Welcome to our Dealer Network

Powering better journeys, today and tomorrow.



July 2026

Message from Matt Halliday, Managing Director and Chief Executive Officer

The story of Ampol's history and the role it has played in the development of Australia began with founder W.G. Walkley. Born in Otaki, New Zealand, Walkley moved across the Tasman in 1936 to establish the Australian Motorists Petrol Company Limited. Ampol, as it later became known, was created to take on the established overseas-owned oil companies that dominated the Australian market at the time.

Under Walkley the company went from a modest two-room office and rented typewriter in Sydney to a major Australian company with diverse interests across sectors nationally. At the time of the merger with Caltex Oil Australia in 1995, the combined entity had become the market leader in Australia, and remains one of those leaders to this day.

Ampol was known as an innovator, using a bold, nimble and ambitious approach to push into new frontiers, pioneer technology that would shape the industry and invest to support the growth and development of the country. Walkley's belief was that working for Australia was part of working for Ampol and this was reflected in many of the milestones that have underpinned the company's growth.

From Walkley's travel to Washington during World War II to secure 50,000 drums of motor spirit for the Australian Government, to the leading role played in the discovery of oil in Western Australia's Exmouth Gulf and the ongoing commitment to local construction and manufacturing of fuel tankers as it expanded, Ampol has always put Australia's interests first.

The successful campaign to drive the end of petrol rationing at the end of the 1940s, against the approach of the multinationals of the time that preferenced supply to markets overseas, was a win-win outcome for the company and the Australian economy.

The history of Ampol is also a lesson about the importance of being ambitious and nimble and of risk-taking and innovation in business. Ampol's response to the 'one brand' retail and marketing strategy of its major multinational competitors in the 1950s was to buy land and build its own stations of more modern design to support its own expansion.



Ampol's pursuit for innovation in marketing and sponsorship and commitment to improving Australian communities has to this day set it apart from others. Ampol supported men's and women's sports through the post-war boom with iconic event sponsorships and was an early supporter of the expansion of surf lifesaving across the country. The 'I'm as Australian as Ampol' advertising campaign of the late 1980s was one of the best of its generation and is still recalled by our customers today.

We are committed to leveraging our market-leading infrastructure, network and world-class products to deliver for stakeholders and customers. We are proud of the role we continue to play in energy security in Australia and our end-to-end supply chain - from trading and shipping, to our manufacturing capabilities and fuel distribution network - underpins our long track record of safe and reliable supply.

We also remain committed to building on the strength of our branded network, business to business offerings and capabilities in fuel technology. Our recent acquisition of the EG Australia network will complement our already existing national network, which is central to our collective success, particularly with our market-leading fuel card, AmpolCard. Businesses can access ongoing fuel savings, Everyday Rewards points and the convenience of paying for fuel through our Ampol app at participating sites.

Similarly, through Amplify Premium Fuels, we source the best additive technologies to formulate a complete range of performance fuels that are tested under tough Australian conditions. Like the economic challenges of the post-war period, the energy transition is upon us, and the world is changing. Our business has a key role to play in working with customers, government and other stakeholders to build new energy solutions for the future.

We began as the Australian Motorists Petrol Company, created to look after the interests of motorists, and we are evolving to ensure we can continue to keep Australians moving. This includes the potential establishment of a lower carbon liquid fuels[1] industry and installation of a range of fast and reliable electric vehicle charging solutions through our AmpCharge offer.



We are working collaboratively with governments on co-funding solutions to leverage our infrastructure network strength to deliver transport energy solutions. Perhaps most importantly, we remain as committed to Australia and Australian communities as we have ever been, especially during times of tight supply and uncertain global energy markets as we have seen throughout 2026.

In 2025, our Ampol Foundation contributed over $5.149 million to community programs, supporting important organisations like The Smith Family, Clontarf Foundation, Stars Foundation, The Sebastian Foundation and Surf Life Saving Australia. It remains an honour to lead this great Australian company.

We have been powering better journeys for well over a century and are setting ourselves up to succeed for one-hundred more. We look forward to writing the next successful chapter in Ampol's history as we grow and evolve in the years ahead.

Regards,
Matt Halliday

[1]Lower carbon liquid fuels and renewable fuels are interchangeable industry terms used for liquid hydrocarbons made from non-petroleum based renewable feedstocks such as purpose grown biomass, or from waste material such as tallow or used cooking oil. It captures Sustainable Aviation Fuel (SAF) and Renewable Diesel. These fuels have the potential to lower fuel lifecycle emissions compared to traditional hydrocarbon fuels.

Message from Darren McClarty, National Dealer Manager



Thank you for your interest in joining our incredible network and taking the time to read about our organisation. We are proud of our history, Australian heritage, and the subsequent role we have been able to play in the growth of our nation.

