

SANS Educational Institutions Partnership

Aggregate Buy Program | www.sans.org/partnerships/education

The Educational Institutions Partnership Program draws on SANS Institute's mission to ensure that InfoSec practitioners in critical education organizations have the skills needed to protect networks, sensitive data, and enhance cybersecurity readiness and response. This program offers both security awareness and online technical training courses to qualifying educational institutions at substantial cost savings.

We recognize educational institutions have budget constraints for needed security training. Through the SANS aggregate buy, you can get the training you need, at an affordable cost, and improve your organization's security posture in the face of increased threats from ransomware, phishing, and other cyber-attacks.

This exclusive program provides two purchase windows, annually, where institutions may purchase training at highly discounted rates for use throughout the year. Eligible institutions include accredited:

- **Colleges**
- **Universities**
- **Research Institutions**
- **Technical Training Institutes**
- **K-12 Schools**

**For qualifying institutions in the U.S. and Canada only.*

2024 Purchase Windows

WINTER PROGRAM:
December 1, 2023–January 31, 2024

SUMMER PROGRAM:
June 1–July 31, 2024

Exclusive Aggregate Buy Program Offerings

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Security awareness training is a critical component of a comprehensive security program. Compliance and behavior change becomes difficult for non-technical individuals without the proper content. SANS Security Awareness offers a comprehensive solution for end users and individuals of all levels with expert-authored content. Created by a trusted global network of cybersecurity professionals, this Partnership Program includes several key security awareness products:

- **End User**—Comprehensive security awareness training for all computer users based on the Critical Security Controls
- **Phishing**—Test your employees through phishing simulations consistent with real-world attacks
- **Developer**—Train your developers in secure coding techniques and how to recognize current threat vectors in web applications
- **IT Administrator**—Level up your technical staff with advanced training to protect your whole organization
- **ICS**—Rigorous computer-based training for those interacting or operating with Industrial Control Systems

Pricing*

Product License	End User	Phishing	Developer	IT Administrator	ICS
1-Year Price	\$3,420	\$4,260	\$2,890	\$3,175	\$3,175
# of Users Included	1,200	1,200	10	50	50
Each Additional User	\$2.85	\$3.55	\$289.00	\$63.50	\$63.50

2-Year Price	\$6,300	\$7,920	\$5,780	\$6,350	\$6,350
# of Users Included	1,200	1,200	10	50	50
Each Additional User	\$5.25	\$6.60	\$578.00	\$127.00	\$127.00

*Service-level and hosting options are available at an additional cost.

Additional program discounts apply when Phishing is bundled with End User awareness training.

Please visit www.sans.org/partnerships/education to request a detailed price quote and see available options.

	End User	Developer	IT Admin	ICS
# CBT Languages	34	English Only	English Only	English Only
Support Materials	✓	✗	✗	✗
Host on SANS Platform	✓	✓	✓	✓
Host on Own LMS	✓	✓	✓	✓
SCORM Compliant	✓	✓	✓	✓
Brand with Logo	✓	✓	✓	✓
Tracking & Reporting	✓	✓	✓	✓

“We just purchased SANS Security Awareness, which I think is the best I have ever seen. In addition, it’s backed up by SANS’ extensive experience and knowledge base in InfoSec.”

—Karen McDowell, Ph.D., Information Security Analyst, University of Virginia

How to Purchase

For additional questions, please email: partnership@sans.org

Learn more by visiting: www.sans.org/partnerships/education

Online Training from SANS Institute is a flexible and effective option for information security professionals of all experience levels to complete SANS' top training from anywhere in the world. Two of SANS' available Online Training formats are OnDemand and Live Online—each offering slightly different features so that students can choose the workflow, interaction, and speed of training they prefer.

■ OnDemand

SANS OnDemand courses provide the flexibility to train online wherever and whenever it's most convenient for you. With four months of access to the online course materials, including lectures, quizzes, and labs, you can master the course content on your schedule, at your own pace.

■ Live Online

SANS Live Online features livestreamed, interactive training with SANS' top instructors you can take from anywhere. Students can choose scheduled sessions offered across multiple global time zones from our full catalog of courses. Hands-on lab exercises and the ability to engage with your instructors and peers elevate the learning experience.

