



## Ayla's Explorer Package

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#### A Starter Solution for Rapid IoT Value

Not all product companies are ready to dive head-first into IoT and the digital transformation it enables. With so many questions to answer around platform technology, product functionality, business outcomes, and more it is critical for companies to validate their IoT strategy before making a long-term investment.

### Ayla Networks and AWS Have Partnered to Help

With a \$12,000 rebate from AWS and access to all features of Ayla's world leading IoT platform, the Explorer Package allows you to develop your IoT product with minimal time and cost, learn from your solution, and make an informed decision on the viability of your overall connected strategy. Now you can confidently test the waters before diving into the long term investment

### What You Get with Explorer

- 2 Raspberry Pi developer kits (Wi-Fi or Cellular)
- 5 hours of direct customer support during development
- Access to all native features of the Ayla Platform and our Ayla University training program
- Up to 100 devices launched to production service (US or EU)

### Package Terms

- One-year renewable license
- **Cost**
  - Base Cost = \$24,000/year
  - First year discount of 50% provided by AWS
  - **Total first year commitment = \$12,000**

### Get Started with Explorer

To learn more about how the Explorer package can benefit you, visit us at [www.AylaNetworks.com](http://www.AylaNetworks.com) and click the Request Consultation button.

### Benefits

- Rapidly build and launch connected products to demonstrate immediate results
- Use Ayla's configurable platform rather than hire a team to build on raw infrastructure
- Leverage your development directly into an enterprise deployment (no throw-away work)
- Maximize success with guidance from world leaders in IoT project development

### Expert Guidance

Ayla's Customer Success Team is available to consult throughout your project and help you deliver a winning product. We can also provide customer feature development, such as voice control, video integration, and more.

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