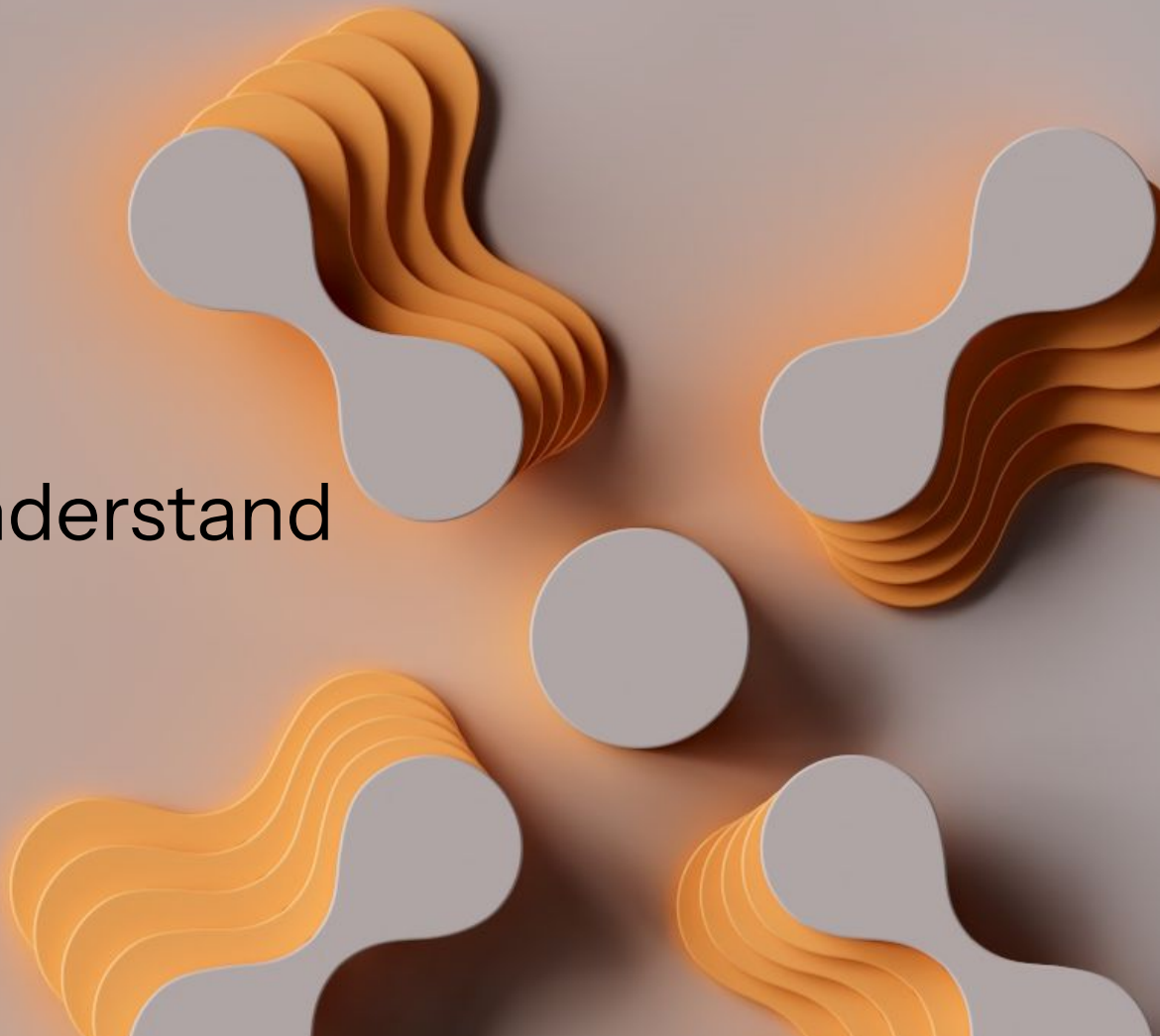




# You Can't Govern What You Can't Understand

Axonius brings clarity and  
control to identity governance



# *Introduction:* Identity Governance Was Never Meant to Be This Hard

Identity Governance and Administration (IGA) was meant to simplify and secure access across the enterprise. Instead, it has become a source of operational complexity and audit fatigue. Most IGA initiatives fail to reach their potential due to fragmented data, brittle workflows, and tools that can't keep up with modern environments.