Ampol has worked with dealers since our inception and through the years built a strong relationship and network through the independently operated outlets. We have multiple long-term dealers within our existing network and we are proud of our long term relationships, while always looking to add more quality operators to help further satisfy our loyal customers across the nation.

I am proud to lead the dealer team for Ampol. In the field, we have a dedicated business manager for each site and a centralised support team who provide assistance in serving our dealers.

Throughout this brochure, you will see a snapshot of products and services we have available to help grow your business. With Ampol you can leverage our quality fuels, led by our premium Amplify products, the strength of our AmpolCard offer and a truly national network of sites and infrastructure. Our goal is to work with you as the dealer in building and growing your network as well as our own.

The Ampol dealer team looks forward to working with you now and into the future as we power better journeys, today and tomorrow.

Regards,
Darren McClarty

A proven operator with the power to deliver

We understand that you need more than just a fuel supplier. You need a counterpart who can provide world-class fuels and lubricants, as well as the ease, expertise, reliability and innovation needed to drive ambition.

Ampol is here as an ally to support your business. We are more than just a transport energy company, we will assist you in building the momentum behind your success. A proven operator with the power to deliver.

Our Dealers are supported by a Business Manager who is responsible for leading a territory of Dealer Operated sites.

Our Business Managers bring with them a vast range of knowledge and skills from different business sectors, from both outside and within the fuel industry. They support our Dealers throughout their Ampol relationship to drive the success and growth of your business.

Power your business with the Ampol Dealer Network

- Work with an iconic Australian brand
- Join the strength of the Ampol network with ~1,700 locations
- Be rewarded with AmpolCard
- Receive discounts on Terminal Gate Pricing on Ampol Quality Fuels
- Access the latest PinPad technologies which provide merchant access to our card network and exceptional EFTPOS rates
- An all-inclusive vendor managed inventory system for your wet stock. Only available from our Terminal supplied locations
- Logistics options range from delivery to self pick up from any Terminal in our National Network
- A dedicated Business Manager who conducts regular site visits and consultations
- Regular Ampol newsletter with insights into industry changes, promotional activities and relevant topics
- Access to selected Ampol marketing campaigns and promotions

We bring a wealth of product and process expertise that leads the field, offering best practice solutions on achieving the greatest efficiencies and results for your business.

Ampol supplies world-class fuel and lubricants, supply backed by Australia's largest retail network. We're driven to be the most reliable supplier in the industry – the ally you depend on through the unknown and the unexpected.

Working with Ampol you are supported by the largest infrastructure and terminal network in Australia.

Our goal is to power better journeys for you as a dealer, today and tomorrow.



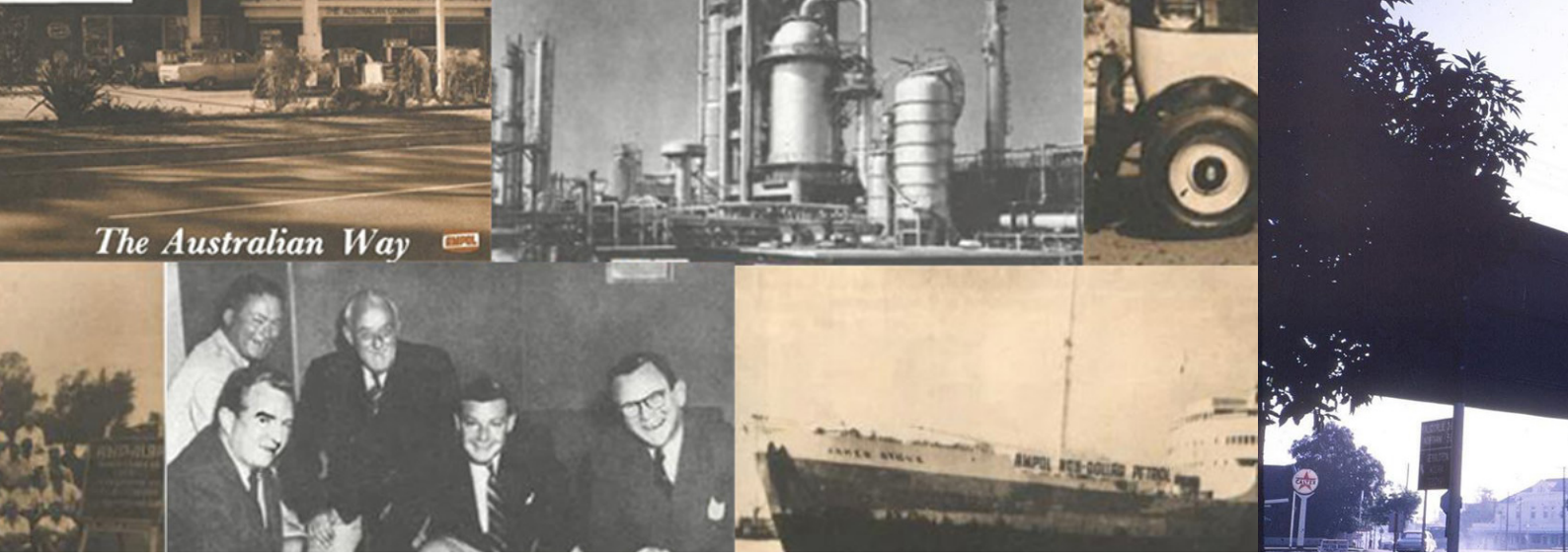


Our Purpose

Powering better journeys, today and tomorrow.

