

## EXECUTIVE BIOS

### **Dean Sysman, CEO and Co-founder**

Dean is a world-renowned entrepreneur and expert in cybersecurity. He's been honored with a place on the Forbes Under30 Israel list, and winner of the EY Entrepreneur of the Year Award in New York.

Dean is the CEO and Co-Founder of Axonius, which is the world leader in enabling organizations to see and secure their infrastructure and has grown to a \$2.6B valuation in less than 5 years from founding. Before founding Axonius, Dean co-founded Cymmetria, A YC-backed cyber deception company with Fortune 500 customers that was acquired by private equity.

He has spoken at major conferences including Blackhat, Defcon, CCC, and more. He is an alumnus of the rank of Captain of an elite unit in the Israeli Intelligence Corps, where he served for five years, during which he received commendations and awards. Dean is a graduate of the special "Etgar" program, where he earned his B.Sc in computer science at the age of 19. In 2005, Dean was part of the gold medal team in the international Robotic Olympics in South Korea.

### **Ofri Shur, CTO and Co-founder**

Ofri is a graduate of the elite Talpiot military academy and has over 13 years of hands-on experience in the cybersecurity field. After graduating from Talpiot, Ofri served for 8 years as an officer in the IDF's intelligence corps. In his last position, he was the leader of an R&D section with more than 40 engineers and researchers. During his service, Ofri received several awards, including the Chief of Staff's Award of Excellence, the highest recognition possible for officers in his rank. Ofri finished his service with the rank of Major. Prior to founding Axonius, he was the CTO of Kayhut, a cybersecurity company with more than 100 employees. Ofri holds a B.Sc. in Physics and Mathematics with honors from the Hebrew University of Jerusalem. Ofri enjoys skiing with friends and reading history books.

### **Avidor Bartov, Chief Architect and Co-founder**

Avidor is a globally recognized cybersecurity expert. Starting at the age of 13, Avidor became a staple in the Israeli cybersecurity underground hacking scene; by the time he was 17, he was employed as a leading penetration tester, and personally led the evaluation of the largest organizations in Israel. Following this, he was drafted into an elite cyber intelligence course and was positioned as a security researcher in the 8200 unit. During his service, Avidor was promoted to a team leader as an officer and won many accolades for his classified work, among them the Excellence Award of the head of unit 8200. Avidor graduated from The Open University of Israel with a CS B.Sc. Avidor enjoys long distance running and skydiving.

### **Amir Ofek, CEO of AxoniusX**

Amir is the CEO of AxoniusX. Prior to Axonius, Amir was the CEO of Alcide (acquired by Rapid7), and CyberInt. Before, he worked at Amdocs, where he served as VP Client Business Executive for the SingTel Group, and as the Chief of Staff to the CEO. He also served as a board director at Gilat Sattelite Networks. Amir was a Captain in the IDF 8200 Unit and hold a BSc. (Cum Laude) in IT Engineering from the Technion and an MBA from INSEAD. When Amir is not working, he enjoys spending time with his wife and their two baby daughters.

### **Lenny Zeltser, Chief Information Security Officer**

Lenny Zeltser designs practical security solutions and shepherds them to a sustainable state. As the CISO of Axonius, he leads the security program to earn customers' trust and fuel the company's



growth. In his prior roles, he built security products and services at companies such as NCR. Lenny helps shape cybersecurity practices by teaching at SANS Institute and sharing knowledge through writing, public speaking, and community projects. He used to be hands-on in many areas of cybersecurity and IT. Now he focuses on strategy and leadership, treating security as an enabler that helps people and companies achieve their goals. Outside of work, Lenny loves cooking for his family and friends.

**Nurit Shiber, Chief People Officer**

Nurit is a Human Resources Executive with extensive experience in global, high growth organizations (Early stage, Pre-IPO and Public companies). Nurit scaled businesses globally over short periods of time while maintaining their unique culture and connectedness. She is a leader of highly distributed global HR teams and brings a human first approach coupled with business acumen, organizational design and M&A expertise. Prior to joining Axonius Nurit was the Chief People Officer of Sisense and previously held senior HR leadership roles at NICE Systems and Amdocs.

**Nathan Burke, Chief Marketing Officer**

Nathan is the Chief Marketing Officer at Axonius. Passionate about bringing new technologies to market to solve real problems, he has held marketing leadership roles at Hexadite (acquired by Microsoft), Intralinks, MineralTree, CloudLock (acquired by Cisco), and is a frequent speaker and contributing author on topics related to the intersection of collaboration and security. He lives on Cape Cod with his wife, daughter, and dog.

**Nick Degnan, Senior Vice President of Sales**

Nick is Senior Vice President of Sales at Axonius, where he oversees the company's global sales organization. Nick has spent the past decade building and rapidly scaling global sales and channel teams, and has a deep understanding of the cybersecurity and infrastructure landscape. Prior to Axonius, Nick led the global sales organization at Tanium, where he focused on hyper-growth of the business. Previously, Nick also held roles with Dell EMC and Pure Storage, where he was a founding member of their industry-leading channel program. Pure's channel program has since become an industry standard and replicated by companies across the globe.

**Mark Daggett, Vice President of Channels and Alliances**

Mark Daggett is VP of Channels and Alliances at Axonius. He spent more than 20 years in technology, leading and developing channel and sales teams, including more than four years at Cylance (acquired by BlackBerry), which was the cybersecurity company to most quickly reach \$100M. During his time as a channel leader at Cylance, Daggett was integral in helping relaunch its channel program. He has held leadership positions at several IT organizations including Quest Software (acquired by Dell), Govplace and eEye Digital Security. Mark resides in Southern California with his family, and enjoys relaxing at the beach, golfing and skiing.

**Daniel Trauner, Senior Director of Security**

Daniel Trauner is the Senior Director of Security at Axonius, a cybersecurity asset management company, where he leads the implementation of security practices for a distributed and rapidly growing team. Previously, he was the Director of Platform Security at Bugcrowd, where he worked with (and was sometimes a part of) the thousands of security researchers worldwide who collectively attempt to understand, break, and fix anything that companies will let them. Growing up, he was always the kid who had more fun knocking down Lego towers than actually building them. Outside of security, Trauner enjoys reading, writing, collecting art, and trying to solve problems that others consider to be Kobayashi Maru scenarios.



**KY Wong, Vice President of Sales, APAC**

KY is the VP of Sales, APAC. He brings more than 20 years of building cybersecurity business across Asia. Prior to Axonius, KY was one of the APJ pioneer sales leaders at Carbon Black and established Carbon Black as a market leader in his region. KY was a key member of the APJ sales leadership, contributing to Carbon Black's IPO and continued to deliver stellar growth post-acquisition by VMware. He has also held leadership position at SonicWALL INC. (later acquired by Dell), building a successful channel business in the region. KY resides in Singapore with his wife and young son. Outside of work, KY enjoys reading and traveling around the region.