The challenge isn't just policy. *It's visibility.*

You can't govern what you can't see, and most security teams are flying blind. Incomplete inventories, inconsistent entitlement definitions, and delayed offboarding processes create an ecosystem ripe for misuse, misconfiguration, and breach.

Axonius Identities was designed to fix this, not by adding another dashboard, but by bringing a data-driven foundation to governance. With a real-time identity inventory, automated policy enforcement, and embedded risk prevention, Axonius brings control back to the center of your identity program.

# *The Dirty Data Dilemma:* Why Most IGA Tools Can't Deliver

Legacy IGA solutions are often built on flawed assumptions: that identity data is complete, consistent, and readily accessible. In reality, most enterprises struggle with:

⊗ Inconsistent  
identifiers  
across systems

⊗ Redundant,  
orphaned, and  
stale accounts

⊗ Unclear  
ownership and  
access lineage

When identity data is fragmented, governance outcomes suffer. Policies are enforced inconsistently. Access reviews are bloated and ineffective. Risk signals are delayed or ignored.

Axonius eliminates this barrier with a foundational identity data platform. By ingesting and correlating data from HR systems, directories, SaaS apps, cloud infrastructure, and more, it builds a normalized identity graph that reflects the real state of access, continuously and comprehensively.



## Turning Visibility into Governance From Asset Intelligence to Identity Fabric

Axonius applies the same proven approach used to bring clarity to cyber assets, now extended to every user, account, and entitlement. See your full identity attack surface the way you see your assets: unified, accurate, and actionable.

# The Hidden Risks Lurking in Identity Sprawl

Identity risk is rarely visible in isolation. Instead, it emerges from toxic combinations:

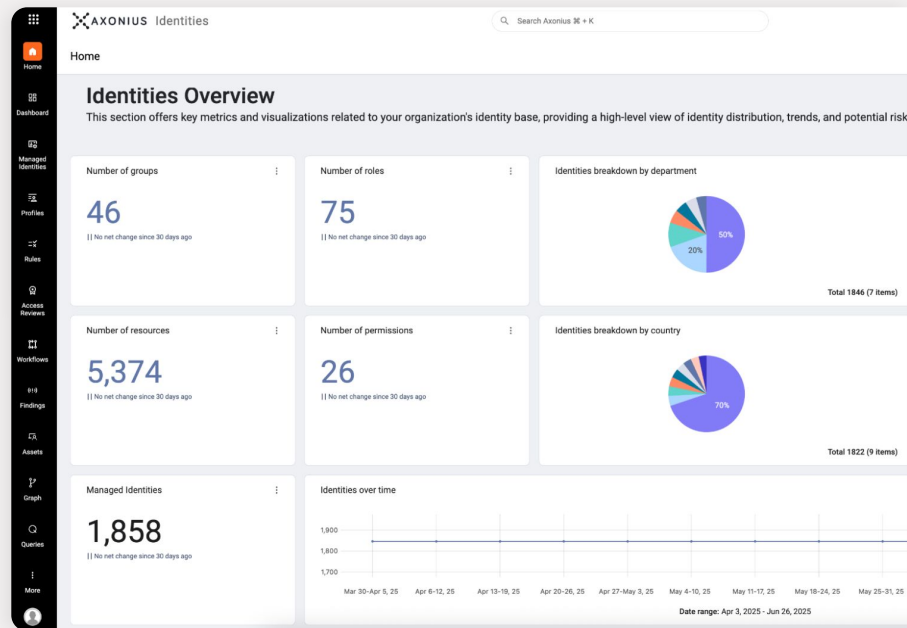
An orphaned account + admin privileges + no MFA

A shadow identity + sensitive data access + unmanaged device

A delayed offboarding + lingering entitlements + approval gaps

These identity blind spots are not theoretical. They are the root cause of many breaches, internal misuse cases, and audit violations.

Axonius uncovers these risks by continuously reconciling entitlements, validating MFA coverage, and surfacing unusual access combinations before they are exploited. Security teams can prioritize remediation, implement controls, and reduce exposure at scale.



