

HOW **INGRAM MICRO** SAVED COSTS ON UNDERUTILIZED TOOLS AND GAINED UNPARALLELED VISIBILITY INTO CYBER ASSETS WITH AXONIUS

With a diverse solutions portfolio spanning thousands of technology hardware and services options, **Ingram Micro** is the business behind the world's brands. Focused on delivering intelligent cloud, mobility, technology lifecycle, supply chain and technology solutions, Ingram Micro enables business partners to operate more efficiently and successfully in the markets they serve.



"Axonius is now one of our foundational pillars for all our security programs."

A MEMBER OF THE INGRAM MICRO INFORMATION SECURITY TEAM

NAVIGATING AN EXPANDING THREAT LANDSCAPE

Ingram Micro is a wholesale technology distribution company providing intelligent cloud, mobility, technology lifecycle, supply chain and business solutions to 200 countries globally, including an all-new AI driven platform, Xvantage™. With customers across 200 countries and the ability to reach nearly 90% of the global population, Ingram Micro has an undeniably large reach.

From a business perspective, Ingram Micro is focused on growth – which means that as the company expanded its reach, it needed a dedicated asset management tool that could keep up. Without it, the Ingram Micro Information Security team experienced operational inefficiencies that led to higher costs.

Employees

24k+

Key Challenges

- No simple way to identify all digital assets
- Operational inefficiencies due to manual asset discovery and remediation tasks
- Disparate data sources for asset detail; needed to integrate with an expansive tech stack

Solution

- Axonius Cybersecurity Asset Management

Results

By leveraging Axonius, Ingram Micro gained comprehensive and automated visibility into its organization's IT assets, along with time savings and cost efficiencies.



"We were looking for a scalable, easy-to-deploy solution. But it also had to be robust enough to integrate with a large and diverse set of sources. We needed something that would result in complete visibility of our assets, but with minimal effort."

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“The goal was complete asset visibility.
And that’s what we got.”

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assets, ensure they were properly configured with the right permissions, software, and vulnerability checks, and know that their infrastructure continued to comply with organizational security standards

By choosing a scalable platform like Axonius, Ingram Micro was able to deploy the platform quickly and easily - Integration was a breeze, even with a large and diverse set of tools already existing in its ecosystem, by taking advantage of 1000+ Axonius adapters, the company was able to gain complete context of every asset and solution used by Ingram Micro employees.

From a security and technology perspective, Ingram Micro, like any other organization, is focused on continuous security posture enhancement. As the threat landscape continued to evolve with more sophisticated attacks, the Ingram Micro Information Security team knew that something needed to change if they wanted to continue delivering a secure customer experience to thousands across the globe. That’s when they found Axonius.

LEVERAGING AXONIUS TO COMPILE AN ACCURATE ASSET INVENTORY (“YOU CAN’T SECURE WHAT YOU CAN’T SEE.”)

As Ingram Micro continued to expand its offerings, the Information Security team sought to find an asset management solution that provided an accurate and up-to-date asset inventory. The company supports thousands of customers across the world – which means that operating with security gaps is not an option. Ingram Micro needed a way to account for all

INCREASING TIME SAVINGS AND COST EFFICIENCY WITH AXONIUS

By ditching tedious, manual processes and embracing automation workflows embedded in the Axonius platform, the Ingram Micro Information Security team freed up brainpower and resources that could be dedicated towards higher-value security team activities. The time savings that come with using Axonius proved invaluable – and helped Ingram Micro focus on growing the business while eliminating technical debt.



“This combination of features makes Axonius a powerful tool for improving asset management and our overall cybersecurity posture. Axonius is now one of our foundational pillars for all our security programs.”

A MEMBER OF THE INGRAM MICRO INFORMATION SECURITY TEAM

Time wasn't the only thing Ingram Micro was able to save. Shifting to Axonius helped the team realize immediate savings and achieve cost efficiency. By getting a better idea of what IT assets exist, and, more importantly a deeper understanding of what tools are and are not actively being used, the Ingram Micro team was able to identify legacy tools to decommission and remove technical debt.

AXONIUS AS A SHARED PLATFORM SERVICE

The benefits of using Axonius weren't only felt by the Ingram Micro security team, but across the entire business. Maintaining a comprehensive asset inventory with Axonius gave the team insights into all assets, their relationships, and business-level context that could then be shared across departments and teams. Ingram Micro has expanded their use of Axonius to more InfoSec teams within the company, including their SOC and Security

Incident Response teams, who utilize Axonius to pinpoint information about a specific user or device in their inventory.

This democratization of data resulted in Ingram Micro making even more impactful business decisions overall. “We have been able to gain complete visibility of our asset inventory through a single pane of glass,” said one team member. And this visibility has led to more impactful business decisions across Ingram Micro.

Axonius is now one of the foundational pillars of Ingram Micro's Information Security program.

Axonius gives customers the confidence to control complexity by mitigating threats, navigating risk, automating response actions, and informing business-level strategy. With solutions for both cyber asset attack surface management (CAASM) and SaaS management, Axonius is deployed in minutes and integrates with hundreds of data sources to provide a comprehensive asset inventory, uncover gaps, and automatically validate and enforce policies.



Interested in what
Axonius can do for you?

LET'S TALK