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Our history dates back to the early 1900s

1900

RW Cameron Co becomes the agent for The Texas Company (Texaco Inc.) which becomes Caltex

1936

Australian Motorists Petrol Company (AMP) is incorporated

1948

Australian Motorists Petrol Company lists on the Australian Securities Exchange



1949

AMP changes name to Ampol Petroleum Limited

1956

Caltex Kurnell refinery opens in Sydney

1965

Ampol's Lytton refinery in Brisbane comes on stream

1981

Ampol acquires the Golden Fleece brand

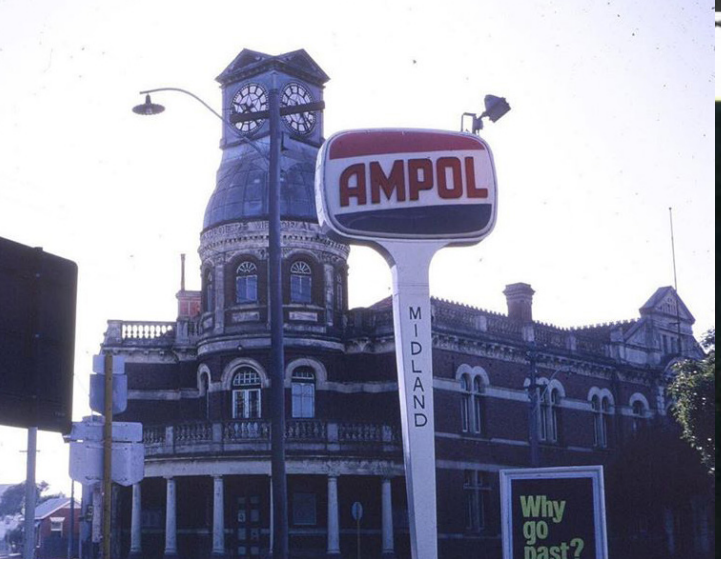
1995

Caltex and Ampol merge to form Australian Petroleum Pty Ltd



1997

Australian Petroleum Pty Ltd becomes Caltex Petroleum







2013

Ampol Singapore commences operations

2014

Kurnell refinery closes and the site commences operation as an import terminal

2015

Chevron sells down its 50% share of Caltex Australia

2017

Caltex acquires Gull in New Zealand

2018

Caltex acquires a 20% stake in SEAOIL in the Philippines

2019

Caltex announces bringing the Ampol brand back to Australia

2020

Ampol opens an office in Houston, USA

2021

Future Energy and Decarbonisation Strategy is launched

2022

Ampol acquires Z Energy

AmpCharge is launched

2023

Invested in highway sites; Pheasants Nest and upgraded M1 northbound sites open

2024

Ampol begins exploring the creation of an Australian lower carbon liquid fuels[1] Industry

2025

Ampol launches U-GO, our value-oriented offer

2026

Ampol acquires EG Australia



[1]Lower carbon liquid fuels and renewable fuels are interchangeable industry terms used for liquid hydrocarbons made from non-petroleum based renewable feedstocks such as purpose grown biomass, or from waste material such as tallow or used cooking oil. It captures Sustainable Aviation Fuel (SAF) and Renewable Diesel (RD). These fuels have the potential to lower fuel lifecycle emissions compared to traditional hydrocarbon fuels.

Ampol Values



Move as One

We operate as one enterprise, manage trade-offs, safety is always top of mind.



Make it Happen

We have bold goals that raise the bar and deliver on what matters.



Make it Count

We understand what matters most and adapt what we do to create value that lasts.



Ampol acknowledges Aboriginal and Torres Strait Islander peoples as the First Australians and the Traditional Custodians of the lands of this country on which we work, live and gather.

Our Impact

~13,500

People across Australia, New Zealand, Singapore and USA

~4M

Customers served each week across Australia and New Zealand

25.2B

Litres of fuels sold (FY 25)

Largest

Petrol and convenience Branded network

7

Pipelines in Australia, and 2 shared access pipelines in New Zealand

$947M

Group RCOP EBIT (FY 25)

All information correct as of July 2026.