# From Detection to Prevention: A New Approach to Access Risk

Governing access shouldn't be a reactive exercise. Axonius enables organizations to prevent identity-driven risk through:

## Real-time exposure monitoring

Identify misconfigurations and access anomalies immediately

## Policy-based enforcement

Block high-risk access combinations automatically

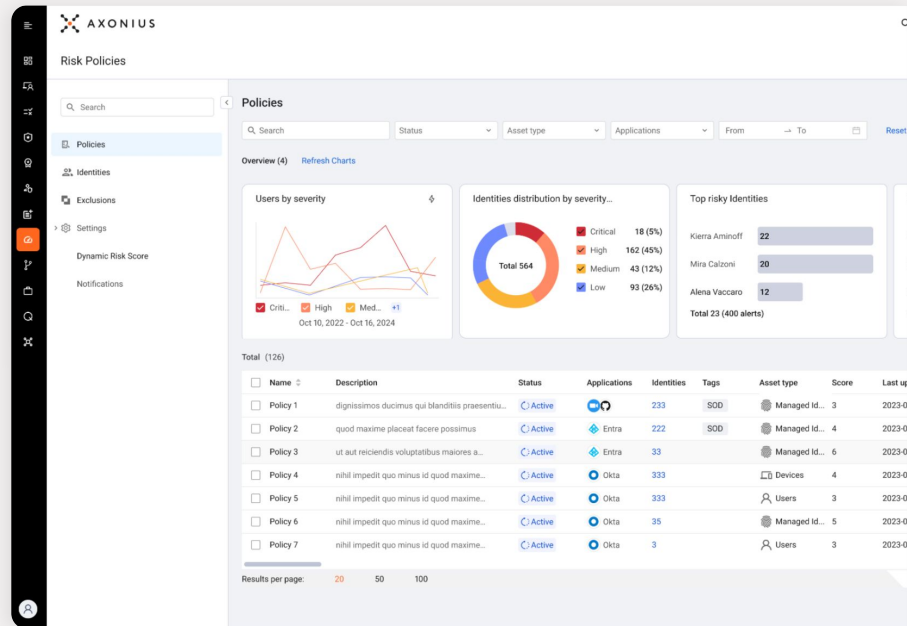
## Lifecycle-aware controls

Adapt policies based on user status and role changes

## No-code automation

Resolve issues without scripting or manual intervention

The result is continuous access governance that aligns security with operations, and replaces alert fatigue with intelligent enforcement.



# *The Identity Fabric*

## Your Security Strategy Has Been Missing

Modern enterprises operate in hybrid environments with dozens of identity systems: HR platforms, directories, cloud IAMs, SaaS apps, and homegrown tools. Traditional governance can't scale across this complexity.




Axonius builds a unified identity fabric by stitching together accounts, entitlements, and activities across disparate systems.

This unified view enables:

- Holistic access visibility
- Identity behavior analysis
- Real-time policy validation

The identity fabric becomes the foundation for identity governance, threat detection, posture management, and compliance.

### How Axonius Compare to Traditional IGA

Capability	 Axonius	 SailPoint	 veza®
Data Quality	Unified & Clean	Fragmented	Varies
Automation	Embedded	Manual scripts	Some workflows
Time to Value	<30 days	6+ months	3-6 months

# *Rules, Not Roles:* A Smarter Way to Govern Access

Static role hierarchies are difficult to maintain and rarely reflect real-world usage. Axonius shifts governance from static roles to dynamic access rules:



Analyze real-time access behavior



Suggest policies based on actual usage patterns

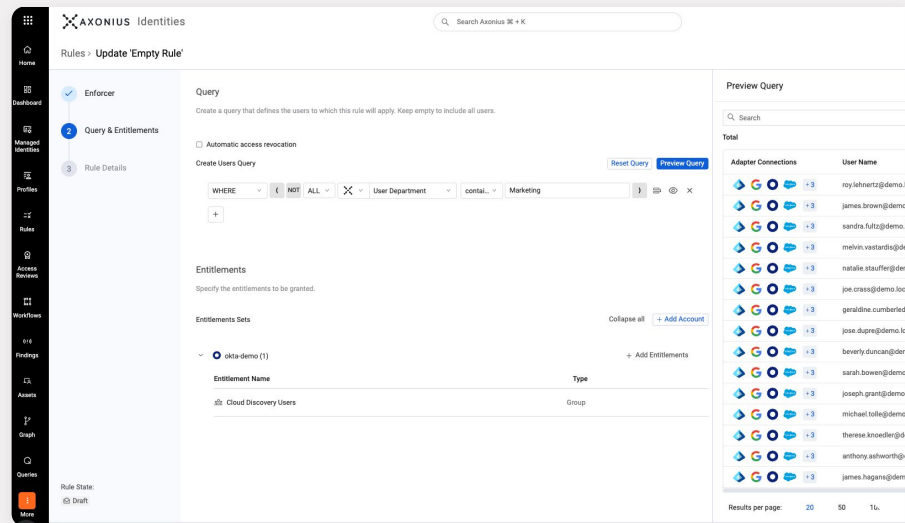


Reduce excessive entitlements



Replace blanket access with contextual rules

This rules-based approach enables precision governance, with the flexibility to adapt as environments and users evolve.



