of industry experts, instructional designers, and course developers.

## **Technical Requirements and Support**

You must have an Internet connection and an Internet browser that supports the course files. Refer to the Ellie Mae Academy FAQs to ensure your browser supports our courseware, and to address any additional questions you may have.

#### **Course Help**

For additional assistance, email learning@elliemae.com. Please provide the following details:

- Course title
- Related screen number(s)
- Browser and version
- Your contact information