AmpolCard

Take your business from A to Thriving with AmpolCard

When you work with Ampol, you'll be joining Australia's largest branded fuel network of ~1,700 locations. More businesses count on AmpolCard than any other fuel card in the country to fuel their fleet and keep their business moving. With over 70,000 Australian businesses and 865,000+ card holders, AmpolCard supports more than 25 million transactions every year.

From local small to medium enterprises to national commercial fleets, all levels of leading trade and industry associations save time, money and access rewards with AmpolCard.

So, whether your business is small or large, Ampol is here to take your business journey from A to Thriving.

How AmpolCard can support your business

70,000 Australian business accounts

865,000+ individual card holders

25 million+ transactions each year

~1.8 billion litres of fuel sales processed each year

1 in 3 businesses with fuel cards choose AmpolCard



Wherever your business takes you, we're nearby, with Australia's largest fuel network

Here's why our valued customers choose AmpolCard:

- **Access to Australia's largest branded fuel network.** AmpolCard is accepted at ~1,700 locations across Australia
- **Rewards with every purchase. Customers can link their AmpolCard and Everyday Rewards accounts to collect points and save#** on business expenses including stationery, laptops and gifts plus the option to convert to Qantas Points^
- **Extras for added convenience and peace of mind** including Services and Repairs, Roadside Assistance and Commercial Roadside Assistance
- **Contactless payments with the Ampol app** at Ampol Foodary locations so drivers can get back on the road faster
- **Savings on fuel and other vehicle expenses** which helps reduce business costs
- **The convenience of a single ATO-approved monthly invoice** for all vehicle expenses
- **Easy to monitor, manage and control** expenses on the go via the mobile enabled Card Portal
- **Seamless integration** to Xero or MYOB

From small business to heavy industry, government to commercial fleet operators, AmpolCard supports all types of businesses wherever they are on their journey.



T&Cs, eligibility criteria, exclusions and fees apply. For further details see T&Cs at ampol.com.au.
#Everyday Rewards Membership and Everyday Rewards points are subject to the Everyday Rewards Terms and Conditions. Everyday Rewards points are offered under and subject to the AmpolCard Loyalty Program Rewards Scheme Terms and Conditions and AmpolCard Term and Conditions.
^The terms and conditions of the Qantas Frequent Flyer program as issued and amended by Qantas from time to time apply to membership of the Qantas Frequent Flyer program and to the Qantas Points credited to Qantas Frequent Flyer members under the Everyday Rewards program. Qantas Points can be received only in a Qantas Frequent Flyer program membership account. Only individuals may be credited with Qantas Points.

AmpolCash

AmpolCash, is a pre-paid gift card that is used by both businesses and consumers alike

- AmpolCash redeemable on fuel and eligible shop item^
- AmpolCash physical gift cards are accepted at ~1,700 Ampol locations across Australia
- AmpolCash digital is accepted at Ampol, EG Ampol and participating locations*
- Available in a range of denominations
- Is available in either a physical or digital card
- Can be purchased in store or online
- Loadable physical AmpolCash is sold in store while preloaded digital AmpolCash can be purchased from our website and partner websites
- Popular as a gift, impulse purchase, incentive for promotions, and used by businesses to reward customers and staff

*AmpolCash Digital is accepted at Ampol, EG Ampol and participating locations. To find your nearest participating location, visit the Ampol site locator and filter by AmpolCash Digital Accepted available at www.ampol.com.au/find-a-service-station.

^AmpolCash is subject to the AmpolCash Conditions of Use.