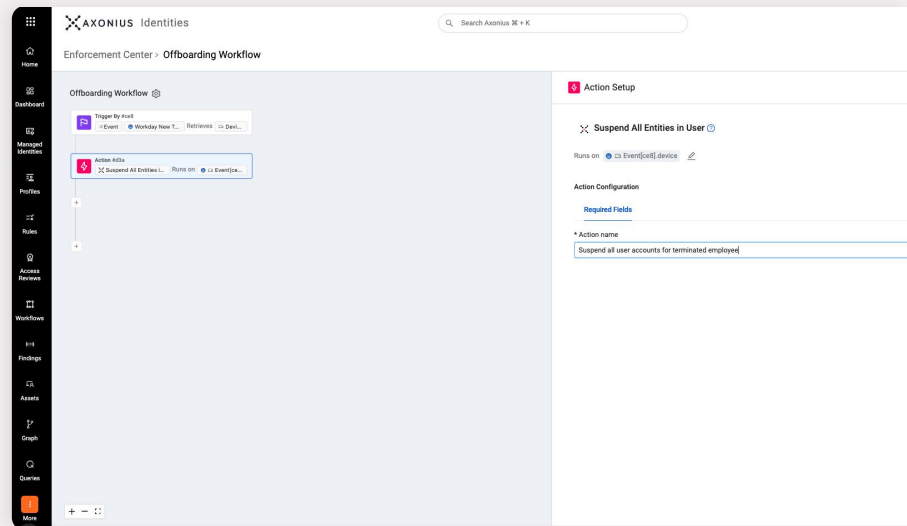
Roles are tactical.  
Rules are strategic and scalable.

# Actionability: The Secret Weapon in Identity Lifecycle Management

Governance doesn't end with visibility. Axonius ensures that identity data turns into action:

- Joiner workflows  
Auto-provisioning based on role, department, or location
- Mover workflows  
Adaptive access changes tied to role transitions
- Leaver workflows  
Triggered offboarding, access removal, and risk alerts
- Enforcement  
Integrated validation for MFA, policy exceptions, and behavioral anomalies

All workflows are built-in, configurable, and operate across your full identity fabric, no external orchestration needed.



Lifecycle Flow: Identity onboarding to offboarding automation with built-in enforcement



## See Value in Weeks, Not Quarters

Time-to-value is a critical factor when evaluating identity governance solutions. Long deployment timelines, custom development requirements, and integration hurdles delay outcomes and erode trust. Axonius is built differently, its adapter-based architecture, no-code workflows, and extensive pre built connectors empower teams to achieve tangible results in under 30 days.

Unlike legacy IGA deployments that take quarters to realize value, Axonius Identities delivers outcomes in days:



Connect  
adapters in hours



See unified identity  
data within your  
first week



Detect and act on  
identity risks in  
under 30 days

With an extensive adapter library and lightweight architecture, Axonius bypasses the integration drag that slows down other platforms.

### INDUSTRY INSIGHT

According to Gartner, *50% of IGA* programs fail to deliver measurable value within the first year due to complexity, misaligned data, and lack of automation.

Why wait 12 months when you can see impact in your first *30 days*?

# What You Can Accomplish with *Axonius Identities*

Axonius Identities is purpose-built to address the real-world challenges of modern security, IAM, and compliance teams. Whether you're managing lifecycle events, uncovering identity risk, or enforcing governance policies, Axonius provides the visibility and automation required to act decisively without complexity.

