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Buffett Has \$325 BILLION IN CASH

Diversification Explained



Should You Pay It Off Early or Invest Instead?

The webinar will begin shortly

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Morningstar retirement bootcamp

Webinar 1 - Everything you wanted to know about ETFs and were scared to ask

Webinar 2 - Traditional passive ETFs

Webinar 3 - Thematic and factor ETFs

Webinar 4 - Using ETFs to generate income



Learning objectives

1. Understand how to evaluate a traditional passive ETF and the different drivers of returns



What is an index

An index measures the performance of a basket of securities intended to replicate a certain area of the market.....the problem is that there are lots of indexes.



A traditional index aligns to John Bogle's idea of passive investing:

- Buy and hold a broad index
- Minimise cost
- Minimise tax through low turnover
- Simplicity

This differs from thematic or factor ETF that tracks a specially designed index that is intended to represent a certain investment characteristic or theme.



Four step process for researching an ETF

- 1. Identify the exposure that you are interested in and a hypothesis of how this will help you achieve your goals: You are answering the 'what' and 'why'. Ideally you define and understand your goal for investing to find investments that align with your goal.
- **2. Assess the ETF to determine if it provides the desired exposure**: This involves going beyond the name and high-level description of an ETF and understanding the underlying index rules (passive) or the investment process (active) and how those rules are implemented by exploring current holdings.
- **3. Review the drivers of end investor returns**: Fees and taxes play an underappreciated role in the end outcome for investors. Fees can be the tie breaker for two similar ETFs. Tax outcomes are driven by high turnover and should be considered based on tax circumstances.
- **4. Distill the ETF performance drivers**: This will help you understand why this ETF will perform in a certain way going forward and can be compared to your original hypothesis.



Example: Assess the ETF to determine if it provides the desired exposure

- 1. Identify underlying index on ETF provider website
- 2. Go to index website to review index selection criteria which generally is based on company size or certain fundamental / thematic criteria.
- 3. Review index weighting and rebalancing criteria. These are often related and come in three categories:
 - Market capitalization weighted meaning the proportion of each constituent is based on the size of the company (share price multiplied by shares outstanding). Constituents will be replaced as market capitalization varies but no rebalancing and generally low turnover.
 - Equal weighted where each constituent has the same weight. Rebalancing occurs at set intervals which means higher turnover as shares with relative outperformance are sold for share with relative underperformance.
 - Fundamental weighted index where each constituent is weighted by a desired characteristic such as dividend yield, valuation, etc. Rebalancing occurs at set intervals which may mean high turnover.



iShares S&P 500 ETF IVV vs Vanguard MSCI International ETF VGS

Identify the exposure that you are interested in and a hypothesis of how this will help you achieve your goals:

The goal is to earn the market return on global shares to diversify into companies, sectors and markets that are not available from the narrowly focused Australian share market. The hypothesis is that the diversification will be beneficial, and returns may be higher globally than in Australia given the different mix of companies.



iShares S&P 500 ETF IVV vs Vanguard MSCI International ETF VGS

Assess the ETF to determine if it provides the desired exposure:

IVV tracks the S&P 500 index which is the 500 largest companies in the US weighted by market capitalization.

VGS tracks the MSCI World ex-Australian Index which is the 1341 largest companies across 22 developed market countries.

On the surface these look to be very different exposure, but we need to dig deeper to see the results of the implementation.



iShares S&P 500 ETF IVV vs Vanguard MSCI International ETF VGS

Assess the ETF to determine if it provides the desired exposure:

IVV country exposure

Exposure Sector Region	n Country vs. Category % v)
Country	Investment %	Cat %
United States	99.41	84.32
Switzerland	0.29	0.11
Netherlands	0.11	1.78
United Kingdom	0.10	8.48
Ireland	0.05	0.02
Singapore	0.04	0.02
Argentina	0.00	0.00
Australia	0.00	0.00
Austria	0.00	0.00
Belgium	0.00	0.00

