

Innovative Pricing and Risk Transfer Solutions

Debt Recovery and Enforcement



Alternative fee arrangements

We offer you a choice of risk transfer solutions to recover your commercial debt by combining our expertise in debt recovery and insolvency matters with our team's experience of tailoring alternative fee arrangements. Our solutions can be tailored for individual matters worth in excess of £1m on a case by case or portfolio basis.

Our solutions

- **Damages-based agreement:** no win, no fee arrangement in return for a percentage of recoveries. We usually combine this with DBA insurance, taken out by S&S, that protects a portion of our fees in the event of a loss, enabling us to take on more cases.
- **Conditional fee agreement:** no win, no fee or no win, lower fee arrangement in return for a success fee expressed as a percentage of our fees (capped at 100%). This gives you the flexibility to retain some risk in return for a lower success fee.
- **Litigation funding and After the Event insurance:** we have vast experience of sourcing funding and insurance arrangements with a unique history of combining these options with DBAs and CFAs.

Our arrangements are bespoke to your needs, depending on your jurisdiction and your appetite to transfer risk.

Benefits to you

£ Cost effective: premium lawyers, payment often linked to recovery

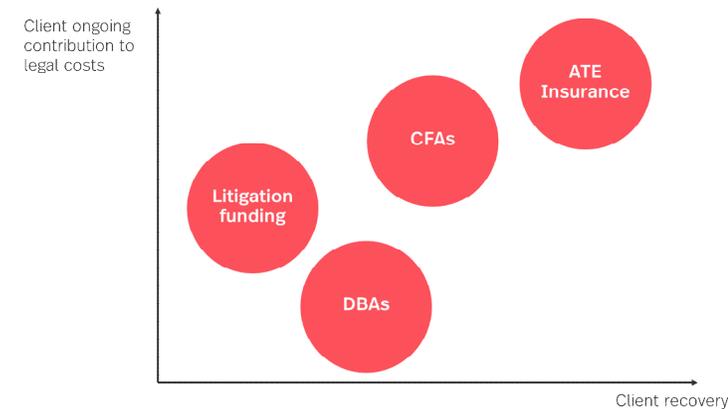
📈 Unlocks recoveries and limits risk

👥 Simplicity: agreement can be with S&S, without 3rd parties

📊 Complete flexibility: matches your appetite for risk

➔ Potential to assign claim for upfront payment and % of recovery

📁 Can be tailored to encompass a portfolio of cases



We have set out examples of our recent alternative fee arrangements overleaf. Please note some of the solutions are not available in all jurisdictions.



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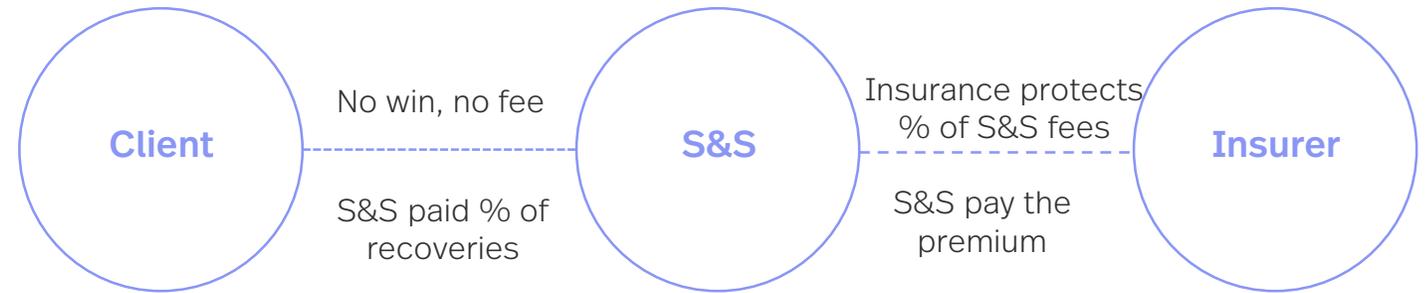
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Case study 1: Cross-border enforcement of a judgment for a banking client

Challenge: A risk free solution to pursue debt that might otherwise have been written off.

Solution: A DBA, backed by DBA insurance, that enables the bank to pursue the matter on a “no win no fee basis” whilst the insurance hedges the risk for S&S.



Case study 2: Commercial dispute

Challenge: The client needed a complete cash flow and risk transfer solution on the cheapest possible terms.

Solution: A pick and mix approach to allow for full cost and risk transfer whilst minimising the amount and therefore cost impact of litigation funding.



Case study 3: Cross border insolvency proceedings

Challenge: A complete risk transfer with an immediate payment, followed by further returns depending on recoveries.

Solution: The rights to the claim were assigned to the funder, releasing an upfront payment to the client. We then combined a CFA in the UK with litigation funding for other jurisdictions.

