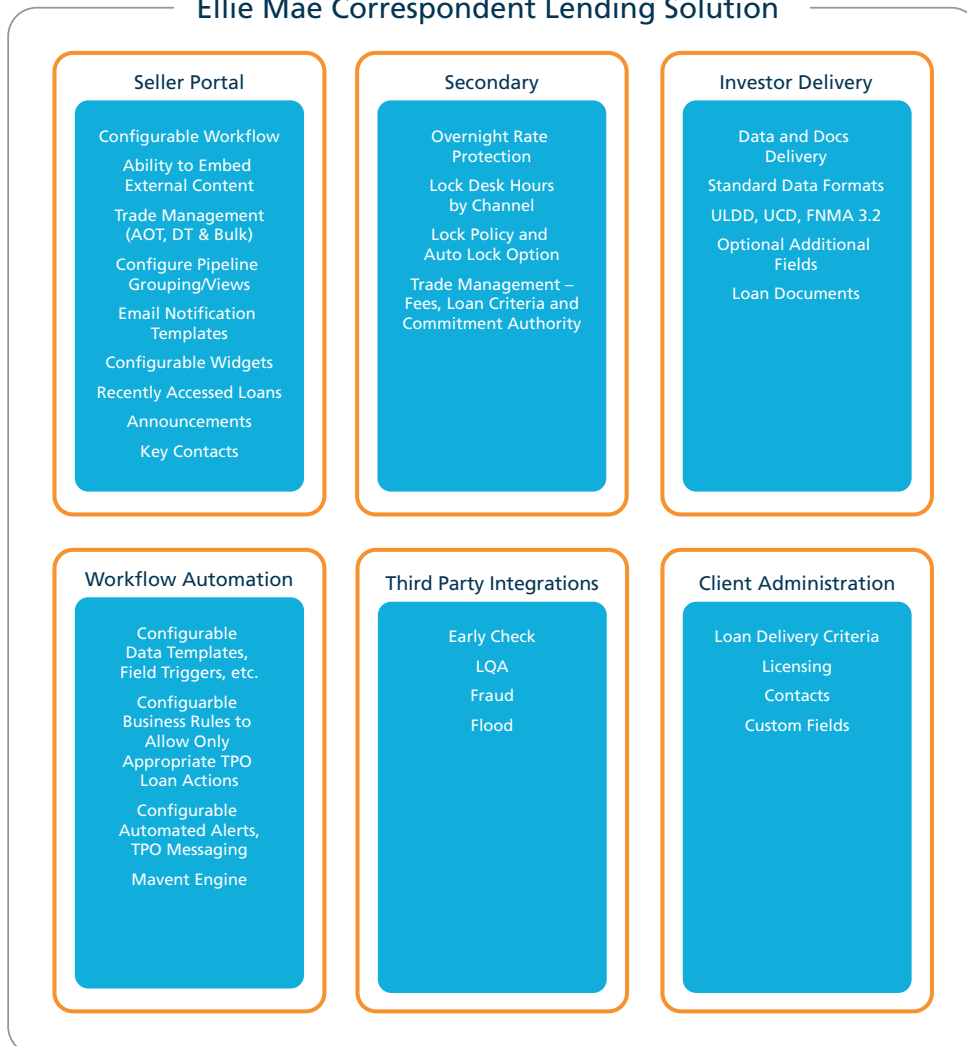


Correspondent Lending Solution Overview

Ellie Mae's Correspondent Lending Solution combines a best of breed lending platform and TPO portal that enable you to efficiently acquire loans and maximize profit.

Ellie Mae's flagship product, the Encompass Lending Platform, helps you increase operational efficiencies through workflow automation, reduce transition process friction and deliver a more seamless seller experience. Integrated with Encompass Lending Platform, Encompass TPO Connect is Ellie Mae's collaboration portal that enables sellers and investors to efficiently and securely purchase loans. With access to more than 65% of the correspondent seller market, Ellie Mae's Correspondent Lending Solution helps you bring loan acquisition to a whole new level.

