

## A Partnership for Accredited Educational Institutions

The SANS Institute Educational Institutions Aggregate Buy Program

# Improving Your Security Posture

Cyberthreats appear as fast as a mouse click in today's environment. Your best defense is an educated workforce. Eligible organizations use this Partnership Program to allocate technical cybersecurity and security awareness training to their employees, helping them to:

- Gain access to superior training at highly discounted rates
- Curb budget constraints
- Make a clear impact on national security
- Mitigate institutional liability

### Special Offer:

For a limited time, save 50% when you purchase SANS technical and security awareness training through our partnership purchase window. Special discounts are available:

- **Winter Program:**  
December 1–January 31
- **Summer Program:**  
June 1–July 31

Make a positive impact on your cybersecurity protection. Get the training you need at an affordable cost.

A Smart Approach to Security Awareness and Training

[www.sans.org/partnerships/education](http://www.sans.org/partnerships/education)

# About the Educational Institutions Partnership Program

The Educational Institutions Partnership Program draws on SANS Institute's mission to ensure that InfoSec practitioners in critical education organizations have the skills needed to protect networks, sensitive data, and enhance cybersecurity readiness and response. This program offers both security awareness and online technical training courses to qualifying institutions at substantial cost savings.

## **ONLINE TRAINING**

SANS Online Technical Training offers the same content, instructors, and results as our live courses with the flexibility to learn in an online environment, allowing information security professionals to train whenever and wherever it's most convenient. Online courses feature hands-on labs and access to subject-matter experts to guide students through challenging concepts or questions. Save 50% when you purchase training credits during one of our partnership purchase windows. Online training credits may be redeemed for any course offered in our two most popular training formats: self-paced e-learning via OnDemand and livestream, interactive scheduled sessions via Live Online. Security professionals have their choice from more than 50 courses and certifications in disciplines that include:

- **Blue Team Operations**
- **Cloud Security**
- **Cyber Defense Essentials**
- **Digital Forensics & Incident Response**
- **Industrial Control Systems**
- **Penetration Testing & Ethical Hacking**
- **Purple Team**
- **Security Leadership, Legal, and Audit**

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Participants in SANS NetWars Continuous online challenge are given four months to experiment with real-world scenarios, and test their hands-on skills in the following key areas:

- **Vulnerability Assessments**
- **System Hardening**
- **Malware Analysis**
- **Digital Forensics**
- **Incident Response**
- **Packet Analysis**
- **Penetration Testing**
- **Intrusion Detection**

## **SECURITY AWARENESS**

Technical training is a critical component for adoption of core security awareness concepts. Compliance and behavior change becomes difficult for non-technical individuals without the proper content. SANS Security Awareness offers a comprehensive solution for end users and individuals of all levels with expert-authored content. Created by a trusted global network of cybersecurity professionals, this partnership program includes several key Security Awareness products:

- **End User**—Comprehensive security awareness training for all computer users based on the Critical Security Controls
- **Phishing**—Test your employees through phishing simulations consistent with real-world attacks
- **Developer**—Train your developers in secure coding techniques and how to recognize current threat vectors in web applications
- **ICS Engineer**—Rigorous computer-based training for those interacting or operating with industrial control systems
- **IT Administrator**—Level up your technical staff with advanced training to protect your whole organization
- **CIP**—Relevant training addresses NERC CIP reliability standards for the utility industry

Learn more about the Partnership Program by visiting:

[www.sans.org/partnerships/education](http://www.sans.org/partnerships/education)

Contact us by email: [partnership@sans.org](mailto:partnership@sans.org)

## Partnership Program students speak up:

"We just purchased SANS Security Awareness, which I think is the best I have ever seen. In addition, it's backed up by SANS extensive experience and knowledge base in InfoSec."

—Karen McDowell, University of Virginia

"Well organized, great implementation and evaluation tips – lots of good takeaways."

—Marcelle Lee, Anne Arundel Community College

"Very relevant to my work situation. [The instructor] breaks a complicated subject into very easily understood segments."

—Marc Baker, State College of Florida

"Excellent content that can be leveraged immediately!"

—William Smith Jr., The Johns Hopkins University Applied Physics Laboratory

"Instructors add good value by providing interesting personal stories to content."

—Travis Carrol of UCSC about SEC504: Hacker Techniques, Exploits, and Incident Handling