IVV sector exposure

	Sectors	Investment %	Cat %
Ca	🟯 Basic Materials	1.80	1.50
Cycl	Consumer Cyclical	10.51	11.04
	E Financial Services	13.79	11.85
	🔝 Real Estate	2.23	1.41
live	Communication Services	9.57	14.65
ensi	Energy	3.24	1.88
0	Dindustrials	7.42	7.97
	E Technology	31.67	29.43
Ne	E Consumer Defensive	6.03	11.29
suala	+ Healthcare	11.20	7.35
ā	Utilities	2.54	1.63

VGS country exposure

Exposure Sector Regin	on Country vs. Category % v)
Country	Investment %	Cat %
United States	74.68	68.10
Japan	5.36	4.16
United Kingdom	3.58	4.45
Canada	3.09	2.50
Switzerland	2.67	2.69
France	2.35	3.41
Germany	2.28	2.29
Netherlands	1.27	1.86
Sweden	0.77	0.42
Spain	0.68	0.70

VGS sector exposure

	Sectors	Investment %	Cat %
IC 3	🙈 Basic Materials	2.72	3.10
Cycl	Consumer Cyclical	11.24	11.21
	🚱 Financial Services	15.59	17.14
	Real Estate	2.02	1,45
live	Communication Services	8.81	9.04
ensi	Energy	3.57	2.65
S	Dindustrials	10.10	10.39
	E Technology	26.79	25.85
avia	Consumer Defensive	5.84	6.00
stens	+ Healthcare	10.77	11.74
ő	Utilities	2.54	1.44



iShares S&P 500 ETF IVV vs Vanguard MSCI International ETF VGS

Assess the ETF to determine if it provides the desired exposure:

IVV top 10 holdings (28/2)

Holdings									
	Portfolio Holdings	No.	%	% Assets in Top 10 Holdings	Reported Tu	rnover % V	Vomen Directors %	Women Ex	ecutives %
	 Equity Holding 	504	99.61	35	-	3	15	27	
	 Bond Holding 	0	0.00		As of -				
	O Other Holding	2	0.40						
				% Portfalio		Market Valu	e	Forward	ESG Risk Bating
Holdings				Weight	First Bought	28, 202	5 1-Year Return	P/E	Assessment
Apple Inc				7.18	Jul 31, 2024	44,512,146,03	4 42.05	32.57	@@@@
Microsoft Corp				6.01	Jul 31, 2024	37,243,947,30	3 -3.10	26.18	-
NVIDIA Corp				5.80	Jul 31, 2024	35,942,727,12	0 21.64	25.51	0000
Amazon.com In	ic .			3.93	Jul 31, 2024	24,357,537,57	4 12.69	30.30	000
Meta Platforms	Inc Class A			2.89	Jul 31, 2024	17,877,001,54	4 22.45	24.63	69 69
Alphabet Inc Cl	lass A			2.04	Jul 31, 2024	12,628,781,87	9 29.83	19.61	000
Berkshire Hatha	away Inc Class B			1.84	Jul 31, 2024	11,414,293,08	3 23.17	24.75	000
Broadcom Inc				1.80	Jul 31, 2024	11,177,641,22	6 40.11	30.67	***
Alphabet Inc Cl	lass C			1.68	Jul 31, 2024	10,403,597,87	5 30.40	19.84	60 60 60
Tesla Inc				1.57	Jul 31, 2024	9,737,045,70	9 47.03	88.50	-

VGS top 10 holdings (31/1)