Ellie Mae Correspondent Lending Solution





Why Ellie Mae for correspondent lending?

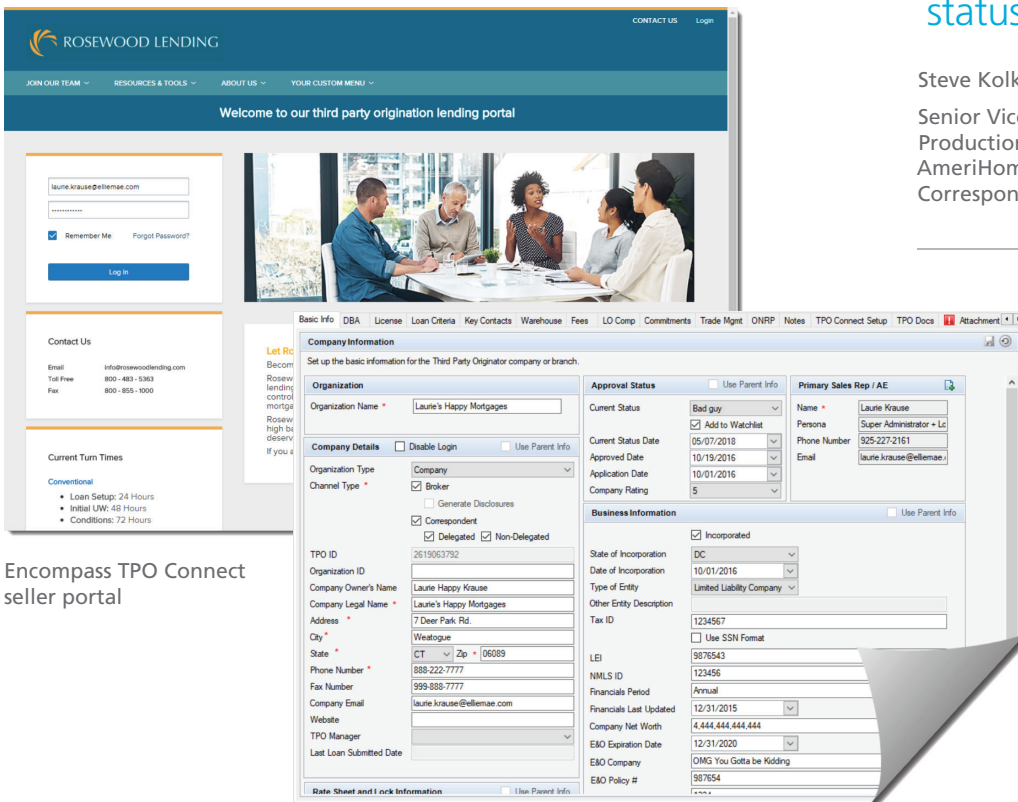
Easy to Use: Ellie Mae’s Correspondent Lending Solution makes it easy for sellers to get started and deliver loans with Encompass TPO Connect’s intuitive workflow, product and pricing, conditions/document management, trade management and automated rule capabilities.

Flexible and Configurable: Encompass Lending Platform and Encompass TPO Connect can be easily configured to create customized workflows for both delegated and non-delegated without ever having to write a line of code allowing you to quickly and easily implement new business needs.

All-in-One Solution: Ellie Mae’s correspondent front end (Encompass TPO Connect) is fully integrated with the Encompass Lending Platform leveraging your business rules to ensure consistency and accuracy allowing you to take advantage of a single system of record and avoid piecemealing together data across multiple systems.

“TPO Connect has a much easier user interface and a more modern design than what we had before. Our sellers can drag and drop documents to upload these more easily, so they save time. The system also helps us streamline communications with our sellers, sending them alerts when loan status changes.”

Steve Kolker,
Senior Vice President
Production Management
AmeriHome Mortgage Company, LLC,
Correspondent Lending Division



Encompass TPO Connect seller portal

Encompass Lending Platform