How AmpolCash can support your business

Help increase brand presence through inclusion in promotions

Open up alliance opportunities with many of Australia's top brands

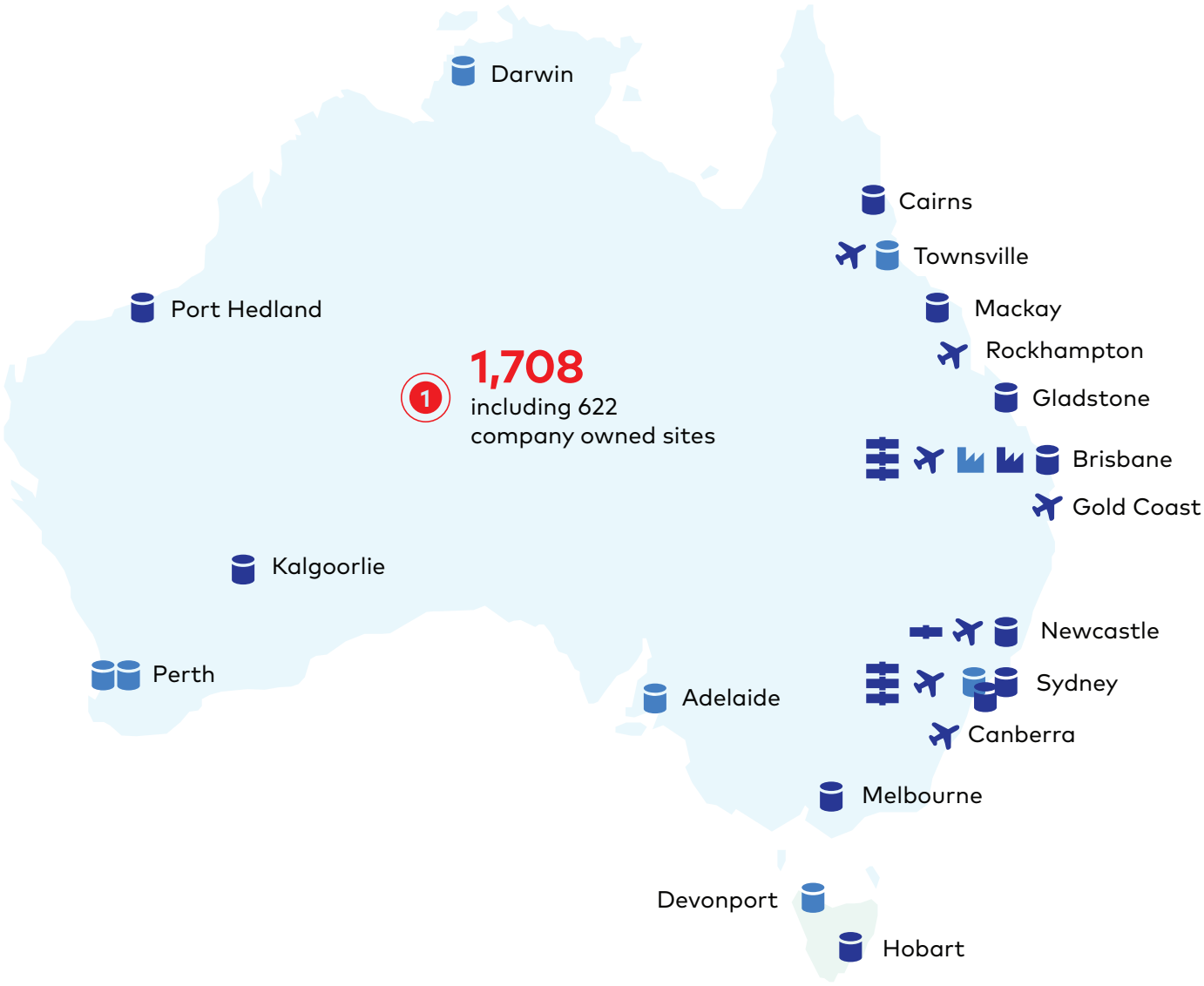
Enable Ampol to support charities, community and social organisations

What this means for your business. AmpolCash can:

- Help to drive new customers to your service stations
- Contribute to increased sales of fuel and shop
- Help generate repeat business, both through existing customers and through AmpolCash loadable sales in store



Our national infrastructure network



Key

1 Ampol Refinery

11 Ampol owned & operated Terminal

7 Joint, Industry or Terminal Services Agreement

7 Airport Presence

1 Lubricant Manufacturing Facility

7 Major Pipeline

Updated as at March 2026.