- ✓ Centralize identity inventory
- ✓ Enforce lifecycle policies across JML (joiners, movers, leavers) events
- ✓ Conduct access reviews with real-time entitlement validation
- ✓ Auto-suggest governance rules based on real activity
- ✓ Improve identity hygiene through automated remediation
- ✓ Monitor MFA and detect bypasses for ITDR (Identity Threat Detection and Response) scenarios

	Adapter Connections	User Name	User Full Name	Mail	Is Super Admin	Has Administrative Permissions
<input type="checkbox"/>	+4	stephen.rodgers@demo.local	Stephen Rodgers	stephen.rodgers@demo.local	No	Yes No
<input type="checkbox"/>	+3	andrew.seals@demo.local	Andrew Seals	andrew.seals@demo.local	No	Yes No
<input type="checkbox"/>	+3	joseph.foster@demo.local	Joseph Foster	joseph.foster@demo.local	No	No
<input type="checkbox"/>	+3	vera.fabian@demo.local	Vera Fabian	vera.fabian@demo.local	No	Yes No
<input type="checkbox"/>	+3	patricia.agnew@demo.local	Patricia Agnew	patricia.agnew@demo.local	No	Yes No
<input type="checkbox"/>	+3	peggy.johnson@demo.local	Peggy Johnson	peggy.johnson@demo.local	No	Yes No
<input type="checkbox"/>	+4	franklin.cursinger@demo.local	Franklin Cursinger	franklin.cursinger@demo.local	No	Yes No
<input type="checkbox"/>	+4	robert.rodgers@demo.local	Robert Rodgers	robert.rodgers@demo.local	Yes	Yes
<input type="checkbox"/>	+3	paul.meadows@demo.local	Paul Meadows	paul.meadows@demo.local	No	Yes No
<input type="checkbox"/>	+3	doris.mauffray@demo.local	Doris Mauffray	doris.mauffray@demo.local	No	Yes No
<input type="checkbox"/>	+3	julie.ledford@demo.local	Julie Ledford	julie.ledford@demo.local	No	Yes No
<input type="checkbox"/>	+3	roy.lehnertz@demo.local	Roy Lehnertz	roy.lehnertz@demo.local	No	Yes No
<input type="checkbox"/>	+3	margaret.akers@demo.local	Margaret Akers	margaret.akers@demo.local	No	Yes No
<input type="checkbox"/>	+3	william.robinson@demo.local	William Robinson	william.robinson@demo.local	No	Yes No
<input type="checkbox"/>	+3	josephine.mccomber@demo.local	Josephine McComber	josephine.mccomber@demo.local	No	Yes No
<input type="checkbox"/>	+3	brooks.ball@demo.local	Brooks Ball	brooks.ball@demo.local	No	Yes No

## *Where Axonius Fits* in Your Identity Strategy

Every organization is at a different stage in its identity journey. Whether you're starting from scratch or already using a traditional IGA tool, Axonius enhances your strategy with faster insights, deeper visibility, and built-in enforcement. We meet you where you are while helping you get where you need to go.

- **If you have no IGA at all**

Axonius provides immediate value through identity inventory, access risk visibility, and policy enforcement without the traditional IGA overhead.

- **If you have an existing IGA platform** Axonius augments these platforms by providing:

- A clean, reliable identity data foundation
- Continuous enforcement and risk prevention
- Automated lifecycle execution

OR potentially replace it if you are ready



Augment first. Replace later.  
*Get value faster.*

# Why Axonius?

## Why Now?

In a crowded IGA market, what makes Axonius stand out?



### Data-first foundation

the only IGA platform built on a proven asset and identity inventory engine, including granular resource level and utilization data



### Immediate value

Prebuilt integrations, AI/ML driven recommendations for rules and roles



### Unified platform

Extend investment with a single partner across cyber asset management, SaaS management, and identity management (both Human and NHI)



### Action, not alerts

Discover, prioritize, and remediate identity risks and behaviour from day one

You already trust Axonius with your assets.  
Now trust us to secure the identities that interact with them.



## Ready to extend your *Axonius* investment to identities?

Check out our quickstart guide.

## QUICK START GUIDE

# Turn Identity Risk Into Results in *5 Steps*

### PRO TIP

Already using Axonius for  
cyber asset management?  
You're already halfway there.

[Request a demo of Axonius Identities](#)

01

Schedule a 30-Minute Risk Preview  
See identity risk clearly: ghost accounts,  
toxic access, SSO gaps, and more.

02

Connect Your First Adapters Start with HRIS, AD,  
and/or SSO, key Apps. No agents. No SCIM  
dependency. Minimal lift.

03

Discover Your Identity Hygiene Gaps Instantly  
surface orphaned accounts, MFA gaps, admin  
overprovisioning, and stale entitlements.

04

Automate Joiner/Mover/Leaver Flows Deploy  
policy-backed workflows with no code.

05

Expand Coverage Enable rule-based governance,  
continuous access reviews, and identity risk  
monitoring across your environment, leveraging  
smart AI recommendations.