Holdings

	Portfolio Holdings	No.	%	% Assets in Top 10 Holdings	Reported Turn	over % Wo	men Directors %	Women Exe	ocutives %
0	Equity Holding Bond Holding Other Holding	1,354	99.19 0.00	26	1.38 As of 06/30/21	35		26	
Holdings	Cone moonly		0.01	% Portfolio Weight	First Bought	Market Value AUD as of Jan 31, 2025	1-Year Return	Forward P/E	ESG Risk Rating Assessment
Apple Inc				5.04	Mar 31, 2010	2,189,902,173	42.05	32.57	0000
NVIDIA Corp				4.14	Mar 31, 2010	1,797,634,911	21.64	25.51	0000
Microsoft Corp				4.12	Mar 31, 2010	1,788,869,673	-3,10	26.18	
Amazon.com In				3.15	Mar 31, 2010	1,370,369,332	12.69	30.30	000
Meta Platforms	Inc Class A			2.12	Jun 29, 2012	919,344,575	22.45	24.63	00
Alphabet Inc Cl	ass A			1.68	Mar 31, 2010	729,382,866	29.83	19.61	000
Tesia Inc				1.63	Sep 30, 2013	710,018,351	47.03	88.50	-
Alphabet Inc Cl	ass C			1.45	Oct 31, 2015	630,993,734	30.40	19.84	000
Breadcom Inc				1.38	Sep 30, 2016	599,266,916	40.11	30.67	0000
JPMorgan Chas	e & Co			1.07	Mar 31, 2010	464,225,213	31.52	13.18	000



iShares S&P 500 ETF IVV vs Vanguard MSCI International ETF VGS

Review the drivers of end investor returns: Neither ETF will have significant turnover given the market capitalization weighted nature of the index. VGS charges 0.18% and IVV charges 0.04%.

If an investor started with \$10,000 and invested \$10,000 a year for 20 years and earned an 8% pre-fee return they would end up with \$957,459 in IVV and \$942,273.99 in VGS.



iShares S&P 500 ETF IVV vs Vanguard MSCI International ETF VGS

Distill the ETF performance drivers:





Morningstar Gold Medallist Rated passive ETFs

Name	Morningstar Medalist Rating ⑦			
A W				
Betashares Global Shares Ccy Hdg ETF HGBL				
iShares Core Composite Bond ETF IAF	🛡 Gold			
iShares S&P 500 ETF IVV	🐯 Gold			
iShares S&P Mid-Cap ETF IJH	🐯 Gold			
iShares U.S. Treasury Bond AUDH ETF IUSG	😍 Gold			
SPDR® S&P World ex Aus Crb Ctrl ETF WX0Z	🛡 Gold			
SPDR® S&P World ex Aus Cb Ctrl H ETF WXHG	😨 Gold			
Vanguard Australian Fixed Interest ETF VAF	🛡 Gold			
Vanguard Australian Property Secs ETF VAP	😎 Gold			
Vanguard Etclly Cons Intl Shrs ETF VESG	😍 Gold			
Vanguard MSCI Intl ETF VGS	😎 Gold			
Vanguard MSCI International SC ETF VISM	🛡 Gold			
Vanguard US Total Market Shares ETF VTS	🔁 Gold			



Morningstar Silver Medallist Rated passive ETFs

Name	Morningstar Medalist Rating ⑦			
BetaShares Australian Quality ETF AQLT				
BetaShares FTSE RAFI Australia 200 ETF QOZ	C Silver			
Betashares Global Shares ETF BGBL	😳 Silver			
iShares 20+ Year US Treasury Bd AUDH ETF ULTB	C Silver			
iShares MSCI World ex Australia Momt ETF IMTM	C Silver			
iShares MSCI Wid ex AUS Qui AUD H ETF IHQL	C Silver			
iShares MSCI World ex Australia QuI ETF IQLT	C Silver			
iShares MSCI World ex AUS Val AUD H ETF IVHG	C Silver			
iShares MSCI World ex Australia Val ETF IVLU	C Silver			
iShares S&P 500 AUD Hedged ETF IHW	🗘 Silver			
iShares S&P Small-Cap ETF IJR	C) Silver			
SPDR® MSCI World Quality Mix ETF QMIX	C Silver			
SPDR® S&P 500 ETF SPY	C Silver			
SPDR® S&P/ASX 200 Listed Property ETF SLF	C Silver			
Vanguard Diversified Balanced ETF VDBA	C Silver			
Vanguard Diversified Growth ETF VDGR	🖸 Silver			
Vanguard Diversified High Growth ETF VDHG	CJ Silver			
Vanguard MSCI Intl (Hdg) ETF VGAD	C) Silver			