Our Retail, NTN and AdBlue® Sites

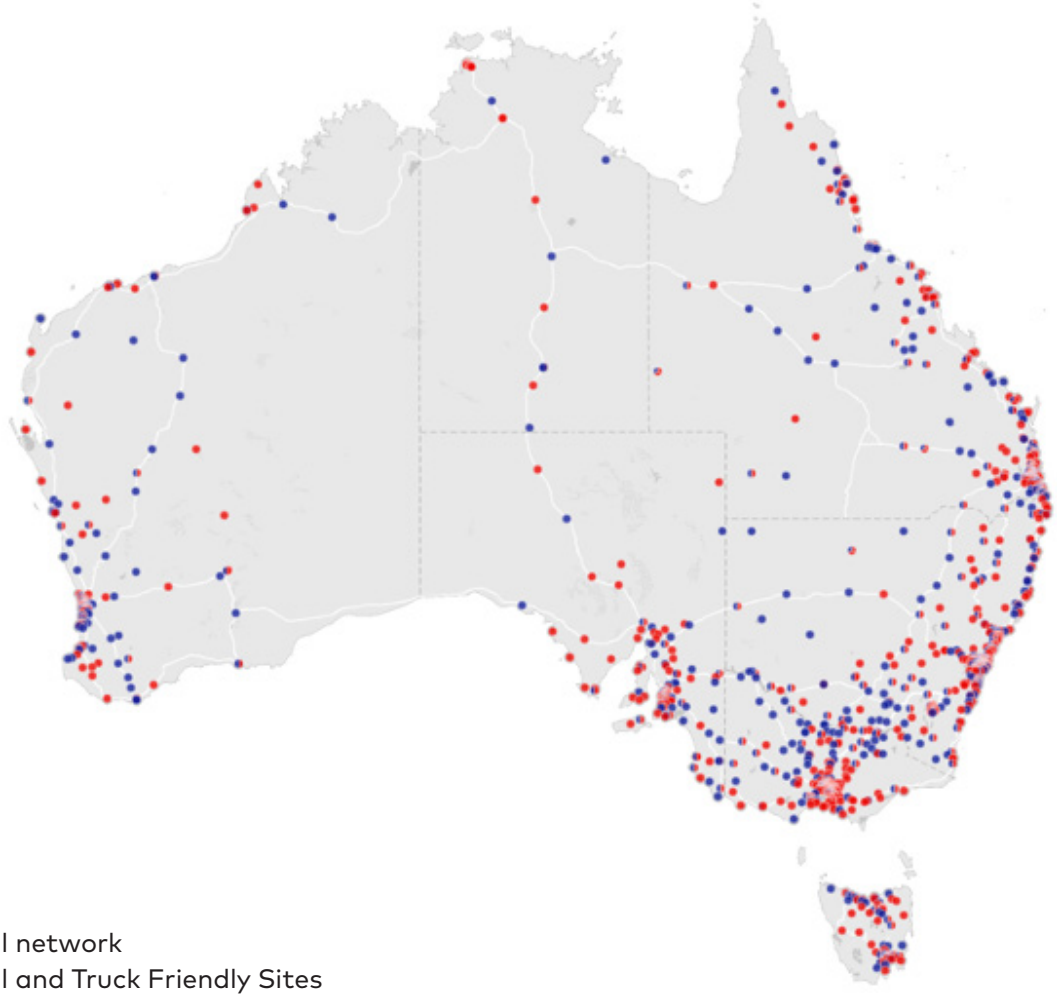
A proven operator with the power to keep Australia moving.

Largest
truck network in Australia

~1,700
branded retail sites

Over
700
truck friendly sites

Over
220
National Truck Network Sites



- Retail network
- Retail and Truck Friendly Sites

For illustration purposes only.

Our international sourcing network

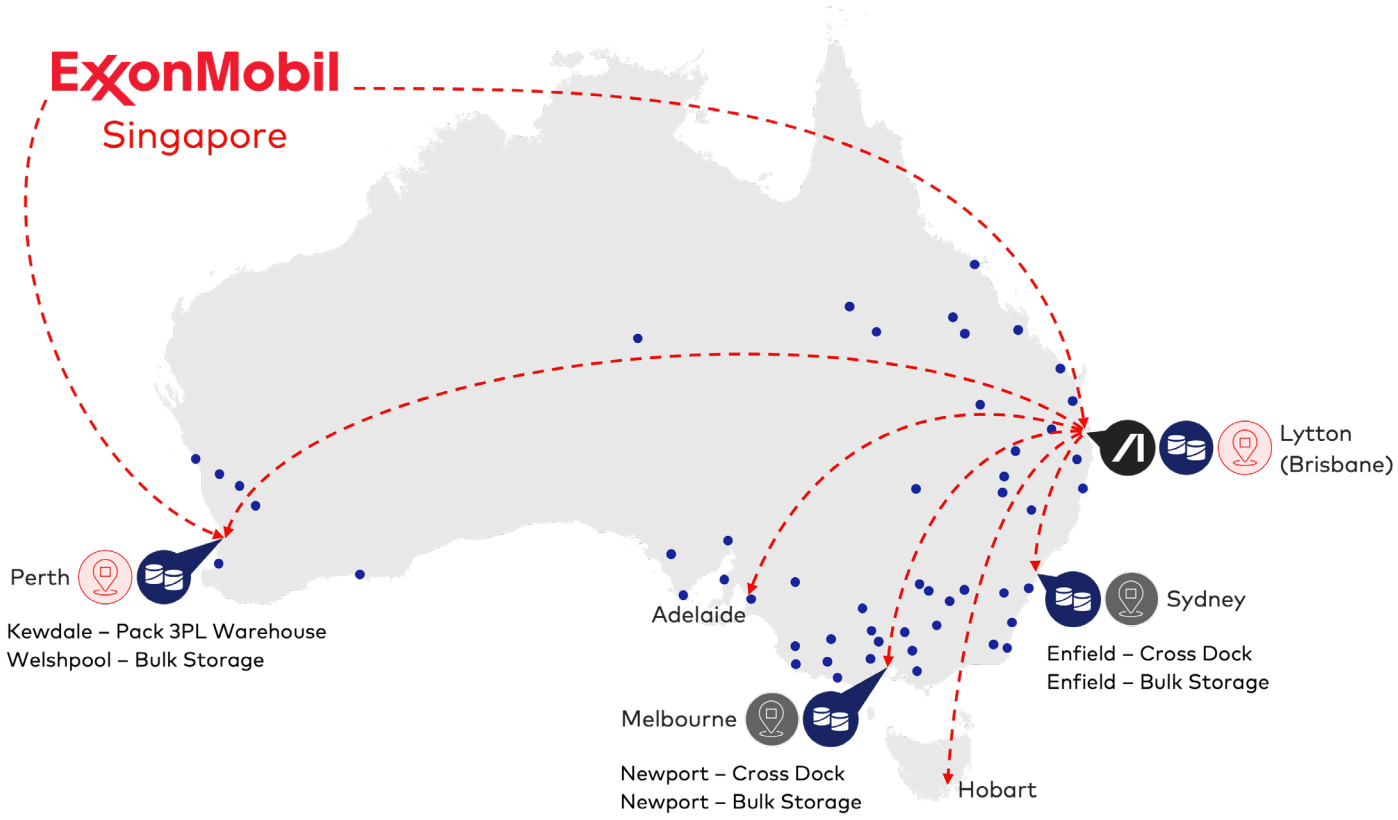
Our integrated supply chain is supported by international storage facilities across Asia Pacific, along with trading offices in Singapore and Houston. These offices play a central role in sourcing refined products and feedstocks from global markets.

