



The most trusted source for cybersecurity training, certifications, degrees, and research

# A Partnership for Accredited Educational Institutions

The SANS Institute Educational Institutions Aggregate Buy Program

## Improving Your Security Posture

Cyberthreats appear as fast as a mouse click in today's environment. Your best defense is an educated workforce. Eligible organizations use this Partnership Program to allocate technical cybersecurity and security awareness training to their employees, helping them to:

- Gain access to superior training at highly discounted rates
- Curb budget constraints
- Make a clear impact on national security
- Mitigate institutional liability

### Special Offer:

For a limited time, save 50% when you purchase SANS technical and security awareness training through our partnership purchase window. Special discounts are available:

- **Winter Program:**  
December 1–January 31
- **Summer Program:**  
June 1–July 31

Make a positive impact on your cybersecurity protection. Get the training you need at an affordable cost.

A Smart Approach to Security Awareness and Training

[www.sans.org/partnership/education](http://www.sans.org/partnership/education)

# About the SANS Educational Institutions Partnership Program

The Educational Institutions Partnership Program draws on SANS Institute's mission to ensure that InfoSec practitioners in critical education organizations have the skills needed to protect networks, sensitive data, and enhance cybersecurity readiness and response. This program offers both technical training and security awareness to qualifying institutions at substantial cost savings.

SANS Institute is the most trusted name in cybersecurity training, equipping professionals and organizations with the hands-on skills needed to stay ahead of evolving cyber threats. Our approach is built on real-world expertise, practical application, and an unwavering commitment to cybersecurity excellence. With more than 65 specialized courses, SANS is at the forefront of cybersecurity education.

## What Sets SANS Training Apart:

- ✓ **Elite Instructors with Real-World Experience**  
SANS courses are taught by top-tier cybersecurity practitioners—CISOs, penetration testers, forensic analysts, and industry experts who actively defend and secure organizations worldwide. They don't just teach best practices—they set them.
- ✓ **Practical, Hands-On Learning**  
SANS training goes beyond theory. Our courses feature live lab exercises, cyber range challenges, and simulated attacks based on the latest real-world threats. Students walk away with skills they can apply immediately.
- ✓ **Industry-Recognized Certifications**  
Many SANS courses align with **GIAC certifications**, the gold standard in cybersecurity credentials. GIAC exams validate hands-on technical skills, giving professionals and employers confidence in their expertise.

## Training That Fits Your Needs

We offer flexible learning formats to meet every schedule and learning preference:

- **In-Person Events:** Intensive, face-to-face training with expert instructors.
- **Live Online:** The classroom experience without having to travel.
- **OnDemand:** Flexible, self-paced online training with four months of access to course content and repeatable lab exercises.



SANS' self-paced cyber ranges are subscriptions with 24/7 access for a period of six months, covering a wide range of cybersecurity topics designed with challenges and hints that support continuous knowledge and skill development, helping participants master the latest skills and technologies in the industry. It provides convenient access for those needing flexibility to practice their cyber skills at their own pace, supporting in-depth learning, practice, and assessment.

Students explore topics thoroughly in a pressure-free environment, fostering critical thinking and problem-solving skills. This platform offers hands-on challenges with helpful hints when you're stuck, promoting continuous skill development. Such an approach promotes a robust understanding that goes beyond superficial knowledge, invaluable for developing expertise and effectively applying knowledge in diverse scenarios. It also serves as an effective modality for organizations aiming to evaluate, sustain, and enhance the skills of their information security workforce.



Security Awareness training is a critical component of a comprehensive security program. Compliance and behavior change becomes difficult for non-technical individuals without the proper content. SANS Security Awareness offers a comprehensive solution for end users and individuals of all levels with expert-authored content. Created by a trusted global network of cyber security professionals, this Partnership Program includes several key Security Awareness products:

- **EndUser** - Comprehensive security awareness training for all computer users based on the Critical Security Controls
- **Phishing** - Test your employees through phishing simulations consistent with real world threats and attacks
- **Business Leaders and Managers** - Leadership-focused cybersecurity training to secure business processes
- **Developer** - Train your developers in secure coding techniques and how to recognize current threat vectors in applications
- **ICS Engineer** - Rigorous computer-based training for those interacting with or operating Industrial Control Systems
- **IT Administrator** - Ensure staff with privileged access understand security concepts to protect your organization
- **Role-Based PCI-DSS 4** - Equip staff to understand and safeguard cardholder data per the 2024 PCI 4 standards
- **Workforce Risk Mgt for AI** - Equip your staff with the essential knowledge and skills to navigate the complex AI landscape
- **NERC/CIP** - Relevant training addresses NERC CIP Reliability standards for the utility industry

Learn more about the Partnership Program by visiting: [www.sans.org/partnerships/education](http://www.sans.org/partnerships/education)

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