Which Online Training Method Is Best for You?

This comparison chart will help you decide.

	OnDemand	Live Online
Taught by an unparalleled faculty of information security leaders	✓	✓
All required supporting materials, media, and exercises	✓	✓
Flexible, self-paced training platform with four months of access	✓	
Live online instructor-led training available across multiple global time zones		✓
Integrated quizzes to reinforce learning	✓	
GIAC-certified subject-matter-expert support via live chat and email	✓	
Real-time access to instructors		✓
Hands-on virtual labs to help prepare you for your GIAC exam	4 months	During the course
Archived live course recordings		4 months
No travel costs	✓	✓
Minimal impact to your normal routine	✓	✓
Flexible and effective SANS training from your own computer	✓	✓
GIAC certifications available for more than 35 courses	✓	✓
Extend your lab access and get SME support for four months with optional OnDemand Bundle		✓

Pricing

Long Course: \$4,100

GIAC: \$819

Minimum order size per transaction: Three long courses

How to Purchase

Create a detailed price quote by visiting: www.sans.org/partnerships/education

For additional questions contact partnership@sans.org

Learn more by visiting: www.sans.org/online-security-training



GIAC Certifications develops and administers premier, professional information security certifications. More than 35 practitioner cybersecurity certifications align with SANS training and ensure mastery in critical, specialized InfoSec domains. GIAC Certifications provide the highest and most rigorous assurance of cybersecurity knowledge and skill available to industry, government, and military clients across the world.

A GIAC Certification ensures master of real-world knowledge and skills.

- Tests on pragmatics rather than theory
- Certifications are valid for four years
- A renewal process that keeps you up to date on the latest industry trends
- Advanced certification options: Publishing a Gold Paper through GIAC and/or obtaining the GIAC Security Expert Certification

Top Four Reasons to Get GIAC Certified:

1. Promotes hands-on technical skills and improves knowledge retention
2. Provides credible proof of technical know-how
3. Creates opportunity for promotion and respect from peers
4. Demonstrates to hiring managers technical qualifications for career growth

How to Purchase

Create a detailed price quote by visiting: www.sans.org/partnerships/education

For additional questions, contact: partnership@sans.org

Learn more about GIAC by visiting: www.giac.org



What is NetWars Continuous?

SANS NetWars Continuous Online Range uses the gamification of IT security to advance your most vital InfoSec skills. To build your skills and keep them from getting rusty, you need an environment where you can apply your knowledge to solving real-world InfoSec issues to stay sharp. That's what NetWars Continuous is all about. Over the course of four months, you can master real-world tactics and techniques in a safe learning environment.

NetWars Continuous – Always Available

- It allows participants an opportunity to advance their hands-on technical skills. Players learn the areas where they need to increase their proficiency so they may improve, come back, and continue the challenge.
- It gives participants four months of access to NetWars Continuous. At the end of the four months, participants will receive a written assessment of the skills which they demonstrated during NetWars.
- Participants may choose from one of two NetWars Continuous Versions: **Core NetWars Continuous** or **DFIR NetWars Continuous** to experiment with real-world scenarios and develop hands-on skills.

Core NetWars Continuous Topics

- PowerShell challenges
- Network traffic capture and analysis
- Penetration testing
- Common management system vulnerability exploitation
- Threat detection through log analysis
- Windows and Linux privilege escalation
- Cryptographic security and exploitation
- Advanced malware analysis
- Intrusion detection
- Linux fundamentals

- Windows exploitation
- Command Line Kung Fu
- Advanced database hacking
- Reverse engineering and debugging
- Binary exploitation
- Firewall fundamentals
- Fuzzing
- Social engineering
- WAF evasion
- Scanning/enumeration

DFIR NetWars Continuous Topics

- Digital forensics
- Incident response
- Threat hunting
- Malware analysis
- Endpoint forensics
- Network forensics
- Memory analysis

Pricing

\$2,535 per user for a four-month period.

How to Purchase

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For additional questions contact partnership@sans.org

Learn more by visiting: www.sans.org/netwars/continuous