Ampol Singapore manages the commercial aspects of our imported supply chain, sourcing gasoline, jet fuel, diesel, crude oil, feedstocks and other intermediates for Australia and New Zealand. Ampol USA, based in Houston, strengthens our relationships across the Americas and supports broader global trading activity.

We source refined products, crude and feedstocks from multiple regions across the globe to ensure we have a flexible and resilient supply chain. Our diverse and proven supplier network, built on strong operational performance and sustained growth in Australia and New Zealand, helps ensure a reliable and consistent supply of quality fuel.

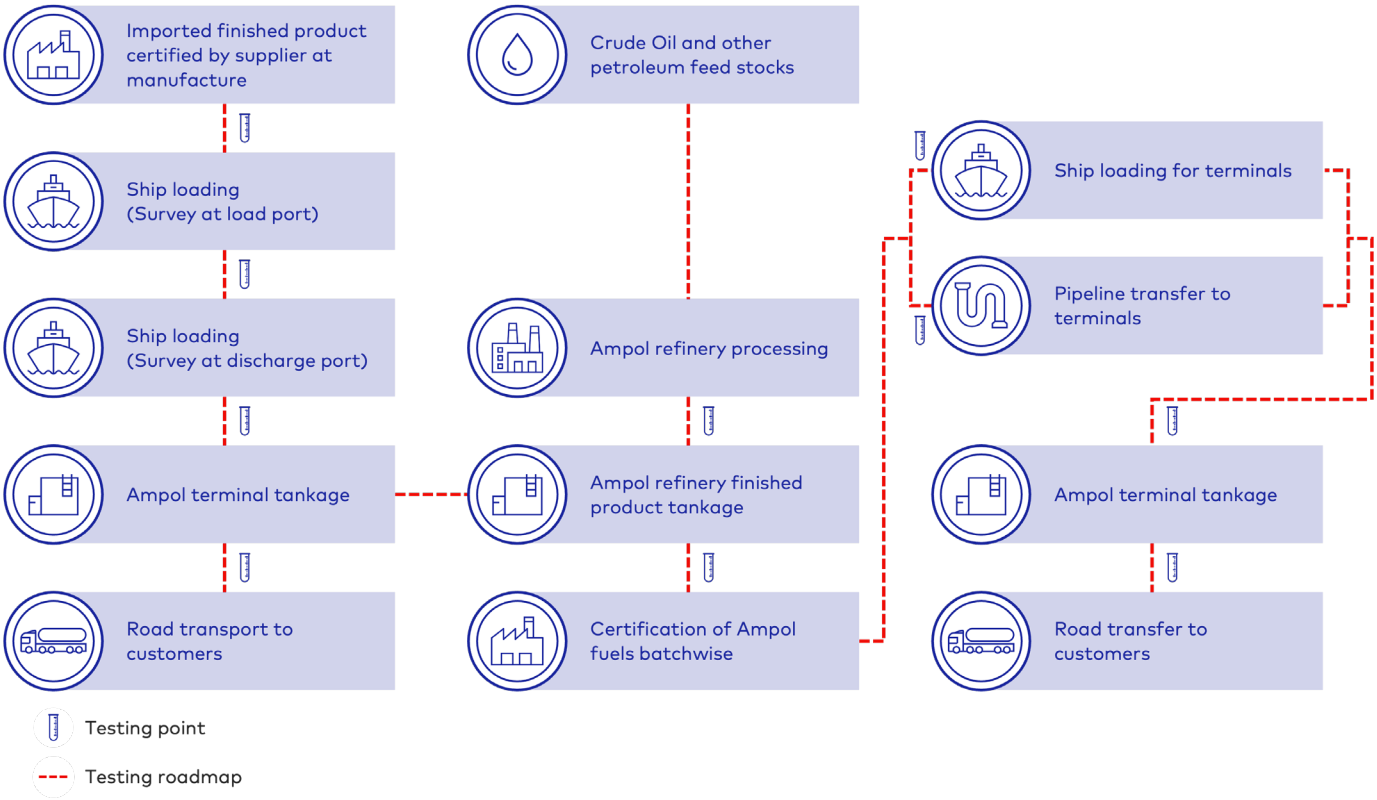


Lubricant primary distribution network



- Lubricant manufacturing facility – 1
- Lubricant bulk storage – 4
- Lubricant distribution centres – 2
- Lubricant Cross Dock (Line Haul) – 2
- Ampol depots – 53

Ampol's fuel quality control



Our fuels are quality tested consistently throughout the supply chain following strict and methodical sampling techniques. Certification testing occurs:

- At the point of manufacture to certify product meets all specifications and customer expectations
- At the load point
- At the discharge point
- At storage tanks where product is stored to ensure that when the product arrives, it is to required specifications and free of any contaminants.

Certification testing is performed on each product in a company or third party approved laboratory to confirm that the product meets defined specifications and to establish a Certificate of Analysis (CoA) or Certificate of Quality (CoQ).



Amplify Premium Petrol

Now with Dual Detergent technology for a faster and more effective clean compared with single detergent technology fuels in any petrol engine

Ampol is proudly Australian and we formulate and test our fuels under tough Australian conditions to meet and exceed our customers expectations.

Unlike regular fuels, Amplify Premium Petrol contains an advanced, multi-function additive to help clean and protect your vehicle's fuel system. Now with dual detergents for a more powerful clean, the additive is designed to remove intake valve deposits in port fuel injected engines and the carbon deposits that form on the tip and inside of direct fuel injectors.

These carbon deposits disrupt the flow of fuel into your engine and can result in hesitation under acceleration, rough engine running and increased fuel use.

AMPOL AMPLIFY 98

AMPOL AMPLIFY 95

Benefits

Updated Amplify 95 & 98 now has two powerful detergents for a more effective clean compared with single detergent technology fuels in older and newer petrol vehicles

