# France NT Snapshot YE June 2023



**Visitors** 

#### **Nights**

**Expenditure** 

Average length of stay (nights)

# Average spend per trip











9,700

198,500

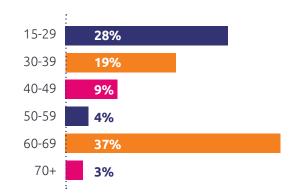
\$14,000

.2 \$1,472

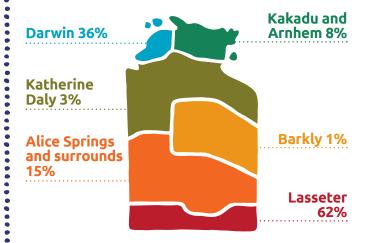
# Target market profile

- 1. High yielding traveller and honeymooners
- 2. Working holiday makers
- 3. Youth

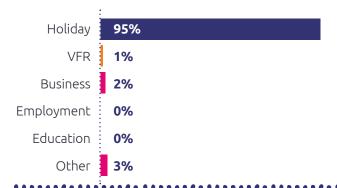
#### Age groups



# Visitor dispersal to NT regions



# **Purpose of visit**



#### First time versus return visitors

37%	63%
First time visitor to Australia	Return visitor to Australia

## Top 3 accommodation types

- 1. Backpacker/hostel 45%
- 2. Caravan park or camping 22%
- 3. Hotel 4%

#### **Appealing NT experiences**



1. Walking tours



2. Natural wonders



3. Hiking/ walking

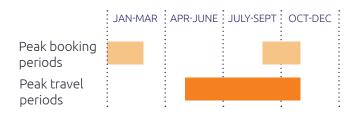


4. Historical sites



5. Exploring wilderness

### **Seasonality**



## **Key distribution timings**

	JAN-MAR	APR-JUNE		JULY-SEPT	OCT-DEC
Trade contracting times					
Brochure production times					

# **Specialist partners**

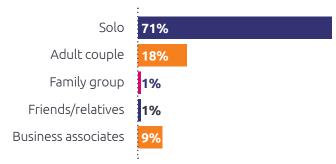
- 1. Australie a la Carte
- 2. Australie Tours
- 3. Voyageurs du Monde
- 4. Maisons du Voyage
- 5. Route des Voyages

#### Annual leave per year



6 weeks

#### Travel party



## **Volume partners**

- 1. Asia Voyages (B2B & B2C)
- 3. Cercle des Voyages (B2C)
- 2. Marco Vasco (B2C)
- 4. Naar (B2B)

# Online travel agents/aggregators

Expedia

eDreams ODIGEO

**Booking.com** 

m Tripadvisor

For more information on international markets please contact **Trade.TourismNT@nt.gov.au** 