Glide

The friction modifier provides a barrier between the moving metal surfaces to help prevent engine wear

Clean

The dual detergents remove intake valve deposits and carbon build-up on the tips and inside of direct fuel injectors

Protect

The corrosion inhibitor protects metallic surfaces and prevents the formation of abrasive rust particles that can damage sensitive fuel system components

Note that all results may vary depending on the vehicle, engine itself, environmental conditions, other factors such as variability in engine load factor and driver behaviour. Performance claims are based on independent testing conducted in 2020 comparing vehicles using regular, unadditised petrol or diesel to vehicles using Amplify Premium fuels.



Amplify Premium Diesel

World-class fuels to maximise diesel engine performance

Ampol Amplify Premium Diesel is the proven solution for all diesel engines.

Ampol Amplify Premium Diesel is based on new deposit control technology with the following features:

Clean

The detergent cleans the tips and inside of fuel injectors for optimum fuel flow

Protect

The corrosion inhibitor protects metallic surfaces and prevents the formation of abrasive rust particles that can damage sensitive fuel system components

Fast

The foam inhibitor prevents the formation of foam during refuelling for a cleaner, faster fill

AMPOL AMPLIFY Diesel

Unlike regular Diesel, the deposit control technology in Amplify Premium Diesel is designed to clean power robbing deposits from the fuel injectors so that the fuel atomisation is optimised.

Amplify Premium Diesel is designed to meet the increasing demands of new diesel engines and the unique, QPIBA based formulation keeps hard-working engines healthier longer.

The multi-function additive is based on new deposit control technology for a cleaner fuel system, better protection, better performance and better efficiency compared to using regular diesel.



Note that all results may vary depending on the engine itself, environmental conditions, other factors such as variability in engine load factor and driver behaviour.
Performance claims are based on independent testing conducted in 2020 comparing vehicles using regular, unadditised petrol or diesel to vehicles using Amplify Premium fuels.





Dealer enquiries

While the information in this brochure is accurate as at the date of publication in July 2026, Ampol provides no assurance of its continued accuracy past this date. Ampol intends to update the document on an annual basis.

If you would like further information, please scan the QR code or email ampoldealernetwork@ampol.com.au

Thank you!

ampol.com.au

AMPOL